# FIRST QUARTER REPORT Period Ended March 31, 2014

Management's Discussion and Analysis and Unaudited Consolidated Financial Statements



# THOMSON REUTERS CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS

This management's discussion and analysis is designed to provide you with a narrative explanation through the eyes of our management of our financial condition and results of operations. We recommend that you read this in conjunction with our consolidated interim financial statements for the three months ended March 31, 2014, our 2013 annual consolidated financial statements and our 2013 annual management's discussion and analysis. This management's discussion and analysis is dated as of April 29, 2014. This management's discussion and analysis contains forward-looking statements, which are subject to risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements. Forward-looking statements include, but are not limited to, our 2014 outlook and our expectations related to general economic conditions and market trends and their anticipated effects on our business segments. For additional information related to forward-looking statements and material risks associated with them, please see the "Cautionary Note Concerning Factors That May Affect Future Results" section of this management's discussion and analysis.

Contents - We have organized our management's discussion and analysis in the following key sections:

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We prepare our consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). This management's discussion and analysis also includes certain non-IFRS financial measures which we use as supplemental indicators of our operating performance and financial position and for internal planning purposes.

References in this discussion to "\$" and "US\$" are to U.S. dollars and references to "C\$" are to Canadian dollars. In addition, "bp" means "basis points" and "na" and "n/m" refer to "not applicable" and "not meaningful", respectively. Unless otherwise indicated or the context otherwise requires, references in this discussion to "we," "our," "us" and "Thomson Reuters" are to Thomson Reuters Corporation and our subsidiaries.

# OVERVIEW

**Our company** - We are the leading source of intelligent information for businesses and professionals. We combine industry expertise with innovative technology to deliver critical information to leading decision-makers. We deliver this must-have insight to the financial and risk, legal, tax and accounting, intellectual property and science and media markets, powered by the world's most trusted news organization.

We derive the majority of our revenues from selling electronic content and services to professionals, primarily on a subscription basis. Over the years, this has proven to be capital efficient and cash flow generative, and it has enabled us to maintain leading and scalable positions in our chosen markets. Within each of the market segments that we serve, we bring in-depth understanding of our customers' needs, flexible technology platforms, proprietary content and scale. We believe our ability to embed our solutions into customers' workflows is a significant competitive advantage as it leads to strong customer retention.

Our company is organized as a group of strategic business units: Financial & Risk, Legal, Tax & Accounting and Intellectual Property & Science, supported by a corporate center. We believe this structure allows us to best meet the complex demands of our customers, capture growth opportunities and achieve efficiencies. We also operate a Global Growth & Operations (GGO) organization which works across our business units to identify opportunities in faster growing geographic areas. We do not report GGO as a separate business unit, but rather include its results within our strategic business units. Our Reuters News business is managed and reported within our corporate center.

# **KEY HIGHLIGHTS**

# First quarter performance:

Our first quarter performance was consistent with our full-year expectations. Revenues from ongoing businesses increased 1% before currency<sup>(1)</sup>, reflecting 5% combined growth from our Legal, Tax & Accounting and Intellectual Property & Science businesses, which was partially offset by a 1% decline in our Financial & Risk business. The increase in revenues from ongoing businesses before currency included a 1% contribution from acquisitions. Revenues from existing businesses were essentially unchanged.

- Financial & Risk's revenues decreased 1% reflecting the lag effect of negative net sales over the past 12 months on our revenue. A 2% contribution from acquisitions was more than offset by a 3% decline in existing businesses. Although net sales were negative for the first quarter of 2014, net sales improved compared to the prior-year period and the fourth quarter of 2013. The business continued to make progress in its operational priorities, which included the launch of Eikon 4.0 and the implementation of a unified technology platform.
- Legal's revenues rose 2% driven by the contribution from acquisitions. Revenues from existing businesses were essentially unchanged as a 4% increase in our growth businesses was offset by a decline in U.S. print and U.S. online legal information.
- Tax & Accounting revenues increased 13%, of which 10% was from existing businesses driven by the
  continued strength of our offerings and healthy conditions prevailing in the global tax and accounting
  markets
- Intellectual Property & Science revenues increased 4% driven by 3% growth from existing businesses, which reflected growth in both recurring and transaction revenues.
- Our Global Growth & Operations (GGO) unit, which works across our businesses to combine our global capabilities, increased revenues 7%, of which 3% was from existing businesses. On an annualized basis, GGO comprises about \$1.2 billion of our company's total revenues.

Adjusted EBITDA<sup>(1)</sup> increased 8% and the related margin increased 180bp to 26.2% reflecting lower severance charges associated with our simplification initiatives. Excluding charges from both periods, our consolidated adjusted EBITDA margin declined 50bp to 26.5% in the first quarter of 2014 compared to the prior-year period. The impact of lower revenues on our adjusted EBITDA margin was somewhat mitigated by benefits from our earlier simplification initiatives, but as expected, these benefits were not enough to fully mitigate the impact of the 3% decline in revenues from existing businesses within our Financial & Risk segment in the quarter. Underlying operating profit<sup>(1)</sup> increased 14%, and the related margin increased 200bp reflecting the same factors that impacted adjusted EBITDA as well as lower depreciation and amortization expense. Adjusted EPS<sup>(1)</sup> was \$0.46 per share, which represented an \$0.08 increase compared to the prior-year period, driven by higher underlying operating profit.

During 2014, we are focused on:

- Transforming from a portfolio company to an enterprise model to realize more benefits from simplification and greater scale;
- Shifting our growth focus towards organic initiatives (rather than acquisitions), with greater emphasis on innovation and investing organically in high growth opportunities; and
- Delivering strong and consistent cash flow growth to reinvest in our growth businesses while returning capital to our shareholders both through dividends and increased share repurchases.

#### 2014 Outlook

We recently reaffirmed our 2014 full-year business outlook that we originally communicated in February. For 2014, we continue to expect revenues to be comparable to 2013<sup>(1)</sup>, adjusted EBITDA margin<sup>(1)</sup> between 26.0% and 27.0%, underlying operating profit margin<sup>(1)</sup> between 17.0% and 18.0%, and free cash flow<sup>(1)</sup> between \$1.3 billion and \$1.5 billion.

Our 2014 outlook includes the impact of an estimated \$120 million of previously announced charges expected to be incurred this year. The free cash flow outlook for 2014 reflects the estimated cash impact of the charges incurred in 2013 and expected to be incurred in 2014, as well as the impact of the loss of free cash flow from Other Businesses (approximately \$375 million in the aggregate). Additional information is provided in the "Outlook" section of this management's discussion and analysis.

(1) Refer to Appendix A for additional information on non-IFRS financial measures.

# **SEASONALITY**

Our revenues and operating profit on a consolidated basis do not tend to be significantly impacted by seasonality as we record a large portion of our revenues ratably over a contract term and our costs are generally incurred evenly throughout the year. However, our non-recurring revenues can cause changes in our performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. As a consequence, the results of certain of our segments can be impacted by seasonality to a greater extent than our consolidated revenues and operating profit.

# **USE OF NON-IFRS FINANCIAL MEASURES**

In addition to our results reported in accordance with IFRS, we use certain non-IFRS financial measures as supplemental indicators of our operating performance and financial position and for internal planning purposes. These non-IFRS financial measures include:

- Revenues from ongoing businesses;
- Revenues at constant currency (before currency or revenues excluding the effects of foreign currency);
- Underlying operating profit and the related margin;
- Adjusted EBITDA and the related margin;
- Adjusted EBITDA less capital expenditures and the related margin;
- Adjusted earnings and adjusted earnings per share;
- Net debt;
- · Free cash flow; and
- Free cash flow from ongoing businesses.

We report non-IFRS financial measures as we believe their use provides more insight into and understanding of our performance. Refer to Appendix A of this management's discussion and analysis for a description of our non-IFRS financial measures, including an explanation of why we believe they are useful measures of our performance, including our ability to generate cash flow. Refer to the sections of this management's discussion and analysis entitled "Results of Operations", "Liquidity and Capital Resources" and Appendix B for reconciliations of these non-IFRS financial measures to the most directly comparable IFRS financial measures.

# RESULTS OF OPERATIONS

# **BASIS OF PRESENTATION**

Within this management's discussion and analysis, we discuss our results of operations on both an IFRS and non-IFRS basis. Both bases exclude discontinued operations and include the performance of acquired businesses from the date of purchase.

#### Consolidated results

We discuss our consolidated results from continuing operations on an IFRS basis, as reported in our consolidated income statement. Additionally, we discuss our consolidated results on a non-IFRS basis using the measures described within the "Use of Non-IFRS Financial Measures" section. Among other adjustments, our non-IFRS revenue and profitability measures as well as free cash flow from ongoing businesses exclude Other Businesses, which is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification.

# Segment results

We discuss the results of our four reportable segments as presented in our consolidated interim financial statements for the three months ended March 31, 2014: Financial & Risk, Legal, Tax & Accounting and Intellectual Property & Science.

We also provide information on "Corporate & Other" and "Other Businesses". These categories neither qualify as a component of another reportable segment nor as a separate reportable segment.

- Corporate & Other includes expenses for corporate functions, certain share-based compensation costs and the Reuters News business, which is comprised of the Reuters News Agency and consumer publishing.
- Other Businesses is an aggregation of businesses that have been or are expected to be exited through sale or closure
  that did not qualify for discontinued operations classification. The results of Other Businesses are not comparable from
  period to period as the composition of businesses changes due to the timing of completed divestitures.

See note 3 of our consolidated interim financial statements for the three months ended March 31, 2014 which includes a reconciliation of results from our reportable segments to consolidated results as reported in our consolidated income statement.

In analyzing our revenues from ongoing businesses, at both the consolidated and segment levels, we separately measure the effect of foreign currency changes. We separately measure both the revenue growth of existing businesses and the impact of acquired businesses on our revenue growth, on a constant currency basis.

# **CONSOLIDATED RESULTS**

	Three months March 3		
(millions of U.S. dollars, except per share amounts)	2014	2013	Change
IFRS Financial Measures			
Revenues	3,130	3,175	(1%)
Operating profit	359	390	(8%)
Diluted earnings (loss) per share	\$0.34	(\$0.04)	n/m
Non-IFRS Financial Measures			
Revenues from ongoing businesses	3,129	3,097	1%
Adjusted EBITDA	820	757	8%
Adjusted EBITDA margin	26.2%	24.4%	180bp
Adjusted EBITDA less capital expenditures	572	407	41%
Adjusted EBITDA less capital expenditures margin	18.3%	13.1%	520bp
Underlying operating profit	528	462	14%
Underlying operating profit margin	16.9%	14.9%	200bp
Adjusted earnings per share	\$0.46	\$0.38	21%

**Foreign currency effects.** With respect to the average foreign exchange rates that we use to report our results, the U.S. dollar strengthened against the Japanese yen, but weakened against the Euro and the British pound sterling in the first quarter of 2014 compared to the same period in 2013. Given our currency mix of revenues and expenses around the world, these fluctuations had no impact on our revenue growth, but positively impacted our adjusted EBITDA and underlying operating profit margins.

# Revenues.

	Three month March		Percentage change:				
			Existing	Acquired	Constant	Foreign	
(millions of U.S. dollars)	2014	2013	businesses	businesses	currency	currency	Total
Revenues from ongoing businesses	3,129	3,097	-	1%	1%	-	1%
Other Businesses	1	78	n/m	n/m	n/m	n/m	n/m
Revenues	3,130	3,175	n/m	n/m	n/m	n/m	(1%)

Revenues from ongoing businesses increased on a constant currency basis as our Legal, Tax & Accounting and Intellectual Property & Science segments, which increased 5% on a combined basis, were partially offset by a 1% decline in our Financial & Risk segment. Acquisitions contributed to revenue growth across all segments. Revenues from existing businesses were essentially unchanged as 10% growth in our Tax & Accounting segment offset a 3% decline in Financial & Risk. The decline in Financial & Risk was primarily due to the lag effect of negative net sales over the prior 12 months on our current period revenue, reflecting our largely subscription-based model.

Our GGO organization is focused on supporting our businesses in the following geographic areas: Latin America, China, India, the Middle East, Africa, the Association of Southeast Asian Nations/North Asia, Russia and countries comprising the Commonwealth of Independent States and Turkey. Revenues from these geographic areas represented approximately 9% of our revenues in the first quarter of 2014 and grew 7% on a constant currency basis (3% from existing businesses).

# Operating profit, underlying operating profit, adjusted EBITDA and adjusted EBITDA less capital expenditures.

	Three months March 3		
(millions of U.S. dollars)	2014	2013	Change
Operating profit	359	390	(8%)
Adjustments to remove:			
Amortization of other identifiable intangible assets	163	160	
Fair value adjustments	2	(62)	
Other operating losses, net	3	6	
Operating loss (profit) from Other Businesses	1	(32)	
Underlying operating profit	528	462	14%
Remove: depreciation and amortization of computer software (excluding Other			
Businesses)	292	295	
Adjusted EBITDA <sup>(1)</sup>	820	757	8%
Remove: capital expenditures, less proceeds from disposals (excluding Other			
Businesses)	248	350	
Adjusted EBITDA less capital expenditures <sup>(1)</sup>	572	407	41%
Underlying operating profit margin	16.9%	14.9%	200bp
Adjusted EBITDA margin	26.2%	24.4%	180bp
Adjusted EBITDA less capital expenditures margin	18.3%	13.1%	520bp

<sup>(1)</sup> See Appendix B for a reconciliation of earnings (loss) to adjusted EBITDA and adjusted EBITDA less capital expenditures.

