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THOMSON REUTERS

FULL-YEAR 2012 & FOURTH-QUARTER RESULTS



THOMSON REUTERS

Agenda

- Welcome / Introduction Frank Golden
- Full-Year Results & Highlights Jim Smith
- 2013 Outlook
- Financial Review – Q4 2012 Stephane Bello
- Q & A

Special Note

Safe Harbor / Forward-Looking Statements

- The following discussion contains forward-looking statements, including those about Thomson Reuters outlook and prospects. Forward-looking statements are those which are not historical facts. These and other statements that relate to future results and events are based on Thomson Reuters current expectations.
- Our actual results in future periods may differ materially from those currently expected because of a number of risks and uncertainties. The risks and uncertainties that we believe are material are outlined in our disclosure filings and materials, which you can find on www.thomsonreuters.com. Please consult these documents for a more complete understanding of these risks and uncertainties. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Our outlook is provided for the purpose of providing information about current expectations for 2013. This information may not be appropriate for other purposes.

Non-IFRS Financial Measures

- This presentation contains disclosures of certain non-IFRS financial measures. These measures include revenues from ongoing businesses, adjusted EBITDA and the related margin, adjusted EBITDA less capex, underlying operating profit and the related margin, free cash flow, free cash flow from ongoing businesses and adjusted EPS.
- Please see the “Investor Relations” section of our website for a reconciliation of each of these measures to the most directly comparable IFRS financial measure. You can also find IFRS reconciliations in the tables attached to our earnings release dated February 13, 2013, which is also available on www.thomsonreuters.com.

FULL YEAR RESULTS & HIGHLIGHTS

JIM SMITH
PRESIDENT & CEO

Full Year 2012 Outlook vs. Actual Results

Achieved target for each metric

	2012 Guidance <small>(Provided with Q4 2011 Earnings)</small>	2012 Actual
Revenues (pre-FX)	Low single digit growth	3% ✓
Adjusted EBITDA Margin	27.0% - 28.0%	27.4% ✓
Underlying Operating Profit Margin	18.0% - 19.0%	18.6% ✓
Free Cash Flow	Up 5 - 10%	8% ✓
Ongoing Free Cash Flow	Up 15 - 20%	20% ✓

Full-Year 2012 Results

- Revenues up 3%
- Adj. EBITDA up 5%
 - Margin up 100 bp to 27.4% vs. 26.4% in 2011
- Underlying operating profit down 5%
 - Margin down 130 bp to 18.6% vs. 19.9% in 2011
- Free Cash Flow up 8%
 - Ongoing Free Cash Flow up 20%
- Adjusted EPS up 8% - \$2.12 vs. \$1.96 in 2011

Revenue growth excludes the impact of currency. Results for ongoing businesses.

2012 - A Watershed Year

Made solid progress against our four key priorities:

1. Restart growth in Financial & Risk

- Progress building a consistent execution capability & performance culture
- Customer satisfaction & retention rates improving
- Accelerating Eikon rollout – up 33% in Q4 from Q3

2. Invest in higher growing segments & close adjacencies

- MarkMonitor (Intellectual Property - online brand protection)
- FXall (Foreign Exchange - connecting Buy & Sell-side)
- PLC (Transactional attorneys - Know How solutions)

3. Exploit franchise strengths particularly in regulation & finance

- GRC up 43% / 17% organic

4. Accelerate development in fast growing geographies

- Global Growth revenues of \$1 billion - up 19% / 10% organic

Professional businesses continue to deliver 2012 Results

Professional up 6% total / 2% organic			
	Legal	TRTA	IP&S
Revenues	+3%	+16%	+6%

Legal – Transforming to an integrated solutions business

- 60% of the business grew 6% in 2012
- Sustaining profitability in core U.S. legal business, while continuing to invest in high growth sectors & markets

Tax & Accounting – Growing global growth market

- 16% revenue growth / 5% organic growth in 2012
- Global expansion opportunities

IP & Science – Accelerating innovation & building a solutions business

- Subscription revenues grew 9% / 5% organic in 2012 (~75% of total)
- Global expansion opportunities

Financial & Risk – 2012 Results

Achieved Fundamental, Measurable Progress

Revenues up 1%

Turnaround on Track

- **Organizational** Transformation of leadership team and culture
- **Operational** Simplification across the business
- **Technological** Eikon & Elektron progress continuing
Simplification and platform consolidation advancing
- **Financial** Far more transparency, rigor and discipline

2013

2013 & 2014

- **Far more confidence entering 2013**
- **F&R – Half-way through turnaround**
 - Actions position us to build a foundation for stability in 2013 & profitable growth in 2014
 - Expect Net Sales to gradually improve with product rollouts, customer service improvements & platform consolidation/simplification continues
- **Continuing to invest for growth**
 - Faster growing geographies, segments & close adjacencies
- **2013** – Targeting to hold EBITDA margin & FCF
- **2014** – Confident that improving focus & execution at F&R, better top-line performance, and cost reductions across the company will lead to good growth in EBITDA, Operating Profit, EPS & FCF

