## SECOND QUARTER REPORT <br> Period Ended June 30, 2013

Management's Discussion and Analysis and
Unaudited Consolidated Financial Statements

## THOMSON REUTERS CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS

This management's discussion and analysis is designed to provide you with a narrative explanation through the eyes of our management of our financial condition and results of operations. We recommend that you read this in conjunction with our interim financial statements for the three and six months ended June 30,2013, our 2012 annual financial statements and our 2012 annual management's discussion and analysis. This management's discussion and analysis is dated as of July 29, 2013.
About Thomson Reuters - We are the leading source of intelligent information for businesses and professionals. We combine industry expertise with innovative technology to deliver critical information to leading decision-makers. Through approximately 60,000 employees in over 100 countries, we deliver this must-have insight to the financial and risk, legal, tax and accounting, intellectual property and science and media markets, powered by the world's most trusted news organization.

We derive the majority of our revenues from selling electronic content and services to professionals, primarily on a subscription basis. Over the years, this has proven to be capital efficient and cash flow generative, and it has enabled us to maintain leading and scalable positions in our chosen markets. Within each of the market segments that we serve, we bring in-depth understanding of our customers' needs, flexible technology platforms, proprietary content and scale. We believe our ability to embed our solutions into customers' workflows is a significant competitive advantage as it leads to strong customer retention.

Contents - We have organized our management's discussion and analysis in the following key sections:

- Overview - a brief discussion of our business;
- Results of Operations - a comparison of our current and prior period results;
- Liquidity and Capital Resources - a discussion of our cash flow and debt;
- Outlook - our current financial outlook for 2013;
- Related Party Transactions - a discussion of transactions with our principal and controlling shareholder, The Woodbridge Company Limited (Woodbridge), and others;
- Subsequent Events - a discussion of material events occurring after June 30, 2013 and through the date of this management's discussion and analysis;
- Changes in Accounting Policies - a discussion of changes in our accounting policies and recent accounting pronouncements;
- Critical Accounting Estimates and Judgments - a discussion of critical estimates and judgments made by our management in applying accounting policies;
- Additional Information - other required disclosures; and
- Appendices - supplemental information and discussion.

We prepare our financial statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). This management's discussion and analysis also includes certain non-IFRS financial measures which we use as supplemental indicators of our operating performance and financial position and for internal planning purposes.
References in this discussion to "\$" and "US\$" are to U.S. dollars and references to "C\$" are to Canadian dollars. In addition, "bp" means "basis points" and "na" and " $\mathrm{n} / \mathrm{m}$ " refer to "not applicable" and "not meaningful", respectively. Unless otherwise indicated or the context otherwise requires, references in this discussion to "we," "our," "us" and "Thomson Reuters" are to Thomson Reuters Corporation and our subsidiaries.
Forward-looking statements - This management's discussion and analysis also contains forward-looking statements, which are subject to risks and uncertainties that could cause our actual results to differ materially from the forwardlooking statements. Forward-looking statements include, but are not limited to, our expectations regarding:

- General economic conditions and market trends and their anticipated effects on our business;
- Our 2013 financial outlook;
- Investments that we have made and plan to make and the timing for businesses that we expect to sell; and
- Our liquidity and capital resources available to us to fund our ongoing operations, investments and returns to shareholders.

For additional information related to forward-looking statements and material risks associated with them, refer to the section of this management's discussion and analysis entitled "Cautionary Note Concerning Factors That May Affect Future Results".

## OVERVIEW

## KEY HIGHLIGHTS

Our second quarter performance was consistent with full-year expectations. We are pleased with the progress that we continue to make despite challenging market conditions, particularly in the banking and legal sectors.
In the second quarter of 2013, revenues from ongoing businesses increased $2 \%$ before currency ${ }^{(1)}$. This performance reflected 6\% combined growth from our Legal, Tax \& Accounting and Intellectual Property \& Science businesses, which was partially offset by a $1 \%$ decline in Financial \& Risk's revenues. The $2 \%$ increase in revenues from ongoing businesses before currency reflected a $3 \%$ contribution from acquisitions, which was offset by a $1 \%$ decline in existing businesses.

- Financial \& Risk's revenues decreased $1 \%$. As we have previously stated, we do not believe that Financial \& Risk will achieve revenue improvement in 2013 compared to 2012, due to the subscription nature of its business and the lag effect of negative net sales from 2012. The revenue decrease reflected a $2 \%$ contribution from acquisitions which was offset by a $3 \%$ decline in existing businesses. Although Financial \& Risk's overall net sales remained negative in the second quarter, the trend continues to improve driven by an increase in Eikon users. The business also continued to make tangible progress to reduce its cost structure.
- Legal's revenues rose $5 \%$ primarily driven by a $4 \%$ contribution from acquisitions, notably Practical Law Company (PLC). Revenues from existing businesses grew 1\%, as $2 \%$ subscription revenue growth was offset by a 7\% decline in print revenues.
- Tax \& Accounting revenues increased $7 \%$, of which $3 \%$ was from existing businesses. The increase was driven by continued growth in subscription revenues and strong performance across all of Tax \& Accounting's business segments, except for Government.
- Intellectual Property \& Science revenues increased 9\% due to a $10 \%$ contribution from acquisitions, while revenues from existing businesses declined $1 \%$ due to the timing of several contracts.
- Our Global Growth \& Operations (GGO) unit, which works across our businesses to combine our global capabilities, increased revenues $14 \%$, of which $7 \%$ was from existing businesses. On an annualized basis, GGO comprises about $\$ 1$ billion of our company's total revenues.
Despite a $1 \%$ revenue decline from existing businesses, adjusted EBITDA ${ }^{(1)}$ increased $3 \%$ and the related margin was up 40 bp to $27.6 \%$, reflecting our ongoing cost reduction efforts. Underlying operating profit ${ }^{(1)}$ increased slightly, but the related margin declined 10bp due to higher depreciation and amortization expense. Adjusted EPS ${ }^{(1)}$ was unchanged at $\$ 0.48$ per share, as higher depreciation and amortization and interest expense were offset by an improvement in adjusted EBITDA and a lower tax rate.

On July 30, 2013, we reaffirmed our 2013 full-year business outlook that we originally communicated in February. For 2013, we continue to expect low single digit revenue growth ${ }^{(1)}$, underlying operating profit margin ${ }^{(1)}$ between $16.5 \%$ and $17.5 \%$, adjusted EBITDA margin ${ }^{(1)}$ between $26 \%$ and $27 \%$ and free cash flow ${ }^{(1)}$ between $\$ 1.7$ billion and $\$ 1.8$ billion. Additional information is provided in the "Outlook" section of this management's discussion and analysis.

We remain focused on achieving our key priorities for 2013, which are:

- Driving for growth organically as well as through tactical acquisitions, including by shifting more of our revenue mix and investments to higher growth businesses and geographic areas;
- Focusing on streamlining our costs and increasing free cash flow through improvements to our infrastructure; and
- Simplifying our systems and processes across the organization.
(1) Refer to Appendix A for additional information on non-IFRS financial measures.


## OUR ORGANIZATIONAL STRUCTURE

Our company is organized as a group of strategic business units: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science, supported by a corporate center. We believe this structure allows us to best meet the complex demands of our customers, capture growth opportunities and achieve efficiencies. We also operate a Global Growth \& Operations (GGO) organization which works across our business units to identify opportunities in faster growing geographic areas. We do not report GGO as a separate business unit, but rather include its results within our strategic business units. Our Reuters News business is managed at our corporate center.

## SEASONALITY

Our revenues and operating profits on a consolidated basis do not tend to be significantly impacted by seasonality as we record a large portion of our revenues ratably over a contract term and our costs are generally incurred evenly throughout the year. However, our non-recurring revenues can cause changes in our performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. As a consequence, the results of certain of our segments can be impacted by seasonality to a greater extent than our consolidated revenues and operating profits.

## USE OF NON-IFRS FINANCIAL MEASURES

In addition to our results reported in accordance with IFRS, we use certain non-IFRS financial measures as supplemental indicators of our operating performance and financial position and for internal planning purposes. These non-IFRS financial measures include:

- Revenues from ongoing businesses;
- Revenues at constant currency (before currency or revenues excluding the effects of foreign currency);
- Underlying operating profit and the related margin;
- Adjusted EBITDA and the related margin;
- Adjusted EBITDA less capital expenditures and the related margin;
- Adjusted earnings and adjusted earnings per share;
- Net debt;
- Free cash flow; and
- Free cash flow from ongoing businesses.

We report non-IFRS financial measures as we believe their use provides more insight into and understanding of our performance. Refer to Appendix A of this management's discussion and analysis for a description of our non-IFRS financial measures, including an explanation of why we believe they are useful measures of our performance, including our ability to generate cash flow. Refer to the sections of this management's discussion and analysis entitled "Results of Operations", "Liquidity and Capital Resources" and Appendix B for reconciliations of these non-IFRS financial measures to the most directly comparable IFRS financial measures.

## RESULTS OF OPERATIONS

## BASIS OF PRESENTATION

Within this management's discussion and analysis, we discuss our results of operations on both an IFRS and non-IFRS basis. Both bases exclude discontinued operations and include the performance of acquired businesses from the date of purchase. Prior period amounts have been restated to reflect the retrospective application of amendments to IAS 19, Employee Benefits, and the adoption of IFRS 11, Joint Arrangements. See note 2 of our interim financial statements for the three and six months ended June 30, 2013 for information regarding changes in accounting policies.

## Consolidated results

We discuss our consolidated results from continuing operations on an IFRS basis, as reported in our income statement. Additionally, we discuss our consolidated results on a non-IFRS basis using the measures described within the "Use of Non-IFRS Financial Measures" section. Among other adjustments, our non-IFRS revenue and profitability measures as well as free cash flow from ongoing businesses exclude Other Businesses, which is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification.

## Segment results

We discuss the results of our four reportable segments as presented in our interim financial statements for the three and six months ended June 30, 2013: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science.
We also provide information on "Corporate \& Other" and "Other Businesses". The items in these categories neither qualify as a component of another reportable segment nor as a separate reportable segment.

- Corporate \& Other includes expenses for corporate functions, certain share-based compensation costs and the Reuters News business, which is comprised of the Reuters News Agency and consumer publishing.
- Other Businesses is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. The results of Other Businesses are not comparable from period to period as the composition of businesses changes due to the timing of completed divestitures.

Prior-period amounts have been reclassified to reflect the current presentation. Note 3 of our interim financial statements for the three and six months ended June 30, 2013 includes a reconciliation of results from our reportable segments to consolidated results as reported in our income statement.

In analyzing our revenues from ongoing businesses at both the consolidated and segment levels, we separately measure the effect of foreign currency changes. We separately measure both the revenue growth of existing businesses and the impact of acquired businesses on our revenue growth, on a constant currency basis.

## CONSOLIDATED RESULTS

| (millions of U.S. dollars, except per share amounts) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| IFRS Financial Measures |  |  |  |  |  |  |
| Revenues | 3,163 | 3,272 | (3\%) | 6,338 | 6,587 | (4\%) |
| Operating profit | 597 | 1,297 | (54\%) | 987 | 1,661 | (41\%) |
| Diluted earnings per share | \$0.30 | \$1.08 | (72\%) | \$0.26 | \$1.44 | (82\%) |
| Non-IFRS Financial Measures |  |  |  |  |  |  |
| Revenues from ongoing businesses | 3,108 | 3,074 | 1\% | 6,205 | 6,146 | 1\% |
| Adjusted EBITDA | 858 | 836 | 3\% | 1,615 | 1,608 |  |
| Adjusted EBITDA margin | 27.6\% | 27.2\% | 40bp | 26.0\% | 26.2\% | (20) bp |
| Adjusted EBITDA less capital expenditures | 670 | 635 | 6\% | 1,077 | 1,135 | (5\%) |
| Adjusted EBITDA less capital expenditures margin | 21.6\% | 20.7\% | 90bp | 17.4\% | 18.5\% | (110) bp |
| Underlying operating profit | 569 | 567 | - | 1,031 | 1,064 | (3\%) |
| Underlying operating profit margin | 18.3\% | 18.4\% | (10)bp | 16.6\% | 17.3\% | (70)bp |
| Adjusted earnings per share | \$0.48 | \$0.48 | - | \$0.86 | \$0.87 | (1\%) |

Foreign currency effects. With respect to the average foreign exchange rates that we use to report our results, the U.S. dollar strengthened against the British pound sterling and the Japanese yen, but weakened against the Euro in the second quarter of 2013 compared to the same period in 2012. Given our currency mix of revenues and expenses around the world, these fluctuations had a negative impact on our consolidated revenues in U.S. dollars and nominal impacts on our adjusted EBITDA and underlying operating profit margins.

## Revenues.

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues from ongoing businesses | 3,108 | 3,074 | (1\%) | 3\% | 2\% | (1\%) | 1\% |
| Other Businesses | 55 | 198 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Revenues | 3,163 | 3,272 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | (3\%) |
|  | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| (millions of U.S. dollars) | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues from ongoing businesses | 6,205 | 6,146 | (1\%) | 3\% | 2\% | (1\%) | 1\% |
| Other Businesses | 133 | 441 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | n/m |
| Revenues | 6,338 | 6,587 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | (4\%) |

Revenues from ongoing businesses increased on a constant currency basis in both the three and six-month periods, led by our Legal, Tax \& Accounting and Intellectual Property \& Science segments, which increased $6 \%$ on a combined basis, partially offset by a $1 \%$ decline within our Financial \& Risk segment. Acquisitions contributed to revenue growth across all segments in both periods. Revenues from existing businesses decreased primarily due to the lag effect of negative net sales over the last 12 months in our Financial \& Risk segment and due to the timing of certain contracts in our Intellectual Property \& Science segment.

Our GGO organization is focused on supporting our businesses in the following geographic areas: Latin America, China, India, the Middle East, Africa, the Association of Southeast Asian Nations/North Asia, Russia and countries comprising the Commonwealth of Independent States and Turkey. Revenues from these geographic areas represented approximately $9 \%$ of our revenues in the three and six-month periods and grew $14 \%$ on a constant currency basis ( $7 \%$ from existing businesses) in each period.

## Operating profit, underlying operating profit, adjusted EBITDA and adjusted EBITDA less capital expenditures.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Operating profit | 597 | 1,297 | (54\%) | 987 | 1,661 | (41\%) |
| Adjustments to remove: |  |  |  |  |  |  |
| Amortization of other identifiable intangible assets | 157 | 149 |  | 317 | 301 |  |
| Fair value adjustments | (29) | (43) |  | (91) | (13) |  |
| Other operating gains, net | (136) | (798) |  | (130) | (820) |  |
| Operating profit from Other Businesses | (20) | (38) |  | (52) | (65) |  |
| Underlying operating profit | 569 | 567 | - | 1,031 | 1,064 | (3\%) |
| Remove: depreciation and amortization of computer software (excluding Other Businesses) | 289 | 269 |  | 584 | 544 |  |
| Adjusted EBITDA ${ }^{(1)}$ | 858 | 836 | 3\% | 1,615 | 1,608 |  |
| Remove: capital expenditures, less proceeds from disposals (excluding Other Businesses) | 188 | 201 |  | 538 | 473 |  |
| Adjusted EBITDA less capital expenditures ${ }^{(1)}$ | 670 | 635 | 6\% | 1,077 | 1,135 | (5\%) |
| Underlying operating profit margin | 18.3\% | 18.4\% | (10)bp | 16.6\% | 17.3\% | (70) bp |
| Adjusted EBITDA margin | 27.6\% | 27.2\% | 40bp | 26.0\% | 26.2\% | (20)bp |
| Adjusted EBITDA less capital expenditures margin | 21.6\% | 20.7\% | 90bp | 17.4\% | 18.5\% | (110) bp |

(1) See Appendix B for a reconciliation of earnings from continuing operations to adjusted EBITDA and adjusted EBITDA less capital expenditures.
Operating profit decreased in both periods primarily because of higher gains in the second quarter of 2012 related to the sale of our Healthcare business.
Adjusted EBITDA and the related margin for the three-month period increased due to lower expenses from the reduction of our cost structure. The decline in adjusted EBITDA margin for the six-month period reflected the impact of severance charges that we incurred in the first quarter of 2013. Underlying operating profit in both periods was further impacted by higher depreciation and amortization from recent product launches and newly acquired businesses, resulting in a decline to underlying operating margins in both periods and a decrease in underlying operating profit for the six-month period.
Adjusted EBITDA less capital expenditures increased during the three-month period due to the same factors as adjusted EBITDA, as well as lower capital expenditures. The decline in adjusted EBITDA less capital expenditures for the six-month period reflected the timing of capital expenditures related to a large multi-year software contract and severance charges, both of which were incurred in the first quarter of 2013.

In the first six months of 2013 and 2012, we incurred severance charges of $\$ 87$ million and $\$ 43$ million, respectively, primarily related to reducing our cost structure. Excluding these severance charges, adjusted EBITDA increased 3\% and the related margin expanded 50bp, while underlying operating profit increased $1 \%$ and the related margin remained unchanged from the prior-year period. Severance charges did not have a material impact on our comparative quarterly performance.

## Operating expenses.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Operating expenses | 2,256 | 2,351 | (4\%) | 4,580 | 4,891 | (6\%) |
| Adjustments to remove: |  |  |  |  |  |  |
| Fair value adjustments ${ }^{(1)}$ | 29 | 43 |  | 91 | 13 |  |
| Other Businesses | (35) | (156) |  | (81) | (366) |  |
| Operating expenses, excluding fair value adjustments and Other Businesses | 2,250 | 2,238 | 1\% | 4,590 | 4,538 | 1\% |

(1) Fair value adjustments primarily represent non-cash accounting adjustments from the revaluation of embedded foreign exchange derivatives within certain customer contracts due to fluctuations in foreign exchange rates and mark-to-market adjustments from certain share-based awards.

Operating expenses, excluding fair value adjustments and Other Businesses, increased slightly in both periods. Lower expenses from the reduction of our cost structure and from currency mitigated increases associated with newly acquired businesses. The six-month periods ended June 30, 2013 and 2012, both included the severance charges described above, the majority of which were incurred in the first quarter of each year. In 2013, severance charges related primarily to our previously announced intention to reduce Financial \& Risk's workforce.

## Depreciation and amortization.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Depreciation | 101 | 108 | (6\%) | 208 | 217 | (4\%) |
| Amortization of computer software | 188 | 165 | 14\% | 376 | 337 | 12\% |
| Subtotal | 289 | 273 | 6\% | 584 | 554 | 5\% |
| Amortization of other identifiable intangible assets | 157 | 149 | 5\% | 317 | 301 | 5\% |

- Depreciation and amortization of computer software on a combined basis increased in both periods reflecting investments in products such as Thomson Reuters Eikon, and amortization of assets from recently acquired businesses.
- Amortization of other identifiable intangible assets increased in both periods due to amortization from newlyacquired assets which more than offset decreases from the completion of amortization for certain identifiable assets acquired in previous years.
Other operating gains, net.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Other operating gains, net | 136 | 798 | 130 | 820 |

In the three and six months ended June 30, 2013, other operating gains, net, were primarily comprised of a $\$ 140$ million gain from the sale of our Corporate Services business, which was partially offset by acquisition-related costs. The three and six-month periods ended June 30, 2012 included gains from the sale of our Healthcare and Portia businesses of approximately $\$ 785$ million. The six-month period also included an approximately $\$ 40$ million gain from the sale of our Trade and Risk Management business, which was sold in the first quarter of 2012.

## Net interest expense.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Net interest expense | 124 | 107 | 16\% | 239 | 236 | 1\% |

Interest expense for the three-month period increased as the 2012 period included a benefit attributable to a reduction of interest on certain tax liabilities which were reversed. Both periods in 2013 included additional interest associated with our May 2013 debt offering (see "Liquidity and Capital Resources - Cash Flow"). Over 90\% of our long-term debt obligations pay interest at fixed rates (after swaps), so the balance of interest expense was relatively unchanged.

## Other finance (costs) income.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | (17) | (16) | (72) | 14 |

Other finance (costs) income primarily included losses realized from changes in foreign currency exchange rates on certain intercompany funding arrangements, but also included gains or losses related to freestanding derivative instruments.
Share of post-tax earnings in equity method investments.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Share of post-tax earnings in equity method investments | 9 | 12 | 19 | 15 |

In all periods, our share of post-tax earnings in equity method investments primarily included our joint venture in Omgeo, a provider of trade management services. See "Subsequent Events". The six months ended June 30, 2012 included losses from other equity method investments.