Operating profit decreased in the first quarter of 2014 as 2013 included a benefit from fair value adjustments as well as operating profit from Other Businesses which were sold later in the year. The impact of these items was partly offset by lower severance charges associated with our simplification initiatives. We incurred \$10 million of severance charges during the three months ended March 31, 2014 compared to \$78 million in the prior-year period. As previously announced, we expect to incur approximately \$120 million of charges in 2014.

Adjusted EBITDA and the related margin increased due to lower severance charges associated with our simplification initiatives primarily within our Financial & Risk segment. The increase in underlying operating profit and the related margin reflected these lower severance charges as well as slightly lower depreciation and amortization. Foreign currency increased adjusted EBITDA and underlying operating margins each by 60bp.

Adjusted EBITDA less capital expenditures and the related margin increased due to higher adjusted EBITDA and lower capital expenditures.

As discussed above, in the first quarter of 2014, we incurred \$10 million of severance charges for additional simplification initiatives, and we continued to reduce our costs as a result of earlier simplification initiatives. We believe that our adjusted EBITDA margins excluding these charges from each period provide a better measurement of our performance. Excluding charges from both periods, our consolidated adjusted EBITDA margin declined 50bp to 26.5% in the first quarter of 2014 compared to the prior-year period. The impact of lower revenues on our adjusted EBITDA margin was somewhat mitigated by benefits from our earlier simplification initiatives, but as expected, these benefits were not enough to fully mitigate the impact of the 3% decline in revenues from existing businesses within our Financial & Risk segment in the quarter. Our initiatives are expected to generate additional benefits in 2014, and by 2015, we expect to generate approximately \$300 million of annual cost savings from our aggregate simplification initiatives related to severance.

# Operating expenses.

		Three months ended March 31,	
(millions of U.S. dollars)	2014	2013	Change
Operating expenses	2,313	2,324	-
Adjustments to remove:			
Fair value adjustments <sup>(1)</sup>	(2)	62	
Other Businesses	(2)	(46)	
Operating expenses, excluding fair value adjustments and Other Businesses	2,309	2,340	(1%)

<sup>(1)</sup> Fair value adjustments primarily represent non-cash accounting adjustments from the revaluation of embedded foreign exchange derivatives within certain customer contracts due to fluctuations in foreign exchange rates and mark-to-market adjustments from certain share-based awards.

Operating expenses, excluding fair value adjustments and Other Businesses, decreased due to lower severance charges associated with our simplification initiatives as well as currency translation. These decreases were partly offset by higher expenses associated with newly acquired businesses.

# Depreciation and amortization.

	Three months March 31		
(millions of U.S. dollars)	2014	2013	Change
Depreciation	98	107	(8%)
Amortization of computer software	194	188	3%
Subtotal	292	295	(1%)
Amortization of other identifiable intangible assets	163	160	2%

- Depreciation and amortization of computer software on a combined basis decreased as the completion of depreciation of fixed assets acquired in previous years was partly offset by higher amortization reflecting our investments in products, such as Thomson Reuters Eikon, and the amortization of assets from recently acquired businesses.
- Amortization of other identifiable intangible assets increased due to amortization from newly-acquired assets, which more than offset decreases from the completion of amortization for certain identifiable intangible assets acquired in previous years.

# Net interest expense.

		Three months ended March 31,	
(millions of U.S. dollars)	2014	2013	Change
Net interest expense	108	115	(6%)

The decrease in net interest expense was primarily attributable to lower interest costs on our net pension obligations. In 2013, we contributed \$500 million to our pension plans which reduced our net obligations, as well as our ongoing interest cost associated with the net obligations. As of March 31, 2014, over 95% of our long-term debt obligations paid interest at fixed rates (after swaps), so the balance of net interest expense was relatively unchanged.

# Other finance income (costs).

	Three months ended March 31,
(millions of U.S. dollars)	<b>2014</b> 20
Other finance income (costs)	<b>28</b> (5

In both periods, other finance income (costs) primarily included gains or losses realized from changes in foreign currency exchange rates on certain intercompany funding arrangements. Additionally, the 2013 period included gains from freestanding derivative instruments.

# Share of post-tax earnings in equity method investments.

	Three months ended March 31,		
(millions of U.S. dollars)	2014	2013	
Share of post-tax earnings in equity method investments	-	10	

The three months ended March 31, 2013 included our share of post-tax earnings from our former joint venture in Omgeo, a provider of trade management services, which was sold in the fourth quarter of 2013.

# Tax benefit (expense).

	Three months ended March 31,	
(millions of U.S. dollars)	2014	2013
Tax benefit (expense)	13	(247)

The comparability of our tax benefit (expense) was impacted by various transactions and accounting adjustments during each period. Additionally, the tax benefit (expense) in each period reflected the mix of taxing jurisdictions in which pre-tax profits and losses were recognized. Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate, tax expense or benefit in interim periods is not necessarily indicative of tax expense for the full year.

In the three months ended March 31, 2013, we recorded a tax charge of \$235 million in connection with intercompany sales of certain technology and content assets between our wholly owned subsidiaries. These transactions were part of the consolidation of the ownership and management of our technology and content assets and are part of our simplification program. The intercompany gains that arose from these transactions were eliminated in consolidation.

The following table sets forth significant components within income tax benefit (expense) that impact comparability from period to period, including tax benefit (expense) associated with items that are removed from adjusted earnings:

Benefit (expense)	Three months ended March 31,	
(millions of U.S. dollars)	2014	2013
Discrete tax items:		
Consolidation of technology and content assets <sup>(1)</sup>	-	(235)
Uncertain tax positions <sup>(2)</sup>	3	2
Corporate tax rates <sup>(3)</sup>	2	1
Other <sup>(4)</sup>	9	11
Subtotal	14	(221)
Tax related to:		
Sale of businesses	-	(8)
Operating profit of Other Businesses	-	(8)
Fair value adjustments	(1)	(9)
Other items	1	3
Subtotal	-	(22)
Total	14	(243)

- (1) Relates to the consolidation of the ownership and management of our technology and content assets.
- (2) Relates to the reversal of tax reserves in connection with favorable developments regarding tax disputes.
- (3) Relates to the net reduction of deferred tax liabilities due to changes in corporate tax rates that were substantively enacted in certain jurisdictions.
- (4) Primarily relates to the recognition of deferred tax benefits in connection with acquisitions.

Because the items described above impact the comparability of our tax benefit (expense) for each period, we remove them from our calculation of adjusted earnings, along with the pre-tax items to which they relate. Accordingly, in our calculation of adjusted earnings for the three months ended March 31, 2013, we removed the impact of the tax charge associated with the consolidation of technology and content assets. Within our tax provision on adjusted earnings, we amortize a portion of the taxes associated with the intercompany sales on a straight line basis over seven years (see note 2 below).

The computation of our adjusted tax expense is set forth below:

		Three months ended March 31,	
(millions of U.S. dollars)	2014	2013	
Tax benefit (expense)	13	(247)	
Remove: Items from above impacting comparability	(14)	243	
Other adjustments:			
Interim period effective tax rate normalization <sup>(1)</sup>	(12)	(7)	
Tax charge amortization <sup>(2)</sup>	(22)	(8)	
Total tax expense on adjusted earnings	(35)	(19)	

- (1) Adjustment to reflect income taxes based on estimated full-year effective tax rate. Reported earnings or loss for interim periods reflect income taxes based on the estimated effective tax rates of each of the jurisdictions in which we operate. The adjustment reallocates estimated full-year income taxes between interim periods, but has no effect on full-year income taxes.
- (2) For the year ended December 31, 2013, we recorded \$604 million of deferred tax charges associated with the consolidation of the ownership and management of our technology and content assets. Within our tax expense on adjusted earnings, we amortize these charges on a straight line basis over seven years. We believe this treatment more appropriately reflects our tax position because these charges are expected to be paid over seven years, in varying annual amounts, in conjunction with the repayments of interest-bearing notes that were issued as consideration in the original transactions.

# Net earnings (loss) and earnings (loss) per share.

	Three monti March	
(millions of U.S. dollars, except per share amounts)	2014	2013
Net earnings (loss)	292	(17)
Diluted earnings (loss) per share	\$0.34	(\$0.04)

Net earnings (loss) and the related per share amounts increased primarily due to lower income tax expense.

# Adjusted earnings and adjusted earnings per share.

	Three months March 3		
(millions of U.S. dollars, except per share amounts and share data)	2014	2013	Change
Earnings (loss) attributable to common shareholders	282	(31)	n/m
Adjustments to remove:			
Operating loss (profit) from Other Businesses	1	(32)	
Fair value adjustments	2	(62)	
Other operating losses, net	3	6	
Other finance (income) costs	(28)	55	
Share of post-tax earnings in equity method investments	-	(10)	
Tax on above items <sup>(1)</sup>	-	22	
Discrete tax items <sup>(1)</sup>	(14)	221	
Amortization of other identifiable intangible assets	163	160	
Interim period effective tax rate normalization <sup>(1)</sup>	(12)	(7)	
Tax charge amortization <sup>(1)</sup>	(22)	(8)	
Dividends declared on preference shares	(1)	(1)	
Adjusted earnings	374	313	19%
Adjusted earnings per share (adjusted EPS)	\$0.46	\$0.38	21%
Diluted weighted average common shares (millions) <sup>(2)</sup>	820.9	830.4	

<sup>(1)</sup> Refer to "Tax expense" section above.

Adjusted earnings and the related per share amount increased primarily due to higher underlying operating profit. Foreign currency positively impacted adjusted earnings per share by \$0.02 compared to the prior-year period.

# **SEGMENT RESULTS**

A discussion of the operating results of each of our reportable segments follows.

- Results from the Reuters News business and Other Businesses are excluded from our reportable segments as they do not qualify as a component of our four reportable segments, nor as a separate reportable segment.
- We use segment operating profit to measure the operating performance of our reportable segments.
  - The costs of centralized support services such as technology, news, real estate, accounting, procurement, legal and human resources are allocated to each segment based on usage or other applicable measures.
  - We define segment operating profit as operating profit before (i) amortization of other identifiable intangible assets; (ii) other operating gains and losses; (iii) certain asset impairment charges; (iv) corporate-related items; and (v) fair value adjustments. We use this measure because we do not consider these excluded items to be controllable operating activities for purposes of assessing the current performance of our reportable segments.
  - We also use segment operating profit margin, which we define as segment operating profit as a percentage of revenues.
  - Our definition of segment operating profit may not be comparable to that of other companies.
- As a supplemental measure of segment operating performance, we add back depreciation and amortization of computer software to segment operating profit to arrive at each segment's EBITDA and the related margin as a percentage of revenues. Refer to Appendix B for additional information.

<sup>(2)</sup> Refer to Appendix B for reconciliation of diluted weighted average common shares at March 31, 2013.

#### Financial & Risk

	Three months ended March 31,			Perce	entage cha	nge:	
			Existing	Acquired	Constant	Foreign	
(millions of U.S. dollars)	2014	2013	businesses	businesses	currency	currency	Total
Revenues	1,658	1,675	(3%)	2%	(1%)	-	(1%)
EBITDA	399	360					11%
EBITDA margin	24.1%	21.5%					260bp
Segment operating profit	240	200					20%
Segment operating profit margin	14.5%	11.9%					260bp

Revenues decreased on a constant currency basis as growth from acquired businesses was more than offset by a decline in revenues from existing businesses. The 3% decline in revenues from existing businesses was due to the lag effect of negative net sales over the past 12 months on our current period revenues, reflecting our largely subscription-based model. Although net sales were negative for the first quarter of 2014, net sales improved over the prior-year period as well as the fourth quarter of 2013, and were positive in the Americas and Asia Pacific. In 2014, we expect this gradually improving trend to continue over the remaining nine months of the year. The improving trend in net sales in 2014 is expected to lead to improving revenue performance in 2015.

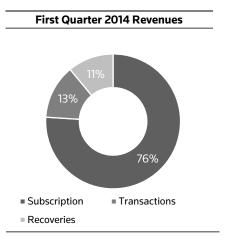
By geographic area, revenues were essentially unchanged in the Americas (decreased 2% from existing businesses), decreased 3% in Europe, Middle East and Africa (4% from existing businesses), and increased 1% in Asia Pacific (essentially unchanged from existing businesses).

We continued to make progress in our operational execution which included the launch of Eikon 4.0 as well as a new "Know Your Customer" proposition in our Risk business. We also discontinued our legacy Reuters 3000Xtra product with over 120,000 customers upgraded to Eikon.

In 2014, we are no longer reporting revenue information for four lines of businesses in our Financial & Risk segment, as the business is no longer managed under that structure. We are pursuing a unified technology platform, which not only allows us to leverage the scale of a single Financial & Risk business, but also provides a vehicle for innovation and the creation of industry solutions. The unified technology platform strategy has enabled us to simplify our structure, remove costs and focus investment spending on areas that we believe provide the greatest growth and scale opportunities.

#### Results by revenue type were:

- Subscription revenues decreased 2% (3% from existing businesses) reflecting the impact of negative, but improved, net sales over the past 12 months;
- **Transactions** revenues increased 3% as revenues from acquired businesses more than offset a 4% revenue decline from existing businesses due to lower foreign exchange volumes. The decline in volumes was market related and reflective of the performance across the industry; and
- Recoveries revenues (low-margin revenues that we collect and largely pass-through to a third party provider, such as stock exchange fees) decreased 1% primarily due to declines in desktops.