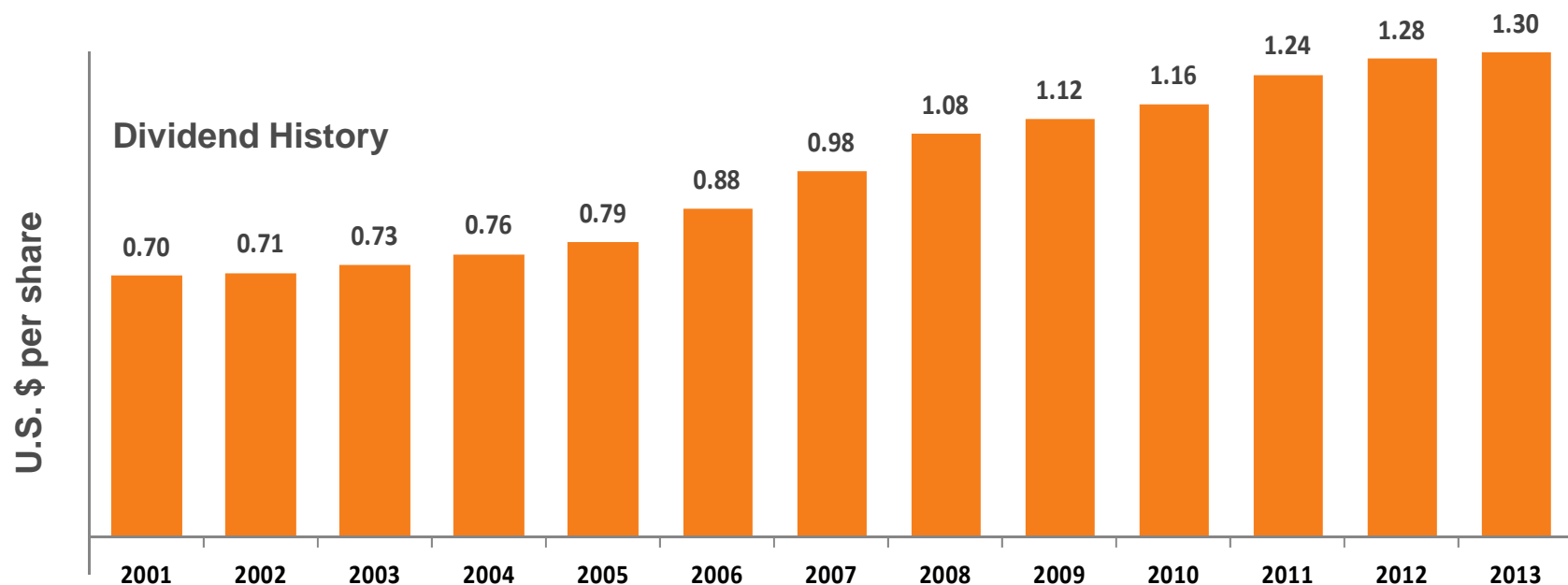
2013 Outlook

	2012 Restated	2013 Outlook⁽¹⁾
Revenues	\$12.4 billion	Low single digit growth
Adjusted EBITDA Margin	26.6%	26.0% - 27.0%
Underlying Operating Profit Margin	17.7%	16.5% - 17.5%
Free Cash Flow	\$1.7 billion	\$1.7 - \$1.8 billion
Dividend		Up \$0.02 to \$1.30

(1) 2013 Outlook (except for Free Cash Flow) is for ongoing businesses before currency.

20th consecutive year of dividend increases

- 2013 dividend increase of \$0.02 per share to \$1.30
- Strong and stable capital structure
 - \$2.0 billion untapped credit facility (expires August 2016)
 - Net debt / adjusted EBITDA = 1.6x (12/31/12)





FINANCIAL REVIEW

STEPHANE BELLO
CHIEF FINANCIAL OFFICER

Recap of 2012 Key Priorities

- Simplification
- Performance & accountability
- Collaboration
- Restart our growth engine
- Focus on free cash flow