## Tax expense.

|  | Three months ended <br> June 30, |  |  | Six months ended <br> June 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (millions of U.S. dollars) | $\mathbf{2 0 1 3}$ | 2012 | 2013 | 2012 |  |
| Tax expense | 209 | 270 | 456 | 230 |  |

The comparability of our tax expense was impacted by various transactions and accounting adjustments during each period. Additionally, the tax expense in each period reflected the mix of taxing jurisdictions in which pre-tax profits and losses were recognized. Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate, tax expense or benefit in interim periods is not necessarily indicative of tax expense for the full year.

In the three and six months ended June 30, 2013, we recorded tax charges of $\$ 161$ million and $\$ 396$ million, respectively, in conjunction with intercompany sales of certain technology and content assets between our wholly owned subsidiaries. These transactions are part of our continuing efforts to further consolidate the ownership and management of these assets. The intercompany gains that arose from these transactions were eliminated in consolidation. We recorded the tax charges with an offsetting deferred tax liability, as the majority of the tax is expected to be paid over the next seven years, in varying annual amounts, in conjunction with the repayment of interest-bearing notes that were issued as consideration in the transactions. We were not able to recognize deferred tax assets in the acquiring subsidiaries, principally because the tax basis is not deductible in those subsidiaries.

The following table sets forth significant components within income tax expense that impact comparability from period to period, including tax expense associated with items that are removed from adjusted earnings

| (Expense) benefit <br> (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Discrete tax items: |  |  |  |  |
| Consolidation of technology and content assets ${ }^{(1)}$ | (161) | - | (396) |  |
| Uncertain tax positions ${ }^{(2)}$ | - | 80 | 2 | 84 |
| Corporate tax rates ${ }^{(3)}$ | - | - | 1 | 14 |
| Other ${ }^{(4)}$ | 10 | 3 | 21 | 11 |
| Subtotal | (151) | 83 | (372) | 109 |

## Tax related to

| Sale of businesses ${ }^{(5)}$ | $\mathbf{( 1 5 )}$ | $(238)$ | $\mathbf{( 2 3 )}$ | (184) |
| :--- | ---: | ---: | ---: | ---: |
| Operating profit of Other Businesses | $\mathbf{( 5 )}$ | $(9)$ | $\mathbf{( 1 3 )}$ | $(16)$ |
| Fair value adjustments | $\mathbf{( 1 4 )}$ | $(14)$ | $\mathbf{( 2 3 )}$ | $(6)$ |
| Other items | $\mathbf{( 2 )}$ | $(2)$ | $\mathbf{1}$ | (2) |
| Subtotal | $\mathbf{( 3 6 )}$ | $(263)$ | $\mathbf{( 5 8 )}$ | $\mathbf{( 2 0 8 )}$ |
| Total | $\mathbf{( 1 8 7 )}$ | $(180)$ | $\mathbf{( 4 3 0 )}$ | (99) |

(1) Relates to the consolidation of the ownership and management of our technology and content assets.
(2) Relates to the reversal of tax reserves in connection with favorable developments regarding tax disputes.
(3) Relates to the reduction of deferred tax liabilities due to lower corporate tax rates that were substantively enacted in certain jurisdictions outside the U.S.
(4) Primarily relates to the recognition of deferred tax benefits in connection with acquisitions and disposals.
(5) In 2013, primarily relates to the sale of the Corporate Services business which was comprised of the Investor Relations, Public Relations and Multimedia Solutions businesses; in 2012, primarily relates to the sale of the Healthcare business and the Trade and Risk Management business.

Because the items described above impact the comparability of our tax expense for each period, we remove them from our calculation of adjusted earnings, along with the pre-tax items to which they relate. Accordingly, in our calculation of adjusted earnings for the three and six-month periods, we have removed the impact of the tax charges associated with the consolidation of technology and content assets. However, within our tax provision on adjusted earnings, we have fully expensed the portion of the tax charge that is payable in 2013 ( $\$ 12$ million) and amortized the remaining charges ( $\$ 384$ million) on a straight-line basis over the seven-year period in which the tax liabilities are expected to be paid. We believe this treatment more appropriately reflects our tax position because these tax charges are an actual tax expense that we will have to pay, but the majority of the charges are expected to be paid over seven years, in varying annual amounts. While we anticipate these transactions will be relatively neutral on a net cash tax basis over the near term, we expect that these transactions will produce ongoing tax benefits to more than offset the tax cost.

The computation of our adjusted tax expense is set forth below:

| (Expense) benefit | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (millions of U.S. dollars) | 2013 | 2012 | 2013 | 2012 |
| Tax expense | (209) | (270) | (456) | (230) |
| Remove: Items from above impacting comparability | 187 | 180 | 430 | 99 |
| Other adjustments: |  |  |  |  |
| Interim period effective tax rate normalization | 19 | 46 | 12 | 52 |
| Tax charge amortization ${ }^{(1)}$ | (24) | - | (32) | - |
| Total tax expense on adjusted earnings | (27) | (44) | (46) | (79) |

(1) Relates to tax charges associated with the consolidation of the ownership and management of our technology and content assets. Both periods include a $\$ 12$ million charge related to amounts payable in 2013 and amortization of the remaining cumulative tax charge of \$384 million on a straight line basis over seven years, the period over which the tax is expected to be paid.
During the remainder of 2013, we expect to record additional tax charges in conjunction with the further consolidation of technology and content assets. The amount of the future tax charges is uncertain, pending the final valuation of the assets. However, based on current estimates, we expect the remaining 2013 tax charges to be in the range of $\$ 400$ million to $\$ 600$ million. Similar to the previous charges, we expect to pay the tax over seven years. We do not expect to incur significant charges for similar transactions beyond the end of 2013.
Net earnings and earnings per share.

| (millions of U.S. dollars, except per share amounts) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Net earnings | 262 | 915 | (71\%) | 245 | 1,221 | (80\%) |
| Diluted earnings per share | \$0.30 | \$1.08 | (72\%) | \$0.26 | \$1.44 | (82\%) |

Net earnings and the related per share amounts decreased in both periods primarily from lower gains on disposals of businesses. Both periods in 2013 also included tax charges associated with the further consolidation of the ownership and management of our technology and content assets.
Adjusted earnings and adjusted earnings per share.

| (millions of U.S. dollars, except per share amounts and share data) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Earnings attributable to common shareholders | 248 | 902 | (73\%) | 217 | 1,196 | (82\%) |
| Adjustments to remove: |  |  |  |  |  |  |
| Operating profit from Other Businesses | (20) | (38) |  | (52) | (65) |  |
| Fair value adjustments | (29) | (43) |  | (91) | (13) |  |
| Other operating gains, net | (136) | (798) |  | (130) | (820) |  |
| Other finance costs (income) | 17 | 16 |  | 72 | (14) |  |
| Share of post-tax earnings in equity method investments | (9) | (12) |  | (19) | (15) |  |
| Tax on above items | 36 | 263 |  | 58 | 208 |  |
| Discrete tax items ${ }^{(1)}$ | 151 | (83) |  | 372 | (109) |  |
| Amortization of other identifiable intangible assets | 157 | 149 |  | 317 | 301 |  |
| Discontinued operations | (6) | 1 |  | (6) | 3 |  |
| Interim period effective tax rate normalization | 19 | 46 |  | 12 | 52 |  |
| Tax charge amortization ${ }^{(2)}$ | (24) | - |  | (32) | - |  |
| Dividends declared on preference shares | (1) | (1) |  | (2) | (2) |  |
| Adjusted earnings | 403 | 402 | - | 716 | 722 | (1\%) |
| Adjusted earnings per share (adjusted EPS) | \$0.48 | \$0.48 | - | \$0.86 | \$0.87 | (1\%) |
| Diluted weighted-average common shares (millions) | 832.5 | 830.7 |  | 831.5 | 830.5 |  |

(1) See the "Tax expense" section above.
(2) Reflects amortization of tax charges associated with the consolidation of technology and content assets. See the "Tax expense" section above.

In the three-month period, adjusted earnings and the related per share amounts were essentially unchanged as higher interest expense was offset by lower income taxes. In the six-month period, adjusted earnings and the related per share amounts decreased due to lower underlying operating profit, driven by severance charges, partly offset by lower income taxes. Foreign currency negatively impacted adjusted earnings per share for the six-month period by $\$ 0.03$ compared to the prior year.

## SEGMENT RESULTS

A discussion of the operating results of each of our reportable segments follows.

- Results from the Reuters News business and Other Businesses are excluded from our reportable segments as they do not qualify as a component of our four reportable segments, nor as a separate reportable segment.
- We use segment operating profit to measure the operating performance of our reportable segments.
- The costs of centralized support services such as technology, news, real estate, accounting, procurement, legal, human resources and strategy are allocated to each segment based on usage or other applicable measures.
- We define segment operating profit as operating profit before (i) amortization of other identifiable intangible assets; (ii) other operating gains and losses; (iii) certain asset impairment charges; and (iv) corporate-related items (including corporate expense and fair value adjustments). We use this measure because we do not consider these excluded items to be controllable operating activities for purposes of assessing the current performance of our reportable segments.
- We also use segment operating profit margin, which we define as segment operating profit as a percentage of revenues.
- Our definition of segment operating profit may not be comparable to that of other companies.
- As a supplemental measure of segment operating performance, we add back depreciation and amortization of computer software to segment operating profit to arrive at each segment's EBITDA and the related margin as a percentage of revenues. Refer to Appendix B for additional information.


## Financial \& Risk

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Trading | 616 | 662 | (6\%) | - | (6\%) | (1\%) | (7\%) |
| Investors | 534 | 545 | (2\%) | 1\% | (1\%) | (1\%) | (2\%) |
| Marketplaces | 451 | 434 | (1\%) | 7\% | 6\% | (2\%) | 4\% |
| Governance, Risk \& Compliance (GRC) | 59 | 52 | 11\% | 2\% | 13\% | - | 13\% |
| Revenues | 1,660 | 1,693 | (3\%) | 2\% | (1\%) | (1\%) | (2\%) |
| EBITDA | 420 | 421 |  |  |  |  | - |
| EBITDA margin | 25.3\% | 24.9\% |  |  |  |  | 40bp |
| Segment operating profit | 260 | 273 |  |  |  |  | (5\%) |
| Segment operating profit margin | 15.7\% | 16.1\% |  |  |  |  | (40)bp |


| (millions of U.S. dollars) | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Trading | 1,246 | 1,340 | (6\%) | - | (6\%) | (1\%) | (7\%) |
| Investors | 1,068 | 1,087 | (1\%) | - | (1\%) | (1\%) | (2\%) |
| Marketplaces | 907 | 876 | (2\%) | 7\% | 5\% | (1\%) | 4\% |
| Governance, Risk \& Compliance (GRC) | 114 | 103 | 9\% | 2\% | 11\% | - | 11\% |
| Revenues | 3,335 | 3,406 | (3\%) | 2\% | (1\%) | (1\%) | (2\%) |
| EBITDA | 780 | 844 |  |  |  |  | (8\%) |
| EBITDA margin | 23.4\% | 24.8\% |  |  |  |  | (140) bp |
| Segment operating profit | 460 | 543 |  |  |  |  | (15\%) |
| Segment operating profit margin | 13.8\% | 15.9\% |  |  |  |  | (210) bp |

Revenues declined on a constant currency basis in both the three and six-month periods as growth from acquired businesses was more than offset by a decline in revenues from existing businesses, which reflected the lag effect of negative net sales over the last 12 months. The decline in Trading and Investors was partially offset by growth in Marketplaces and GRC.

Although net sales remained negative in the second quarter overall, we continue to see improvement and we expect the trend to continue over the balance of 2013 reflecting increased demand for Eikon, Elektron and other new products. The second quarter represented Financial \& Risk's lowest negative net sales performance since the third quarter of 2011 and was substantially better than both the first quarter of 2013 and the second quarter of 2012. All global regions reflected improvement in net sales. However, the headwinds facing the largest global banks, particularly in Europe, continue to dampen our progress and cause uncertainty for our Financial \& Risk business. As such, it will be challenging for Financial \& Risk to achieve positive net sales for the entirety of the second half of 2013.

## Results by revenue type were:

- Subscription revenues declined $3 \%$ in the three and six-month periods reflecting negative, but improving net sales. At the end of the second quarter of 2013, Thomson Reuters Eikon desktop users grew to nearly 61,000 , which represented a $30 \%$ increase from the end of the first quarter.
- Recoveries revenues (low-margin revenues that we collect and largely pass-through to a third party provider, such as stock exchange fees) decreased $4 \%$ in the three and six-month periods due to declines in desktops as well as third party providers continuing to move to direct billing of customers.
- Transaction revenues increased $22 \%$ and $20 \%$ for the three and sixmonth periods, respectively, driven by the 2012 acquisition of FXall. Revenues from existing businesses grew $5 \%$ and $3 \%$ for the three and six-month periods, respectively, due to higher volumes at Tradeweb.

- Outright revenues, which are primarily discrete sales of software and services, represented a small portion of Financial \& Risk's revenues and increased $2 \%$ in the three and six-month periods.

By geographic area, second quarter revenues from Europe, Middle East and Africa (EMEA) decreased 4\%, Americas increased $3 \%$ due to the acquisition of FXall, partly offset by a $2 \%$ decline in existing businesses, and Asia decreased 2\%, reflecting declines in Japan and Australia. For the six-month period, revenues decreased in EMEA and Asia, but increased in the Americas reflecting growth from acquired businesses.

The following provides additional information regarding Financial \& Risk businesses on a constant currency basis:

- Trading revenues decreased $6 \%$ in both periods, all from existing businesses, as desktop cancellations in Equities and Fixed Income associated with negative net sales over the past 12 months were partly offset by growth from Elektron Managed Services.
- Investors revenues declined 1\% in both periods, primarily from existing businesses. In the three-month period, 9\% growth in Enterprise Content, driven by demand for pricing and reference data, was offset by a 4\% decline in Investment Management. Revenues in the Banking and Research and Wealth Management businesses were essentially unchanged.
- Marketplaces revenues increased $6 \%$ and $5 \%$ in the three and six-month periods, respectively, driven by the acquisition of FXall. Revenues from existing businesses decreased $1 \%$ in the second quarter as $5 \%$ growth at Tradeweb was more than offset by a revenue decline from desktop cancellations. Revenues from existing businesses decreased $2 \%$ in the six-month period and reflected the same dynamics as the second quarter.
- GRC revenues increased $13 \%$ and $11 \%$ in the three month and six-month periods, respectively, due to strong sales growth and continued strong demand.

EBITDA was essentially unchanged and the margin increased 40bp during the second quarter as cost savings, including benefits from headcount reductions in the first quarter, offset the impact of lower revenues. The decline in segment operating profit and the related margin also reflected higher depreciation and amortization from new product investments and software amortization from acquired businesses. EBITDA, segment operating profit and the related margins declined during the six-month period reflecting lower revenues and severance charges, largely incurred in the first quarter, to streamline our cost structure. Excluding severance charges for the six months ended June 30, 2013 and 2012 of $\$ 68$ million and $\$ 13$ million, respectively, adjusted EBITDA decreased $1 \%$ and the related margin expanded 20bp, while underlying operating profit decreased 5\% and the related margin declined 50bp from the prior-year period.

## Legal

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 846 | 812 | 1\% | 4\% | 5\% | (1\%) | 4\% |
| EBITDA | 326 | 319 |  |  |  |  | 2\% |
| EBITDA margin | 38.5\% | 39.3\% |  |  |  |  | (80) bp |
| Segment operating profit | 255 | 251 |  |  |  |  | 2\% |
| Segment operating profit margin | 30.1\% | 30.9\% |  |  |  |  | (80) bp |


| (millions of U.S. dollars) | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 1,640 | 1,583 | - | 4\% | 4\% | - | 4\% |
| EBITDA | 602 | 589 |  |  |  |  | 2\% |
| EBITDA margin | 36.7\% | 37.2\% |  |  |  |  | (50) bp |
| Segment operating profit | 456 | 452 |  |  |  |  | 1\% |
| Segment operating profit margin | 27.8\% | 28.6\% |  |  |  |  | (80) bp |

In the three-month period, revenues increased on a constant currency basis reflecting contributions from both existing and acquired businesses. In the six-month period, revenues increased on a constant currency basis due to acquisitions. Excluding U.S. print, revenues grew $8 \%$ and $6 \%$ for the three and six-month periods, respectively. The U.S. legal market remains challenging reflecting little growth in demand from law firms.

Results by revenue type were:

- Subscription revenues increased 8\% for the three and six-month periods, led by growth from the acquisition of Practical Law Company (PLC). Growth from existing businesses was $2 \%$ for the three and six-month periods reflecting the mix of a challenging core legal research market sector offset by expanding sales in our newer lines of business;
- Transaction revenues in the three-month period increased $4 \%$, primarily from existing businesses. This reflected an improvement from a 7\% decline in the first quarter due to timing of our software and services revenues. Revenues declined 1\% (3\% from existing businesses) for the six-month period; and
- U.S. print revenues declined $7 \%$ and $5 \%$ for the three and six-month periods, respectively, as customers continued to cut discretionary spending. Print revenues are often impacted by seasonal factors and publication schedules relating to content availability. In the third quarter, we anticipate that print revenues will decline about $10 \%$ compared to the third quarter of last year for these reasons. We expect print revenues in the fourth quarter and in the full year to decrease mid-single digits.
$\qquad$


The following chart illustrates the growth dynamics and business mix in the Legal segment:

Results by line of business were:

- U.S. Law Firm Solutions revenues (52\% of segment revenues) increased 1\% primarily from the PLC acquisition. Revenues from the Business of Law subsegment increased 7\%, while research-related revenues decreased 1\%. Revenues for the six-month period were essentially unchanged and reflected the same drivers as the second quarter;
- Corporate, Government \& Academic revenues (25\% of segment revenues) decreased $1 \%$ in the threemonth period, reflecting a $5 \%$ decline in Government revenues primarily related to print cancellations as governments contend with cost pressures, partly offset by a $6 \%$ increase in Corporate revenues. Revenues increased 1\% for the six-month period; and
- Global revenues (23\% of segment revenues) increased primarily from the acquisition of PLC. Revenues from existing businesses grew 4\%, driven by growth in Latin America. Revenues grew 20\% for the six-month period ( $3 \%$ from existing businesses).


EBITDA and segment operating profit both increased $2 \%$ for the three-month period and $2 \%$ and $1 \%$, respectively, for the six-month period. EBITDA and segment operating profit margins declined for both periods, driven by lower revenues from our highly profitable print and research-related businesses and the dilutive impact of the PLC acquisition. For the full year, we expect the PLC acquisition to negatively impact Legal's EBITDA and segment operating profit margins by slightly over 100bp.

## Tax \& Accounting

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing business | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 288 | 273 | 3\% | 4\% | 7\% | (2\%) | 5\% |
| EBITDA | 87 | 79 |  |  |  |  | 10\% |
| EBITDA margin | 30.2\% | 28.9\% |  |  |  |  | 130bp |
| Segment operating profit | 57 | 51 |  |  |  |  | 12\% |
| Segment operating profit margin | 19.8\% | 18.7\% |  |  |  |  | 110bp |



Revenues increased on a constant currency basis reflecting contributions from both existing and acquired businesses in the three and six-month periods. Revenue growth reflected the strength of Tax \& Accounting's product offerings and positive conditions in the global tax and accounting market sector. Subscription revenues, which comprise approximately $65 \%$ of our Tax \& Accounting business, increased $9 \%$ and $10 \%$ during the three and six-month periods, respectively (6\% increase from existing businesses for both periods).


- Professional revenues from small, medium and large accounting firms increased $13 \%$ and $9 \%$, all from existing businesses, during the three and six-month periods, respectively;
- Knowledge Solutions revenues increased 4\% (3\% from existing businesses) for the three-month period and 5\% (4\% from existing businesses) for the six-month period primarily from growth in our U.S. Checkpoint business;
- Corporate revenues increased $20 \%$ ( $9 \%$ from existing businesses) for the three-month period and $17 \%$ ( $9 \%$ from existing businesses) for the six-month period primarily from ONESOURCE software and services and strong growth in solutions revenues in Latin America; and
- Government, which represents approximately 5\% of Tax \& Accounting revenues on an annual basis, continued to experience weak performance during the second quarter. Over the long term, we continue to believe this is an attractive market sector and that it will have less of a negative impact on the segment's results going forward.

EBITDA, segment operating profit and the related margins increased due to higher revenues.
Tax \& Accounting is a seasonal business with a significant percentage of its operating profit historically generated in the fourth quarter. Small movements in the timing of revenues and expenses can impact quarterly margins. Full-year margins are more reflective of the segment's performance.