EBITDA, segment operating profit and the related margins increased due to lower severance charges associated with our simplification initiatives. However, we believe that our adjusted EBITDA margins excluding these charges from each period provide a better measurement of our performance. Excluding these charges from both periods, EBITDA margin declined 60bp to 24.8% as expected in the first quarter of 2014, compared to the first quarter of 2013 primarily due to the impact of lower revenues from existing businesses. We expect year-over-year margins, excluding charges, to improve during the remaining nine months of 2014 as our simplification initiatives should have a greater impact. Foreign currency increased EBITDA margin by approximately 50bp.

# Legal

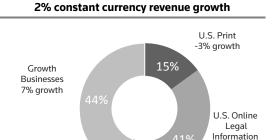
	Three months ended March 31,			Perce	entage cha	nge:	
			Existing	Acquired	Constant	Foreign	
(millions of U.S. dollars)	2014	2013	businesses	businesses	currency	currency	Total
Revenues	803	794	-	2%	2%	(1%)	1%
EBITDA	284	276					3%
EBITDA margin	35.4%	34.8%					60bp
Segment operating profit	215	201					7%
Segment operating profit margin	26.8%	25.3%					150bp

Revenues increased on a constant currency basis due to contributions from acquired businesses. Revenues from existing businesses were unchanged, as 1% growth in subscription revenues, which comprise approximately 75% of our Legal business, was offset by an expected 3% decline in both transaction revenues and U.S. print. Excluding U.S. print, revenues from existing businesses increased 1%.

The following chart illustrates the growth dynamics and business mix in the Legal segment:

# Results by line of business were:

- Growth Business revenues include non U.S. legal information and global software and services businesses. Our growth business revenues increased 7% (4% from existing businesses) driven by our U.K. Practical Law, Elite and FindLaw businesses;
- U.S. Online Legal Information revenues are primarily comprised of Westlaw and decreased 2%, all from existing businesses; and
- U.S. Print revenues decreased 3%, all from existing businesses. We expect print revenues to decline by mid-tohigh single digits in 2014.



-2% growth

First Quarter 2014 Revenues

EBITDA increased primarily due to the impact of higher revenues and timing of expenses. The increase in EBITDA margin was due to foreign currency, as the impact of business mix kept margins in line with 2013. Segment operating profit growth and margin improvement also benefited from lower depreciation and amortization.

# Tax & Accounting

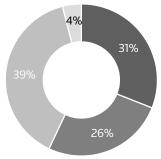
Three months ended March 31,				Perce	entage cha	nge:	
			Existing	Acquired	Constant	Foreign	
(millions of U.S. dollars)	2014	2013	businesses	businesses	currency	currency	Total
Revenues	348	317	10%	3%	13%	(3%)	10%
EBITDA	115	98					17%
EBITDA margin	33.0%	30.9%					210bp
Segment operating profit	84	69					22%
Segment operating profit margin	24.1%	21.8%					230bp

Revenues increased on a constant currency basis reflecting contributions from both existing and acquired businesses. Recurring revenues, which comprise approximately 80% of our Tax & Accounting business, increased 10% (9% from existing businesses) and transaction revenues increased 24% (11% from existing businesses).

# Results by line of business were:

- Professional revenues from small, medium and large accounting firms increased 10%, all from existing businesses, primarily from our CS Professional Suite and Enterprise Suite solutions for accounting firms;
- Knowledge Solutions revenues increased 4% (2% from existing businesses) primarily from growth in our U.S. Checkpoint business;
- Corporate revenues increased 22% (14% from existing businesses) primarily from ONESOURCE software and services and strong growth in solutions revenues in Latin America; and
- Government revenues increased 13%, all from existing businesses.

# First Quarter 2014 Revenues



- Professional
- Knowledge Solutions
- Corporate
- Government

EBITDA, segment operating profit and the related margins increased due to higher revenues.

Tax & Accounting is a seasonal business with a significant percentage of its operating profit historically generated in the fourth quarter. Small movements in the timing of revenues and expenses can impact quarterly margins. Full-year margins are more reflective of the segment's performance.

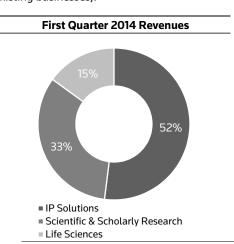
# **Intellectual Property & Science**

	Three months ended March 31,			Perce	entage cha	nge:	
			Existing	Acquired	Constant	Foreign	
(millions of U.S. dollars)	2014	2013	businesses	businesses	currency	currency	Total
Revenues	243	233	3%	1%	4%	-	4%
EBITDA	72	70					3%
EBITDA margin	29.6%	30.0%					(40)bp
Segment operating profit	51	51					-
Segment operating profit margin	21.0%	21.9%					(90)bp

Revenues increased on a constant currency basis reflecting contributions from both existing and acquired businesses. Recurring revenues, which represent approximately 75% of Intellectual Property & Science's business, increased 5% (4% from existing businesses) and transaction revenues increased 3% (2% from existing businesses).

### Results by line of business were:

- IP Solutions revenues increased 2%, all from existing businesses, due to growth from MarkMonitor partly offset by softness in our Innovation product revenues;
- Scientific & Scholarly Research revenues increased 9% (8% from existing businesses) led by higher subscriptions and discrete sales for Web of Science products; and
- **Life Sciences** revenues increased 5% (3% from existing businesses) led by our Business of Science solutions.



Segment operating profit was unchanged as the impact of higher revenues was offset by higher depreciation and amortization. EBITDA and segment operating profit margins decreased due to the dilutive impact of businesses acquired in 2013

Quarterly revenue growth for Intellectual Property & Science can be uneven due to the impact of large sales in the Scientific & Scholarly Research business. Small movements in the timing of revenues and expenses can impact quarterly margins. Full-year revenues and margins are more reflective of the segment's performance.

# **Corporate & Other**

	Three months e March 31,	Three months ended March 31,			
(millions of U.S. dollars)	2014	2013			
Revenues - Reuters News	79	81			
Reuters News	-	(4)			
Core corporate expenses	(62)	(55)			
Total	(62)	(59)			

Revenues from our Reuters News business declined 2%. Before currency, revenues from our Reuters News business decreased 1%.

Higher core corporate expenses were primarily driven by higher costs associated with our simplification initiatives. Full-year 2014 core corporate expenses are expected to be unchanged to slightly lower than the prior-year period.

### Other Businesses

"Other Businesses" is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. The results of Other Businesses are not comparable from period to period, as the composition of businesses changes as businesses are identified for sale or closure. Further fluctuations are caused by the timing of the sales or closures. In 2013, the most significant business in Other Businesses was the Investor Relations, Public Relations and Multimedia Solutions businesses (Corporate Services), a provider of tools and solutions that help companies communicate with investors and media formerly in the Financial & Risk segment. Corporate Services was sold in the second quarter of 2013.

The results of Other Businesses were as follows:

	Three months March 3	
(millions of U.S. dollars)	2014	2013
Revenues	1	78
Operating (loss) profit	(1)	32

# LIQUIDITY AND CAPITAL RESOURCES

Our disciplined capital management strategy remains focused on:

- Growing free cash flow and balancing the cash generated between reinvestment in the business and returns to shareholders; and
- Maintaining a strong balance sheet, solid credit ratings and ample financial flexibility to support the execution of our business strategy.

Our principal sources of liquidity are cash on hand, cash provided by our operations, our \$2.0 billion commercial paper programs and our \$2.5 billion credit facility. From time to time, we also issue debt securities. Our principal uses of cash are for debt repayments, debt servicing costs, dividend payments, capital expenditures, acquisitions and share repurchases. We believe that our existing sources of liquidity will be sufficient to fund our expected 2014 cash requirements in the normal course of business.

# **CASH FLOW**

# **Summary of Consolidated Statement of Cash Flow**

	Three month March		
(millions of U.S. dollars)	2014	2013	\$ Change
Net cash provided by operating activities	113	116	(3)
Net cash used in investing activities	(247)	(1,046)	799
Net cash (used in) provided by financing activities	(523)	76	(599)
Decrease in cash and bank overdrafts	(657)	(854)	197
Translation adjustments	-	(11)	11
Cash and bank overdrafts at beginning of period	1,312	1,276	36
Cash and bank overdrafts at end of period	655	411	244
Cash and bank overdrafts at end of period comprised of:			
Cash and cash equivalents	667	423	244
Bank overdrafts	(12)	(12)	-

**Operating activities.** The decrease in net cash provided by operating activities was primarily due to higher tax payments and higher severance payments associated with our simplification initiatives. These decreases were partly offset by favorable movements in working capital.

**Investing activities.** The decrease in net cash used in investing activities for the first quarter of 2014 reflected lower acquisition spending and capital expenditures. We did not acquire any businesses in the first quarter of 2014. In the first quarter of 2013, we acquired Practical Law, a provider of practical legal know-how, current awareness and workflow solutions within the Legal segment. Our capital expenditures were lower in 2014 due to timing of spending.

**Financing activities.** The increase in net cash used in financing activities was primarily attributable to 2014 share repurchases and 2013 commercial paper borrowings. We returned approximately \$0.5 billion and \$0.3 billion to our shareholders through dividends and share repurchases in the three months ended March 31, 2014 and 2013, respectively. Additional information about our debt, dividends and share repurchases is as follows:

- **Commercial paper programs.** Our \$2.0 billion commercial paper programs provide cost-effective and flexible short-term funding to balance the timing of completed acquisitions, dividend payments and debt repayments. We had no short-term notes outstanding at March 31, 2014. Issuances of commercial paper reached a peak of \$0.1 billion during the three-month period of 2014.
- Credit facility. We have a \$2.5 billion syndicated credit facility agreement which matures in May 2018. The facility may be utilized to provide liquidity for general corporate purposes (including support for our commercial paper programs). There were no borrowings during the first quarter of 2014. In the first quarter of 2013, we borrowed and repaid \$440 million under the credit facility.

We may request an extension of the maturity date under certain circumstances for up to two additional one-year periods, which the applicable lenders may accept or decline in their sole discretion. We may also request an increase, subject to approval by applicable lenders, in the lenders' commitments up to a maximum amount of \$3.0 billion.

Based on our current credit ratings, the cost of borrowing under the agreement is priced at LIBOR/EURIBOR plus 100 basis points. If our long-term debt rating were downgraded by Moody's or Standard & Poor's, our facility fee and borrowing costs may increase, although availability would be unaffected. Conversely, an upgrade in our ratings may reduce our facility fees and borrowing costs. We monitor the lenders that are party to our facility and believe they continue to be able to lend to us.

We guarantee borrowings by our subsidiaries under the credit facility. We must also maintain a ratio of net debt as of the last day of each fiscal quarter to EBITDA as defined in the credit agreement (earnings before interest, income taxes, depreciation and amortization and other modifications described in the credit agreement) for the last four quarters ended of not more than 4.5:1. We were in compliance with this covenant at March 31, 2014.

- **Debt shelf prospectus.** In March 2014, we filed a new debt shelf prospectus under which we may issue up to \$3.0 billion principal amount of debt securities from time to time through April 2016. No debt securities have been issued under this prospectus as of the date of this management's discussion and analysis.
- **Credit ratings.** Our access to financing depends on, among other things, suitable market conditions and the maintenance of suitable long-term credit ratings. Our credit ratings may be adversely affected by various factors, including increased debt levels, decreased earnings, declines in customer demand, increased competition, a further deterioration in general economic and business conditions and adverse publicity. Any downgrades in our credit ratings may impede our access to the debt markets or result in significantly higher borrowing rates.

The following table sets forth the credit ratings that we have received from rating agencies in respect of our outstanding securities as of the date of this management's discussion and analysis:

		Standard &	DBRS	
	Moody's	Poor's	Limited	Fitch
Long-term debt	Baa2	BBB+	BBB (high)	BBB+
Commercial paper	P-2	A-2 (1)	R-2 (high)	F2
Trend/Outlook	Stable	Stable	Stable	Stable

(1) The A-2 rating represents the global short-term/commercial paper rating from Standard & Poor's. This A-2 global short-term/commercial paper rating, taken together with our global long-term debt rating of BBB+, corresponds to a Canadian market commercial paper rating of A-1 (low) per Standard & Poor's ratings criteria.

We are not aware of any changes to our credit ratings being contemplated by rating agencies.

These credit ratings are not recommendations to purchase, hold, or sell securities and do not address the market price or suitability of a specific security for a particular investor. Credit ratings may not reflect the potential impact of all risks on the value of securities. We cannot assure you that our credit ratings will not be lowered in the future or that rating agencies will not issue adverse commentaries regarding our securities.

• **Dividends.** In February 2014, our board of directors approved a \$0.02 per share increase in the annualized dividend rate to \$1.32 per common share. Dividends paid on our common shares were as follows for the periods presented:

	Three months ended March 31,
(millions of U.S. dollars)	<b>2014</b> 2013
Dividends declared	<b>270</b> 269
Dividends reinvested	<b>(8)</b> (10)
Dividends paid	<b>262</b> 259

Share repurchases. We may buy back shares (and subsequently cancel them) from time to time as part of our capital strategy. In October 2013, we announced that we plan to repurchase up to \$1.0 billion of our shares by the end of 2014. Under our current normal course issuer bid (NCIB), we may repurchase up to 30 million common shares between May 22, 2013 and May 21, 2014 in open market transactions on the TSX, the New York Stock Exchange (NYSE) and/or other exchanges and alternative trading systems, if eligible, or by such other means as may be permitted by the TSX. During the three months ended March 31, 2014, we repurchased approximately 8.0 million common shares for approximately \$279 million, of which \$15 million was payable to the broker at March 31, 2014. The average price per share that we repurchased in the first quarter of 2014 was \$35.07. As of March 31, 2014, we have cumulatively repurchased \$579 million of common shares as part of the up to \$1.0 billion targeted to be repurchased by the end of 2014. We did not repurchase any shares during the three months ended March 31, 2013.

Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth. We may elect to suspend or discontinue our share repurchases at any time, in accordance with applicable laws. From time to time when we do not possess material nonpublic information about ourselves or our securities, we may enter into a pre-defined plan with our broker to allow for the repurchase of shares at times when we ordinarily would not be active in the market due to our own internal trading blackout periods, insider trading rules or otherwise. Any such plans entered into with our broker will be adopted in accordance with applicable Canadian securities laws and the requirements of Rule 10b5-1 under the U.S. Securities Exchange Act of 1934, as amended. We entered into such plans with our broker on March 31, 2014 and on December 31, 2013. As a result, we recorded a \$100 million liability in "Other financial liabilities" within current liabilities with a corresponding amount recorded in equity in the consolidated statement of financial position in both periods. The liability recorded on December 31, 2013 was settled in the first quarter of 2014.

# Free cash flow and free cash flow from ongoing businesses.

	Three months ende March 31,		
(millions of U.S. dollars)	2014	2013	
Net cash provided by operating activities	113	116	
Capital expenditures, less proceeds from disposals	(248)	(350)	
Other investing activities	1	4	
Dividends paid on preference shares	(1)	(1)	
Free cash flow	(135)	(231)	
Remove: Other Businesses	-	7	
Free cash flow from ongoing businesses	(135)	(224)	

Free cash flow and free cash flow from ongoing operations are historically the lowest in the first quarter of the year and are not indicative of our full year expectations of \$1.3 billion to \$1.5 billion. The improvement in free cash flow and free cash flow from ongoing businesses in the first quarter of 2014 was primarily due to lower capital expenditures, which reflected timing of spending.

# **FINANCIAL POSITION**

Our total assets were \$31.6 billion at March 31, 2014, reflecting a decrease of approximately \$0.8 billion compared to December 31, 2013. The decrease in total assets was due to share repurchases, depreciation and amortization, partly offset by capital expenditures and changes in foreign currency. See "Cash Flow" for additional information.

As at March 31, 2014, the carrying amounts of our total current liabilities exceeded the carrying amounts of our total current assets principally because current liabilities include deferred revenue from the sale of information and services delivered electronically on a subscription basis, for which many customers pay in advance. The cash received from these advance payments is used to currently fund the operating, investing and financing activities of our business. However, for accounting purposes, these advance payments must be deferred and recognized over the term of the subscription. As such, we typically reflect a negative working capital position in our balance sheet. In the ordinary course of business, deferred revenue does not represent a cash obligation, but rather an obligation to perform services or deliver products. Therefore, we believe that our negative working capital position as at March 31, 2014, was not indicative of a liquidity issue, but rather an outcome of the required accounting for our business model.

# Net Debt (1)

	As at	
	March 31, De	ecember 31,
(millions of U.S. dollars)	2014	2013
Current indebtedness	580	596
Long-term indebtedness	7,379	7,470
Total debt	7,959	8,066
Swaps	13	(86)
Total debt after swaps	7,972	7,980
Remove fair value adjustments for hedges	(13)	(27)
Total debt after hedging arrangements	7,959	7,953
Remove transaction costs and discounts included in the carrying value of debt	77	78
Less: cash and cash equivalents <sup>(2)</sup>	(667)	(1,316)
Net debt	7,369	6,715

<sup>(1)</sup> Net debt is a non-IFRS financial measure, which we define in Appendix A.

The increase in our net debt was primarily due to a decrease in cash and cash equivalents of \$649 million, which reflected capital expenditures, and payments for dividends and repurchases of shares exceeding net cash provided by operating activities. Refer to "Cash Flow" for additional information.

The maturity dates for our debt are well balanced with no significant concentration in any one year. Our next scheduled debt maturity occurs in the fourth quarter of 2014 and is recorded as "Current indebtedness" in our consolidated statement of financial position. At March 31, 2014, the average maturity of our long-term debt was approximately nine years at an average interest rate (after swaps) of approximately 5%.

<sup>(2)</sup> Includes cash and cash equivalents of \$87 million and \$105 million at March 31, 2014 and December 31, 2013, respectively, which was held in subsidiaries which have regulatory restrictions, contractual restrictions or operate in countries where exchange controls and other legal restrictions apply and are therefore not available for general use by our company.

#### Additional information.

- We monitor the financial strength of financial institutions with which we have banking and other commercial relationships, including those that hold our cash and cash equivalents as well as those which are counterparties to derivative financial instruments and other arrangements; and
- We expect to continue to have access to funds held by our subsidiaries outside the U.S. in a tax efficient manner to meet our liquidity requirements.

# OFF-BALANCE SHEET ARRANGEMENTS, COMMITMENTS AND CONTRACTUAL OBLIGATIONS

For a summary of our other off-balance sheet arrangements, commitments and contractual obligations please see our 2013 annual management's discussion and analysis. There were no material changes to these arrangements, commitments and contractual obligations during the three months ended March 31, 2014.

# CONTINGENCIES

# Lawsuits and Legal Claims

We are engaged in various legal proceedings, claims, audits and investigations that have arisen in the ordinary course of business. These matters include, but are not limited to, intellectual property infringement claims, employment matters and commercial matters. The outcome of all of the matters against us is subject to future resolution, including the uncertainties of litigation. Based on information currently known to us and after consultation with outside legal counsel, management believes that the probable ultimate resolution of any such matters, individually or in the aggregate, will not have a material adverse impact on our financial condition taken as a whole.

#### **Uncertain Tax Positions**

We are subject to taxation in numerous jurisdictions. There are many transactions and calculations during the course of business for which the ultimate tax determination is uncertain. We maintain provisions for uncertain tax positions that we believe appropriately reflect our risk. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. We review the adequacy of these provisions at the end of the reporting period. It is possible that at some future date, liabilities in excess of our provisions could result from audits by, or litigation with, relevant taxing authorities. Management believes that such additional liabilities would not have a material adverse impact on our financial condition taken as a whole.

# **OUTLOOK**

The information in this section is forward-looking and should be read in conjunction with the section below entitled "Cautionary Note Concerning Factors That May Affect Future Results".

We recently reaffirmed our business outlook for 2014 that was first communicated in February.

Our 2014 outlook for adjusted EBITDA margin and underlying operating profit margin includes an estimated \$120 million of previously announced charges associated with our simplification initiatives. Our free cash flow outlook includes the estimated cash impact of charges incurred in 2013 and expected to be incurred in 2014, as well as the impact of the loss of free cash flow from Other Businesses (approximately \$375 million in the aggregate).

The following table sets forth our current 2014 financial outlook, the material assumptions related to our financial outlook and the material risks that may cause actual performance to differ materially from our current expectations.

Our 2014 outlook for revenues, adjusted EBITDA margin and underlying operating profit margin excludes the impact of foreign currency.

#### Revenues to be comparable to 2013 Material assumptions Material risks Uneven economic growth or recession across the markets we Gradual improvement in Financial & Risk's net sales performance during the year serve may result in reduced spending levels by our customers Gross domestic product (GDP) growth in the Demand for our products and services could be reduced by countries where we operate changes in customer buying patterns, competitive pressures or our inability to execute on key product or customer support Continued increase in the number of initiatives professionals around the world and their demand for high quality information and Implementation of regulatory reform, including further services Dodd-Frank legislation and similar financial services laws around the world, may limit business opportunities for our Continued operational improvement in the customers, lowering their demand for our products and Financial & Risk business and the services successful execution of new sales initiatives, ongoing product release programs, our Pressure on our customers, in developed markets in globalization strategy and other growth particular, to constrain the number of professionals and efficiency initiatives employed due to regulatory and economic uncertainty A mid-to-high single digit decline in our Competitive pricing actions could impact our revenues U.S. print revenues within the Legal segment

# Adjusted EBITDA margin expected to be between 26.0% and 27.0%

Material risks

delayed or may not produce the expected level of savings

Refer to the risks above related to the revenue outlook

Material assumptions

Revenues expected to be comparable to

consolidation and operational simplification

# Business mix continues to shift to higher-growth, lower margin offerings Realization of expected benefits from simplification initiatives, primarily in our Financial & Risk segment, relative to reductions in workforce, platform Revenues from higher margin businesses may be lower than expected The costs of required investments exceed expectations or actual returns are below expectations Acquisition and disposal activity may dilute margins Simplification initiatives may cost more than expected, be

# Underlying operating profit margin expected to be between 17.0% and 18.0% Material assumptions Material risks Adjusted EBITDA margin expected to be Refer to the risks above related to adjusted EBITDA margin between 26.0% and 27.0% Capital expenditures may be higher than currently expected, Depreciation and software amortization resulting in higher in-period depreciation and amortization expense expected to be approximately 9.5% of revenues Capital expenditures expected to be

Free cash flow is expected	ed to be between \$1.3 billion and \$1.5 billion
Material assumptions	Material risks
Revenues expected to be comparable to 2013	<ul> <li>Refer to the risks above related to the revenue outlook and adjusted EBITDA margin outlook</li> </ul>
Adjusted EBITDA margin expected to be between 26.0% and 27.0%	<ul> <li>A weaker macroeconomic environment and unanticipated disruptions from new order-to-cash applications could</li> </ul>
Capital expenditures expected to be approximately 8% of revenues	<ul> <li>negatively impact working capital performance</li> <li>Capital expenditures may be higher than currently expected</li> </ul>

resulting in higher cash outflows

The timing and amount of tax payments to governments may differ from our expectations

Additionally, in 2014, we expect interest expense to be between \$450 million and \$475 million, assuming no significant change in our level of indebtedness. We expect our 2014 effective tax rate (as a percentage of post-amortization adjusted earnings) to be between 13% and 15%, assuming no material changes in current tax laws or treaties to which we are subject.

# RELATED PARTY TRANSACTIONS

As of April 29, 2014, Woodbridge beneficially owned approximately 56% of our shares.

# TRANSACTIONS WITH WOODBRIDGE

approximately 8% of revenues

From time to time, in the normal course of business, we enter into transactions with Woodbridge and certain of its affiliates. These transactions involve providing and receiving product and service offerings, are negotiated at arm's length on standard terms, including price, and are not significant to our results of operations or financial condition either individually or in the aggregate.

In May 2012, as part of our efforts to expand our mutual fund data and strategic research capabilities, we acquired a Canadian mutual fund database, fund fact sheet business and mutual fund and equity data feed business for approximately C\$9 million from The Globe and Mail (The Globe), which is majority owned by Woodbridge. We paid approximately C\$8 million in cash and issued a C\$1 million promissory note to The Globe that will be due in May 2016. In connection with the acquisition, we licensed the acquired database to The Globe over a four year term, valued at approximately C\$250,000 per year. The Globe issued four promissory notes to us, each for the value of the annual license. Amounts due each year under the notes issued by The Globe are offset against the note issued by us. Our board of directors' Corporate Governance Committee approved the transaction.

In the normal course of business, certain of our subsidiaries charge a Woodbridge owned company fees for various administrative services. In 2013, the total amount charged to Woodbridge for these services was approximately \$105,000.

We purchase property and casualty insurance from third party insurers and retain the first \$500,000 of each and every claim under the programs via our captive insurance subsidiaries. Woodbridge is included in these programs and pays us a premium commensurate with its exposures. Premiums relating to 2013 were \$44,000, which would approximate the premium charged by a third party insurer for such coverage.

We maintained an agreement with Woodbridge until April 17, 2008 (the closing date of the Reuters acquisition) under which Woodbridge agreed to indemnify up to \$100 million of liabilities incurred either by our current and former directors and officers or by our company in providing indemnification to these individuals on substantially the same terms and conditions as would apply under an arm's length, commercial arrangement. We were required to pay Woodbridge an annual fee of \$750,000, which was less than the premium that would have been paid for commercial insurance. In 2008, we replaced this agreement with a conventional insurance agreement. We were entitled to seek indemnification from Woodbridge for any claims arising from events prior to April 17, 2008, so long as the claims were made before April 17, 2014. We did not seek indemnification from Woodbridge under this arrangement.

# TRANSACTIONS WITH ASSOCIATES AND JOINT VENTURES

From time to time, we enter into transactions with our investments in associates and joint ventures. These transactions typically involve providing or receiving services and are entered into in the normal course of business and on an arm's length basis.

We and Shin Nippon Hoki Shuppan K.K. each own 50% of Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market. We provide the joint venture with technology and other services, which were valued at approximately \$140,000 for the three months ended March 31, 2014.

In connection with the 2008 acquisition of Reuters, we assumed a lease agreement with 3XSQ Associates, an entity owned by Thomson Reuters and Rudin Times Square Associates LLC that was formed to build and operate the 3 Times Square property and building in New York, New York that serves as our corporate headquarters. We follow the equity method of accounting for our investment in 3XSQ Associates. The lease provides us with over 690,000 square feet of office space until 2021 and includes provisions to terminate portions early and various renewal options. Our costs under this lease arrangement for rent, taxes and other expenses were approximately \$10 million for the three months ended March 31, 2014.

# SUBSEQUENT EVENTS

There were no material events occurring after March 31, 2014 through the date of this management's discussion and analysis.

# CHANGES IN ACCOUNTING POLICIES

Please refer to the "Changes in Accounting Policies" section of our 2013 annual management's discussion and analysis, which is contained in our 2013 annual report, as well as note 2 of our consolidated interim financial statements for the three months ended March 31, 2014, for information regarding changes in accounting policies.

# CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to make estimates and judgments about the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Please refer to the "Critical Accounting Estimates and Judgments" section of our 2013 annual management's discussion and analysis, which is contained in our 2013 annual report, for additional information. Since the date of our 2013 annual management's discussion and analysis, there have not been any significant changes to our critical accounting estimates and judgments.

# ADDITIONAL INFORMATION

# DISCLOSURE CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in applicable U.S. and Canadian securities law) as of the end of the period covered by this management's discussion and analysis, have concluded that our disclosure controls and procedures were effective to ensure that all information that we are required to disclose in reports that we file or furnish under the U.S. Securities Exchange Act and applicable Canadian securities law is (i) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and Canadian securities regulatory authorities and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

# INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. A multi-year phased implementation of order-to-cash (OTC) applications and related workflow processes is in progress. Key elements of the OTC solutions are order management, billing, cash management and collections functionality. We expect to reduce the number of applications and to streamline processes across our organization through this initiative. We are also in the process of automating manual processes and updating workflows associated with intercompany revenue and cost allocation. In 2014, we outsourced the support for selected key financial applications to a third-party provider as part of our simplification program. We continue to modify the design and documentation of the related internal control processes and procedures as the implementations of these initiatives progress.

Except as described above, there was no change in our internal control over financial reporting during the three months ended March 31, 2014 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# **SHARE CAPITAL**

As of April 29, 2014, we had outstanding 811,076,786 common shares, 6,000,000 Series II preference shares, 11,131,190 stock options and a total of 7,788,759 time-based restricted share units and performance restricted share units. We have also issued a Thomson Reuters Founders Share which enables Thomson Reuters Founders Share Company to exercise extraordinary voting power to safeguard the Thomson Reuters Trust Principles.

# PUBLIC SECURITIES FILINGS AND REGULATORY ANNOUNCEMENTS

You may access other information about our company, including our 2013 annual report (which contains information required in an annual information form) and our other disclosure documents, reports, statements or other information that we file with the Canadian securities regulatory authorities through SEDAR at <a href="https://www.sedar.com">www.sedar.com</a> and in the United States with the SEC at <a href="https://www.sec.gov">www.sec.gov</a>.

# CAUTIONARY NOTE CONCERNING FACTORS THAT MAY AFFECT FUTURE RESULTS

Certain statements in this management's discussion and analysis are forward-looking, including, but not limited to, statements about 2014 expectations in the "Overview" and "Outlook" sections, our expectations about additional charges associated with our simplification initiatives and expected cost savings, net sales, revenue growth and EBITDA margin in the Financial & Risk segment, U.S. print revenues in our Legal segment, and future share repurchases. The words "expect", "target" and "will" and similar expressions identify forward-looking statements. These forward-looking statements are based on certain assumptions and reflect our company's current expectations. As a result, forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations. Certain factors that could cause actual results or events to differ materially from current expectations are discussed in the "Outlook" section above. Additional factors are discussed in the "Risk Factors" section of our 2013 annual report and in materials that we from time to time file with, or furnish to, the Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission. There is no assurance that any forward-looking statement will materialize. Our outlook is provided for the purpose of providing information about current expectations for 2014. This information may not be appropriate for other purposes. You are cautioned not to place undue reliance on forward-looking statements, which reflect our expectations only as of the date of this management's discussion and analysis. Except as may be required by applicable law, we disclaim any obligation to update or revise any forward-looking statements.

# **APPENDIX A**

# **NON-IFRS FINANCIAL MEASURES**

We use non-IFRS financial measures as supplemental indicators of our operating performance and financial position. Additionally, we use non-IFRS measures as performance metrics as the basis for management incentive programs. These measures do not have any standardized meanings prescribed by IFRS and therefore are unlikely to be comparable to the calculation of similar measures used by other companies. The following table sets forth our non-IFRS financial measures, including an explanation of why we believe they are useful measures of our performance. Reconciliations for the most directly comparable IFRS measure are reflected in our management's discussion and analysis.

How We Define It	Why We Use It and Why It Is Useful to Investors	Most Directly Comparable IFRS Measure/Reconciliation
	Revenues from ongoing businesses	
Revenues from reportable segments and Corporate & Other (which includes the Reuters News business), less eliminations.	Provides a measure of our ability to grow our ongoing businesses over the long term.	Revenues
Revenues at constant currency (b	efore currency or revenues excluding the effec	ts of foreign currency)
Revenues applying the same foreign currency exchange rates for the current and equivalent prior period. To calculate the foreign currency impact between	Provides a measure of underlying business trends, without distortion from the effect of foreign currency movements during the period.	Revenues
periods, we convert the current and equivalent prior period's local currency revenues using the same foreign currency exchange rate.	Our reporting currency is the U.S. dollar. However, we conduct a significant amount of our activities in currencies other than the U.S. dollar. We manage our operating segments on a constant currency basis, and we manage currency exchange risk at the corporate level.	
Underlying oper	ating profit and underlying operating profit m	argin
Operating profit from reportable segments and Corporate & Other. The related margin is expressed as a percentage of revenues from ongoing businesses.	Provides a basis to evaluate operating profitability and performance trends, excluding the impact of items which distort the performance of our operations.	Operating profit
Adjust	ed EBITDA and adjusted EBITDA margin	
Underlying operating profit excluding the related depreciation and amortization of computer software. The related margin is expressed as a percentage of revenues from ongoing businesses.	Provides a measure commonly reported and widely used by investors as an indicator of a company's operating performance and ability to incur and service debt, and as a valuation metric.	Earnings (loss) from continuing operations
Adjusted EBITDA less capital ex	penditures and adjusted EBITDA less capital	expenditures margin
Adjusted EBITDA less capital expenditures, less proceeds from disposals (excluding Other Businesses). The related margin is expressed as a percentage of revenues from ongoing businesses.	Provides a basis for evaluating the operating profitability and capital intensity of a business in a single measure. This measure captures investments regardless of whether they are expensed or capitalized.	Earnings (loss) from continuing operations

How We Define It	Why We Use It and Why It Is Useful to Investors	Most Directly Comparable IFRS Measure/Reconciliation
Adjuste	d earnings and adjusted earnings per share	
Earnings (loss) attributable to common shareholders and per share excluding:  the pre-tax impacts of amortization of other identifiable intangible assets;	Provides a more comparable basis to analyze earnings and is also a measure commonly used by shareholders to measure our performance.	Earnings (loss) attributable to common shareholders and earnings (loss) per share attributable to common shareholders
the post-tax impacts of fair value adjustments, other operating gains and losses, certain impairment charges, the results of Other Businesses, other net finance costs or income, our share of post-tax earnings or losses in equity method investments, discontinued operations and other items affecting comparability. We also deduct dividends declared on preference shares; and		
amortization of the tax charges associated with the consolidation of ownership and management of technology and content assets. For the non-IFRS measure, the majority of the charges are amortized over seven years, the period over which the tax is expected to be paid.	We believe this treatment more accurately reflects our tax position because the tax liability is associated with ongoing tax implications from the consolidation of these assets.	
This measure is calculated using diluted weighted-average shares.		
In interim periods, we also adjust our reported earnings and earnings per share to reflect a normalized effective tax rate. Specifically, the normalized effective rate is computed as the estimated full-year effective tax rate applied to adjusted pretax earnings of the interim period. The reported effective tax rate is based on separate annual effective income tax rates for each taxing jurisdiction that are applied to each interim period's pre-tax	Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate within an interim period, we believe that using the expected full-year effective tax rate provides more comparability among interim periods. The adjustment to normalize the effective tax rate reallocates estimated full-year income taxes between interim periods, but has no effect on full year tax expense or on cash taxes paid.	

How We Define It	Why We Use It and Why It Is Useful to Investors	Most Directly Comparable IFRS Measure/Reconciliation
	Net debt	
Total indebtedness, including the associated fair value of hedging instruments on our debt, but excluding unamortized transaction costs and premiums or discounts associated with our debt, less cash and cash equivalents.	Provides a commonly used measure of a company's leverage.  Given that we hedge some of our debt to reduce risk, we include hedging instruments as we believe it provides a better measure of the total obligation associated with our outstanding debt. However, because we intend to hold our debt and related hedges to maturity, we do not consider certain components of the associated fair value of hedges in our measurements. We reduce gross indebtedness by cash and cash equivalents.	Total debt (current indebtedness plus long- term indebtedness)
	Free cash flow	
Net cash provided by operating activities and other investing activities, less capital expenditures and dividends paid on our preference shares.	Helps assess our ability, over the long term, to create value for our shareholders as it represents cash available to repay debt, pay common dividends and fund share repurchases and new acquisitions.	Net cash provided by operating activities
Fre	e cash flow from ongoing businesses	
Free cash flow excluding businesses that have been or are expected to be exited through sale or closure, which we refer to as "Other Businesses".	Provides a supplemental measure of our ability, over the long term, to create value for our shareholders because it represents free cash flow generated by our operations excluding businesses that have been or are expected to be exited through sale or closure.	Net cash provided by operating activities

# **APPENDIX B**

This appendix provides reconciliations that are not presented elsewhere in this management's discussion and analysis for certain non-IFRS measures to the most directly comparable IFRS measure for the three months ended March 31, 2014 and 2013.

# RECONCILIATION OF NET EARNINGS (LOSS) TO ADJUSTED EBITDA AND ADJUSTED EBITDA LESS CAPITAL EXPENDITURES

		nonths en larch 31,		
(millions of U.S. dollars)	2014	2013	Change	
Net earnings (loss)	292	(17)	n/m	
Adjustments to remove:				
Tax (benefit) expense	(13)	247		
Other finance (income) costs	(28)	55		
Net interest expense	108	115		
Amortization of other identifiable intangible assets	163	160		
Amortization of computer software	194	188		
Depreciation	98	107		
EBITDA	814	855		
Adjustments to remove:				
Share of post-tax earnings in equity method investments	-	(10)		
Other operating losses, net	3	6		
Fair value adjustments	2	(62)		
EBITDA from Other Businesses <sup>(1)</sup>	1	(32)		
Adjusted EBITDA	820	757	8%	
Remove: Capital expenditures, less proceeds from disposals (excluding Other Businesses (1))	248	350		
Adjusted EBITDA less capital expenditures	572	407	41%	
Adjusted EBITDA margin	26.2%	24.4%	180bp	
Adjusted EBITDA less capital expenditures margin	18.3%	13.1%	520bp	

# RECONCILIATION OF UNDERLYING OPERATING PROFIT TO ADJUSTED EBITDA BY SEGMENT

	Three months ended March 31, 2014			Three mont	hs ended March 3	1, 2013	
		Add:		Add:			
	I	Depreciation and			Depreciation and		
	Underlying	amortization of		Underlying	amortization of		
	Operating	computer	Adjusted	Operating	computer	Adjusted	
(millions of U.S. dollars)	profit	software **	EBITDA	profit	software **	EBITDA	
Financial & Risk	240	159	399	200	160	360	
Legal	215	69	284	201	75	276	
Tax & Accounting	84	31	115	69	29	98	
Intellectual Property & Science	51	21	72	51	19	70	
Corporate & Other (includes Reuters News) <sup>(2)</sup>	(62)	12	(50)	(59)	12	(47)	
Total	528	292	820	462	295	757	

<sup>\*\*</sup> Excludes Other Businesses (1)

<sup>(1)</sup> Other Businesses are businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. Includes Corporate Services, which was sold in the second quarter of 2013.

	Three months ended March 31,		
(millions of U.S. dollars)	2014	2013	
Revenues	1	78	
Operating (loss) profit	(1)	32	
Depreciation and amortization of computer software	-	-	
EBITDA	(1)	32	
Capital expenditures, less proceeds from disposals	-	-	

<sup>(2)</sup> Corporate & Other includes the Reuters News business and expenses for corporate functions and certain share-based compensation costs.

# RECONCILIATION OF WEIGHTED AVERAGE DILUTED SHARES USED IN ADJUSTED EPS

Because we reported a net loss under IFRS for the three months ended March 31, 2013, the weighted-average number of common shares used for basic and diluted loss per share is the same, as the effect of stock options and other equity incentive awards would reduce the loss per share, and therefore be anti-dilutive. Since our non-IFRS measure "adjusted earnings" is a profit, potential common shares are included, as they lower adjusted EPS and are therefore dilutive.