Consolidated Results

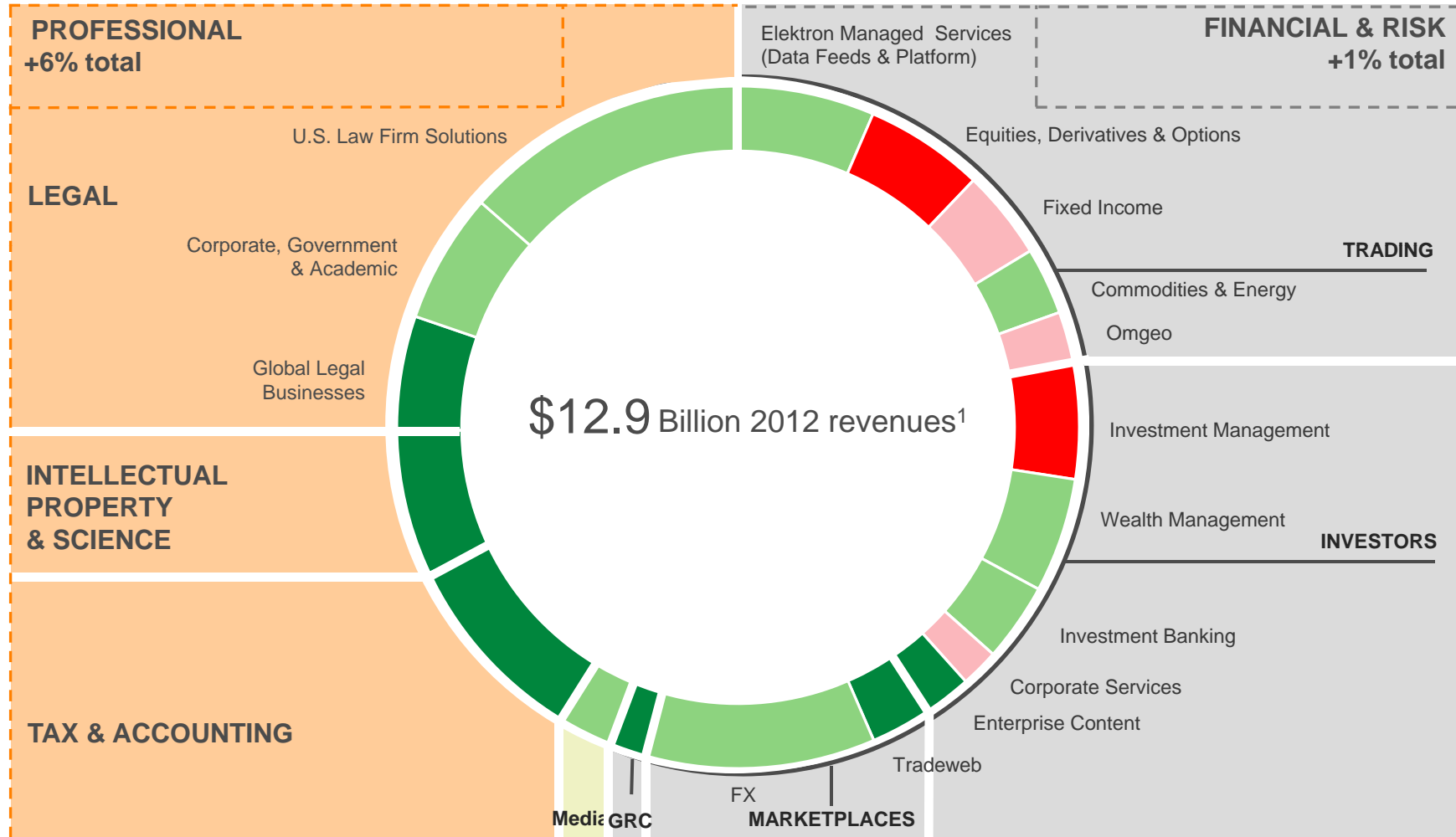
(\$ Millions)	Fourth Quarter			Full Year		
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>2012</u>	<u>2011</u>	<u>Change</u>
Revenues	\$3,358	\$3,308	2%	\$12,899	\$12,743	1%
<i>Before Currency</i>			<i>2%</i>			<i>3%</i>
Adjusted EBITDA	\$948	\$852	11%	\$3,529	\$3,368	5%
<i>Adjusted EBITDA Margin</i>	<i>28.2%</i>	<i>25.8%</i>		<i>27.4%</i>	<i>26.4%</i>	
Adj. EBITDA less Capex	\$698	\$593	18%	\$2,567	\$2,402	7%
<i>Adj. EBITDA less Capex Margin</i>	<i>20.8%</i>	<i>17.9%</i>		<i>19.9%</i>	<i>18.8%</i>	
Underlying Operating Profit	\$658	\$646	2%	\$2,405	\$2,541	-5%
<i>Underlying Operating Profit Margin</i>	<i>19.6%</i>	<i>19.5%</i>		<i>18.6%</i>	<i>19.9%</i>	

Results for ongoing businesses including the Corporate Services and several small businesses.

Adj. EBITDA less capital expenditures = internally referred to as Cash Operating Income ("Cash OI")