Intellectual Property \& Science

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 234 | 216 | (1\%) | 10\% | 9\% | (1\%) | 8\% |
| EBITDA | 79 | 75 |  |  |  |  | 5\% |
| EBITDA margin | 33.8\% | 34.7\% |  |  |  |  | (90)bp |
| Segment operating profit | 59 | 59 |  |  |  |  | - |
| Segment operating profit margin | 25.2\% | 27.3\% |  |  |  |  | (210) bp |
|  | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| (millions of U.S. dollars) | 2013 | 2012 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 467 | 425 | 1\% | 10\% | 11\% | (1\%) | 10\% |
| EBITDA | 149 | 147 |  |  |  |  | 1\% |
| EBITDA margin | 31.9\% | 34.6\% |  |  |  |  | (270) bp |
| Segment operating profit | 110 | 114 |  |  |  |  | (4\%) |
| Segment operating profit margin | 23.6\% | 26.8\% |  |  |  |  | (320) bp |

In both periods, revenues increased on a constant currency basis due to the 2012 acquisition of MarkMonitor. In the threemonth period, subscription revenues, which represented approximately $76 \%$ of Intellectual Property \& Science's business, increased $12 \%$ due to MarkMonitor. Subscription revenues from existing businesses were unchanged due to delayed renewals in the Life Sciences business that are expected to close in the second half of this year. Transaction revenues from existing businesses in the three-month period declined due to lower IP Solutions Innovations revenues and the timing of discrete sales for the Web of Knowledge and Web of Science products. For the six-month period, subscription revenues increased $15 \%$ ( $3 \%$ from existing businesses) and transaction revenues increased $1 \%$ ( $2 \%$ decline from existing businesses).


- Life Sciences revenues were essentially unchanged for the three-month period and grew $1 \%$ during the six-month period. Both periods reflected the impact of delayed renewals.

For the three-month period, EBITDA increased, segment operating profit was unchanged and the related margins for both measures decreased largely from the expected dilutive effect of the MarkMonitor acquisition.

Quarterly revenue growth for Intellectual Property \& Science can be uneven due to the impact of large sales in the Scientific \& Scholarly Research business. Small movements in the timing of revenues and expenses can impact quarterly margins. Full-year revenues and margins are more reflective of the segment's performance.

## Corporate \& Other

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Revenues - Reuters News | 82 | 83 | 163 | 165 |
| Reuters News | 1 | (6) | (3) | (10) |
| Core corporate expenses | (63) | (61) | (118) | (149) |
| Total | (62) | (67) | (121) | (159) |

Revenues from our Reuters News business were essentially unchanged in both the three and six-month periods, as an increase in Agency revenues, led by growth in the Americas, was offset by unfavorable foreign currency. Before currency, revenues from our Reuters News business increased $2 \%$ in both periods.

Core corporate expenses were essentially unchanged for the three-month period. Lower core corporate expenses for the six-month period primarily reflected a reduction in severance costs from the prior period.

## Other Businesses

"Other Businesses" is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. The results of Other Businesses are not comparable from period to period, as the composition of businesses changes as businesses are identified for sale or closure. Further fluctuations are caused by the timing of the sales or closures.

|  | Three months ended <br> June 30, |  |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (millions of U.S. dollars) | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | 2012 |  |
| Revenues | $\mathbf{5 5}$ | 198 | $\mathbf{1 3 3}$ | 441 |  |
| Operating profit | $\mathbf{2 0}$ | 38 | $\mathbf{5 2}$ | 65 |  |

The most significant businesses in Other Businesses for the periods presented were:

| Business | Status | Former segment | Description |
| :--- | :--- | :--- | :--- |
| Corporate <br> Services | Sold - Q2 2013 | Financial \& Risk | A provider of tools and solutions that help companies communicate with <br> investors and media |
| Healthcare | Sold - Q2 2012 |  <br> Science | A provider of data analytics and performance benchmarking solutions and <br> sevvices to companies, government agencies and healthcare professionals |
| Trade and Risk <br> Management | Sold - Q1 2012 | Financial \& Risk | A provider of risk management solutions to financial institutions, including <br> banks, broker-dealers and hedge funds |
| Portia | Sold - Q2 2012 | Financial \& Risk | A provider of portfolio accounting and reporting applications |
| Property Tax <br> Consulting | Sold - Q4 2012 | Tax \& Accounting | A provider of property tax outsourcing and compliance services in the U.S. |

## LIQUIDITY AND CAPITAL RESOURCES

At June 30, 2013, we had a strong liquidity position with:

- approximately $\$ 1.6$ billion of cash on hand;
- an undrawn $\$ 2.5$ billion credit facility;
- a \$2.0 billion commercial paper program under which we issue short-term notes; and
- average long-term debt maturity of approximately seven years with no significant concentration in any one year.

We expect to generate between $\$ 1.7$ billion and $\$ 1.8$ billion of free cash flow in 2013. See "Outlook" for additional information. We believe that cash on hand, cash provided by our operations, borrowings available under our credit facility, and our commercial paper program will be sufficient to fund our expected cash dividends, debt service, capital expenditures, acquisitions in the normal course of business and any opportunistic share repurchases in 2013. Net proceeds from the closing of our Corporate Services business and several smaller divestitures have also been a source of liquidity in 2013. During the second quarter of 2013 , we sold $\$ 850$ million of debt securities, demonstrating our access to global capital markets.

## FINANCIAL POSITION

Our total assets were $\$ 32.4$ billion at June 30, 2013 compared to $\$ 32.5$ billion at December 31, 2012. Total assets decreased slightly due to the disposal of businesses, depreciation and amortization, partially offset by newly-acquired businesses and capital expenditures.
Additional information. As of June 30, 2013, the carrying amounts of our total current liabilities exceeded the carrying amounts of our total current assets principally because current liabilities include deferred revenue from the sale of information and services delivered electronically on a subscription basis, for which many customers pay in advance. The cash received from these advance payments is used to currently fund the operating, investing and financing activities of our business. However, for accounting purposes, these advance payments must be deferred and recognized over the term of the subscription. As such, we typically reflect a working capital deficiency in our balance sheet. In the ordinary course of business, deferred revenue does not represent a cash obligation, but rather an obligation to perform services or deliver products. Therefore, we believe that our negative working capital position as of June 30, 2013 was not indicative of a liquidity issue, but rather an outcome of the required accounting for our business model.
Net Debt ${ }^{(1)}$

|  | As at |  |
| :--- | ---: | ---: |
| (millions of U.S. dollars) | June $\mathbf{3 0 , 2 0 1 3 ~ D e c e m b e r ~ 3 1 , ~ 2 0 1 2 ~}$ |  |
| Current indebtedness | $\mathbf{1 , 0 2 1}$ | $\mathbf{1 , 0 0 8}$ |
| Long-term indebtedness | $\mathbf{6 , 9 0 7}$ | 6,223 |
| Total debt | $\mathbf{7 , 9 2 8}$ | 7,231 |
| Swaps | $\mathbf{( 9 6 )}$ | $\mathbf{( 2 4 2 )}$ |
| Total debt after swaps | $\mathbf{7 , 8 3 2}$ | 6,989 |
| Remove fair value adjustments for hedges | $\mathbf{( 4 5 )}$ | $\mathbf{( 5 4 )}$ |
| Total debt after hedging arrangements | $\mathbf{7 , 7 8 7}$ | 6,935 |
| Remove transaction costs and discounts included in the carrying value of debt | $\mathbf{6 0}$ | 50 |
| Less: cash and cash equivalents ${ }^{(2)}$ | $\mathbf{( 1 , 6 1 3 )}$ |  |
| Net debt | $\mathbf{6 , 2 3 4}$ | $\mathbf{( 1 , 2 8 3 )}$ |

(1) Net debt is a non-IFRS financial measure, which we define in Appendix A.
(2) Includes cash of $\$ 150$ million and $\$ 148$ million at June 30, 2013 and December 31, 2012, respectively, which was held in subsidiaries which have regulatory restrictions, contractual restrictions or operate in countries where exchange controls and other legal restrictions apply and are therefore not available for general use by our company.

The increase in our net debt was primarily due to cash used for acquisitions.
The maturity dates for our long-term debt are well balanced with no significant concentration in any one year. Our only scheduled maturities of long-term debt in 2013 are $\$ 750$ million principal amount of $5.95 \%$ notes which were repaid in July 2013, and $\$ 250$ million principal amount of $5.25 \%$ notes due in August 2013 (see "Subsequent Events"). We expect to use cash on hand as of June 30, 2013, which includes proceeds from our May 2013 debt issuance, to repay the debt maturing in the third quarter. At June 30, 2013, the average maturity of our long-term debt was approximately seven years at an average interest rate (after swaps) of less than 6\%. Our commercial paper program also provides efficient and flexible short-term funding. At June 30, 2013, no amounts were outstanding under our commercial paper program.

Our cash and cash equivalents as of June 30, 2013 increased $\$ 330$ million compared to the total as of December 31, 2012. See "Cash Flow" for additional information.

## Additional information.

- We monitor the financial strength of financial institutions with which we have banking and other commercial relationships, including those that hold our cash and cash equivalents as well as those which are counterparties to derivative financial instruments and other arrangements;
- We expect to continue to have access to funds held by our subsidiaries outside the U.S. in a tax efficient manner to meet our liquidity requirements;
- During the second quarter of 2013 , we issued $\$ 850$ million of long term debt; and
- In the second quarter of 2013, we filed a new debt shelf prospectus in connection with the expiration of our existing prospectus (see "Cash Flow").


## Total Equity

(millions of U.S. dollars)

| Balance at December 31,2012 | $\mathbf{1 7 , 4 9 8}$ |
| :--- | ---: |
| Net earnings | $\mathbf{2 4 5}$ |
| Share issuances | $\mathbf{8 7}$ |
| Effect of share-based compensation plans on contributed surplus | $\mathbf{( 2 7 )}$ |
| Dividends declared on common shares | $\mathbf{( 5 3 9 )}$ |
| Dividends declared on preference shares | $\mathbf{( 2 )}$ |
| Change in unrecognized net loss on cash flow hedges | $\mathbf{2 0}$ |
| Change in foreign currency translation adjustment | $\mathbf{( 3 6 9 )}$ |
| Net remeasurement gains on defined benefit pension plans, net of tax | $\mathbf{1 5 4}$ |
| Distributions to non-controlling interests | $\mathbf{( 2 0 )}$ |
| Balance at June 30,2013 | $\mathbf{1 7 , 0 4 7}$ |

We returned approximately $\$ 0.5$ billion to our shareholders through dividends in the six months ended June 30, 2013.

## CASH FLOW

Our principal sources of liquidity are cash on hand, cash provided by our operations, our commercial paper program and our credit facility. In 2013, proceeds from the disposals of businesses are also a source of liquidity. From time to time, we also issue debt securities. Our principal uses of cash are for debt servicing costs, debt repayments, dividend payments, capital expenditures and acquisitions. Additionally, we have occasionally used cash to repurchase outstanding shares in open market transactions, though we have not repurchased any shares in 2013.

## Summary of Statement of Cash Flow

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Net cash provided by operating activities | 904 | 855 | 49 | 1,020 | 1,122 | (102) |
| Net cash provided by (used in) investing activities | 33 | 1,161 | $(1,128)$ | $(1,013)$ | 1,346 | $(2,359)$ |
| Net cash provided by (used in) financing activities | 259 | (678) | 937 | 340 | $(1,087)$ | 1,427 |
| Translation adjustments on cash and cash equivalents | (6) | (7) | 1 | (17) | (3) | (14) |
| Increase in cash and cash equivalents | 1,190 | 1,331 | (141) | 330 | 1,378 | $(1,048)$ |
| Cash and cash equivalents at beginning of period | 423 | 451 | (28) | 1,283 | 404 | 879 |
| Cash and cash equivalents at end of period | 1,613 | 1,782 | (169) | 1,613 | 1,782 | (169) |

Operating activities. The increase in net cash provided by operating activities in the three-month period reflected favorable working capital movements. The decrease in net cash provided by operating activities in the six-month period reflected declines in operating cash flows from Other Businesses, which were impacted by the timing of divestitures, and unfavorable working capital movements, which were partially offset by lower income tax payments. The prior-year period also included spending from our earlier Reuters integration program.

Investing activities. The decrease in net cash provided by investing activities for the three and six-month periods was principally attributable to higher proceeds from disposals of businesses in 2012. In both periods of 2012, investing activities included proceeds from the sales of our Healthcare and Portia businesses, while both periods of 2013 included the proceeds from the sale of our Corporate Services business. In the second quarter of 2013, investing activities included our acquisition of T.Global, a Brazilian provider of global trade management software and solutions within our Tax \& Accounting segment. The six-month period of 2012 also included proceeds from the sale of our Trade and Risk Management business. Net cash used in investing activities for the six-month period in 2013 primarily related to our acquisition of PLC, a provider of practical legal know-how, current awareness and workflow solutions within the Legal segment. Capital expenditures in both periods were primarily directed at product and infrastructure technology, but were higher in the six-month period of 2013 partially due to payments related to a large multi-year software contract.
Financing activities. The increase in net cash provided by financing activities for the three and six-month periods was primarily attributable to the net proceeds from our May 2013 debt issuance, as well as to share repurchases in both periods of 2012 which did not recur in 2013. The six-month period of 2012 also reflected repayments of commercial paper. In both years, we continued to return cash to our shareholders primarily through dividends. Additional information about our debt, dividends and share repurchases is as follows:

- Commercial paper program. Our $\$ 2.0$ billion commercial paper program provides efficient and flexible shortterm funding. We had no commercial paper borrowings outstanding at June 30, 2013. Issuances of commercial paper reached a peak of $\$ 0.5$ billion during the six-month period of 2013.
- Credit facility. In May 2013, we increased the size of our syndicated credit facility from $\$ 2.0$ billion to $\$ 2.5$ billion and extended the maturity date of the facility from August 2016 to May 2018. The facility may be used to provide liquidity for general corporate purposes (including to support our commercial paper program). In the first quarter of 2013, we borrowed and repaid $\$ 440$ million under the credit facility. There were no outstanding borrowings at June 30, 2013.
We may request an extension of the maturity date under certain circumstances for up to two additional one-year periods, which the applicable lenders may accept or decline in their sole discretion. We may also request an increase, subject to approval by applicable lenders, in the lenders' commitments up to a maximum amount of $\$ 3.0$ billion.

Based on our current credit ratings, the cost of borrowing under the agreement is priced at LIBOR/EURIBOR plus 90 basis points. If our long-term debt rating were downgraded by Moody's or Standard \& Poor's, the facility fee and borrowing costs may increase, although availability would be unaffected. Conversely, an upgrade in our ratings may reduce the facility fees and borrowing costs. We monitor the lenders that are party to our facility and believe they continue to be able to lend to us.
We guarantee borrowings by our subsidiaries under the credit facility. We must also maintain a ratio of net debt as of the last day of each fiscal quarter to EBITDA as defined in the credit agreement (earnings before interest, income taxes, depreciation and amortization and other modifications described in the credit agreement) for the last four quarters ended of not more than 4.5:1. We were in compliance with this covenant at June 30, 2013.

- Long-term debt. In May 2013, we filed a new debt shelf prospectus allowing us to issue up to $\$ 3.0$ billion principal amount of debt securities through June 2015. In the second quarter of 2013, we issued the following debt securities under the new prospectus:

| Month/Year | Notes issued | Principal <br> Amount <br> (in millions) |
| :--- | :--- | ---: |
| May 2013 | $0.875 \%$ notes due 2016 | US $\$ 500$ |
| May 2013 | $4.50 \%$ notes due 2043 | US $\$ 350$ |

We used the net proceeds of the debt offering for general corporate purposes, including to repay our US\$750 million principal amount of 5.95\% notes that matured in July 2013 (see "Subsequent Events").

In the second quarter of 2013, in anticipation of future debt issuances, we entered into a forward starting interest rate swap to manage variability in future interest payments on our debt due to changes in benchmark interest rates. Under the swap, we will receive a floating rate of U.S. dollar interest and will pay a fixed rate of U.S. dollar interest on a 10-year term with a notional principal amount of $\$ 150$ million.

- Credit ratings. Our access to financing depends on, among other things, suitable market conditions and the maintenance of suitable long-term credit ratings. Our credit ratings may be adversely affected by various factors, including increased debt levels, decreased earnings, declines in customer demand, increased competition, a further deterioration in general economic and business conditions and adverse publicity. Any downgrades in our credit ratings may impede our access to the debt markets or raise our borrowing rates.

The following table sets forth the credit ratings that we have received from rating agencies in respect of our outstanding securities as of the date of this management's discussion and analysis:

|  | Moody's | Standard \& Poor's | DBRS Limited | Fitch |
| :--- | :---: | :---: | :---: | :---: |
| Long-term debt | Baa1 | A- | A (low) | A- |
| Commercial paper | - | A-1 (low) | R-1 (low) | F2 |
| Trend/Outlook | Stable | Negative | Stable | Stable |

These credit ratings are not recommendations to purchase, hold, or sell securities and do not address the market price or suitability of a specific security for a particular investor. Credit ratings may not reflect the potential impact of all risks on the value of securities. We cannot assure you that our credit ratings will not be lowered in the future or that rating agencies will not issue adverse commentaries regarding our securities.

- Dividends. In February 2013, our board of directors approved a $\$ 0.02$ per share increase in the annualized dividend rate to $\$ 1.30$ per common share. We paid the following dividends on our shares in the periods presented:

|  | Three months ended <br> June 30, |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  | Six months ended <br> June 30, |  |  |  |
| (millions of U.S. dollars) | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Dividends declared | $\mathbf{2 7 0}$ | 266 | $\mathbf{5 3 9}$ | 531 |
| Dividends reinvested | $\mathbf{( 1 0 )}$ | $(10)$ | $\mathbf{( 2 0 )}$ | $(19)$ |
| Dividends paid | $\mathbf{2 6 0}$ | 256 | $\mathbf{5 1 9}$ | 512 |

- Share repurchases. We may buy back shares (and subsequently cancel them) from time to time as part of our capital strategy. In May 2013, we renewed our normal course issuer bid (NCIB) for an additional 12 months. Under the NCIB, we may repurchase up to 15 million common shares (representing less than $2 \%$ of our total outstanding shares) between May 22, 2013 and May 21, 2014 in open market transactions on the Toronto Stock Exchange (TSX), the New York Stock Exchange (NYSE) and/or other exchanges or alternative trading systems, if eligible, or by such other means as may be permitted by the TSX.

We did not repurchase any shares in the first six months of 2013, compared to 4,332,200 shares repurchased in the prior-year period. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth.

Free cash flow and free cash flow from ongoing businesses.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Net cash provided by operating activities | 904 | 855 | 1,020 | 1,122 |
| Capital expenditures, less proceeds from disposals | (188) | (207) | (538) | (487) |
| Other investing activities | 17 | 10 | 21 | 20 |
| Dividends paid on preference shares | (1) | (1) | (2) | (2) |
| Free cash flow | 732 | 657 | 501 | 653 |
| Remove: Other Businesses | (49) | (59) | (42) | (113) |
| Free cash flow from ongoing businesses | 683 | 598 | 459 | 540 |

Free cash flow and free cash flow from ongoing businesses increased during the three-month period due to higher cash from operating activities. In the six-month period, free cash flow decreased due to the elimination of operating cash flows from Other Businesses, the timing of divestitures and higher capital spending. Free cash flow from ongoing businesses in the six-month period also decreased, primarily reflecting higher capital spending. For the full year, we continue to expect that disposals will have a negative impact on our free cash flow of about $\$ 140$ million.

## OFF-BALANCE SHEET ARRANGEMENTS, COMMITMENTS AND CONTRACTUAL OBLIGATIONS

For a summary of our other off-balance sheet arrangements, commitments and contractual obligations please see our 2012 annual management's discussion and analysis. There were no material changes to these arrangements, commitments and contractual obligations outside the ordinary course of business during the three months ended June 30, 2013.

## CONTINGENCIES

## Lawsuits and Legal Claims

We are engaged in various legal proceedings, claims, audits and investigations that have arisen in the ordinary course of business. These matters include, but are not limited to, intellectual property infringement claims, employment matters and commercial matters. The outcome of all of the matters against us is subject to future resolution, including the uncertainties of litigation. Based on information currently known to us and after consultation with outside legal counsel, management believes that the probable ultimate resolution of any such matters, individually or in the aggregate, will not have a material adverse impact on our financial condition taken as a whole.

## Uncertain Tax Positions

We are subject to taxation in numerous jurisdictions. There are many transactions and calculations during the course of business for which the ultimate tax determination is uncertain. We maintain provisions for uncertain tax positions that we believe appropriately reflect our risk. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. We review the adequacy of these provisions at the end of the reporting period. It is possible that at some future date, liabilities in excess of our provisions could result from audits by, or litigation with, relevant taxing authorities. Management believes that such additional liabilities would not have a material adverse impact on our financial condition taken as a whole.

## OUTLOOK

The information in this section is forward-looking and should be read in conjunction with the section below entitled "Cautionary Note Concerning Factors That May Affect Future Results".