The following table reconciles IFRS and non-IFRS common share information:

	Three months ended
(weighted-average common shares)	March 31, 2013
IFRS: Basic and Diluted	828,342,978
Effect of stock options and other equity incentive awards	2,104,177
Non-IFRS Diluted	830,447, 155

# APPENDIX C

# **QUARTERLY INFORMATION (UNAUDITED)**

The following table presents a summary of our consolidated operating results for the eight most recent quarters.

ended arch 31, 2013 3,175 390	-	2012	Quarter Septem 2013		-	ber 31,
3,175			2013	2012	2012	
,	3,163	2 272			2013	2012
390		3,272	3,086	3,181	3,278	3,364
	597	1,297	316	372	213	537
(17)	256	916	283	451	(347)	365
-	6	(1)	-	2	4	3
(17)	262	915	283	453	(343)	368
(31)	248	902	271	441	(351)	352
(1)	(1)	(1)	-	-	(1)	(1)
(\$0.04)	\$0.29	\$1.09	\$0.33	\$0.53	(\$0.43)	\$0.41
-	0.01	-	-	-	-	0.01
(\$0.04)	\$0.30	\$1.09	\$0.33	\$0.53	(\$0.43)	\$0.42
(\$0.04)	\$0.29	\$1.08	\$0.33	\$0.53	(\$0.43)	\$0.41
-	0.01	-	-	-	-	0.01
(\$0.04)	\$0.30	\$1.08	\$0.33	\$0.53	(\$0.43)	\$0.42
	(\$0.04) (\$0.04) (\$0.04)	(\$0.04) \$0.29 (\$0.04) \$0.29 (\$0.04) \$0.30	- 6 (1) (17) 262 915 (31) 248 902  (1) (1) (1) (1) (\$0.04) \$0.29 \$1.09 - 0.01 - (\$0.04) \$0.30 \$1.09 (\$0.04) \$0.29 \$1.08 - 0.01 -	17   262   915   283   283   248   902   271	-         6         (1)         -         2           (17)         262         915         283         453           (31)         248         902         271         441           (1)         (1)         (1)         -         -           (\$0.04)         \$0.29         \$1.09         \$0.33         \$0.53           (\$0.04)         \$0.30         \$1.09         \$0.33         \$0.53           (\$0.04)         \$0.29         \$1.08         \$0.33         \$0.53           -         0.01         -         -         -           -         0.01         -         -         -	-         6         (1)         -         2         4           (17)         262         915         283         453         (343)           (31)         248         902         271         441         (351)           (1)         (1)         (1)         -         -         (1)           (\$0.04)         \$0.29         \$1.09         \$0.33         \$0.53         (\$0.43)           (\$0.04)         \$0.30         \$1.09         \$0.33         \$0.53         (\$0.43)           (\$0.04)         \$0.29         \$1.08         \$0.33         \$0.53         (\$0.43)           -         0.01         -         -         -         -         -

Our revenues and operating profit on a consolidated basis do not tend to be significantly impacted by seasonality as we record a large portion of our revenues ratably over a contract term and our costs are generally incurred evenly throughout the year. However, our non-recurring revenues can cause changes in our performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. As a consequence, the results of certain of our segments can be impacted by seasonality to a greater extent than our consolidated revenues and operating profit.

<u>Revenues</u> - Revenues declined in each of the trailing four quarters compared to the respective prior-year periods, primarily reflecting the impact of divestitures. Revenue performance over these periods also reflected challenges in our Financial & Risk segment, including an overall difficult economic environment. This dynamic was partially offset by growth in our Legal, Tax & Accounting and Intellectual Property & Science segments. Acquisitions contributed to revenue changes. Foreign currency had no impact on revenues in the first quarter of 2014 and fourth quarter of 2013, but had a negative impact on revenues in the second and third quarters of 2013.

<u>Operating profit</u> - Operating profit in the first quarter of 2014 decreased from the first quarter of 2013 primarily because 2013 included benefits from fair value adjustments as well as operating profit from Other Businesses which were sold later in the year. In the fourth quarter of 2013, operating profit included \$275 million of charges associated with our simplification initiatives. Operating profit in the second quarter of 2012 included gains on sales of businesses of \$789 million, primarily from the sale of our Healthcare business.

Net earnings (loss) - Net earnings in the first quarter of 2014 compares to a net loss in the first quarter of 2013. The net losses in the first quarter and fourth quarter of 2013 were primarily due to \$235 million and \$425 million, respectively, of tax charges associated with the consolidation of the ownership and management of our technology and content assets, which are part of our simplification program. The net loss in the fourth quarter of 2013 also included \$275 million of charges, primarily severance, associated with our simplification initiatives. The decrease in net earnings in the third quarter of 2013 reflected lower income tax benefits, as the 2012 period included higher tax benefits from the reversal of uncertain tax provisions and changes in estimates identified during the preparation of prior year income tax returns. The decrease in the second quarter of 2013 was due to prior year gains from the sales of businesses, primarily our Healthcare business.

# THOMSON REUTERS CORPORATION CONSOLIDATED INCOME STATEMENT (unaudited)

	Thr	Three months ended Ma		
(millions of U.S. dollars, except per share amounts)	Notes	2014	2013	
Revenues		3,130	3,175	
Operating expenses	5	(2,313)	(2,324)	
Depreciation		(98)	(107)	
Amortization of computer software		(194)	(188)	
Amortization of other identifiable intangible assets		(163)	(160)	
Other operating losses, net		(3)	(6)	
Operating profit		359	390	
Finance costs, net:				
Net interest expense	6	(108)	(115)	
Other finance income (costs)	6	28	(55)	
Income before tax and equity method investments		279	220	
Share of post-tax earnings in equity method investments	7	-	10	
Tax benefit (expense)	8	13	(247)	
Net earnings (loss)		292	(17)	
Earnings (loss) attributable to:				
Common shareholders		282	(31)	
Non-controlling interests		10	14	
Earnings (loss) per share:				
Basic and diluted earnings (loss) per share	9	\$0.34	\$(0.04)	

# THOMSON REUTERS CORPORATION CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (unaudited)

	Th	ree months ended	March 31,
(millions of U.S. dollars)	Notes	2014	2013
Net earnings (loss)		292	(17)
Other comprehensive loss:			
Cash flow hedges adjustments to earnings	6	107	43
Items that may be subsequently reclassified to net earnings:			
Cash flow hedges adjustments to equity		(97)	(29)
Foreign currency translation adjustments to equity		18	(253)
		(79)	(282)
Item that will not be reclassified to net earnings:			
Net remeasurement (losses) gains on defined benefit pension plans, net of tax (	1)	(50)	79
Other comprehensive loss		(22)	(160)
Total comprehensive income (loss)		270	(177)
Comprehensive income (loss) for the period attributable to:			
Common shareholders		260	(191)
Non-controlling interests		10	14

<sup>(1)</sup> The related tax benefit (expense) was \$31 million and (\$39) million for the three months ended March 31, 2014 and 2013, respectively.

# THOMSON REUTERS CORPORATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION (unaudited)

(millions of U.S. dollars)	Notes	March 31, 2014	December 31, 2013
ASSETS	Notes	2014	2013
Cash and cash equivalents	10	667	1,316
Trade and other receivables		1,825	1,751
Other financial assets	10	133	183
Prepaid expenses and other current assets		684	650
Current assets		3,309	3,900
Computer hardware and other property, net		1,241	1,291
Computer software, net		1,569	1,622
Other identifiable intangible assets, net		7,735	7,890
Goodwill		16,911	16,871
Other financial assets	10	163	192
Other non-current assets	11	599	583
Deferred tax		90	90
Total assets		31,617	32,439
LIABILITIES AND EQUITY Liabilities			
Current indebtedness	10	580	596
Payables, accruals and provisions	12	2,045	2,624
Deferred revenue		1,427	1,348
Other financial liabilities	10	191	193
Current liabilities		4,243	4,761
Long-term indebtedness	10	7,379	7,470
Provisions and other non-current liabilities	13	1,762	1,759
Other financial liabilities	10	205	102
Deferred tax		1,861	1,917
Total liabilities		15,450	16,009
Equity			
Capital	14	10,266	10,347
Retained earnings		7,086	7,303
Accumulated other comprehensive loss		(1,586)	(1,614)
Total shareholders' equity		15,766	16,036
Non-controlling interests		401	, 394
Total equity		16,167	16,430
Total liabilities and equity		31,617	32,439

Contingencies (note 17)

# THOMSON REUTERS CORPORATION CONSOLIDATED STATEMENT OF CASH FLOW (unaudited)

	Thr	ee months ende	d March 31,
(millions of U.S. dollars)	Notes	2014	2013
Cash provided by (used in):			
OPERATING ACTIVITIES			
Net earnings (loss)		292	(17)
Adjustments for:			
Depreciation		98	107
Amortization of computer software		194	188
Amortization of other identifiable intangible assets		163	160
Net losses (gains) on disposals of businesses and investments		1	(14)
Deferred tax		(40)	172
Other	15	34	65
Changes in working capital and other items	15	(629)	(545)
Net cash provided by operating activities		113	116
INVESTING ACTIVITIES			
Acquisitions, net of cash acquired	16	-	(730)
Proceeds from disposals of businesses and investments, net of taxes paid		-	30
Capital expenditures, less proceeds from disposals		(248)	(350)
Other investing activities		1	4
Net cash used in investing activities		(247)	(1,046)
FINANCING ACTIVITIES			
Proceeds from debt	10	-	440
Repayments of debt	10	-	(440)
Net borrowings under short-term loan facilities		-	327
Repurchases of common shares	14	(264)	-
Dividends paid on preference shares		(1)	(1)
Dividends paid on common shares	14	(262)	(259)
Other financing activities		4	9
Net cash (used in) provided by financing activities		(523)	76
Decrease in cash and bank overdrafts		(657)	(854)
Translation adjustments		-	(11)
Cash and bank overdrafts at beginning of period		1,312	1,276
Cash and bank overdrafts at end of period		655	411
Cash and bank overdrafts at end of period comprised of:			
Cash and cash equivalents		667	423
Bank overdrafts		(12)	(12)
		655	411
Supplemental cash flow information is provided in note 15.			
Indonest nated		(100)	(07)
Interest paid		(109)	(97)
Interest received		(CE)	2
Income taxes paid		(65)	-
Interest paid is reflected as an operating each flow and is not of dobt-related by	andanc Interact	rocaived is reflec	tod ac oithor

Three months ended March 31,

Interest paid is reflected as an operating cash flow and is net of debt-related hedges. Interest received is reflected as either an operating or investing cash flow depending on the nature of the underlying transaction.

Income taxes paid and received are reflected as either operating or investing cash flows depending on the nature of the underlying transaction.

# THOMSON REUTERS CORPORATION CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)

							Total accumulated		
					Unrecognized	Foreign	other		
	Stated				(loss) gain on	currency	comprehensive	Non-	
	share	Contributed	Total	Retained	cash flow	translation	(loss) income	controlling	
(millions of U.S. dollars)	capital	surplus	capital	earnings	hedges	adjustments	("AOCL")	interests	Total
Balance, December 31, 2013	10,170	177	10,347	7,303	(17)	(1,597)	(1,614)	394	16,430
Comprehensive income <sup>(1)</sup>	-	-	-	232	10	18	28	10	270
Distributions to non-controlling									
interest	-	-	-	-	-	-	-	(3)	(3)
Dividends declared on preference									
shares	-	-	-	(1)	-	-	-	-	(1)
Dividends declared on common									
shares	-	-	-	(270)	-	-	-	-	(270)
Shares issued under Dividend									
Reinvestment Plan ("DRIP")	8	-	8	-	-	-	-	-	8
Repurchases of common shares <sup>(2)</sup>	(101)	-	(101)	(178)	-	-	-	-	(279)
Stock compensation plans	35	(23)	12	-	-	-	-	-	12
Balance, March 31, 2014	10,112	154	10,266	7,086	(7)	(1,579)	(1,586)	401	16,167

					Unrecognized	Foreign			
	Stated				(loss) gain on	currency		Non-	
	share	Contributed	Total	Retained	cash flow	translation		controlling	
(millions of U.S. dollars)	capital	surplus	capital	earnings	hedges	adjustments	AOCL	interests	Total
Balance, December 31, 2012	10,201	170	10,371	8,311	(56)	(1,481)	(1,537)	353	17,498
Comprehensive income (loss) <sup>(1)</sup>	-	-	-	48	14	(253)	(239)	14	(177)
Distributions to non- controlling									
interest	-	-	-	-	-	-	-	(4)	(4)
Dividends declared on preference									
shares	-	-	-	(1)	-	-	-	-	(1)
Dividends declared on common									
shares	-	-	-	(269)	-	-	-	-	(269)
Shares issued under DRIP	10	-	10	-	-	-	-	-	10
Stock compensation plans	52	(31)	21	-	-	-	-	-	21
Balance, March 31, 2013	10,263	139	10,402	8,089	(42)	(1,734)	(1,776)	363	17,078

<sup>(1)</sup> Retained earnings for the three months ended March 31, 2014 includes net remeasurement losses on defined benefit pension plans of \$50 million, net of tax (2013 - gains of \$79 million, net of tax).

<sup>(2)</sup> Includes stated share capital of \$36 million and retained earnings of \$64 million related to the Company's pre-defined share repurchase plan. See note 14.

# THOMSON REUTERS CORPORATION Notes to Consolidated Financial Statements (unaudited)

(unless otherwise stated, all amounts are in millions of U.S. dollars)

# Note 1: Business description and basis of preparation

# General business description

Thomson Reuters Corporation (the "Company" or "Thomson Reuters") is an Ontario, Canada corporation with common shares listed on the Toronto Stock Exchange ("TSX") and the New York Stock Exchange ("NYSE") and Series II preference shares listed on the TSX. The Company provides intelligent information to businesses and professionals. Its offerings combine industry expertise with innovative technology to deliver critical information to decision makers.

# **Basis of preparation**

The unaudited consolidated interim financial statements ("interim financial statements") were prepared using the same accounting policies and methods as those used in the Company's consolidated financial statements for the year ended December 31, 2013, except as described in note 2. The interim financial statements are in compliance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34"). Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"), have been omitted or condensed. The preparation of financial statements in accordance with IAS 34 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements have been set out in note 2 of the Company's consolidated financial statements for the year ended December 31, 2013. These interim financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2013, which are included in the Company's 2013 annual report.

The accompanying interim financial statements include all adjustments, composed of normal recurring adjustments, considered necessary by management to fairly state the Company's results of operations, financial position and cash flows. The operating results for interim periods are not necessarily indicative of results that may be expected for any other interim period or for the full year.