Balanced & Resilient Portfolio Full-Year 2012

76% of our portfolio grew in 2012



Revenue Growth Pre-FX

- > 5% growth
- 0% to 5% growth
- > -5% down
- 5% to 0% down

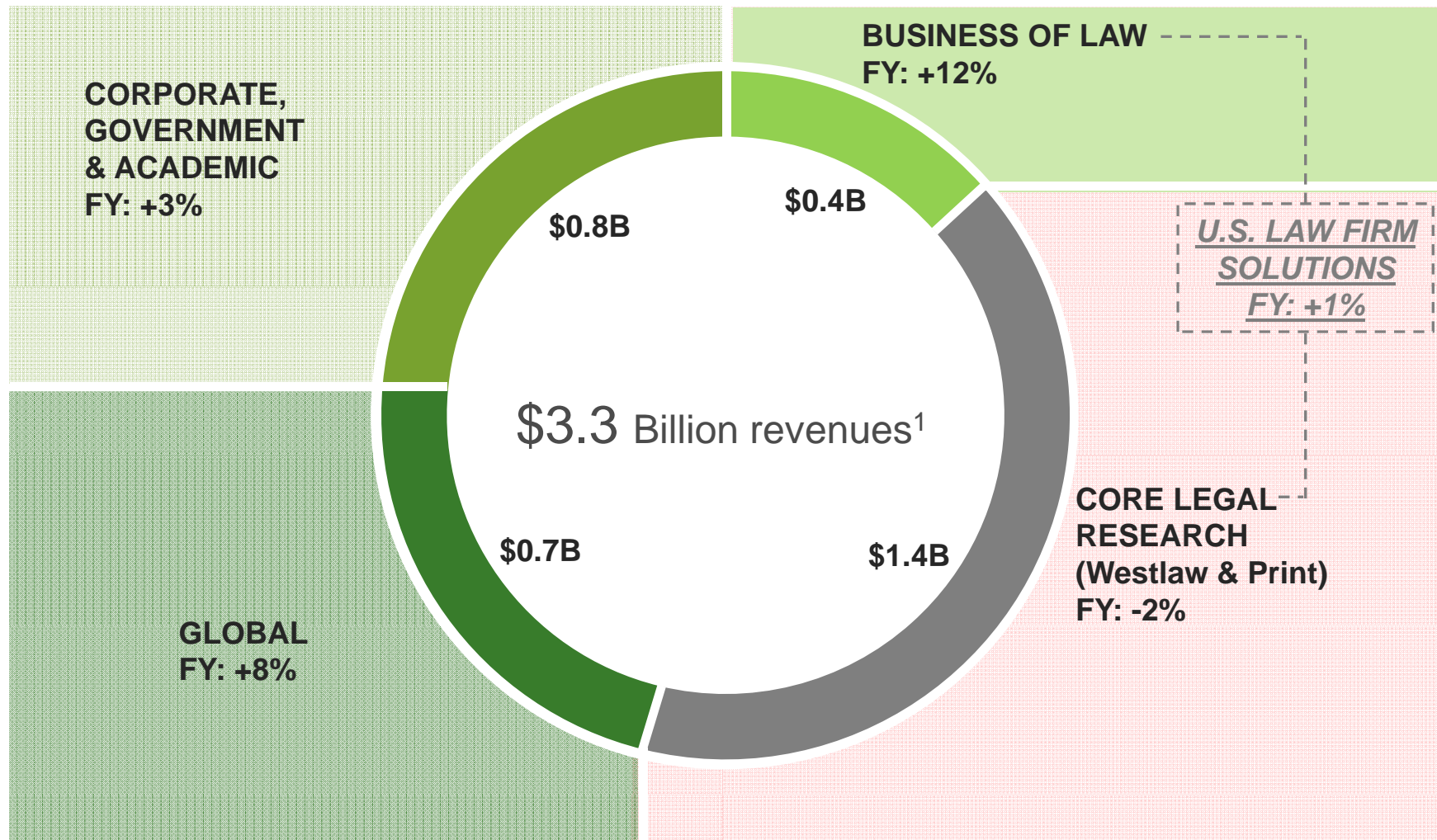
¹ Revenues from ongoing businesses.

Legal

(\$ Millions)	Fourth Quarter			Full Year		
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>2012</u>	<u>2011</u>	<u>Change</u>
Revenues	\$861	\$843	2%	\$3,286	\$3,221	2%
<i>Before Currency</i>			<i>2%</i>			<i>3%</i>
EBITDA	\$327	\$312	5%	\$1,243	\$1,210	3%
<i>EBITDA Margin</i>	<i>38.0%</i>	<i>37.0%</i>		<i>37.8%</i>	<i>37.6%</i>	
Operating Profit	\$257	\$244	5%	\$964	\$941	2%
<i>Operating Profit Margin</i>	<i>29.8%</i>	<i>28.9%</i>		<i>29.3%</i>	<i>29.2%</i>	

Legal

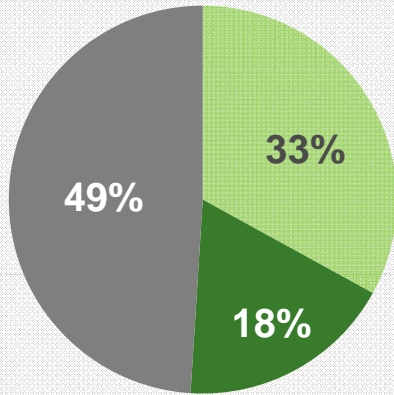
FY 2012 & Q4 - 60% of revenues grew at 6%



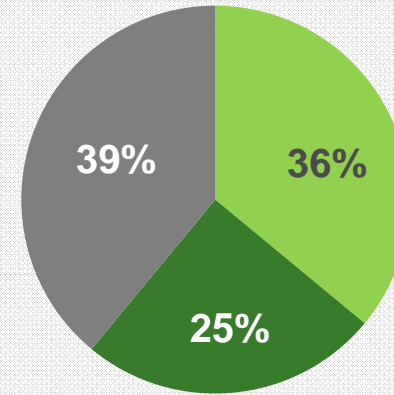
¹ FY 2012 Revenues from ongoing businesses.