We recently reaffirmed our business outlook for 2013 that was first communicated in February.
The following table sets forth our current 2013 financial outlook, the material assumptions related to our financial outlook and the material risks that may cause actual performance to differ materially from our current expectations.

Our 2013 outlook for revenues, adjusted EBITDA and underlying operating profit excludes the impact of foreign currency and previously announced businesses that have been or are expected to be exited through sale or closure. In addition, our 2013 outlook should be reviewed in connection with Appendix C ("Supplemental Financial Information"), which contains our restated 2012 full year results, and reflects the retrospective application of the amendments to IAS 19, Employee Benefits, and the adoption of IFRS 11, Joint Arrangements.

| 2013 Outlook | Material assumptions | Material risks |
| :---: | :---: | :---: |
| Revenues expected to grow low single digits | - Improvement in net sales as the year progresses <br> - Positive gross domestic product (GDP) growth in the countries where we operate, led by rapidly developing economies | - Uneven economic growth or recession across the markets we serve may result in reduced spending levels by our customers |
|  | - Continued increase in the number of professionals around the world and their demand for high quality information and services <br> - Continued operational improvement in the Financial \& Risk business and the | - Demand for our products and services could be reduced by changes in customer buying patterns, competitive pressures or our inability to execute on key product or customer support initiatives |
|  | successful execution of ongoing product release programs, our globalization strategy and other growth initiatives | - Implementation of regulatory reform, including Dodd-Frank legislation and similar financial services laws around the world, may limit business opportunities for our customers, lowering their demand for our products and services |
|  |  | - Uncertainty regarding the European sovereign debt crisis and the Euro currency could impact demand from our customers as well as their ability to pay us |
|  |  | - Pressure on our customers, in developed markets in particular, to constrain the number of professionals employed due to regulatory and economic uncertainty |


| 2013 Outlook | Material assumptions | Material risks |
| :---: | :---: | :---: |
| Adjusted EBITDA margin expected to be between $26 \%$ and $27 \%$ | - Revenues expected to grow low single digits <br> - Business mix continues to shift to highergrowth lower margin offerings <br> - Realization of expected benefits from cost control and efficiency initiatives, specifically in our Financial \& Risk business relative to reductions in workforce, platform consolidation and operational simplification | - Refer to the risks above related to the revenue outlook <br> - Revenues from higher margin businesses may be lower than expected <br> - The costs of required investments exceed expectations or actual returns are below expectations <br> - Acquisition and disposal activity may dilute margins <br> - Cost control initiatives may cost more than expected, be delayed or may not produce the expected level of savings |
| Underlying operating profit margin expected to be between $16.5 \%$ and $17.5 \%$ | - Adjusted EBITDA margin expected to be between $26 \%$ and $27 \%$ <br> - Depreciation and amortization expense expected to represent approximately 9.5\% of revenues <br> - Capital expenditures expected to be approximately $8 \%$ of revenues | - Refer to the risks above related to adjusted EBITDA margin outlook <br> - Capital expenditures may be higher than currently expected, resulting in higher in-period depreciation and amortization |
| Free cash flow is expected to be between $\$ 1.7$ billion and \$1.8 billion | - Revenues expected to grow low single digits <br> - Adjusted EBITDA margin expected to be between $26 \%$ and $27 \%$ <br> - Capital expenditures expected to be approximately $8 \%$ of revenues | - Refer to the risks above related to the revenue outlook and adjusted EBITDA margin outlook <br> - A weaker macroeconomic environment and unanticipated disruptions from new order-tocash applications could negatively impact working capital performance <br> - Capital expenditures may be higher than currently expected resulting in higher cash outflows <br> - The timing of completing disposals of businesses may vary from our expectations resulting in actual free cash flow performance below our expectations <br> - The timing and amount of tax payments to governments may differ from our expectations <br> - We may decide to make a voluntary contribution to our defined benefit plans |

Additionally, in 2013, we expect interest expense to be $\$ 470$ million to $\$ 490$ million, assuming no significant change in our level of indebtedness and inclusive of non-cash pension related interest charges of $\$ 60$ million to $\$ 70$ million, relating to a new accounting pronouncement. We expect our 2013 effective tax rate (as a percentage of post-amortization adjusted earnings) will be between $11 \%$ to $13 \%$, assuming no material changes in current tax laws or treaties to which we are subject.

## RELATED PARTY TRANSACTIONS

As of July 29, 2013, Woodbridge beneficially owned approximately $55 \%$ of our shares.

## TRANSACTIONS WITH WOODBRIDGE

From time to time, in the normal course of business, we enter into transactions with Woodbridge and certain of its affiliates. These transactions involve providing and receiving product and service offerings, are negotiated at arm's length on standard terms, including price, and are not significant to our results of operations or financial condition either individually or in the aggregate.

In May 2012, as part of our efforts to expand our mutual fund data and strategic research capabilities, we acquired a Canadian mutual fund database, fund fact sheet business and mutual fund and equity data feed business for approximately C $\$ 9$ million from The Globe and Mail (The Globe), which is majority owned by Woodbridge. We paid approximately C $\$ 8$ million in cash and issued a C $\$ 1$ million promissory note to The Globe that will be due in May 2016. In connection with the acquisition, we licensed the acquired database to The Globe over a four year term, valued at approximately $C \$ 250,000$ per year. The Globe issued four promissory notes to us, each for the value of the annual license. Amounts due each year under the notes issued by The Globe will be offset against the note issued by us. Our board of directors' Corporate Governance Committee approved the transaction.

In the normal course of business, certain of our subsidiaries charge a Woodbridge owned company fees for various administrative services. In 2012, the total amount charged to Woodbridge for these services was approximately \$112,000.
We purchase property and casualty insurance from third party insurers and retain the first $\$ 500,000$ of each and every claim under the programs via our captive insurance subsidiaries. Woodbridge is included in these programs and pays us a premium commensurate with its exposures. Premiums relating to 2012 were $\$ 40,000$, which would approximate the premium charged by a third party insurer for such coverage.

We maintained an agreement with Woodbridge until April 17, 2008 (the closing date of the Reuters acquisition) under which Woodbridge agreed to indemnify up to $\$ 100$ million of liabilities incurred either by our current and former directors and officers or by our company in providing indemnification to these individuals on substantially the same terms and conditions as would apply under an arm's length, commercial arrangement. We were required to pay Woodbridge an annual fee of $\$ 750,000$, which was less than the premium that would have been paid for commercial insurance. In 2008, we replaced this agreement with a conventional insurance agreement. We are entitled to seek indemnification from Woodbridge for any claims arising from events prior to April 17, 2008, so long as the claims are made before April 17, 2014.

## TRANSACTIONS WITH ASSOCIATES AND JOINT VENTURES

From time to time, we enter into transactions with our investments in associates and joint ventures. These transactions typically involve providing or receiving services and are entered into in the normal course of business and on an arm's length basis.

We and The Depository Trust \& Clearing Corporation (DTCC) each have a 50\% interest in Omgeo, a provider of trade management services. Omgeo pays us for use of a facility and technology and other services which were valued at approximately $\$ 4$ million for the six months ended June 30, 2013. See "Subsequent Events".

We and Shin Nippon Hoki Shuppan K.K. each own 50\% of Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market. We provide the joint venture with technology and other services, which were valued at approximately $\$ 400,000$ for the six months ended June 30, 2013.

In connection with the 2008 acquisition of Reuters, we assumed a lease agreement with 3XSQ Associates, an entity now owned by Thomson Reuters and Rudin Times Square Associates LLC that was formed to build and operate the 3 Times Square property and building in New York, New York that now serves as our corporate headquarters. We follow the equity method of accounting for our investment in 3XSQ Associates. The lease provides us with over 690,000 square feet of office space until 2021 and includes provisions to terminate portions early and various renewal options. Our costs under this lease arrangement for rent, taxes and other expenses were approximately $\$ 19$ million for the six months ended June 30, 2013.

## SUBSEQUENT EVENTS

## REPAYMENT OF DEBT

In July 2013, we repaid US\$750 million principal amount of $5.95 \%$ notes upon their maturity. The repayment was funded with cash on hand as of June 30, 2013, which included the net proceeds of our debt issuance that closed in May 2013.

## PLANNED SALE OF 50\% INTEREST IN OMGEO

In July 2013, we signed a definitive agreement to sell our 50\% interest in Omgeo to DTCC. We expect to record a pre-tax gain on this transaction, which is expected to close in the third quarter of 2013.

## CHANGES IN ACCOUNTING POLICIES

Please refer to the "Changes in Accounting Policies" section of our 2012 annual management's discussion and analysis, which is contained in our 2012 annual report, as well as note 2 of our interim financial statements for the six months ended June 30, 2013, for information regarding changes in accounting policies.

## CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to make estimates and judgments about the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Please refer to the "Critical Accounting Estimates and Judgments" section of our 2012 annual management's discussion and analysis, which is contained in our 2012 annual report, for additional information. Since the date of our 2012 annual management's discussion and analysis, there have not been any significant changes to our critical accounting estimates and judgments.

## ADDITIONAL INFORMATION

## DISCLOSURE CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in applicable U.S. and Canadian securities law) as of the end of the period covered by this management's discussion and analysis, have concluded that our disclosure controls and procedures are effective to ensure that all information that we are required to disclose in reports that we file or furnish under the U.S. Securities Exchange Act and applicable Canadian securities law is (i) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and Canadian securities regulatory authorities and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

## INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. In June 2013, we migrated to an integrated global human resources platform that simplified many of our employee management processes, provided global management tools and enhanced financial reporting and analysis. We are in the process of implementing a multi-year phased implementation of order-to-cash (OTC) applications and related workflow processes. Key elements of the OTC solutions are order management, billing, cash management and collections functionality. We expect to reduce the number of applications and to streamline processes across our organization through this initiative. We are also in the process of automating manual processes and updating workflows associated with intercompany revenue and cost allocation. We continue to modify the design and documentation of the related internal control processes and procedures as the implementations of these initiatives progresses.

Except as described above, there was no change in our internal control over financial reporting during the last fiscal quarter that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## SHARE CAPITAL

As of July 29, 2013, we had outstanding 829,719,790 common shares, 6,000,000 Series II preference shares, 10,842,678 stock options and a total of 8,071,206 time-based restricted share units and performance restricted share units. We have also issued a Thomson Reuters Founders Share which enables Thomson Reuters Founders Share Company to exercise extraordinary voting power to safeguard the Thomson Reuters Trust Principles.

## PUBLIC SECURITIES FILINGS AND REGULATORY ANNOUNCEMENTS

You may access other information about our company, including our 2012 annual report (which contains information required in an annual information form) and our other disclosure documents, reports, statements or other information that we file with the Canadian securities regulatory authorities through SEDAR at www.sedar.com and in the United States with the SEC at www.sec.gov.

## CAUTIONARY NOTE CONCERNING FACTORS THAT MAY AFFECT FUTURE RESULTS

Certain statements in this management's discussion and analysis, including, but not limited to statements regarding 2013 expectations in the "Outlook" section, our expectations that we will record future tax charges in connection with the further consolidation of our technology and content assets, our expectations about net sales in the Financial \& Risk segment through the end of 2013, our expectations that print revenues in the Legal segment will decline for the remainder of the year and regarding the potential dilutive impact of the PLC acquisition on the Legal segment's 2013 margins, our expectations that the Tax \& Accounting segment's Government business will have less of a negative impact, and our expectations regarding renewals in our Intellectual Property \& Science segment for the remainder of 2013, are forward-looking. The words "expect", "target" and "will" and similar expressions identify forward-looking statements. These forward-looking statements are based on certain assumptions and reflect our company's current expectations. As a result, forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations. Certain factors that could cause actual results or events to differ materially from current expectations are discussed in the "Outlook" section above. Additional factors are discussed in the "Risk Factors" section of our 2012 annual report and in materials that we from time to time file with, or furnish to, the Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission. There is no assurance that any forward-looking statement will materialize. Our outlook is provided for the purpose of providing information about current expectations for 2013. This information may not be appropriate for other purposes. You are cautioned not to place undue reliance on forward-looking statements, which reflect our expectations only as of the date of this management's discussion and analysis. Except as may be required by applicable law, we disclaim any obligation to update or revise any forward-looking statements.

## APPENDIX A

## NON-IFRS FINANCIAL MEASURES

We use non-IFRS financial measures as supplemental indicators of our operating performance and financial position. These measures do not have any standardized meanings prescribed by IFRS and therefore are unlikely to be comparable to the calculation of similar measures used by other companies. The following table sets forth our non-IFRS financial measures, including an explanation of why we believe they are useful measures of our performance. Reconciliations for the most directly comparable IFRS measure are reflected in our management's discussion and analysis.

| Non-IFRS Financial <br> Measure | How We Define It | Why We Use It and Why It Is <br> Useful to Investors | Most Directly <br> Comparable IFRS <br> Measure/Reconciliation |
| :--- | :--- | :--- | :--- |
| Revenues from <br> ongoing businesses | Revenues from reportable <br>  <br> Other (which includes the <br> Reuters News business), less <br> eliminations. | Provides a measure of our <br> ability to grow our ongoing <br> businesses over the long term. | Revenues |


| Non-IFRS Financial Measure | How We Define It | Why We Use It and Why It Is Useful to Investors | Most Directly <br> Comparable IFRS <br> Measure/Reconciliation |
| :---: | :---: | :---: | :---: |
| Adjusted earnings and adjusted earnings per share | Earnings attributable to common shareholders and per share excluding: <br> - the pre-tax impacts of amortization of other identifiable intangible assets; <br> - the post-tax impacts of fair value adjustments, other operating gains and losses, certain impairment charges, the results of Other Businesses, other net finance costs or income, our share of post-tax earnings or losses in equity method investments, discontinued operations and other items affecting comparability. We also deduct dividends declared on preference shares; and | Provides a more comparable basis to analyze earnings and is also a measure commonly used by shareholders to measure our performance. | Earnings attributable to common shareholders and earnings per share attributable to common shareholders |
|  | - amortization of the tax charges associated with the consolidation of ownership and management of technology and content assets. For the non-IFRS measure, the majority of the charges are amortized over seven years, the period over which the tax is expected to be paid. | We believe this treatment more accurately reflects our tax position because the tax liability is associated with ongoing tax implications from the consolidation of these assets. |  |
|  | This measure is calculated using diluted weightedaverage shares. |  |  |
|  | In interim periods, we also adjust our reported earnings and earnings per share to reflect a normalized effective tax rate. Specifically, the normalized effective rate is computed as the estimated full-year effective tax rate applied to adjusted pre-tax earnings of the interim period. The reported effective tax rate is based on separate annual effective income tax rates for each taxing jurisdiction that are applied to each interim period's pre-tax income. | Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate within an interim period, we believe that using the expected full-year effective tax rate provides more comparability among interim periods. The adjustment to normalize the effective tax rate reallocates estimated full-year income taxes between interim periods, but has no effect on full year tax expense or on cash taxes paid. |  |

$\left.\begin{array}{llll}\hline \text { Non-IFRS Financial } \\ \text { Measure }\end{array} \quad \begin{array}{lll}\text { How We Define It }\end{array} \quad \begin{array}{l}\text { Why We Use It and Why It Is } \\ \text { Useful to Investors }\end{array} \quad \begin{array}{l}\text { Most Directly } \\ \text { Comparable IFRS } \\ \text { Measure/Reconciliation }\end{array}\right]$

## APPENDIX B

This appendix provides reconciliations that are not presented elsewhere in this management's discussion and analysis for certain non-IFRS measures to the most directly comparable IFRS measure, for the three and six months ended June 30, 2013 and 2012.

## RECONCILIATION OF EARNINGS FROM CONTINUING OPERATIONS TO ADJUSTED EBITDA AND ADJUSTED EBITDA LESS CAPITAL EXPENDITURES

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |
| Earnings from continuing operations | 256 | 916 | (72\%) | 239 | 1,224 | (80\%) |
| Adjustments to remove: |  |  |  |  |  |  |
| Tax expense | 209 | 270 |  | 456 | 230 |  |
| Other finance costs (income) | 17 | 16 |  | 72 | (14) |  |
| Net interest expense | 124 | 107 |  | 239 | 236 |  |
| Amortization of other identifiable intangible assets | 157 | 149 |  | 317 | 301 |  |
| Amortization of computer software | 188 | 165 |  | 376 | 337 |  |
| Depreciation | 101 | 108 |  | 208 | 217 |  |
| EBITDA | 1,052 | 1,731 |  | 1,907 | 2,531 |  |
| Adjustments to remove: |  |  |  |  |  |  |
| Share of post tax earnings in equity method investments | (9) | (12) |  | (19) | (15) |  |
| Other operating gains, net | (136) | (798) |  | (130) | (820) |  |
| Fair value adjustments | (29) | (43) |  | (91) | (13) |  |
| EBITDA from Other Businesses ${ }^{(1)}$ | (20) | (42) |  | (52) | (75) |  |
| Adjusted EBITDA | 858 | 836 | 3\% | 1,615 | 1,608 | - |
| Remove: Capital expenditures, less proceeds from disposals (excluding Other Businesses ${ }^{(1)}$ ) | 188 | 201 |  | 538 | 473 |  |
| Adjusted EBITDA less capital expenditures | 670 | 635 | 6\% | 1,077 | 1,135 | (5\%) |
| Adjusted EBITDA margin | 27.6\% | 27.2\% | 40bp | 26.0\% | 26.2\% | (20)bp |
| Adjusted EBITDA less capital expenditures margin | 21.6\% | 20.7\% | 90bp | 17.4\% | 18.5\% | (110) bp |

## RECONCILIATION OF UNDERLYING OPERATING PROFIT TO ADJUSTED EBITDA BY SEGMENT

| (millions of U.S. dollars) | Three months ended June 30, 2013 |  |  | Three months ended June 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Underlying a Operating profit | Add: <br> Depreciation and mortization of computer software ** | Adjusted EBITDA | Underlying Operating profit | Add: <br> Depreciation and amortization of computer software ** | Adjusted EBITDA |
| Financial \& Risk | 260 | 160 | 420 | 273 | 148 | 421 |
| Legal | 255 | 71 | 326 | 251 | 68 | 319 |
| Tax \& Accounting | 57 | 30 | 87 | 51 | 28 | 79 |
| Intellectual Property \& Science | 59 | 20 | 79 | 59 | 16 | 75 |
| Corporate \& Other (includes Reuters News ${ }^{(2)}$ | (62) | 8 | (54) | (67) | 9 | (58) |
| Total | 569 | 289 | 858 | 567 | 269 | 836 |

## RECONCILIATION OF UNDERLYING OPERATING PROFIT TO ADJUSTED EBITDA BY SEGMENT (CONTINUED)

|  | Six months ended June 30, 2013 |  |  | Six months ended June 30, 2012 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

** excludes Other Businesses ${ }^{(1)}$
(1) Other Businesses are businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. Significant businesses in this category include: Trade and Risk Management (trade and risk management solutions provider to financial institutions, sold in the first quarter of 2012); Healthcare (data analytics and performance benchmarking solutions provider, sold in the second quarter of 2012); Property Tax Consulting (property tax outsourcing and compliance services provider in the U.S., sold in the fourth quarter of 2012); and Corporate Services (provider of tools and solutions that help companies communicate with investors and media, sold in the second quarter of 2013).

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: |
| (millions of U.S. dollars) | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Revenues | $\mathbf{5 5}$ | 198 | $\mathbf{1 3 3}$ | 441 |
| Operating profit | $\mathbf{2 0}$ | 38 | $\mathbf{5 2}$ | 65 |
| Depreciation and amortization of computer software | $\mathbf{-}$ | $\mathbf{4}$ | $\mathbf{-}$ | 10 |
| EBITDA | $\mathbf{2 0}$ | 42 | $\mathbf{5 2}$ | $\mathbf{7 5}$ |
| Capital expenditures, less proceeds from disposals | $\mathbf{-}$ | 6 | $\mathbf{-}$ | 14 |

(2) Corporate \& Other includes the Reuters News business and expenses for corporate functions and certain share-based compensation costs.

## APPENDIX C

## SUPPLEMENTAL FINANCIAL INFORMATION

Effective January 1, 2013, we adopted amendments to IAS 19, Employee Benefits, and IFRS 11, Joint Arrangements. Additionally, certain businesses, most notably our Corporate Services business, were reclassified from ongoing businesses to Other Businesses, and the Financial \& Risk segment was realigned to classify certain products according to how they are currently managed. This appendix presents our restated consolidated income statement, segment information and reconciliations to non-IFRS measures for the years ended December 31, 2012 and 2011.
See note 2 of our interim financial statements for the three and six months ended June 30, 2013 and note 3 of our 2012 annual financial statements for information regarding changes in accounting policies.