References to "\$" are to U.S. dollars and references to "C\$" are to Canadian dollars.

# Note 2: Changes in accounting policies

Certain pronouncements were issued by the IASB or International Financial Reporting Interpretations Committee that are effective for accounting periods beginning on or after January 1, 2014. Many of these updates are not applicable or consequential to the Company and have been excluded from the discussion below.

# Pronouncements and related amendments adopted January 1, 2014

The following pronouncements and amendments were adopted on January 1, 2014 and did not have a material impact on the Company's results for the three months ended March 31, 2014 and 2013, and financial position at March 31, 2014 and December 31, 2013.

IAS 32	Financial Instruments: Presentation	IAS 32 has been amended to clarify certain requirements for offsetting financial assets and liabilities. The amendment addresses the meaning and application of the concepts of legally enforceable right of set-off and simultaneous realization and settlement.
IAS 36	Impairment of Assets	IAS 36 has been amended to require disclosure of the recoverable amount of an asset (including goodwill) or a cash generating unit when an impairment loss has been recognized or reversed in the period. When the recoverable amount is based on fair value less costs of disposal, the valuation techniques and key assumptions must also be disclosed.
IAS 39	Financial Instruments: Recognition and Measurement	IAS 39 has been amended to allow hedge accounting to continue when, as a result of laws or regulations, the counterparty to a derivative designated as a hedging instrument is replaced by a central clearing counterparty.
IFRIC 21	Levies	IFRIC 21 addresses the recognition requirements for a liability to pay a levy imposed by a government, other than an income tax. The interpretation requires the recognition of a liability when the event, identified by the legislation, triggering the obligation to pay the levy occurs.

# Pronouncements and related amendments effective for annual periods beginning January 1, 2015 or later

IAS 19	Employee Benefits	IAS 19 amendment, <i>Defined Benefit Plans: Employee Contributions</i> , clarifies the accounting for contributions from employees. Employee contributions, which are often a fixed percentage of salary, may be recognized as a reduction in the service cost component of pension expense in the same period the employee provides services. However, if the employee contribution rate varies based on years of service, the reduction in expense must be allocated over future service periods, mirroring the service cost recognition pattern. The amendment is not anticipated to have a material impact on the Company's results and financial position.
IFRS 7	Financial Instruments: Disclosures	IFRS 7 has been amended to require disclosures that are either permitted or required on the basis of the entity's date of adoption of IFRS 9 and whether the entity elects to restate prior periods under IFRS 9. IFRS 7 is not anticipated to have a material impact on the Company's results and financial position.
IFRS 9	Financial Instruments (Classification and Measurement)	IFRS 9 replaces:  • The guidance on 'classification and measurement' of financial instruments in IAS 39 - Financial Instruments - Recognition and Measurement. The new standard requires a consistent approach to the classification of financial assets and replaces the numerous categories of financial assets in IAS 39 with two categories, measured at either amortized cost or at fair value. For financial liabilities, the standard retains most of the IAS 39 requirements, but where the fair value option is taken, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch.
	Financial Instruments (Hedge Accounting)	Much of the guidance on hedge accounting in IAS 39 - Financial Instruments - Recognition and Measurement. The new standard (a) no longer requires the use of a specific quantitative threshold to determine if the hedging relationship is highly effective in order to qualify for hedge accounting; (b) removes restrictions that prevented some economically rational hedging strategies from qualifying for hedge accounting; and (c) allows purchased options, forwards and non-derivative financial instruments to be hedging instruments in applicable circumstances.
		IFRS 9 is being assessed to determine its impact on the Company's results and financial position.

# **Note 3: Segment information**

The Company is organized as four reportable segments reflecting how the businesses are managed: Financial & Risk, Legal, Tax & Accounting and Intellectual Property & Science. The accounting policies applied by the segments are the same as those applied by the Company. The reportable segments offer products and services to target markets as described below.

# Financial & Risk

The Financial & Risk segment is a provider of critical news, information and analytics, enabling transactions and bringing together financial communities. Financial & Risk also provides regulatory and operational risk management solutions.

# Legal

The Legal segment is a provider of critical online and print information, decision support tools, software and services to support legal, investigation, business and government professionals around the world.

# **Tax & Accounting**

The Tax & Accounting segment is a provider of integrated tax compliance and accounting information, software and services for professionals in accounting firms, corporations, law firms and government.

# **Intellectual Property & Science**

The Intellectual Property & Science segment is a provider of comprehensive intellectual property and scientific information, decision support tools and services that enable governments, academia, publishers, corporations and law firms to discover, develop and deliver innovations.

The Company also reports "Corporate & Other" and "Other Businesses". These categories neither qualify as a component of another reportable segment nor as a separate reportable segment.

- Corporate & Other includes expenses for corporate functions, certain share-based compensation costs and the Reuters News business, which is comprised of the Reuters News Agency and consumer publishing; and
- Other Businesses is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification.

	Three months ende	d March 31,
	2014	2013
Revenues		
Financial & Risk	1,658	1,675
Legal	803	794
Tax & Accounting	348	317
Intellectual Property & Science	243	233
Reportable segments	3,052	3,019
Corporate & Other (includes Reuters News)	79	81
Eliminations	(2)	(3)
Revenues from ongoing businesses	3,129	3,097
Other Businesses <sup>(1)</sup>	1	78
Consolidated revenues	3,130	3,175
Operating profit		
Segment operating profit		
Financial & Risk	240	200
Legal	215	201
Tax & Accounting	84	69
Intellectual Property & Science	51	51
Reportable segments	590	521
Corporate & Other (includes Reuters News)	(62)	(59)
Underlying operating profit	528	462
Other Businesses <sup>(1)</sup>	(1)	32
Fair value adjustments (see note 5)	(2)	62
Amortization of other identifiable intangible assets	(163)	(160)
Other operating losses, net	(3)	(6)
Consolidated operating profit	359	390

<sup>(1)</sup> Includes Investor Relations, Public Relations and Multimedia Solutions business ("Corporate Services"), a provider of tools and solutions that help companies communicate with investors and media, sold in the second quarter of 2013.

In accordance with IFRS 8, *Operating Segments*, the Company discloses information about its reportable segments based upon the measures used by management in assessing the performance of those reportable segments.

- Results from the Reuters News business and Other Businesses are excluded from reportable segments as they do
  not qualify as a component of the Company's four reportable segments, nor as a separate reportable segment.
- The Company uses segment operating profit to measure the operating performance of its reportable segments.
  - The costs of centralized support services such as technology, news, real estate, accounting, procurement, legal, and human resources are allocated to each segment based on usage or other applicable measures.
  - Segment operating profit is defined as operating profit before (i) amortization of other identifiable intangible assets; (ii) other operating gains and losses; (iii) certain asset impairment charges; (iv) corporate-related items; and (v) fair value adjustments. Management uses this measure because the Company does not consider these excluded items to be controllable operating activities for purposes of assessing the current performance of the reportable segments.
  - While in accordance with IFRS, the Company's definition of segment operating profit may not be comparable to that of other companies.

- Management also uses revenues from ongoing businesses and underlying operating profit to measure its
  consolidated performance, which includes Reuters News. Revenues from ongoing businesses are revenues from
  reportable segments and Corporate & Other, less eliminations.
- Underlying operating profit is comprised of operating profit from reportable segments and Corporate & Other.
- Other Businesses are excluded from both measures as they are not fundamental to the Company's strategy.
- Revenues from ongoing businesses and underlying operating profit do not have standardized meaning under IFRS, and therefore may not be comparable to similar measures of other companies.

# Note 4: Seasonality

The Company's revenues and operating profit on a consolidated basis do not tend to be significantly impacted by seasonality as it records a large portion of its revenues ratably over a contract term and its costs are generally incurred evenly throughout the year. However, non-recurring revenues can cause changes in the Company's performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. As a consequence, the results of certain of the Company's segments can be impacted by seasonality to a greater extent than its consolidated revenues and operating profit.

# **Note 5: Operating expenses**

The components of operating expenses include the following:

	Three months ended March 31,		
	2014	2013	
Salaries, commissions and allowances	1,180	1,280	
Share-based payments	17	18	
Post-employment benefits	70	75	
Total staff costs	1,267	1,373	
Goods and services <sup>(1)</sup>	535	502	
Data	245	245	
Telecommunications	149	147	
Real estate	115	119	
Fair value adjustments <sup>(2)</sup>	2	(62)	
Total operating expenses	2,313	2,324	

Goods and services include professional fees, consulting and outsourcing services, contractors, technology-related expenses, selling
and marketing, and other general and administrative costs.

Operating expenses include costs incurred in the ordinary course of business. In the three months ended March 31, 2014 and 2013, operating expenses included \$10 million and \$78 million, respectively, of charges associated with the Company's simplification initiatives. The charges were largely comprised of severance, recorded primarily within Financial & Risk.

# Note 6: Finance costs, net

The components of finance costs, net, include interest (expense) income and other finance (costs) income are as follows:

	Three months ended	March 31,
	2014	2013
Interest expense:		
Debt	(97)	(103)
Derivative financial instruments - hedging activities	1	4
Other	(3)	(2)
Fair value gains (losses) on financial instruments:		
Debt	1	2
Cash flow hedges, transfer from equity	(107)	(51)
Fair value hedges	(7)	(5)
Net foreign exchange gains on debt	113	54
Net interest expense - debt	(99)	(101)
Net interest expense - pension and other post-employment benefit plans	(10)	(16)
Interest income	1	2
Net interest expense	(108)	(115)

<sup>(2)</sup> Fair value adjustments primarily represent mark-to-market impacts on embedded derivatives and certain share-based awards.

	Three months ended March 31,		
	2014		
Net gains (losses) due to changes in foreign currency exchange rates	28	(71)	
Net gains on derivative instruments	-	16	
Other finance income (costs)	28	(55)	

# Net gains (losses) due to changes in foreign currency exchange rates

Net gains (losses) due to changes in foreign currency exchange rates were principally comprised of amounts related to certain intercompany funding arrangements.

# Net gains on derivative instruments

Net gains on derivative instruments were principally comprised of amounts relating to freestanding derivative instruments.

# Note 7: Share of post-tax earnings in equity method investments

The components of share of post-tax earnings in equity method investments are as follows:

	Three months e	Three months ended March 31,		
	2014	2013		
Share of post-tax earnings in equity method investees	-	4		
Share of post-tax earnings in joint ventures	-	6		
Share of post-tax earnings in equity method investments	-	10		

In the three-month period ended March 31, 2013, the Company's share of post-tax earnings in equity method investments included its former joint venture in Omgeo, a provider of trade management services, which was sold in the fourth quarter of 2013.

# **Note 8: Taxation**

The tax benefit (expense) in each period reflected the mix of taxing jurisdictions in which pre-tax profits and losses were recognized. Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate, tax expense or benefit in interim periods is not necessarily indicative of tax expense for the full year.

The comparability of the Company's tax benefit (expense) was impacted by various transactions and accounting adjustments during each period. In the three months ended March 31, 2013, the Company recorded a tax charge of \$235 million in connection with intercompany sales of certain technology and content assets between wholly owned subsidiaries. These transactions were part of the Company's consolidation of the ownership and management of its technology and content assets and are part of its simplification program. The intercompany gains that arose from these transactions were eliminated in consolidation.

The following table sets forth significant components within income tax benefit (expense) that impact comparability from period to period:

	Three months ended March 31,			
Benefit (expense)	2014	2013		
Sale of businesses	-	(8)		
Discrete tax items:				
Consolidation of technology and content assets <sup>(1)</sup>	-	(235)		
Uncertain tax positions <sup>(2)</sup>	3	2		
Corporate tax rates <sup>(3)</sup>	2	1		
Other <sup>(4)</sup>	9	11		

- (1) Relates to the consolidation of the ownership and management of the Company's technology and content assets.
- (2) Relates to the reversal of tax reserves in connection with favorable developments regarding tax disputes.
- (3) Relates to the net reduction of deferred tax liabilities due to changes in corporate tax rates that were substantively enacted in certain jurisdictions.
- (4) Primarily relates to the recognition of deferred tax benefits in connection with acquisitions.

# Note 9: Earnings (loss) per share

Basic earnings (loss) per share was calculated by dividing earnings (loss) attributable to common shareholders less dividends declared on preference shares by the sum of the weighted-average number of shares outstanding during the period plus vested deferred share units ("DSUs"). DSUs represent common shares that certain employees have elected to receive in the future in lieu of cash compensation.

Diluted earnings (loss) per share was calculated using the denominator of the basic calculation described above adjusted to include the potentially dilutive effect of outstanding stock options and time-based restricted share units ("TRSUs"). The denominator is: (1) increased by the total number of additional common shares that would have been issued by the Company assuming exercise of all stock options with exercise prices below the average market price for the period; and (2) decreased by the number of shares that the Company could have repurchased if it had used the assumed proceeds from the exercise of stock options to repurchase them on the open market at the average share price for the year.