Legal Capital and Revenue Breakdown

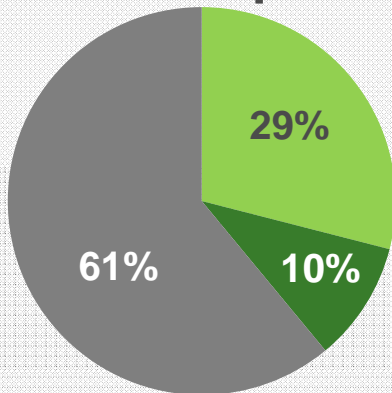
2008 Revenue



2013 Forecast Revenue

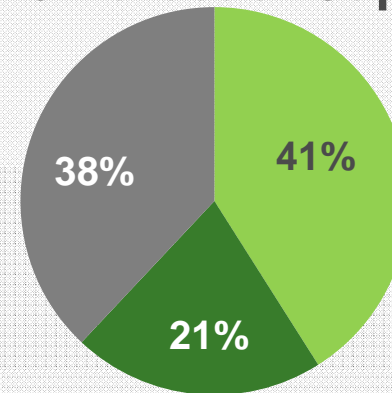


2008 CapEx



CapEx % of Revenue: 7.6%

2013 Forecast CapEx



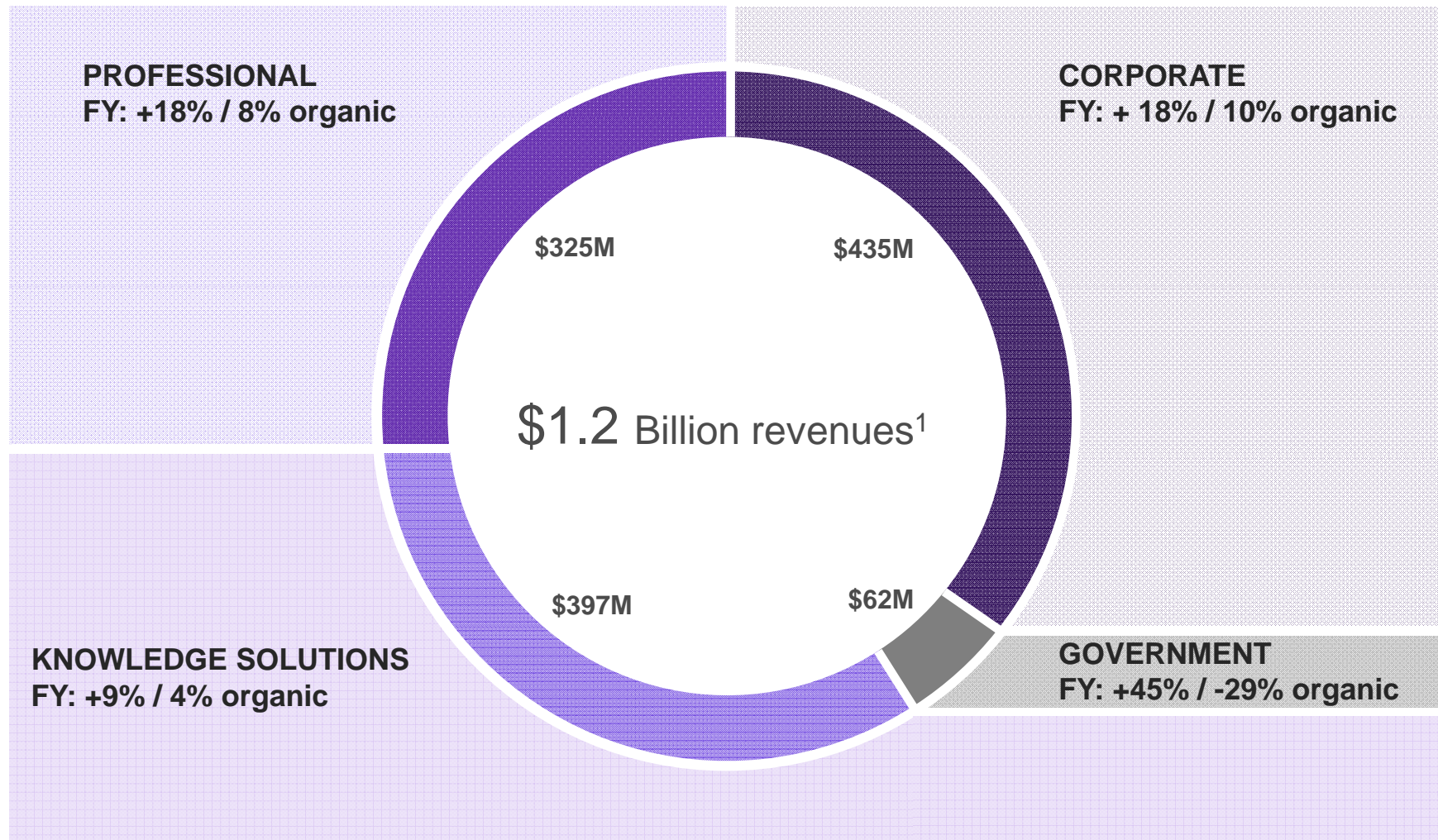
CapEx % of Revenue: 7.2%

Tax & Accounting

(\$ Millions)	Fourth Quarter			Full Year		
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>2012</u>	<u>2011</u>	<u>Change</u>
Revenues	\$351	\$341	3%	\$1,206	\$1,050	15%
<i>Before Currency</i>			<i>4%</i>			<i>16%</i>
EBITDA	\$131	\$136	-4%	\$376	\$332	13%
<i>EBITDA Margin</i>	<i>37.3%</i>	<i>39.9%</i>		<i>31.2%</i>	<i>31.6%</i>	
Operating Profit	\$103	\$110	-6%	\$261	\$237	10%
<i>Operating Profit Margin</i>	<i>29.3%</i>	<i>32.3%</i>		<i>21.6%</i>	<i>22.6%</i>	

Tax & Accounting

95% of revenue grew at 15% / 7% organic for FY 2012



¹ FY 2012 Revenues from ongoing businesses.