## Consolidated Income Statement

 (unaudited)| (millions of U.S. dollars, except per share amounts) | Year ended December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Revenues | 13,132 | 13,650 |
| Operating expenses | $(9,710)$ | $(9,927)$ |
| Depreciation | (425) | (434) |
| Amortization of computer software | (691) | (649) |
| Amortization of other identifiable intangible assets | (619) | (612) |
| Goodwill impairment |  | $(3,010)$ |
| Other operating gains, net | 883 | 204 |
| Operating profit (loss) | 2,570 | (778) |
| Finance costs, net: |  |  |
| Net interest expense | (453) | (448) |
| Other finance income (costs) | 40 | (15) |
| Income (loss) before tax and equity method investments | 2,157 | $(1,241)$ |
| Share of post-tax earnings and impairment in equity method investments | 9 | 55 |
| Tax expense | (126) | (271) |
| Earnings (loss) from continuing operations | 2,040 | $(1,457)$ |
| Earnings from discontinued operations, net of tax | 2 | 4 |
| Net earnings (loss) | 2,042 | $(1,453)$ |
| Earnings (loss) attributable to: |  |  |
| Common shareholders | 1,989 | $(1,451)$ |
| Non-controlling interests | 53 | (2) |
| Earnings (loss) per share: |  |  |
| Basic earnings (loss) per share: |  |  |
| From continuing operations | \$2.40 | (\$1.75) |
| From discontinued operations | - | 0.01 |
| Basic earnings (loss) per share | \$2.40 | (\$1.74) |
| Diluted earnings (loss) per share |  |  |
| From continuing operations | \$2.39 | (\$1.75) |
| From discontinued operations | - | 0.01 |
| Diluted earnings (loss) per share | \$2.39 | (\$1.74) |

Business segment information

| (millions of U.S. dollars) | Year ended December 31, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues |  |  |  |  |  |  |  |
| Trading | 2,645 | 2,784 | (2\%) | - | (2\%) | (3\%) | (5\%) |
| Investors | 2,168 | 2,211 | (1\%) | - | (1\%) | (1\%) | (2\%) |
| Marketplaces | 1,770 | 1,739 | (2\%) | 5\% | 3\% | (1\%) | 2\% |
| Governance Risk \& Compliance | 219 | 154 | 17\% | 26\% | 43\% | (1\%) | 42\% |
| Financial \& Risk | 6,802 | 6,888 | (1\%) | 2\% | 1\% | (2\%) | (1\%) |
| Legal | 3,266 | 3,195 | 1\% | 2\% | 3\% | (1\%) | 2\% |
| Tax \& Accounting | 1,161 | 1,009 | 4\% | 12\% | 16\% | (1\%) | 15\% |
| Intellectual Property \& Science | 894 | 852 | 3\% | 3\% | 6\% | (1\%) | 5\% |
| Reportable segments | 12,123 | 11,944 | - | 3\% | 3\% | (2\%) | 1\% |
| Corporate \& Other (includes Reuters News) ${ }^{(2)}$ | 331 | 336 | 1\% | - | 1\% | (2\%) | (1\%) |
| Eliminations | (11) | (13) | - | - | - | - | - |
| Revenues from ongoing businesses | 12,443 | 12,267 | - | 3\% | 3\% | (2\%) | 1\% |
| Other Businesses ${ }^{(1)}$ | 689 | 1,383 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Consolidated revenues | 13,132 | 13,650 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | (4\%) |


| Operating profit (loss) |  |  | Margin |  |
| :--- | ---: | ---: | ---: | ---: |
| Segment operating profit |  | $\mathbf{2 0 1 2}$ | $\underline{\mathbf{2 0 1 1}}$ |  |
| $\quad$ Financial \& Risk | 1,082 | 1,245 | $\mathbf{1 5 . 9 \%}$ | $\mathbf{1 8 . 1 \%}$ |
| $\quad$ Legal | 967 | 945 | $29.6 \%$ | $29.6 \%$ |
| Tax \& Accounting | 238 | 215 | $20.5 \%$ | $21.3 \%$ |
| Intellectual Property \& Science | 235 | 237 | $26.3 \%$ | $27.8 \%$ |
| Reportable segments | 2,522 | 2,642 | $20.8 \%$ | $22.1 \%$ |
| Corporate \& Other (includes Reuters News) ${ }^{(2)}$ | $(317)$ | $(301)$ | - | - |
| Underlying operating profit | 2,205 | 2,341 | $17.7 \%$ | $19.1 \%$ |
| Other Businesses | 137 | 365 |  |  |
| Integration programs expenses | - | $(215)$ |  |  |
| Fair value adjustments | $(36)$ | 149 |  |  |
| Amortization of other identifiable intangible |  |  |  |  |
| $\quad$ assets | $(619)$ | $(612)$ |  |  |
| Goodwill impairment | - | $(3,010)$ |  |  |
| Other operating gains, net | 883 | 204 |  |  |
| Consolidated operating profit (loss) | 2,570 | $(778)$ |  |  |

Reconciliation of operating profit (loss) to underlying operating profit and adjusted EBITDA

| (millions of U.S. dollars) | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change |
| Operating profit (loss) | 2,570 | (778) | $\mathrm{n} / \mathrm{m}$ |
| Adjustments to remove: |  |  |  |
| Goodwill impairment | - | 3,010 |  |
| Amortization of other identifiable intangible assets | 619 | 612 |  |
| Integration programs expenses | - | 215 |  |
| Fair value adjustments | 36 | (149) |  |
| Other operating gains, net | (883) | (204) |  |
| Operating profit from Other Businesses ${ }^{(1)}$ | (137) | (365) |  |
| Underlying operating profit | 2,205 | 2,341 | (6\%) |
| Adjustments: |  |  |  |
| Add: Integration programs expenses | - | (215) |  |
| Remove: Depreciation and amortization of computer software (excluding Other Businesses ${ }^{(1)}$ ) | 1,105 | 1,023 |  |
| Adjusted EBITDA | 3,310 | 3,149 | 5\% |
| Underlying operating profit margin | 17.7\% | 19.1\% | (140)bp |
| Adjusted EBITDA margin | 26.6\% | 25.7\% | 90bp |

Reconciliation of earnings (loss) attributable to common shareholders to adjusted earnings

| (millions of U.S. dollars, except per share amounts) | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change |
| Earnings (loss) attributable to common shareholders | 1,989 | $(1,451)$ | $\mathrm{n} / \mathrm{m}$ |
| Adjustments to remove: |  |  |  |
| Goodwill impairment | - | 3,010 |  |
| Goodwill impairment attributable to non-controlling interests | - | (40) |  |
| Operating profit from Other Businesses ${ }^{(1)}$ | (137) | (365) |  |
| Fair value adjustments | 36 | (149) |  |
| Other operating gains, net | (883) | (204) |  |
| Other finance (income) costs | (40) | 15 |  |
| Share of post-tax earnings and impairment in equity method investments | (9) | (55) |  |
| Tax on above items | 251 | 193 |  |
| Discrete tax items | (254) | (105) |  |
| Amortization of other identifiable intangible assets | 619 | 612 |  |
| Discontinued operations | (2) | (4) |  |
| Dividends declared on preference shares | (3) | (3) |  |
| Adjusted earnings | 1,567 | 1,454 | 8\% |
| Adjusted earnings per share | \$1.89 | \$1.74 | 9\% |
| Diluted weighted-average common shares (millions) | 829.6 | 835.8 |  |

## Reconciliation of earnings (loss) from continuing operations to adjusted EBITDA

| (millions of U.S. dollars) | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change |
| Earnings (loss) from continuing operations | 2,040 | $(1,457)$ | $\mathrm{n} / \mathrm{m}$ |
| Adjustments to remove: |  |  |  |
| Tax expense | 126 | 271 |  |
| Other finance (income) costs | (40) | 15 |  |
| Net interest expense | 453 | 448 |  |
| Amortization of other identifiable intangible assets | 619 | 612 |  |
| Amortization of computer software | 691 | 649 |  |
| Depreciation | 425 | 434 |  |
| EBITDA | 4,314 | 972 |  |
| Adjustments to remove: |  |  |  |
| Share of post-tax earnings and impairment in equity method investments | (9) | (55) |  |
| Other operating gains, net | (883) | (204) |  |
| Goodwill impairment | - | 3,010 |  |
| Fair value adjustments | 36 | (149) |  |
| EBITDA from Other Businesses ${ }^{(1)}$ | (148) | (425) |  |
| Adjusted EBITDA | 3,310 | 3,149 | 5\% |
| Adjusted EBITDA margin | 26.6\% | 25.7\% | 90bp |

## Reconciliation of underlying operating profit to adjusted EBITDA by business segment

|  | Year ended December 31, 2012 |  |  |  | Year ended December 31, 2011 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

** excludes Other Businesses ${ }^{(1)}$
(1) Other Businesses are businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. Significant businesses in this category include: BARBRI (legal education provider, sold in the second quarter of 2011); Trade and Risk Management (trade and risk management solutions provider to financial institutions, sold in the first quarter of 2012); Healthcare (data analytics and performance benchmarking solutions provider, sold in the second quarter of 2012); Property Tax Consulting (property tax outsourcing and compliance services provider in the U.S., sold in the fourth quarter of 2012); and Corporate Services (provider of tools and solutions that help companies communicate with investors and media, sold in the second quarter of 2013).

|  | Year ended December 31, |  |
| :--- | ---: | ---: |
| (millions of U.S. dollars) | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| Revenues | 689 | 1,383 |
|  |  |  |
| Operating profit | 137 | 365 |
| Depreciation and amortization of computer software | 11 | 60 |
| EBITDA | 148 | 425 |

(2) Corporate \& Other includes the Reuters News business and expenses for corporate functions and certain share-based compensation costs.

## APPENDIX D

## QUARTERLY INFORMATION (UNAUDITED)

The following table presents a summary of our consolidated operating results for the eight most recent quarters.

|  | Quarter ended March 31, |  | Quarter ended June 30, |  | Quarter ended September 30, |  | Quarter ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (millions of U.S. dollars, except per share amounts) | 2013 | 2012 | 2013 | $2012{ }^{(1)}$ | $2012{ }^{(1)}$ | $2011{ }^{(1)}$ | $2012{ }^{(1)}$ | $2011{ }^{(1)}$ |
| Revenues | 3,175 | 3,315 | 3,163 | 3,272 | 3,181 | 3,413 | 3,364 | 3,539 |
| Operating profit (loss) | 390 | 364 | 597 | 1,297 | 372 | 638 |  | $(2,609)$ |
| (Loss) earnings from continuing operations | (17) | 308 | 256 | 916 | 451 | 366 | 365 | $(2,619)$ |
| (Loss) earnings from discontinued operations, net of tax |  | (2) | 6 | (1) | 2 | - | 3 | 2 |
| Net (loss) earnings | (17) | 306 | 262 | 915 | 453 | 366 | 368 | $(2,617)$ |
| (Loss) earnings attributable to common shares | (31) | 294 | 248 | 902 | 441 | 354 | 352 | $(2,587)$ |


| Dividends declared on preference shares | (1) | (1) | (1) | (1) | - | - | (1) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Basic (loss) earnings per share

| From continuing operations | $\mathbf{( \$ 0 . 0 4 )}$ | $\$ 0.35$ | $\mathbf{\$ 0 . 2 9}$ | $\$ 1.09$ | $\mathbf{\$ 0 . 5 3}$ | $\$ 0.42$ | $\mathbf{\$ 0 . 4 1}$ | $(\$ 3.12)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| From discontinued operations | - | - | 0.01 | - | - | - | $\mathbf{0 . 0 1}$ | - |
|  | $\mathbf{( \$ 0 . 0 4 )}$ | $\$ 0.35$ | $\mathbf{\$ 0 . 3 0}$ | $\$ 1.09$ | $\mathbf{\$ 0 . 5 3}$ | $\$ 0.42$ | $\mathbf{\$ 0 . 4 2}$ | $(\$ 3.12)$ |
| Diluted (loss) earnings per share |  |  |  |  |  |  |  |  |
| From continuing operations | $\mathbf{( \$ 0 . 0 4 )}$ | $\$ 0.35$ | $\mathbf{\$ 0 . 2 9}$ | $\$ 1.08$ | $\mathbf{\$ 0 . 5 3}$ | $\$ 0.42$ | $\mathbf{\$ 0 . 4 1}$ | $(\$ 3.12)$ |
| From discontinued operations | - | - | $\mathbf{0 . 0 1}$ | - | - | - | $\mathbf{0 . 0 1}$ | - |
|  | $\mathbf{( \$ 0 . 0 4 )}$ | $\$ 0.35$ | $\mathbf{\$ 0 . 3 0}$ | $\$ 1.08$ | $\mathbf{\$ 0 . 5 3}$ | $\$ 0.42$ | $\mathbf{\$ 0 . 4 2}$ | $(\$ 3.12)$ |

(1) Amounts restated to reflect retrospective application of amendments to IAS 19, Employee Benefits, and the adoption of IFRS 11, Joint Arrangements. See note 2 of our interim financial statements for the three and six months ended June 30, 2013 and note 3 of our 2012 annual financial statements for information regarding changes in accounting policies.

Our revenues and operating profits on a consolidated basis do not tend to be significantly impacted by seasonality as we record a large portion of our revenues ratably over a contract term and our costs (other than expenses associated with the Reuters integration program that commenced in 2008 and was completed in 2011) are generally incurred evenly throughout the year. However, our non-recurring revenues can cause changes in our performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. As a consequence, the results of certain of our segments can be impacted by seasonality to a greater extent than our consolidated revenues and operating profits. Our results also reflect the savings benefits realized from the Reuters integration.

Revenues declined in each of the trailing four quarters compared to the respective prior-year periods, primarily reflecting the impact of divestitures. Revenue performance over these periods also reflected challenges in our Financial \& Risk segment, including an overall difficult economic environment. This dynamic was partially offset by growth in our Legal, Tax \& Accounting and Intellectual Property \& Science segments. Acquisitions contributed to revenue changes. Foreign currency had a negative impact on revenues in the first and second quarters of 2013, the third quarter of 2012 and no impact in the fourth quarter of 2012. The second quarter of 2013 included a gain of $\$ 140$ million from the sale of our Corporate Services business, which was offset by tax expense of $\$ 161$ million associated with the consolidation of the ownership and management of our technology and content assets. The net loss in the first quarter of 2013 was due to higher tax expense of $\$ 235$ million associated with the consolidation of the ownership and management of our technology and content assets. Operating profit in the second quarter of 2012 included gains on sales of businesses of $\$ 789$ million, primarily from the sale of our Healthcare business. Operating profit declined in the third quarter of 2012 compared to 2011 due to divestitures and lower fair value adjustments. Our results for the fourth quarter of 2011 included a $\$ 3.0$ billion noncash goodwill impairment charge related to our financial businesses. Results for 2011 reflected integration program expenses associated with our acquisition of Reuters in 2008. These initiatives were completed in the fourth quarter of 2011.

THOMSON REUTERS CORPORATION
CONSOLIDATED INCOME STATEMENT
(unaudited)

| (millions of U.S. dollars, except per share amounts) | Notes | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
| Revenues |  | 3,163 | 3,272 | 6,338 | 6,587 |
| Operating expenses | 5 | $(2,256)$ | $(2,351)$ | $(4,580)$ | $(4,891)$ |
| Depreciation |  | (101) | (108) | (208) | (217) |
| Amortization of computer software |  | (188) | (165) | (376) | (337) |
| Amortization of other identifiable intangible assets |  | (157) | (149) | (317) | (301) |
| Other operating gains, net | 6 | 136 | 798 | 130 | 820 |
| Operating profit |  | 597 | 1,297 | 987 | 1,661 |
| Finance costs, net: |  |  |  |  |  |
| Net interest expense | 7 | (124) | (107) | (239) | (236) |
| Other finance (costs) income | 7 | (17) | (16) | (72) | 14 |
| Income before tax and equity method investments |  | 456 | 1,174 | 676 | 1,439 |
| Share of post-tax earnings in equity method investments | 8 | 9 | 12 | 19 | 15 |
| Tax expense | 9 | (209) | (270) | (456) | (230) |
| Earnings from continuing operations |  | 256 | 916 | 239 | 1,224 |
| Earnings (loss) from discontinued operations, net of tax |  | 6 | (1) | 6 | (3) |
| Net earnings |  | 262 | 915 | 245 | 1,221 |
| Earnings attributable to: |  |  |  |  |  |
| Common shareholders |  | 248 | 902 | 217 | 1,196 |
| Non-controlling interests |  | 14 | 13 | 28 | 25 |

## Earnings per share:

Basic earnings per share:

| From continuing operations | $\mathbf{\$ 0 . 2 9}$ | $\mathbf{\$ 1 . 0 9}$ | $\mathbf{\$ 0 . 2 5}$ | $\mathbf{\$ 1 . 4 4}$ |
| :--- | ---: | ---: | ---: | ---: |
| From discontinued operations | $\mathbf{0 . 0 1}$ | - | $\mathbf{0 . 0 1}$ | - |
| Basic earnings per share | $\mathbf{\$ 0 . 3 0}$ | $\mathbf{\$ 1 . 0 9}$ | $\mathbf{\$ 0 . 2 6}$ | $\mathbf{\$ 1 . 4 4}$ |
|  |  |  |  |  |
| Diluted earnings per share: |  |  |  |  |
| From continuing operations <br> From discontinued operations | $\mathbf{\$ 0 . 2 9}$ | $\mathbf{\$ 1 . 0 8}$ | $\mathbf{\$ 0 . 2 5}$ | $\mathbf{\$ 1 . 4 4}$ |
| Diluted earnings per share | $\mathbf{0 . 0 1}$ | - | $\mathbf{0 . 0 1}$ | - |

The related notes form an integral part of these consolidated financial statements.

THOMSON REUTERS CORPORATION
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(unaudited)

| (millions of U.S. dollars) | Notes | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
| Net earnings |  | 262 | 915 | 245 | 1,221 |
| Other comprehensive loss: |  |  |  |  |  |
| Cash flow hedges adjustments to earnings | 7,11 | 93 | 50 | 136 | 3 |
| Foreign currency translation adjustments to earnings |  | (1) | - | (1) | - |
| Items that may be subsequently reclassified to net earnings: |  |  |  |  |  |
| Cash flow hedges adjustments to equity |  | (87) | (49) | (116) | (31) |
| Foreign currency translation adjustments to equity |  | (115) | (166) | (368) | (85) |
|  |  | (202) | (215) | (484) | (116) |
| Items that will not be reclassified to net earnings: |  |  |  |  |  |
| Net remeasurement gains (losses) on defined benefit pension plans, net of tax ${ }^{(1)}$ |  | 75 | (135) | 154 | (159) |
| Other comprehensive loss |  | (35) | (300) | (195) | (272) |
| Total comprehensive income |  | 227 | 615 | 50 | 949 |
| Comprehensive income for the period attributable to: |  |  |  |  |  |
| Common shareholders |  | 213 | 602 | 22 | 924 |
| Non-controlling interests |  | 14 | 13 | 28 | 25 |

(1) The related tax (expense) benefit was (\$51) million and \$77 million for the three months ended June 30, 2013 and 2012, respectively, and ( $\$ 90$ ) million and $\$ 80$ million for the six months ended June 30, 2013 and 2012, respectively.

The related notes form an integral part of these consolidated financial statements.

THOMSON REUTERS CORPORATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION (unaudited)

| (millions of U.S. dollars) | Notes | $\begin{gathered} \hline \text { June 30, } \\ 2013 \end{gathered}$ | December 31, 2012 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash and cash equivalents | 11 | 1,613 | 1,283 |
| Trade and other receivables |  | 1,760 | 1,818 |
| Other financial assets | 11 | 95 | 72 |
| Prepaid expenses and other current assets |  | 567 | 638 |
| Current assets excluding assets held for sale |  | 4,035 | 3,811 |
| Assets held for sale | 12 | 56 | 302 |
| Current assets |  | 4,091 | 4,113 |
| Computer hardware and other property, net |  | 1,254 | 1,416 |
| Computer software, net |  | 1,632 | 1,659 |
| Other identifiable intangible assets, net |  | 7,953 | 8,134 |
| Goodwill |  | 16,545 | 16,251 |
| Other financial assets | 11 | 299 | 355 |
| Other non-current assets | 13 | 595 | 559 |
| Deferred tax |  | 55 | 50 |
| Total assets |  | 32,424 | 32,537 |
| LIABILITIES AND EQUITY |  |  |  |
| Liabilities |  |  |  |
| Current indebtedness | 11 | 1,021 | 1,008 |
| Payables, accruals and provisions | 14 | 2,011 | 2,612 |
| Deferred revenue |  | 1,344 | 1,222 |
| Other financial liabilities | 11 | 47 | 95 |
| Current liabilities excluding liabilities associated with assets held for sale |  | 4,423 | 4,937 |
| Liabilities associated with assets held for sale | 12 | 1 | 35 |
| Current liabilities |  | 4,424 | 4,972 |
| Long-term indebtedness | 11 | 6,907 | 6,223 |
| Provisions and other non-current liabilities | 15 | 2,310 | 2,502 |
| Other financial liabilities | 11 | 84 | 37 |
| Deferred tax |  | 1,652 | 1,305 |
| Total liabilities |  | 15,377 | 15,039 |
| Equity |  |  |  |
| Capital | 16 | 10,431 | 10,371 |
| Retained earnings |  | 8,141 | 8,311 |
| Accumulated other comprehensive loss |  | $(1,886)$ | $(1,537)$ |
| Total shareholders' equity |  | 16,686 | 17,145 |
| Non-controlling interests |  | 361 | 353 |
| Total equity |  | 17,047 | 17,498 |
| Total liabilities and equity |  | 32,424 | 32,537 |

Contingencies (note 19)
The related notes form an integral part of these consolidated financial statements.