Tax & Accounting

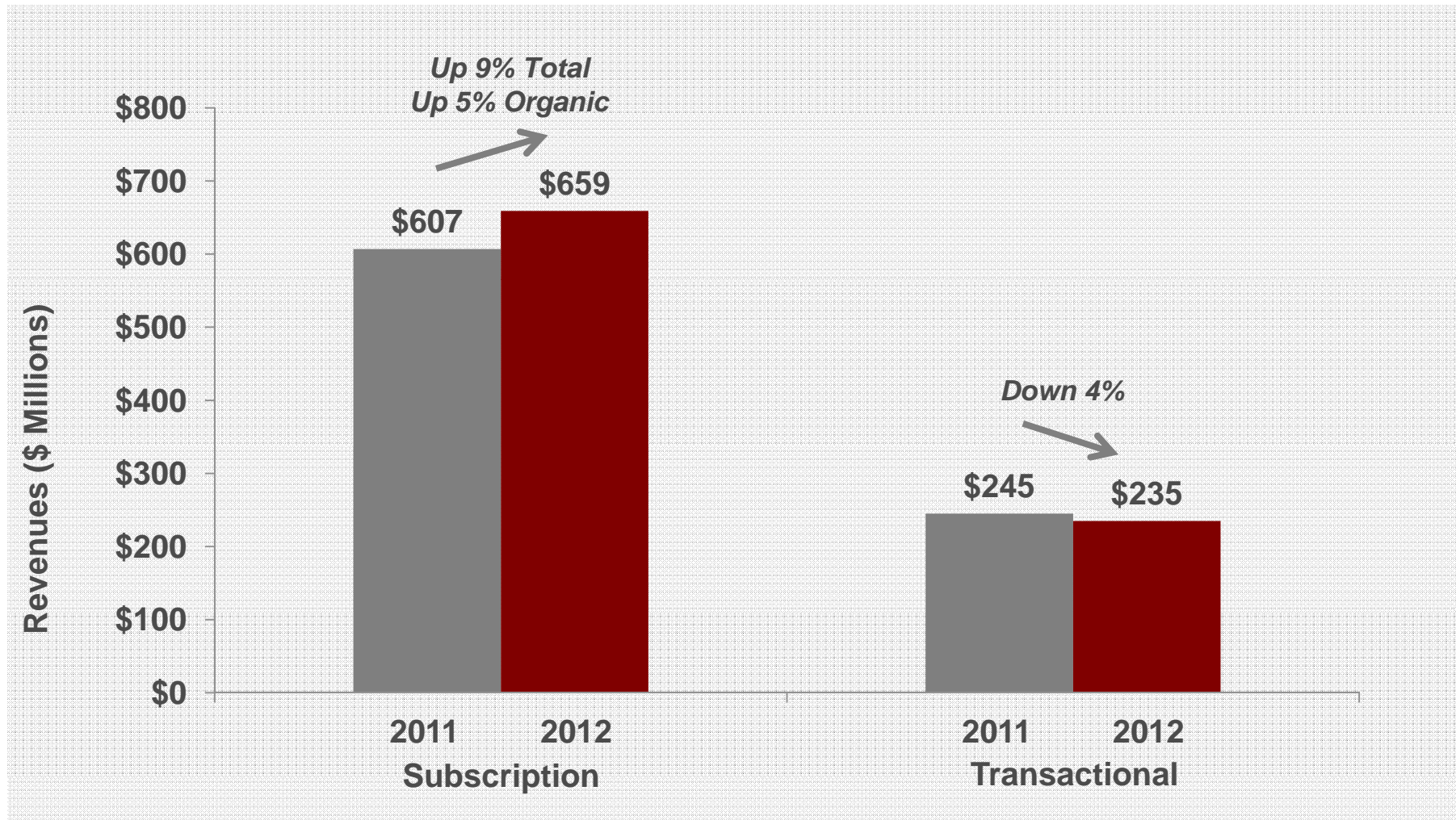
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Intellectual Property & Science

(\$ Millions)	Fourth Quarter			Full Year		
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>2012</u>	<u>2011</u>	<u>Change</u>
Revenues	\$250	\$225	11%	\$894	\$852	5%
<i>Before Currency</i>			<i>12%</i>			<i>6%</i>
EBITDA	\$84	\$80	5%	\$303	\$296	2%
<i>EBITDA Margin</i>	<i>33.6%</i>	<i>35.6%</i>		<i>33.9%</i>	<i>34.7%</i>	
Operating Profit	\$66	\$64	3%	\$235	\$237	-1%
<i>Operating Profit Margin</i>	<i>26.4%</i>	<i>28.4%</i>		<i>26.3%</i>	<i>27.8%</i>	

Intellectual Property & Science

Full-Year subscription revenues up 9% / 5% organic



Intellectual Property & Science

(\$ Millions)	Fourth Quarter			Full Year		
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Financial & Risk

(\$ Millions)	Fourth Quarter			Full Year		
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>2012</u>	<u>2011</u>	<u>Change</u>
Revenues	\$1,812	\$1,815	0%	\$7,193	\$7,297	-1%
<i>Before Currency</i>			<i>1%</i>			<i>1%</i>
EBITDA	\$483	\$458	5%	\$1,842	\$1,972	-7%
<i>EBITDA Margin</i>	<i>26.7%</i>	<i>25.2%</i>		<i>25.6%</i>	<i>27.0%</i>	
Operating Profit	\$324	\$312	4%	\$1,215	\$1,396	-13%
<i>Operating Profit Margin</i>	<i>17.9%</i>	<i>17.2%</i>		<i>16.9%</i>	<i>19.1%</i>	

Financial & Risk Revenues

(\$ Millions)	Fourth Quarter			Full Year		
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>2012</u>	<u>2011</u>	<u>Change</u>
Trading	\$830	\$869	-4%	\$3,345	\$3,537	-5%
<i>Before Currency</i>			<i>-3%</i>			<i>-3%</i>
Investors	\$601	\$606	-1%	\$2,416	\$2,472	-2%
<i>Before Currency</i>			<i>0%</i>			<i>-1%</i>
Marketplaces	\$320	\$290	10%	\$1,213	\$1,134	7%
<i>Before Currency</i>			<i>11%</i>			<i>8%</i>
Governance, Risk & Compliance	\$61	\$50	22%	\$219	\$154	42%
<i>Before Currency</i>			<i>22%</i>			<i>43%</i>



CONSOLIDATED RESULTS

Adjusted Earnings Per Share

(\$ Millions except per share amounts)	Fourth Quarter		Full Year	
	<u>2012</u>	<u>Change</u>	<u>2012</u>	<u>Change</u>
Underlying Operating Profit	\$658	\$12	\$2,405	(\$136)
Integration Program Expenses	-	\$64	-	\$215
Interest Expense	(\$95)	-	(\$390)	\$6
Income Tax	(\$49)	(\$18)	(\$203)	\$52
Other ⁽¹⁾	(\$17)	(\$6)	(\$56)	(\$15)
Adjusted Earnings	\$497	\$52	\$1,756	\$122
Adjusted EPS	\$0.60	\$0.06	\$2.12	\$0.16
Impact from Foreign Exchange	\$0.01		\$0.04	
Pre-FX Adjusted EPS	\$0.61	\$0.07	\$2.16	\$0.20

⁽¹⁾ Other includes earnings attributable to non-controlling interests and dividends on preference shares.

Free Cash Flow 2012 Results

(\$ Millions)	Full Year			
	<u>2012</u>	<u>2011</u>	<u>Change</u>	<u>% Change</u>
Ongoing Free Cash Flow	\$1,667	\$1,387	\$280	20%
Free Cash Flow from Disposals	\$70	215	(145)	n/m
Free Cash Flow	\$1,737	\$1,602	\$135	8%

2013

2012 Restated Figures

(\$ Millions)