THOMSON REUTERS CORPORATION CONSOLIDATED STATEMENT OF CASH FLOW
(unaudited)

| (millions of U.S. dollars) | Notes | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
| Cash provided by (used in): |  |  |  |  |  |
| OPERATING ACTIVITIES |  |  |  |  |  |
| Net earnings |  | 262 | 915 | 245 | 1,221 |
| Adjustments for: |  |  |  |  |  |
| Depreciation |  | 101 | 108 | 208 | 217 |
| Amortization of computer software |  | 188 | 165 | 376 | 337 |
| Amortization of other identifiable intangible assets |  | 157 | 149 | 317 | 301 |
| Net gains on disposals of businesses and investments |  | (142) | (789) | (156) | (826) |
| Deferred tax |  | 70 | 44 | 242 | (135) |
| Other | 17 | 60 | (48) | 125 | 61 |
| Changes in working capital and other items | 17 | 208 | 311 | (337) | (54) |
| Net cash provided by operating activities |  | 904 | 855 | 1,020 | 1,122 |
| INVESTING ACTIVITIES |  |  |  |  |  |
| Acquisitions, net of cash acquired | 18 | (118) | (101) | (848) | (260) |
| Proceeds from disposals of businesses and investments, net of taxes paid |  | 322 | 1,369 | 352 | 1,983 |
| Capital expenditures, less proceeds from disposals |  | (188) | (207) | (538) | (487) |
| Other investing activities |  | 17 | 10 | 21 | 20 |
| Investing cash flows from continuing operations |  | 33 | 1,071 | $(1,013)$ | 1,256 |
| Investing cash flows from discontinued operations |  | - | 90 | - | 90 |
| Net cash provided by (used in) investing activities |  | 33 | 1,161 | $(1,013)$ | 1,346 |
| FINANCING ACTIVITIES |  |  |  |  |  |
| Proceeds from debt | 11 | 854 | - | 1,294 | - |
| Repayments of debt | 11 | - | (2) | (440) | (2) |
| Net repayments under short-term loan facilities |  | (332) | (287) | - | (423) |
| Repurchases of common shares | 16 | - | (144) | - | (168) |
| Dividends paid on preference shares |  | (1) | (1) | (2) | (2) |
| Dividends paid on common shares | 16 | (260) | (256) | (519) | (512) |
| Other financing activities |  | (2) | 12 | 7 | 20 |
| Net cash provided by (used in) financing activities |  | 259 | (678) | 340 | $(1,087)$ |
| Translation adjustments on cash and cash equivalents |  | (6) | (7) | (17) | (3) |
| Increase in cash and cash equivalents |  | 1,190 | 1,331 | 330 | 1,378 |
| Cash and cash equivalents at beginning of period |  | 423 | 451 | 1,283 | 404 |
| Cash and cash equivalents at end of period |  | 1,613 | 1,782 | 1,613 | 1,782 |

Supplemental cash flow information is provided in note 17.

| Interest paid | (102) | (81) | (199) | (197) |
| :--- | :---: | :---: | :---: | :---: |
| Interest received | - | 2 | 2 | 3 |
| Income taxes paid | (70) | (43) | (70) | (104) |

Amounts paid and received for interest are reflected as operating cash flows. Interest paid is net of debt-related hedges.
Amounts paid and received for taxes are reflected as either operating cash flows or investing cash flows depending on the nature of the underlying transaction.

The related notes form an integral part of these consolidated financial statements.

## THOMSON REUTERS CORPORATION

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)


| (millions of U.S. dollars) | Stated share capital | Contributed surplus | Total capital | Retained earnings | Unrecognized loss on cash flow hedges | Foreign currency translation adjustments | AOCL | Noncontrolling interests | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2011 | 10,134 | 154 | 10,288 | 7,633 | (22) | $(1,494)$ | $(1,516)$ | 345 | 16,750 |
| Comprehensive income (loss) ${ }^{(1)}$ | - | - | - | 1,037 | (28) | (85) | (113) | 25 | 949 |
| Distributions to non- controlling interest | - | - | - | - | - | - | - | (23) | (23) |
| Dividends declared on preference shares | - | - | - | (2) | - | - | - | - | (2) |
| Dividends declared on common shares | - | - | - | (531) | - | - | - | - | (531) |
| Shares issued under DRIP | 19 | - | 19 | - | - | - | - | - | 19 |
| Repurchases of common shares | (72) | - | (72) | (96) | - | - | - | - | (168) |
| Stock compensation plans | 54 | 3 | 57 | - | - | - | - | - | 57 |
| Balance, June 30, 2012 | 10,135 | 157 | 10,292 | 8,041 | (50) | $(1,579)$ | $(1,629)$ | 347 | 17,051 |

(1) Retained earnings for the six months ended June 30, 2013 includes net remeasurement gains on defined benefit pension plans of $\$ 154$ million, net of tax (2012-losses of \$159 million).

The related notes form an integral part of these consolidated financial statements.

# THOMSON REUTERS CORPORATION <br> Notes to Consolidated Financial Statements (unaudited) 

(unless otherwise stated, all amounts are in millions of U.S. dollars)

## Note 1: Business description and basis of preparation

## General business description

Thomson Reuters Corporation (the "Company" or "Thomson Reuters") is an Ontario, Canada corporation with common shares listed on the Toronto Stock Exchange ("TSX") and the New York Stock Exchange ("NYSE") and Series II preference shares listed on the TSX. The Company provides intelligent information to businesses and professionals. Its offerings combine industry expertise with innovative technology to deliver critical information to decision makers.

## Basis of preparation

The unaudited consolidated interim financial statements ("interim financial statements") were prepared using the same accounting policies and methods as those used in the Company's consolidated financial statements for the year ended December 31, 2012, except as described in note 2. The interim financial statements are in compliance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34"). Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"), have been omitted or condensed. The preparation of financial statements in accordance with IAS 34 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements have been set out in note 2 of the Company's consolidated financial statements for the year ended December 31, 2012. These interim financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2012, which are included in the Company's 2012 annual report.
The accompanying interim financial statements include all adjustments, composed of normal recurring adjustments, considered necessary by management to fairly state the Company's results of operations, financial position and cash flows. The operating results for interim periods are not necessarily indicative of results that may be expected for any other interim period or for the full year.
References to " $\$$ " are to U.S. dollars and references to " C " are to Canadian dollars.

## Note 2: Changes in accounting policies

Certain pronouncements were issued by the IASB or International Financial Reporting Interpretations Committee ("IFRIC") that are effective for accounting periods beginning on or after January 1, 2013. Many of these updates are not applicable or consequential to the Company and have been excluded from the discussion below.

## Pronouncements and related amendments adopted January 1, 2013

## IAS 19, Employee Benefits

The Company adopted amendments to IAS 19, Employee Benefits, beginning January 1, 2013 with retrospective application from January 1, 2012. The new standard introduces a measure of net interest income (expense) computed on the net pension asset (obligation) that replaced separate measurement of the expected return on plan assets and interest expense on the benefit obligation. The new standard also requires immediate recognition of past service costs associated with benefit plan changes. Under the previous standard, past service costs were recognized over the vesting period. As part of the adoption, the Company reclassified pension net interest to finance costs from its former classification within operating profit.

Under retrospective application of the new standard, the Company's restated net earnings for 2012 are lower than originally reported. The decrease arises because net interest income (expense) is now calculated using the discount rate used to value the benefit obligation, which is lower than the expected rate of return on assets ("EROA") previously used to measure net interest attributable to plan assets. The EROA is no longer a critical accounting estimate under the new standard. The adoption impact on the financial statement captions for the three and six months ended June 30, 2013 and 2012 is as follows:

| Consolidated Income Statement Increase (decrease) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Operating expenses | 11 | 12 | 22 | 24 |
| Operating profit | (11) | (12) | (22) | (24) |
| Net interest expense | 16 | 16 | 32 | 31 |
| Income before tax and equity method investments | (27) | (28) | (54) | (55) |
| Tax (expense) benefit | 7 | 8 | 14 | 15 |
| Net earnings | (20) | (20) | (40) | (40) |
| Basic earnings per share | (\$0.02) | (\$0.02) | (\$0.05) | (\$0.05) |
| Diluted earnings per share | (\$0.02) | (\$0.03) | (\$0.05) | \$(0.05) |
| Consolidated Statement of Comprehensive Income Increase (decrease) | Three months ended June 30, |  | Six months ended June 30, |  |
|  | 2013 | 2012 | 2013 | 2012 |
| Net earnings | (20) | (20) | (40) | (40) |
| Other comprehensive income (loss): |  |  |  |  |
| Net remeasurement gains (losses) on defined benefit pension plans, net of tax | 20 | 20 | 40 | 40 |
| Consolidated Statement of Cash Flow Increase (decrease) | Three months ended June 30, |  | Six months ended June 30, |  |
|  | 2013 | 2012 | 2013 | 2012 |
| Operating Activities |  |  |  |  |
| Net earnings | (20) | (20) | (40) | (40) |
| Adjustments for: |  |  |  |  |
| Deferred tax | (7) | (8) | (14) | (15) |
| Other | 27 | 28 | 54 | 55 |

There is no impact to the Consolidated Statement of Financial Position at June 30, 2013 and December 31, 2012.

## Consolidation, Joint Ventures and Separate Financial Statements

The Company adopted the following standards regarding Consolidation, Joint Ventures and Separate Financial Statements beginning January 1, 2013 with retrospective application from January 1, 2012:

| IFRS 10 | Consolidated Financial Statements | IFRS 10 replaces the guidance on 'consolidation' in IAS 27-Consolidated <br> and Separate Financial Statements, and Standing Interpretations <br> Committee ("SIC") 12 - Consolidation - Special Purpose Entities. The new <br> standard contains a single consolidation model that identifies control as <br> the basis for consolidation for all types of entities, including special <br> purpose entities. The new standard also sets out requirements for <br> situations when control is difficult to assess, including circumstances in <br> which voting rights are not the dominant factor in determining control. |
| :--- | :--- | :--- |
| IFRS 11 | Joint Arrangements | IFRS 11 replaces the guidance on 'joint ventures' in IAS 31-Interests in Joint <br> Ventures, and SIC 13 - Jointly Controlled Entities - Non-Monetary <br> Contributions by Ventures. The new standard introduces a principles- <br> based approach to accounting for joint arrangements that requires a party <br> to a joint arrangement to recognize its rights and obligations arising from <br> the arrangement. The new standard requires that joint ventures be <br> accounted for under the equity method and eliminates the option to <br> proportionally consolidate. |
| IAS 27 | Separate Financial Statements | IAS 27 has been amended for the issuance of IFRS 10, but retains the <br> current guidance for separate financial statements. |


| IAS 28 | Investments in Associates and Joint <br> Ventures | IAS 28 has been amended for conforming changes based on the issuance <br> of IFRS 10 and IFRS 11. The amendment requires that where a joint <br> arrangement is determined to be a joint venture under IFRS 11, it should <br> be accounted for using the equity method guidance provided in this <br> standard. |
| :--- | :--- | :--- |

The adoption of the pronouncements and amendments described above did not have a material impact on the Company's results for the three and six months ended June 30, 2013 and 2012 and financial position at June 30, 2013 and December 31, 2012. However, as a result of the adoption of these standards, the Company no longer proportionately consolidates its joint arrangements in (i) Omgeo, a provider of trade management services within its Financial \& Risk segment and (ii) Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market, within its Legal segment. Instead, the Company now applies the equity method to these joint ventures. Under retrospective application of the new standard, there is no impact to the Company's restated net earnings for 2012. However, consolidated revenues are lower than those previously reported in prior periods and the operating profit of each joint venture has been reclassified from consolidated operating profit to share of post-tax earnings in equity method investments. Segment results no longer include revenues or operating profits from these joint arrangements.

## Other Pronouncements and Amendments

The following other pronouncements and amendments were also effective beginning January 1, 2013, but did not have a material impact on the Company's results for the three and six months ended June 30, 2013 and 2012 and financial position at June 30, 2013 and December 31, 2012:

| IFRS 7 | Financial Instruments: Disclosures | IFRS 7 has been amended to provide common disclosure requirements <br> with U.S. GAAP about rights of offset and related arrangements for <br> financial statements under an enforceable master netting or similar <br> arrangement. |
| :--- | :--- | :--- |
| IFRS 12 | Disclosure of Interests in Other <br> Entities | IFRS 12 sets out the required disclosures for entities applying IFRS 10, 11 <br> and IAS 28 (as amended in 2011). The new standard combines, <br> enhances and replaces the disclosure requirements for subsidiaries, <br> associates, joint arrangements and unconsolidated structured entities. |
| IFRS 13 | Fair Value Measurement | IFRS 13 defines 'fair value' and sets out in a single standard a framework <br> for measuring fair value and requires disclosures about fair value <br> measurements. The new standard reduces complexity and improves <br> consistency by clarifying the definition of fair value and requiring its <br> application to all fair value measurements. |
| $2009-2011$ | Annual Improvements to IFRSs | The Annual Improvements to IFRSs for the 2009 - 2011 Cycle ("Annual <br> Improvements") make non-urgent but necessary amendments to <br> Several IFRSs. Among several changes, the Annual Improvements: (a) <br> amend IAS 16, Property, Plant and Equipment, to clarify the classification <br> of servicing equipment; (b) amend IAS 32, Financial Instruments: <br> Presentation, to clarify the treatment of income tax relating to <br> distributions and transaction costs; and (c) amend IAS 34, Interim <br> Financial Reporting, to clarify the disclosure requirements for segment <br> assets and liabilities in interim financial statements. |

## Pronouncements and related amendments effective January 1, 2014 or later

The following pronouncements are effective for annual accounting periods beginning January 1, 2014 or later:

| IAS 32 | Financial Instruments: Presentation - <br> effective January 1, 2014 | IAS 32 has been amended to clarify certain requirements for offsetting <br> financial assets and liabilities. The amendment addresses the meaning <br> and application of the concepts of legally enforceable right of set-off <br> and simultaneous realization and settlement. IAS 32 relates to <br> presentation and disclosures and is not anticipated to have a material <br> impact on the Company's results and financial position. |
| :--- | :--- | :--- |
| IAS 36 | Impairment of Assets - effective <br> January 1, 2014 | IAS 36 has been amended to require disclosure of the recoverable <br> amount of an asset (including goodwill) or a cash generating unit when <br> an impairment loss has been recognized or reversed in the period. <br> When the recoverable amount is based on fair value less costs to sell, <br> the valuation techniques and key assumptions must also be disclosed. <br> The amendment is not anticipated to have a material impact on the <br> Company's results and financial position. |


| IAS 39 | Financial Instruments: Recognition <br> and Measurement - effective <br> January 1, 2014 | IAS 39 has been amended to allow hedge accounting to continue when, <br> as a result of laws or regulations, the counterparty to a derivative <br> designated as a hedging instrument is replaced by a central clearing <br> counterparty. The amendment is not anticipated to have a material <br> impact on the Company's results or financial position. |
| :--- | :--- | :--- |
| IFRIC 21 | Levies - effective January 1, 2014 | IFRIC 21 addresses the recognition requirements for a liability to pay a <br> levy imposed by a government, other than an income tax. The <br> interpretation requires the recognition of a liability when the event, <br> identified by the legislation, triggering the obligation to pay the levy <br> occurs. IFRIC 21 is being assessed to determine its impact on the <br> Company's results and financial position. |
| IFRS 7 | Financial Instruments: Disclosures - <br> effective January 1, 2015 | IFRS 7 has been amended to require disclosures that are either <br> permitted or required on the basis of the entity's date of adoption of <br> IFRS 9 and whether the entity elects to restate prior periods under IFRS |
| 9. IFRS 7 is not anticipated to have a material impact on the Company's |  |  |
| results and financial position. |  |  |

## Note 3: Segment information

The Company is organized as four reportable segments reflecting how the businesses are managed: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science. The accounting policies applied by the segments are the same as those applied by the Company. Segment information for 2012 was reclassified to reflect the current presentation. The reportable segments offer products and services to target markets as described below.

## Financial \& Risk

The Financial \& Risk segment is a provider of critical news, information and analytics, enabling transactions and bringing together financial communities. Financial \& Risk also provides regulatory and operational risk management solutions.

## Legal

The Legal segment is a provider of critical online and print information, decision support tools, software and services to support legal, investigation, business and government professionals around the world.

## Tax \& Accounting

The Tax \& Accounting segment is a provider of integrated tax compliance and accounting information, software and services for professionals in accounting firms, corporations, law firms and government.

## Intellectual Property \& Science

The Intellectual Property \& Science segment is a provider of comprehensive intellectual property and scientific information, decision support tools and services that enable governments, academia, publishers, corporations and law firms to discover, develop and deliver innovations.

The Company also reports "Corporate \& Other" and "Other Businesses". These categories neither qualify as a component of another reportable segment nor as a separate reportable segment.

- Corporate \& Other includes expenses for corporate functions, certain share-based compensation costs and the Reuters News business, which is comprised of the Reuters News Agency and consumer publishing; and
- Other Businesses is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. See notes 6 and 12 .

|  | Three months ended <br> June 30, | Six months ended <br> June 30, |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Revenues |  |  |  |  |
| $\quad$ Financial \& Risk | $\mathbf{1 , 6 6 0}$ | $\mathbf{1 , 6 9 3}$ | $\mathbf{3 , 3 3 5}$ | 3,406 |
| Legal | $\mathbf{8 4 6}$ | 812 | $\mathbf{1 , 6 4 0}$ | $\mathbf{1 , 5 8 3}$ |
| Tax \& Accounting | $\mathbf{2 8 8}$ | 273 | $\mathbf{6 0 5}$ | 572 |
| Intellectual Property \& Science | $\mathbf{2 3 4}$ | 216 | $\mathbf{4 6 7}$ | $\mathbf{4 2 5}$ |
| Reportable segments | $\mathbf{3 , 0 2 8}$ | 2,994 | $\mathbf{6 , 0 4 7}$ | 5,986 |
| Corporate \& Other (includes Reuters News) | $\mathbf{8 2}$ | 83 | $\mathbf{1 6 3}$ | $\mathbf{1 6 5}$ |
| Eliminations | $\mathbf{( 2 )}$ | $(3)$ | $\mathbf{( 5 )}$ | $\mathbf{( 5 )}$ |
| Revenues from ongoing businesses | $\mathbf{3 , 1 0 8}$ | 3,074 | $\mathbf{6 , 2 0 5}$ | 6,146 |
| Other Businesses (1) | $\mathbf{5 5}$ | 198 | $\mathbf{1 3 3}$ | $\mathbf{4 4 1}$ |
| Consolidated revenues | $\mathbf{3 , 1 6 3}$ | 3,272 | $\mathbf{6 , 3 3 8}$ | 6,587 |

Operating profit

| Segment operating profit |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
| $\quad$ Financial \& Risk | $\mathbf{2 6 0}$ | 273 | $\mathbf{4 6 0}$ | 543 |
| Legal | $\mathbf{2 5 5}$ | 251 | $\mathbf{4 5 6}$ | 452 |
| Tax \& Accounting | $\mathbf{5 7}$ | 51 | $\mathbf{1 2 6}$ | 114 |
| Intellectual Property \& Science | $\mathbf{5 9}$ | 59 | $\mathbf{1 1 0}$ | $\mathbf{1 1 4}$ |
| Reportable segments | $\mathbf{6 3 1}$ | 634 | $\mathbf{1 , 1 5 2}$ | 1,223 |
| Corporate \& Other (includes Reuters News) | $\mathbf{( 6 2 )}$ | $(67)$ | $\mathbf{( 1 2 1 )}$ | $(159)$ |
| Underlying operating profit | $\mathbf{5 6 9}$ | 567 | $\mathbf{1 , 0 3 1}$ | $\mathbf{1 , 0 6 4}$ |
| Other Businesses ${ }^{(1)}$ | $\mathbf{2 0}$ | 38 | $\mathbf{5 2}$ | 65 |
| Fair value adjustments (see note 5) | $\mathbf{2 9}$ | 43 | $\mathbf{9 1}$ | 13 |
| Amortization of other identifiable intangible assets | $\mathbf{1 5 7 )}$ | $\mathbf{( 1 4 9 )}$ | $\mathbf{( 3 1 7 )}$ | $\mathbf{( 3 0 1 )}$ |
| Other operating gains, net | $\mathbf{1 3 6}$ | $\mathbf{7 9 8}$ | $\mathbf{1 3 0}$ | $\mathbf{8 2 0}$ |
| Consolidated operating profit | $\mathbf{5 9 7}$ | $\mathbf{1 , 2 9 7}$ | $\mathbf{9 8 7}$ | $\mathbf{1 , 6 6 1}$ |

(1) Significant businesses in this category include: Trade and Risk Management (trade and risk management solutions provider to financial institutions, sold in the first quarter of 2012); Healthcare (data analytics and performance benchmarking solutions provider, sold in the second quarter of 2012); Property Tax Consulting (property tax outsourcing and compliance services provider in the U.S., sold in the fourth quarter of 2012); and Investor Relations, Public Relations and Multimedia Solutions business ("Corporate Services"), provider of tools and solutions that help companies communicate with investors and media, sold in the second quarter of 2013.