2012 Restatement Schedule

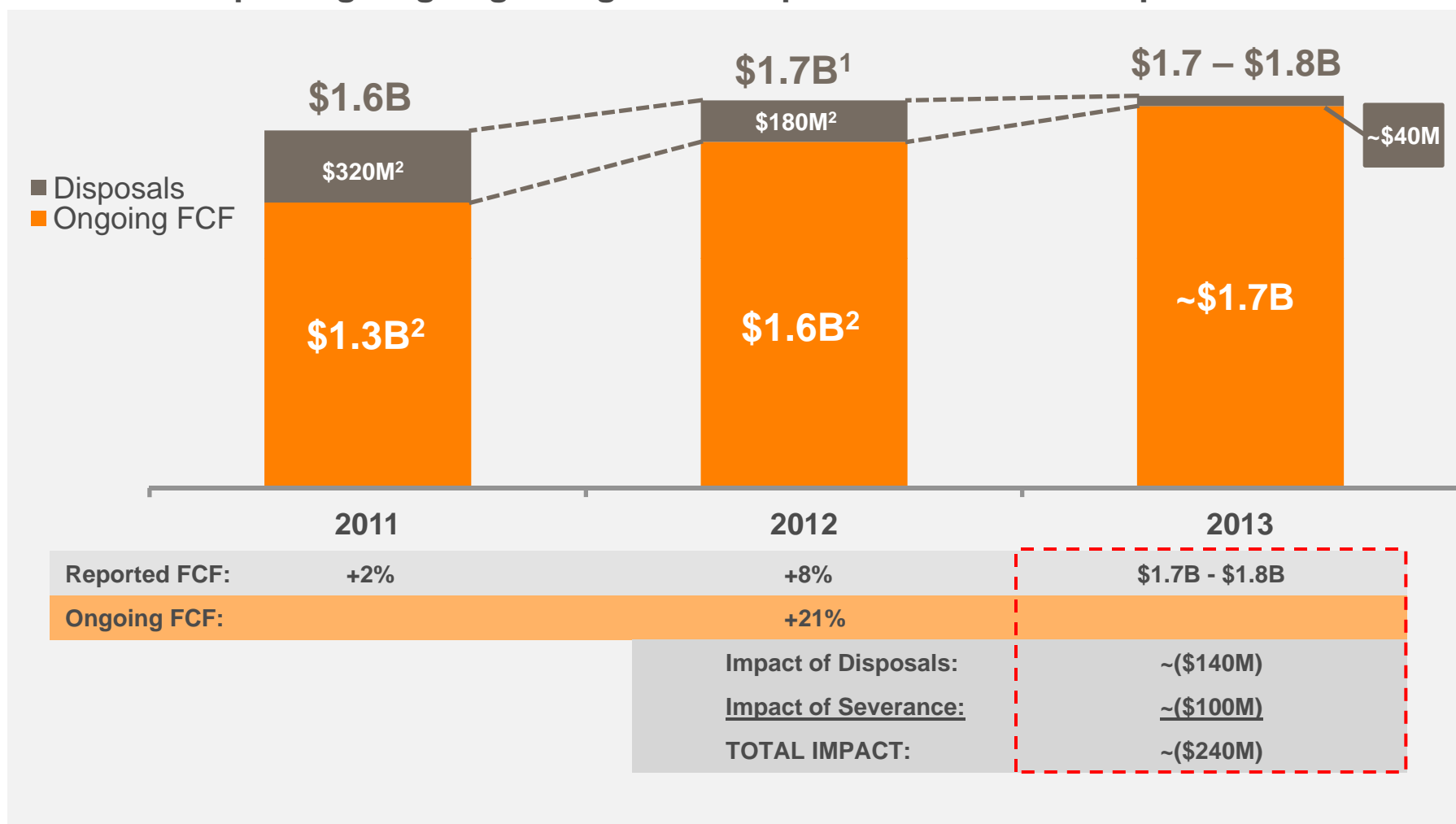
	<u>IFRS Accounting Changes</u>				<u>2012 Actual Restated</u>
	<u>2012 Actual Results</u>	<u>Disposals</u>	<u>Joint Ventures¹</u>	<u>Pension²</u>	
Ongoing Revenue	\$12,899	(\$310)	(\$146)	---	\$12,443
Total Growth	3%				3%
Adjusted EBITDA	\$3,529	(\$125)	(\$46)	(\$48)	\$3,310
Margin	27.4%				26.6%
Underlying Operating Income	\$2,405	(\$119)	(\$33)	(\$48)	\$2,205
Margin	18.6%				17.7%
Adj. EBITDA less Capex	\$2,567	(\$122)	(\$33)	(\$48)	\$2,364
Margin	19.9%				19.0%
Ongoing FCF	\$1,667	(\$116)	---	---	\$1,551
Interest	(\$390)	---	---	(\$63)	(\$453)
Taxes	(\$203)	\$30	\$14	\$30	(\$129)
Other	(\$56)	---	---	---	(\$56)
Adjusted Earnings	\$1,756	(\$89)	(\$19)	(\$81)	\$1,567
Adjusted EPS	\$2.12	(\$0.11)	(\$0.02)	(\$0.10)	\$1.89

¹ Effective 1/1/2013, IFRS no longer allows proportionate consolidation for joint ventures; joint ventures must now be accounted for as equity investments. TRI excludes equity investments from adjusted earnings.

² Effective 1/1/2013, IFRS requires new accounting for the interest component of pension expense. This change increased pension expense by \$111 million. Additionally, the interest component of pension expense (\$63m) will now be reported as a component of interest expense, rather than as part of operating profit.

Free Cash Flow 2011 – 2013

Expecting Ongoing FCF growth despite ~\$240M costs/disposals



2013 Outlook

	2012 Restated	2013 Outlook ⁽¹⁾
Revenues	\$12.4 billion	Low single digit growth
Adjusted EBITDA Margin	26.6%	26.0% - 27.0%
Underlying Operating Profit Margin	17.7%	16.5% - 17.5%
Free Cash Flow	\$1.7 billion	\$1.7 - \$1.8 billion
Capital Expenditures % of Revenue	7.6%	~8.0%
Depreciation & Amortization % Revenues	8.9%	~9.5%
Interest Expense (P&L)	\$453 million	\$470 - \$490 million
Effective Tax Rate	11.4%	11.0% - 13.0%



Key Takeaways

- **Drive for Growth - Remains our top priority**
 - Prioritize investments towards our highest growth opportunities
 - Continue to shift revenue mix from mature businesses to higher growth businesses
- **Focus on Cost Structure**
 - Curb Capital Intensity through focus on “Cash OI” (Adj. EBITDA less capital expenditures)
 - Leverage our Operations Centers globally
 - Implement long-term structural initiatives to bring down cost structure in a sustainable way
- **Simplifying our systems and processes**
 - Eliminate redundancies and create efficiencies

Q&A