In accordance with IFRS 8, Operating Segments, the Company discloses information about its reportable segments based upon the measures used by management in assessing the performance of those reportable segments.

- Results from the Reuters News business and Other Businesses are excluded from reportable segments as they do not qualify as a component of the Company's four reportable segments, nor as a separate reportable segment.
- The Company uses segment operating profit to measure the operating performance of its reportable segments.
- The costs of centralized support services such as technology, news, real estate, accounting, procurement, legal, human resources and strategy are allocated to each segment based on usage or other applicable measures.
- Segment operating profit is defined as operating profit before (i) amortization of other identifiable intangible assets; (ii) other operating gains and losses; (iii) certain asset impairment charges; and (iv) corporate-related items and fair value adjustments. Management uses this measure because amortization of other identifiable intangible assets, other operating gains and losses, certain asset impairment charges and corporate-related items are not considered to be controllable operating activities for purposes of assessing the current performance of the reportable segments.
- While in accordance with IFRS, the Company's definition of segment operating profit may not be comparable to that of other companies.
- Management also uses revenues from ongoing businesses and underlying operating profit to measure its consolidated performance, which includes Reuters News. Revenues from ongoing businesses are revenues from reportable segments and Corporate \& Other, less eliminations.
- Underlying operating profit is comprised of operating profit from reportable segments and Corporate \& Other.
- Other Businesses are excluded from both measures as they are not fundamental to the Company's strategy.
- Revenues from ongoing businesses and underlying operating profit do not have standardized meaning under IFRS, and therefore may not be comparable to similar measures of other companies.


## Note 4: Seasonality

The Company's consolidated revenues and operating profits do not tend to be significantly impacted by seasonality as it records a large portion of its revenues ratably over a contract term and its costs are generally incurred evenly throughout the year. However, non-recurring revenues can cause changes in the Company's performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. As a consequence, the results of certain of the Company's segments can be impacted by seasonality to a greater extent than its consolidated revenues and operating profits.

## Note 5: Operating expenses

The components of operating expenses include the following:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Salaries, commissions and allowances | 1,182 | 1,240 | 2,462 | 2,523 |
| Share-based payments | 13 | 23 | 31 | 57 |
| Post-employment benefits | 74 | 71 | 149 | 148 |
| Total staff costs | 1,269 | 1,334 | 2,642 | 2,728 |
| Goods and services ${ }^{(1)}$ | 508 | 537 | 1,010 | 1,132 |
| Data | 245 | 253 | 490 | 510 |
| Telecommunications | 143 | 149 | 290 | 293 |
| Real estate | 120 | 121 | 239 | 241 |
| Fair value adjustments ${ }^{(2)}$ | (29) | (43) | (91) | (13) |
| Total operating expenses | 2,256 | 2,351 | 4,580 | 4,891 |

(1) Goods and services include professional fees, consulting services, contractors, technology-related expenses, selling and marketing, and other general and administrative costs.
(2) Fair value adjustments primarily represent mark-to-market impacts on embedded derivatives and certain share-based awards.

Operating expenses include costs incurred in the ordinary course of business. Operating expenses for the six months ended June 30, 2013 and 2012 included severance charges of $\$ 89$ million ( $\$ 2$ million of which was reported within Other Businesses) and $\$ 43$ million, respectively, most of which was incurred in the first quarter of each year. In 2013, the severance charges related primarily to the Company's previously announced intention to reduce Financial \& Risk's workforce.

## Note 6: Other operating gains, net

Other operating gains, net, were $\$ 136$ million and $\$ 130$ million for the three and six months ended June 30, 2013, respectively, and were primarily comprised of a $\$ 140$ million gain from the sale of the Corporate Services business, which was partially offset by acquisition-related costs.

Other operating gains, net, were $\$ 798$ million and $\$ 820$ million for the three and six months ended June 30, 2012, respectively, and included gains from the sale of the Healthcare and Portia businesses of approximately $\$ 785$ million. The six-month period also included an approximately $\$ 40$ million gain from the sale of the Trade and Risk Management business, which was sold in the first quarter of 2012.

## Note 7: Finance costs, net

The components of finance costs, net, include interest (expense) income and other finance (costs) income as follows:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Interest expense: |  |  |  |  |
| Debt | (104) | (102) | (207) | (205) |
| Derivative financial instruments - hedging activities | 2 | 4 | 6 | 8 |
| Other | (6) | 5 | (8) | (13) |
| Fair value gains (losses) on financial instruments: |  |  |  |  |
| Debt | 1 | 1 | 3 | 3 |
| Cash flow hedges, transfer from equity | (93) | (50) | (144) | (3) |
| Fair value hedges | (6) | (4) | (11) | (3) |
| Net foreign exchange gains on debt | 98 | 53 | 152 | 3 |
| Net interest expense - debt | (108) | (93) | (209) | (210) |
| Net interest expense - pension and other post-employment benefit plans (see note 2) | (16) | (16) | (32) | (31) |
| Interest income | - | 2 | 2 | 5 |
| Net interest expense | (124) | (107) | (239) | (236) |
|  |  |  |  |  |
|  | Three mon June |  | Six mont June |  |
|  | 2013 | 2012 | 2013 | 2012 |
| Net losses due to changes in foreign currency exchange rates | (16) | (32) | (87) | (9) |
| Net (losses) gains on derivative instruments | (1) | 15 | 15 | 22 |
| Other | (1) | 1 | - | 1 |
| Other finance (costs) income | (17) | (16) | (72) | 14 |

## Net losses due to changes in foreign currency exchange rates

Net losses due to changes in foreign currency exchange rates were principally comprised of amounts related to certain intercompany funding arrangements.

## Net (losses) gains on derivative instruments

Net (losses) gains on derivative instruments were principally comprised of amounts relating to freestanding derivative instruments.

## Note 8: Share of post-tax earnings in equity method investments

The components of share of post-tax earnings in equity method investments are as follows:

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Share of post-tax earnings (losses) in equity method investees | $\mathbf{1}$ | 4 | $\mathbf{5}$ | (3) |
| Share of post-tax earnings in joint ventures | $\mathbf{8}$ | 8 | $\mathbf{1 4}$ | $\mathbf{1 8}$ |
| Share of post-tax earnings in equity method investments | $\mathbf{9}$ | 12 | $\mathbf{1 9}$ | 15 |

## Note 9: Taxation

The comparability of the Company's tax expense was impacted by various transactions and accounting adjustments during each period. Additionally, the tax expense in each period reflected the mix of taxing jurisdictions in which pre-tax profits and losses were recognized. Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate, tax expense or benefit in interim periods is not necessarily indicative of tax expense for the full year.

In the three and six months ended June 30, 2013, the Company recorded tax charges of \$161 million and \$396 million, respectively, in conjunction with intercompany sales of certain technology and content assets between wholly owned subsidiaries. These transactions are part of the Company's continuing efforts to further consolidate the ownership and management of these assets. The intercompany gains that arose from these transactions were eliminated in consolidation. The tax charges were recorded with an offsetting deferred tax liability, as the majority of the tax is expected to be paid over the next seven years, in varying annual amounts, in conjunction with the repayment of interest-bearing notes that were issued as consideration in the transactions. The Company was not able to recognize deferred tax assets in the acquiring subsidiaries, principally because the tax basis is not deductible in those subsidiaries.

The following table sets forth significant components within income tax expense that impact comparability from period to period.

| (Expense) benefit | Three months ended June 30, |  | Six months endedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Sale of businesses ${ }^{(1)}$ | (15) | (238) | (23) | (184) |
| Discrete tax items: |  |  |  |  |
| Consolidation of technology and content assets ${ }^{(2)}$ | (161) | - | (396) | - |
| Uncertain tax positions ${ }^{(3)}$ | - | 80 | 2 | 84 |
| Corporate tax rates ${ }^{(4)}$ | - | - | 1 | 14 |
| Other ${ }^{(5)}$ | 10 | 3 | 21 | 11 |

(1) In 2013, primarily relates to the sale of the Corporate Services business; in 2012, primarily relates to the sale of the Healthcare business and the Trade and Risk Management business.
(2) Relates to the consolidation of the ownership and management of the Company's technology and content assets.
(3) Relates to the reversal of tax reserves in connection with favorable developments regarding tax disputes.
(4) Relates to the reduction of deferred tax liabilities due to lower corporate tax rates that were substantively enacted in certain jurisdictions outside the U.S.
(5) Primarily relates to the recognition of deferred tax benefits in connection with acquisitions and disposals.

## Note 10: Earnings per share

Basic earnings per share was calculated by dividing earnings attributable to common shareholders less dividends declared on preference shares by the sum of the weighted-average number of shares outstanding during the period plus vested deferred share units ("DSUs") and vested equity-based performance restricted share units ("PRSUs"). DSUs represent common shares that certain employees have elected to receive in the future in lieu of cash compensation.

Diluted earnings per share were calculated using the denominator of the basic calculation described above adjusted to include the potentially dilutive effect of outstanding stock options and time-based restricted share units ("TRSUs"). The denominator is: (1) increased by the total number of additional common shares that would have been issued by the Company assuming exercise of all stock options with exercise prices below the average market price for the period; and (2) decreased by the number of shares that the Company could have repurchased if it had used the assumed proceeds from the exercise of stock options to repurchase them on the open market at the average share price for the period.

Earnings used in determining consolidated earnings per share and earnings per share from continuing operations are consolidated net earnings reduced by: (1) earnings attributable to non-controlling interests; and (2) dividends declared on preference shares as presented below:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Net earnings | 262 | 915 | 245 | 1,221 |
| Less: Earnings attributable to non-controlling interests | (14) | (13) | (28) | (25) |
| Dividends declared on preference shares | (1) | (1) | (2) | (2) |
| Earnings used in consolidated earnings per share | 247 | 901 | 215 | 1,194 |
| Less: (Earnings) loss from discontinued operations, net of tax | (6) | 1 | (6) | 3 |
| Earnings used in earnings per share from continuing operations | 241 | 902 | 209 | 1,197 |

Earnings used in determining earnings per share from discontinued operations are the earnings from discontinued operations as reported within the income statement.

The weighted-average number of shares outstanding, as well as a reconciliation of the weighted-average number of shares outstanding used in the basic earnings per share computation to the weighted-average number of shares outstanding used in the diluted earnings per share computation, is presented below:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Weighted-average number of shares outstanding | 829,338,472 | 827,795,420 | 828,554,393 | 828,034,828 |
| Vested DSUs and PRSUs | 582,839 | 687,251 | 582,112 | 626,937 |
| Basic | 829,921,311 | 828,482,671 | 829,136,505 | 828,661,765 |
| Effect of stock options and TRSUs | 2,588,463 | 2,262,142 | 2,316,720 | 1,845,462 |
| Diluted | 832,509,774 | 830,744,813 | 831,453,225 | 830,507,227 |

## Note 11: Financial instruments

## Financial assets and liabilities

Financial assets and liabilities in the statement of financial position are as follows:

| June 30, 2013 | Cash, trade and other receivables | Assets/ (liabilities) at fair value through earnings | Derivatives used for hedging | Available for sale | Other financial liabilities | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 1,613 | - | - | - | - | 1,613 |
| Trade and other receivables | 1,760 | - | - | - | - | 1,760 |
| Other financial assets - current | 22 | 73 | - | - | - | 95 |
| Other financial assets - non-current | 67 | 34 | 176 | 22 | - | 299 |
| Current indebtedness | - | - | - | - | $(1,021)$ | $(1,021)$ |
| Trade payables (see note 14) | - | - | - | - | (312) | (312) |
| Accruals (see note 14) | - | - | - | - | $(1,362)$ | $(1,362)$ |
| Other financial liabilities - current | - | (23) | - | - | (24) | (47) |
| Long term indebtedness | - | - | - | - | $(6,907)$ | $(6,907)$ |
| Other financial liabilities - non-current | - | (13) | (69) | - | (2) | (84) |
| Total | 3,462 | 71 | 107 | 22 | $(9,628)$ | $(5,966)$ |
|  |  |  |  |  |  |  |
| December 31, 2012 | Cash, trade and other receivables | (liabilities) <br> at fair value through earnings | Derivatives used for hedging | Available for sale | Other financial liabilities | Total |
| Cash and cash equivalents | 1,283 | - | - | - | - | 1,283 |
| Trade and other receivables | 1,818 | - | - | - | - | 1,818 |
| Other financial assets - current | 31 | 40 | 1 | - | - | 72 |
| Other financial assets - non-current | 69 | 9 | 257 | 20 | - | 355 |
| Current indebtedness | - | - | - | - | $(1,008)$ | $(1,008)$ |
| Trade payables (see note 14) | - | - | - | - | (461) | (461) |
| Accruals (see note 14) | - | - | - | - | $(1,745)$ | $(1,745)$ |
| Other financial liabilities - current | - | (52) | - | - | (43) | (95) |
| Long term indebtedness | - | - | - | - | $(6,223)$ | $(6,223)$ |
| Other financial liabilities - non-current | - | (22) | (15) | - | - | (37) |
| Total | 3,201 | (25) | 243 | 20 | $(9,480)$ | $(6,041)$ |

## Cash and cash equivalents

Of total cash and cash equivalents, $\$ 150$ million and $\$ 148$ million at June 30, 2013 and December 31, 2012, respectively, was held in subsidiaries which have regulatory restrictions, contractual restrictions or operate in countries where exchange controls and other legal restrictions apply and are therefore not available for general use by the Company.

## Debt-related activity

At June 30, 2013 and December 31, 2012, current indebtedness included $\$ 1.0$ billion of notes due in 2013. The Company issued the following notes in 2013:

|  | Notes issued | Principal <br> Amount <br> (in millions) |
| :--- | :--- | ---: |
| Month/Year | $0.875 \%$ notes due 2016 | US $\$ 500$ |
| May 2013 | US $\$ 350$ |  |

The Company used the net proceeds of the debt offering for general corporate purposes, including the repayment of its US $\$ 750$ million principal amount of $5.95 \%$ notes that matured in July 2013. See note 21.

In the second quarter of 2013, in anticipation of future debt issuances, the Company entered into a forward starting interest rate swap to manage variability in future interest payments on its debt due to changes in benchmark interest rates. Under the swap, the Company will receive a floating rate of U.S. dollar interest and will pay a fixed rate of U.S. dollar interest on a 10 -year term with a notional principal amount of $\$ 150$ million. This instrument was designated as a cash flow hedge and was recorded in the consolidated statement of financial position at its fair value, which was a net asset position of $\$ 11$ million at June 30, 2013. Changes in the fair value of this instrument are recorded in other comprehensive income until the future debt issuance occurs. The fair value movement accumulated in other comprehensive income will be recycled to interest expense over the term of the hedged debt.

In the first quarter of 2013, the Company settled two forward starting interest rate swaps with an aggregate notional value of $\$ 200$ million, which it had entered into in the fourth quarter of 2012. The settlement resulted in the receipt of $\$ 8$ million in cash and a gain of $\$ 8$ million was recorded in "other finance (costs) income" representing the amount transferred from equity to earnings as the swaps were previously designated as cash flow hedges.

## Credit facility

In May 2013, the Company increased the size of its syndicated credit facility from $\$ 2.0$ billion to $\$ 2.5$ billion and extended the maturity date of the facility from August 2016 to May 2018. The facility may be used to provide liquidity for general corporate purposes (including to support its commercial paper program). In the first quarter of 2013, the Company borrowed and repaid $\$ 440$ million under the credit facility. There were no outstanding borrowings at June 30, 2013.

The Company may request an extension of the maturity date under certain circumstances for up to two additional one-year periods, which the applicable lenders may accept or decline in their sole discretion. The Company may also request an increase, subject to approval by applicable lenders, in the lenders' commitments up to a maximum amount of $\$ 3.0$ billion.

Based on the Company's current credit ratings, the cost of borrowing under the agreement is priced at LIBOR/EURIBOR plus 90 basis points. If the Company's long-term debt rating were downgraded by Moody's or Standard \& Poor's, the facility fee and borrowing costs may increase, although availability would be unaffected. Conversely, an upgrade in the Company's ratings may reduce the facility fees and borrowing costs.

The Company guarantees borrowings by its subsidiaries under the credit facility. The Company must maintain a ratio of net debt as of the last day of each fiscal quarter to EBITDA as defined in the credit agreement (earnings before interest, income taxes, depreciation and amortization and other modifications described in the credit agreement) for the last four quarters ended of not more than 4.5:1. The Company was in compliance with this covenant at June 30, 2013.

## Fair Value

The fair values of cash, trade and other receivables, trade payables and accruals approximate their carrying amounts because of the short-term maturity of these instruments. The fair value of long term debt and related derivative instruments is set forth below.

## Debt and Related Derivative Instruments

## Carrying Amounts

Amounts recorded in the consolidated statement of financial position are referred to as "carrying amounts". The carrying amounts of primary debt are reflected in "Long-term indebtedness" and "Current indebtedness" and the carrying amounts of derivative instruments are included in "Other financial assets" and "Other financial liabilities", both current and longterm in the consolidated statement of financial position, as appropriate.

## Fair Value

The fair value of debt is estimated based on either quoted market prices for similar issues or current rates offered to the Company for debt of the same maturity. The fair values of interest rate swaps and forward contracts are estimated based upon discounted cash flows using applicable current market rates and taking into account non-performance risk.

The following is a summary of debt and related derivative instruments that hedge the cash flows or fair value of the debt:

| June 30, 2013 | Carrying amount |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Primary debt instruments | Derivative instruments (asset) liability | Primary debt instruments | Derivative instruments (asset) liability |
| Bank and other | 18 | - | 22 | - |
| C\$600, 5.20\% Notes, due 2014 | 575 | (84) | 594 | (84) |
| C\$600, 5.70\% Notes, due 2015 | 568 | 47 | 610 | 47 |
| C\$750, 6.00\% Notes due 2016 | 709 | (81) | 778 | (81) |
| C\$750, 4.35\% Notes due 2020 | 706 | 22 | 752 | 22 |
| \$250, 5.25\% Notes, due 2013 | 250 | - | 251 | - |
| \$750, 5.95\% Notes, due 2013 | 750 | - | 751 | - |
| \$800, 5.70\% Notes, due 2014 | 798 | - | 848 |  |
| \$500, 0.875\% Notes due 2016 | 497 | - | 496 | - |
| \$1,000, 6.50\% Notes, due 2018 | 993 | - | 1,181 |  |
| \$500, 4.70\% Notes due 2019 | 496 | - | 547 | - |
| \$350, 3.95\% Notes due 2021 | 347 | - | 359 |  |
| \$350, 4.50\% Notes due 2043 | 340 | - | 311 | - |
| \$400, 5.50\% Debentures, due 2035 | 393 | - | 414 |  |
| \$500, 5.85\% Debentures, due 2040 | 488 | - | 544 | - |
| Total | 7,928 | (96) | 8,458 | (96) |
| Current portion | $(1,021)$ | - |  |  |
| Long-term portion | 6,907 | (96) |  |  |
|  | Carrying amount |  | Fair value |  |
| December 31, 2012 | Primary debt instruments | Derivative instruments (asset) liability | Primary debt instruments | Derivative instruments (asset) liability |
| Bank and other | 8 | - | 10 | - |
| C\$600, 5.20\% Notes, due 2014 | 612 | (123) | 641 | (123) |
| C\$600, 5.70\% Notes, due 2015 | 601 | 15 | 658 | 15 |
| C\$750, 6.00\% Notes due 2016 | 751 | (125) | 841 | (125) |
| C\$750, 4.35\% Notes due 2020 | 748 | (9) | 827 | (9) |
| \$250, 5.25\% Notes, due 2013 | 250 | - | 256 | - |
| \$750, 5.95\% Notes, due 2013 | 750 | - | 772 | - |
| \$800, 5.70\% Notes, due 2014 | 797 | - | 867 | - |
| \$1,000, 6.50\% Notes, due 2018 | 991 | - | 1,243 | - |
| \$500, 4.70\% Notes due 2019 | 496 | - | 575 | - |
| \$350, 3.95\% Notes due 2021 | 346 | - | 380 | - |
| \$400, 5.50\% Debentures, due 2035 | 393 | - | 468 | - |
| \$500, 5.85\% Debentures, due 2040 | 488 | - | 632 | - |
| Total | 7,231 | (242) | 8,170 | (242) |
| Current portion | $(1,008)$ | - |  |  |
| Long-term portion | 6,223 | (242) |  |  |

## Fair value estimation

The following fair value measurement hierarchy is used for financial instruments that are measured in the statement of financial position at fair value:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices); and
- Level 3 - inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The levels used to determine fair value measurements for those instruments carried at fair value in the financial statements were as follows:

| June 30, 2013 <br> Assets | Level 1 | Level 2 | Level 3 | Total Balance |
| :---: | :---: | :---: | :---: | :---: |
| Embedded derivatives ${ }^{(1)}$ | - | 88 | - | 88 |
| Forward exchange contracts ${ }^{(2)}$ | - | 19 | - | 19 |
| Financial assets at fair value through earnings | - | 107 | - | 107 |
| Fair value hedges ${ }^{(3)}$ | - | 27 | - | 27 |
| Cash flow hedges ${ }^{(4)}$ | - | 149 | - | 149 |
| Derivatives used for hedging | - | 176 | - | 176 |
| Available for sale investments ${ }^{(5)}$ | 22 | - | - | 22 |
| Total assets | 22 | 283 | - | 305 |
| Liabilities |  |  |  |  |
| Embedded derivatives ${ }^{(1)}$ | - | (20) | - | (20) |
| Forward exchange contracts ${ }^{(2)}$ | - | (16) | - | (16) |
| Financial liabilities at fair value through earnings | - | (36) | - | (36) |
| Cash flow hedges ${ }^{(4)}$ | - | (69) | - | (69) |
| Derivatives used for hedging | - | (69) | - | (69) |
| Total liabilities | - | (105) | - | (105) |
| December 31, 2012 |  |  |  | Total |
| Assets | Level 1 | Level 2 | Level 3 | Balance |
| Embedded derivatives ${ }^{(1)}$ | - | 29 | - | 29 |
| Forward exchange contracts ${ }^{(2)}$ | - | 20 | - | 20 |
| Financial assets at fair value through earnings | - | 49 | - | 49 |
| Fair value hedges ${ }^{(3)}$ | - | 39 | - | 39 |
| Cash flow hedges ${ }^{(4)}$ | - | 219 | - | 219 |
| Derivatives used for hedging | - | 258 | - | 258 |
| Available for sale investments ${ }^{(5)}$ | 20 | - | - | 20 |
| Total assets | 20 | 307 | - | 327 |
| Liabilities |  |  |  |  |
| Embedded derivatives ${ }^{(1)}$ | - | (58) | - | (58) |
| Forward exchange contracts ${ }^{(2)}$ | - | (16) | - | (16) |
| Financial liabilities at fair value through earnings | - | (74) | - | (74) |
| Cash flow hedges ${ }^{(4)}$ | - | (15) | - | (15) |
| Derivatives used for hedging | - | (15) | - | (15) |
| Total liabilities | - | (89) | - | (89) |

(1) Largely related to U.S. dollar pricing of vendor or customer agreements by foreign subsidiaries.
(2) Used to manage foreign exchange risk on cash flows excluding indebtedness.
(3) Comprised of fixed-to-floating cross-currency interest rate swaps on indebtedness.
(4) Comprised of fixed-to-fixed cross-currency swaps on indebtedness.
(5) Investments in entities over which the Company does not have control, joint control or significant influence.

## Valuation Techniques

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2 . If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- quoted market prices or dealer quotes for similar instruments; and
- the fair value of currency and interest rate swaps and forward foreign exchange contracts is calculated as the present value of the estimated future cash flows based on observable yield curves.


## Note 12: Businesses held for sale

The Company intends to sell certain businesses that are no longer fundamental to its strategy. The results of operations from businesses held for sale are reported within Other Businesses. See note 3. The assets and liabilities associated with businesses classified as held for sale in the statement of financial position are as follows:

|  | June 30, | December 31, |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | 2012 |
| Trade and other receivables | $\mathbf{1 8}$ | $\mathbf{3}$ |
| Computer software, net | $\mathbf{1}$ | 6 |
| Other identifiable intangible assets, net | $\mathbf{8}$ | 35 |
| Goodwill | $\mathbf{2 8}$ | 250 |
| Other assets | $\mathbf{1}$ | 8 |
| Total assets held for sale | $\mathbf{5 6}$ | 302 |
|  |  |  |
| Payables, accruals and provisions | $\mathbf{1}$ | 21 |
| Deferred revenue | - | 8 |
| Other liabilities | $\mathbf{-}$ | 6 |
| Total liabilities associated with assets held for sale | $\mathbf{1}$ | 35 |

The balances classified as held for sale at December 31, 2012 primarily related to the Corporate Services business, which was sold in the second quarter of 2013.

These businesses do not qualify for discontinued operations classification.

## Note 13: Other non-current assets

|  | June 30, | December 31, |
| :--- | ---: | ---: |
| 2013 | 2012 |  |
| Net defined benefit plan surpluses | $\mathbf{3 6}$ | 9 |
| Cash surrender value of life insurance policies | $\mathbf{2 6 2}$ | 256 |
| Equity method investments: | $\mathbf{4 7}$ |  |
| Joint ventures | 199 | 44 |
| Other | 51 | 204 |
| Other non-current assets | $\mathbf{5 9 5}$ | $\mathbf{4 6}$ |
| Total other non-current assets |  | 559 |

## Note 14: Payables, accruals and provisions

|  | June 30, | December 31, |
| :--- | ---: | ---: | ---: |
| Trade payables | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Accruals | $\mathbf{3 1 2}$ | 461 |
| Provisions | $\mathbf{1 , 3 6 2}$ | 1,745 |
| Other current liabilities | $\mathbf{1 7 2}$ | 190 |
| Total payables, accruals and provisions | $\mathbf{1 6 5}$ | $\mathbf{2 1 6}$ |

## Note 15: Provisions and other non-current liabilities

|  | June 30, | December 31, |
| :--- | ---: | ---: |
| 2013 | 2012 |  |
| Net defined benefit plan obligations | $\mathbf{1 , 4 9 1}$ | $\mathbf{1 , 6 8 2}$ |
| Deferred compensation and employee incentives | $\mathbf{2 1 7}$ | 221 |
| Provisions | $\mathbf{1 7 1}$ | 166 |
| Unfavorable contract liability | $\mathbf{6 9}$ | 99 |
| Uncertain tax positions | $\mathbf{2 6 5}$ | 234 |
| Other non-current liabilities | $\mathbf{9 7}$ | 100 |
| Total provisions and other non-current liabilities | $\mathbf{2 , 3 1 0}$ | $\mathbf{2 , 5 0 2}$ |

## Note 16: Capital

## Share repurchases

The Company may buy back shares (and subsequently cancel them) from time to time as part of its capital strategy. In May 2013, the Company renewed its normal course issuer bid ("NCIB") for an additional 12 months. Under the NCIB, the Company may repurchase up to 15 million common shares (representing less than $2 \%$ of the total outstanding shares) between May 22, 2013 and May 21, 2014 in open market transactions on the TSX, the NYSE and/or other exchanges or alternative trading systems, if eligible, or by such other means as may be permitted by the TSX.
The Company did not repurchase any shares in the first six months of 2013 , compared to $4,332,200$ shares repurchased in the prior-year period. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth.

## Dividends

Dividends on common shares are declared in U.S. dollars. Details of dividends declared per share are as follows:

|  | Three months ended <br> June 30, |  |  |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | 2012 |  |  |
| Dividends declared per common share | $\mathbf{\$ 0 . 3 2}$ | $\$ 0.32$ | $\mathbf{\$ 0 . 6 5}$ | $\$ 0.64$ |  |  |

In the statement of cash flow, dividends paid on common shares are shown net of amounts reinvested in the Company's DRIP. Details of dividend reinvestment are as follows:

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | 2012 |
| Dividend reinvestment | $\mathbf{1 0}$ | 10 | $\mathbf{2 0}$ | 19 |

## Note 17: Supplemental cash flow information

Details of "Other" in the statement of cash flow are as follows:

|  | Three months ended <br> June 30, | Six months ended <br> June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Non-cash employee benefit charges ${ }^{(1)}$ | $\mathbf{6 8}$ | 75 | $\mathbf{1 5 5}$ | 176 |
| Embedded derivatives fair value adjustments <br> Net losses (gains) on foreign exchange and derivative financial <br> instruments | $\mathbf{( 2 3 )}$ | $\mathbf{( 3 4 )}$ | $\mathbf{( 9 6 )}$ | (10) |
| Other ${ }^{(2)}$ | $\mathbf{1 8}$ | 14 | $\mathbf{7 4}$ | (19) |
|  | $\mathbf{( 3 )}$ | $(103)$ | $\mathbf{( 8 )}$ | (86) |

(1) Includes net interest expense on pension and other post-employment benefit plans of \$16 million for the three months ended June 30, 2013 and 2012, respectively, and $\$ 32$ million and $\$ 31$ million for the six months ended June 30, 2013 and 2012, respectively. See note 7.
(2) The 2012 periods include non-cash reversals of uncertain tax positions. See note 9.

Details of "Changes in working capital and other items" are as follows:

|  | Three months ended <br> June 30, | Six months ended <br> June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 3}$ | 2012 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Trade and other receivables | $\mathbf{1 5 1}$ | 36 | $\mathbf{2 4}$ | 154 |
| Prepaid expenses and other current assets | $\mathbf{1 9}$ | 30 | $\mathbf{( 4 6 )}$ | $\mathbf{( 1 8 )}$ |
| Other financial assets | $\mathbf{1 6}$ | $\mathbf{( 9 )}$ | $\mathbf{1 3}$ | - |
| Payables, accruals and provisions | $\mathbf{( 3 2 )}$ | 87 | $\mathbf{( 4 5 2 )}$ | $\mathbf{( 3 7 4 )}$ |
| Deferred revenue | $\mathbf{3 7}$ | $(9)$ | $\mathbf{1 1 5}$ | $(16)$ |
| Other financial liabilities | $\mathbf{( 2 0 )}$ | $(36)$ | $\mathbf{( 2 1 )}$ | (15) |
| Income taxes | $\mathbf{7 4}$ | $\mathbf{2 4 5}$ | $\mathbf{1 2 8}$ | $\mathbf{3 0 7}$ |
| Other | $\mathbf{( 3 7 )}$ | $(33)$ | $\mathbf{( 9 8 )}$ | $\mathbf{( 9 2 )}$ |
|  | $\mathbf{2 0 8}$ | 311 | $\mathbf{( 3 3 7 )}$ | $\mathbf{( 5 4 )}$ |

## Note 18: Acquisitions

Acquisitions primarily comprise the purchase of businesses that are integrated into existing operations to broaden the Company's range of offerings to customers as well as its presence in global markets.

## Acquisition activity

The number of acquisitions completed, and the related cash consideration, during the three and six months ended June 30, 2013 and 2012 are as follows:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of transactions | 2013 | 2012 | 2013 | 2012 |
| Businesses and identifiable intangible assets acquired | 9 | 9 | 14 | 17 |
| Investments in businesses | - | - | 1 | - |
|  | 9 | 9 | 15 | 17 |
|  | Three mon Jun |  | $\begin{array}{r} \text { Six montl } \\ \text { June } \end{array}$ |  |
| Cash consideration | 2013 | 2012 | 2013 | 2012 |
| Businesses and identifiable intangible assets acquired ${ }^{(1)}$ | 116 | 89 | 842 | 232 |
| Contingent consideration payments | 2 | 11 | 3 | 25 |
| Investments in businesses | - | 1 | 3 | 3 |
|  | 118 | 101 | 848 | 260 |

(1) Cash consideration is net of cash acquired of $\$ 3$ million and nil for the three months ended June 30, 2013 and 2012, respectively, and $\$ 29$ million and $\$ 2$ million for the six months ended June 30, 2013 and 2012, respectively.

The following provides a brief description of certain acquisitions completed during the six months ended June 30, 2013 and 2012:

| Date | Company | Acquiring segment | Description |
| :--- | :--- | :--- | :--- |
| April 2013 | T.Global | Tax \& Accounting | A Brazilian provider of global trade management <br> software and solutions to professionals across Latin <br> America |
| February 2013 | Practical Law <br> Company | Legal | A provider of practical legal know-how, current <br> awareness and workflow solutions to law firms and <br> corporate law departments |
| January 2012 | Dr. Tax Software | Tax \& Accounting | A Canadian based developer of income tax software for <br> accounting firms and consumers |

## Purchase price allocation

Each business combination has been accounted for using the acquisition method and the results of acquired businesses are included in the consolidated financial statements from the dates of acquisition. Purchase price allocations related to certain acquisitions may be subject to adjustment pending completion of final valuations.

The details of net assets acquired for the three and six months ended June 30, 2013 and 2012 are as follows:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2013{ }^{(1)}$ | $2012{ }^{(1)}$ | 2013 | 2012 |
| Cash and cash equivalents | 3 | - | 29 | 2 |
| Trade and other receivables | (10) | 4 | 32 | 7 |
| Prepaid expenses and other current assets | 19 | 1 | 20 | 2 |
| Current assets | 12 | 5 | 81 | 11 |
| Computer hardware and other property, net | (1) | - | 4 | 1 |
| Computer software, net | (14) | 7 | 32 | 24 |
| Other identifiable intangible assets | 65 | 38 | 268 | 89 |
| Deferred tax | 1 | - | 7 | - |
| Total assets | 63 | 50 | 392 | 125 |
| Current indebtedness | (1) | - | (1) |  |
| Payables, accruals and provisions | 9 | (10) | (39) | (11) |
| Deferred revenue | (4) | (11) | (63) | (16) |
| Current liabilities | 4 | (21) | (103) | (27) |
| Provisions and other non-current liabilities | (5) | - | (5) | (3) |
| Other financial liabilities | (2) | - | (2) | - |
| Deferred tax | (15) | (5) | (70) | (17) |
| Total liabilities | (18) | (26) | (180) | (47) |
| Net assets acquired | 45 | 24 | 212 | 78 |
| Goodwill | 74 | 65 | 659 | 156 |
| Total | 119 | 89 | 871 | 234 |

(1) The three months ended June 30, 2013 and 2012 include valuation adjustments for acquisitions that closed in the first quarter of the year.
The excess of the purchase price over the net tangible and identifiable intangible assets acquired and assumed liabilities was recorded as goodwill and reflects synergies and the value of the acquired workforce. The majority of goodwill for acquisitions completed in 2013 and 2012 is not expected to be deductible for tax purposes.
Acquisition transactions were completed by acquiring all equity interests or the net assets of the acquired business. The revenues and operating profit of acquired businesses since the date of acquisition were not material to the Company's results of operations.

## Note 19: Contingencies

## Lawsuits and legal claims

The Company is engaged in various legal proceedings, claims, audits and investigations that have arisen in the ordinary course of business. These matters include but are not limited to intellectual property infringement claims, employment matters and commercial matters. The outcome of all of the matters against the Company is subject to future resolution, including the uncertainties of litigation. Based on information currently known to the Company and after consultation with outside legal counsel, management believes that the probable ultimate resolution of any such matters, individually or in the aggregate, will not have a material adverse impact on the Company's financial condition taken as a whole.

## Uncertain tax positions

The Company is subject to taxation in numerous jurisdictions. There are many transactions and calculations during the course of business for which the ultimate tax determination is uncertain. The Company maintains provisions for uncertain tax positions that it believes appropriately reflect its risk. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. The Company reviews the adequacy of these provisions at the end of the reporting period. It is possible that at some future date, liabilities in excess of the Company's provisions could result from audits by, or litigation with, relevant taxing authorities. Management believes that such additional liabilities would not have a material adverse impact on the Company's financial condition taken as a whole.

## Note 20: Related party transactions

As of June 30, 2013, The Woodbridge Company Limited ("Woodbridge") beneficially owned approximately 55\% of the Company's shares.

## Transactions with Woodbridge

From time to time, in the normal course of business, the Company enters into transactions with Woodbridge and certain of its affiliates. These transactions involve providing and receiving product and service offerings, are negotiated at arm's length on standard terms, including price, and are not significant to the Company's results of operations or financial condition either individually or in the aggregate.

In May 2012, as part of its efforts to expand its mutual fund data and strategic research capabilities, the Company acquired a Canadian mutual fund database, fund fact sheet business and mutual fund and equity data feed business for approximately C $\$ 9$ million from The Globe and Mail ("The Globe"), which is majority owned by Woodbridge. The Company paid approximately C $\$ 8$ million in cash and issued a C $\$ 1$ million promissory note to The Globe that will be due in May 2016. In connection with the acquisition, the Company licensed the acquired database to The Globe over a four year term, valued at approximately $C \$ 250,000$ per year. The Globe issued four promissory notes to the Company, each for the value of the annual license. Amounts due each year under the notes issued by The Globe will be offset against the note issued by the Company. The board of directors' Corporate Governance Committee approved the transaction.
In the normal course of business, certain of the Company's subsidiaries charge a Woodbridge owned company fees for various administrative services. The total amount charged to Woodbridge for these services was approximately \$112,000 for the year ended December 31, 2012.
The Company purchases property and casualty insurance from third party insurers and retains the first $\$ 500,000$ of each and every claim under the programs via the Company's captive insurance subsidiaries. Woodbridge is included in these programs and pays the Company a premium commensurate with its exposures. Premiums relating to the year ended December 31, 2012 were $\$ 40,000$, which would approximate the premium charged by a third party insurer for such coverage.
The Company maintained an agreement with Woodbridge until April 17, 2008 (the closing date of the Reuters acquisition) under which Woodbridge agreed to indemnify up to $\$ 100$ million of liabilities incurred either by the Company's current and former directors and officers or by the Company in providing indemnification to these individuals on substantially the same terms and conditions as would apply under an arm's length, commercial arrangement. The Company was required to pay Woodbridge an annual fee of $\$ 750,000$, which was less than the premium that would have been paid for commercial insurance. In 2008, the Company replaced this agreement with a conventional insurance agreement. The Company is entitled to seek indemnification from Woodbridge for any claims arising from events prior to April 17, 2008, so long as the claims are made before April 17, 2014.

## Transactions with associates and joint ventures

From time to time, the Company enters into transactions with its investments in associates and joint ventures. These transactions typically involve providing or receiving services and are entered into in the normal course of business and on an arm's length basis.
The Company and The Depository Trust \& Clearing Corporation ("DTCC") each have a 50\% interest in Omgeo, a provider of trade management services. Omgeo pays the Company for use of a facility and technology and other services which were valued at approximately $\$ 4$ million for the six months ended June 30, 2013. See note 21.
The Company and Shin Nippon Hoki Shuppan K.K. each own $50 \%$ of Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market. The Company provides the joint venture with technology and other services which were valued at approximately $\$ 400,000$ for the six months ended June 30, 2013.
In connection with the 2008 acquisition of Reuters, the Company assumed a lease agreement with 3XSQ Associates, an entity now owned by the Company and Rudin Times Square Associates LLC that was formed to build and operate the 3 Times Square property and building in New York, New York that now serves as the Company's corporate headquarters. The Company follows the equity method of accounting for its investment in 3XSQ Associates. The lease provides the Company with over 690,000 square feet of office space until 2021 and includes provisions to terminate portions early and various renewal options. The Company's costs under this lease arrangement for rent, taxes and other expenses were approximately $\$ 19$ million for the six months ended June 30, 2013.

## Note 21: Subsequent events

## Repayment of debt

In July 2013, the Company repaid US $\$ 750$ million principal amount of $5.95 \%$ notes upon their maturity. The repayment was funded with cash on hand as of June 30, 2013, which included the net proceeds of the debt issuance that closed in May 2013.

## Planned sale of 50\% interest in Omgeo

In July 2013, the Company signed a definitive agreement to sell its 50\% interest in Omgeo to DTCC. The Company expects to record a pre-tax gain on this transaction, which is expected to close in the third quarter of 2013.

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