Earnings (loss) used in determining consolidated earnings (loss) per share are consolidated net earnings (loss) reduced by: (1) earnings attributable to non-controlling interests; and (2) dividends declared on preference shares as presented below:

	Three months ended March 31,		
	2014		
Net earnings (loss)	292	(17)	
Less: Earnings attributable to non-controlling interests	(10)	(14)	
Dividends declared on preference shares	(1)	(1)	
Earnings (loss) used in consolidated earnings per share	281	(32)	

The weighted-average number of shares outstanding, as well as a reconciliation of the weighted-average number of shares outstanding used in the basic earnings (loss) per share computation to the weighted-average number of shares outstanding used in the diluted earnings (loss) per share computation, is presented below:

	Three months ended March 31,		
	2014	2013	
Weighted-average number of shares outstanding	817,338,851	827,761,601	
Vested DSUs	584,084	581,377	
Basic	817,922,935	828,342,978	
Effect of stock options and TRSUs	3,023,051	-	
Diluted	820,945,986	828,342,978	

Because the Company reported a net loss for the three months ended March 31, 2013, the weighted-average number of common shares used for basic and diluted loss per share is the same, as the effect of stock options and other equity incentive awards would reduce the loss per share, and therefore be anti-dilutive.

# **Note 10: Financial instruments**

# Financial assets and liabilities

Financial assets and liabilities in the consolidated statement of financial position were as follows:

		Assets/ (liabilities)				
	Cash, trade	at fair value	Derivatives		Other	
	and other	through	used for	Available	financial	
March 31, 2014	receivables	earnings	hedging	for sale	liabilities	Total
Cash and cash equivalents	667	-	-	-	-	667
Trade and other receivables	1,825	-	-	-	-	1,825
Other financial assets - current	27	48	58	-	-	133
Other financial assets - non-						
current	59	16	55	33	-	163
Current indebtedness	-	-	-	-	(580)	(580)
Trade payables (see note 12)	-	-	-	-	(302)	(302)
Accruals (see note 12)	-	-	-	-	(1,299)	(1,299)
Other financial liabilities -						
current <sup>(1)</sup>	-	(43)	-	-	(148)	(191)
Long-term indebtedness	-	-	-	-	(7,379)	(7,379)
Other financial liabilities - non						
current	-	(27)	(127)	-	(51)	(205)
Total	2,578	(6)	(14)	33	(9,759)	(7,168)

		Assets/ (liabilities)				
	Cash, trade	at fair value	Derivatives		Other	
	and other	through	used for	Available	financial	
December 31, 2013	receivables	earnings	hedging	for sale	liabilities	Total
Cash and cash equivalents	1,316	-	-	-	-	1,316
Trade and other receivables	1,751	-	-	-	-	1,751
Other financial assets - current	38	66	79	-	-	183
Other financial assets - non-						
current	59	27	80	26	-	192
Current indebtedness	-	-	-	-	(596)	(596)
Trade payables (see note 12)	-	-	-	-	(406)	(406)
Accruals (see note 12)	-	-	-	-	(1,626)	(1,626)
Other financial liabilities -						
current <sup>(1)</sup>	-	(48)	-	-	(145)	(193)
Long-term indebtedness	-	-	-	-	(7,470)	(7,470)
Other financial liabilities - non						
current	-	(29)	(73)	-	-	(102)
Total	3,164	16	86	26	(10,243)	(6,951)

<sup>(1)</sup> Includes \$100 million related to the Company's pre-defined plan with its broker for the repurchase of up to \$100 million of the Company's shares during its internal trading blackout period. See note 14.

### Cash and cash equivalents

Of total cash and cash equivalents, \$87 million and \$105 million at March 31, 2014 and December 31, 2013, respectively, was held in subsidiaries which have regulatory restrictions, contractual restrictions or operate in countries where exchange controls and other legal restrictions apply and are therefore not available for general use by the Company.

# **Debt-related activity**

The Company has a \$2.5 billion syndicated credit facility agreement which matures in May 2018. The facility may be utilized to provide liquidity for general corporate purposes (including to support its commercial paper programs). There were no borrowings during the first quarter of 2014. In the first quarter of 2013, the Company borrowed and repaid \$440 million under the credit facility.

# Fair Value

The fair values of cash, trade and other receivables, trade payables and accruals approximate their carrying amounts because of the short-term maturity of these instruments. The fair value of long term debt and related derivative instruments is set forth below.

# **Debt and Related Derivative Instruments**

# **Carrying Amounts**

Amounts recorded in the consolidated statement of financial position are referred to as "carrying amounts". The carrying amounts of primary debt are reflected in "Long-term indebtedness" and "Current indebtedness" and the carrying amounts of derivative instruments are included in "Other financial assets" and "Other financial liabilities", both current and long-term in the consolidated statement of financial position, as appropriate.

# Fair Value

The fair value of debt is estimated based on either quoted market prices for similar issues or current rates offered to the Company for debt of the same maturity. The fair values of interest rate swaps and forward contracts are estimated based upon discounted cash flows using applicable current market rates and taking into account non-performance risk.

The following is a summary of debt and related derivative instruments that hedge the cash flows or fair value of the debt:

	Carrying	Carrying amount		value
March 21, 2014	Primary debt instruments	Derivative instruments (asset) liability	Primary debt instruments	Derivative instruments (asset)
March 31, 2014		паршц		liability
Bank and other	33	- (E0)	33	- (FO)
C\$600, 5.20% Notes, due 2014	547	(58)		(58)
C\$600, 5.70% Notes, due 2015	542	63	571	63
C\$750, 6.00% Notes due 2016	677	(55)		(55)
C\$500, 3.369% Notes due 2019	451	20	464	20
C\$750, 4.35% Notes due 2020	675	44	726	44
\$500, 0.875% Notes, due 2016	496	-	499	-
\$550, 1.30% Notes, due 2017	546	-	547	-
\$1,000, 6.50% Notes, due 2018	994	-	1,165	-
\$500, 4.70% Notes due 2019	497	-	545	-
\$350, 3.95% Notes due 2021	347	-	356	-
\$600, 4.30% Notes due 2023	593	-	614	-
\$350, 4.50% Notes due 2043	340	-	316	-
\$350, 5.65% Notes due 2043	340	-	369	-
\$400, 5.50% Debentures, due 2035	393	-	408	-
\$500, 5.85% Debentures, due 2040	488	-	533	
Total	7,959	14	8,435	14
Current portion	580	(58)		
Long-term portion	7,379	72	•	

	Carrying	Carrying amount		/alue
December 31, 2013	Primary debt instruments	Derivative instruments (asset) liability	Primary debt instruments	Derivative instruments (asset) liability
Bank and other	24	-	28	-
C\$600, 5.20% Notes, due 2014	569	(79)	583	(79)
C\$600, 5.70% Notes, due 2015	564	45	597	45
C\$750, 6.00% Notes due 2016	704	(80)	764	(80)
C\$500, 3.369% Notes due 2019	469	6	470	6
C\$750, 4.35% Notes due 2020	701	22	731	22
\$500, 0.875% Notes, due 2016	497	-	501	-
\$550, 1.30% Notes, due 2017	546	-	530	-
\$1,000, 6.50% Notes, due 2018	994	-	1,159	-
\$500, 4.70% Notes due 2019	497	-	540	-
\$350, 3.95% Notes due 2021	347	-	347	-
\$600, 4.30% Notes due 2023	593	-	595	-
\$350, 4.50% Notes due 2043	340	-	295	-
\$350, 5.65% Notes due 2043	340	-	352	-
\$400, 5.50% Debentures, due 2035	393	-	387	-
\$500, 5.85% Debentures, due 2040	488	-	503	
Total	8,066	(86)	8,382	(86)
Current portion	596	(79)		
Long-term portion	7,470	(7)		

# Fair value estimation

March 31, 2014

The following fair value measurement hierarchy is used for financial instruments that are measured in the consolidated statement of financial position at fair value:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices); and
- Level 3 inputs for the asset or liability that are not based on observable market data (that is, unobservable
  inputs).

Total

(19)

(77)

(73)

(73)

(150)

The levels used to determine fair value measurements for those instruments carried at fair value in the consolidated statement of financial position are as follows:

Assets	Level 1	Level 2	Level 3	Balance
Embedded derivatives <sup>(1)</sup>	-	48	-	48
Forward exchange contracts <sup>(2)</sup>	-	16	-	16
Financial assets at fair value through earnings	-	64	-	64
Fair value hedges <sup>(3)</sup>	-	18	-	18
Cash flow hedges <sup>(4)</sup>	-	95	-	95
Derivatives used for hedging	-	113	-	113
Available for sale investments <sup>(5)</sup>	33	-	-	33
Total assets	33	177	-	210
Liabilities				
Embedded derivatives <sup>(1)</sup>	_	(56)	_	(56)
Forward exchange contracts <sup>(2)</sup>	-	(14)	-	(14)
Financial liabilities at fair value through earnings	-	(70)	-	(70)
Cash flow hedges <sup>(4)</sup>	-	(127)	-	(127)
Derivatives used for hedging	-	(127)	-	(127)
Total liabilities	-	(197)	•	(197)
December 31, 2013	119	1 1 3	112	Total
Assets	Level 1	Level 2	Level 3	Balance
Embedded derivatives <sup>(1)</sup>	-	66	-	66
Forward exchange contracts <sup>(2)</sup>	-	27	-	27
Financial assets at fair value through earnings	-	93	-	93
Fair value hedges <sup>(3)</sup>	-	24	-	24
Cash flow hedges <sup>(4)</sup>	=	135	-	135
Derivatives used for hedging	-	159	-	159
Available for sale investments <sup>(5)</sup>	26	-	-	26
Total assets	26	252	=	278
Liabilities				
Embedded derivatives <sup>(1)</sup>	_	(58)	_	(58)

(19)

(77)

(73)

(73)

(150)

- (1) Largely related to U.S. dollar pricing of vendor or customer agreements by foreign subsidiaries.
- (2) Used to manage foreign exchange risk on cash flows excluding indebtedness.
- (3) Comprised of fixed-to-floating cross-currency interest rate swaps on indebtedness.
- (4) Comprised of fixed-to-fixed cross-currency swaps on indebtedness.

Forward exchange contracts<sup>(2)</sup>

Derivatives used for hedging

Cash flow hedges (4)

Total liabilities

Financial liabilities at fair value through earnings

(5) Investments in entities over which the Company does not have control, joint control or significant influence.

# **Valuation Techniques**

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- · quoted market prices or dealer quotes for similar instruments; and
- the fair value of currency and interest rate swaps and forward foreign exchange contracts is calculated as the
  present value of the estimated future cash flows based on observable yield curves.

### Note 11: Other non-current assets

	March 31, 2014	December 31, 2013
Net defined benefit plan surpluses	63	52
Cash surrender value of life insurance policies	274	273
Equity method investments:		
Joint ventures	19	19
Other	175	178
Other non-current assets	68	61
Total other non-current assets	599	583

# Note 12: Payables, accruals and provisions

	March 31,	December 31,
	2014	2013
Trade payables	302	406
Accruals	1,299	1,626
Provisions	280	372
Other current liabilities	164	220
Total payables, accruals and provisions	2,045	2,624

# Note 13: Provisions and other non-current liabilities

	March 31, 2014	December 31, 2013
Net defined benefit plan obligations	965	875
Deferred compensation and employee incentives	206	230
Provisions	178	183
Unfavorable contract liability	37	48
Uncertain tax positions	286	282
Other non-current liabilities	90	141
Total provisions and other non-current liabilities	1,762	1,759

# Note 14: Capital

## Share repurchases

The Company may buy back shares (and subsequently cancel them) from time to time as part of its capital strategy. Under its current normal course issuer bid ("NCIB"), the Company may repurchase up to 30 million common shares between May 22, 2013 and May 21, 2014 in open market transactions on the TSX, the NYSE and/or other exchanges and alternative trading systems, if eligible, or by such other means as may be permitted by the TSX.

During the three months ended March 31, 2014, the Company repurchased approximately 8.0 million common shares for approximately \$279 million, of which \$15 million was payable to the broker at March 31, 2014. The average price per share that the Company repurchased in the first quarter of 2014 was \$35.07. The Company did not repurchase any shares during the three months ended March 31, 2013. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth.

The Company may elect to suspend or discontinue its share repurchases at any time, in accordance with applicable laws. From time to time when the Company does not possess material nonpublic information about itself or its securities, it may enter into a pre-defined plan with its broker to allow for the repurchase of shares at times when the Company ordinarily would not be active in the market due to its own internal trading blackout periods, insider trading rules or otherwise. Any such plans entered into with the Company's broker will be adopted in accordance with applicable Canadian securities laws and the requirements of Rule 10b5-1 under the U.S. Securities Exchange Act of 1934, as amended. The Company entered into such plans with its broker on March 31, 2014 and on December 31, 2013. As a result, the Company recorded a \$100 million liability in "Other financial liabilities" within current liabilities with a corresponding amount recorded in equity in the consolidated statement of financial position in both periods. The liability recorded on December 31, 2013 was settled in the first quarter of 2014.

# **Dividends**

Dividends on common shares are declared in U.S. dollars. Details of dividends declared per share are as follows:

	Three months ended March 31,	
	2014	2013
Dividends declared per common share	\$0.33	\$0.33

In the consolidated statement of cash flow, dividends paid on common shares are shown net of amounts reinvested in the Company's DRIP. Details of dividend reinvestment are as follows:

	Three months ended March 31,		
	2014	2013	
Dividend reinvestment	8	10	

# Note 15: Supplemental cash flow information

Details of "Other" in the consolidated statement of cash flow are as follows:

	Three months ended March 31,	
	2014	2013
Non-cash employee benefit charges	62	74
Fair value adjustments	2	(62)
Net (gains) losses on foreign exchange and derivative financial instruments	(26)	56
Other	(4)	(3)
	34	65

Details of "Changes in working capital and other items" are as follows:

	Three months ended March 31,	
	<b>2014</b> 20	)13
Trade and other receivables	<b>(69)</b> (1.	27)
Prepaid expenses and other current assets	(34)	65)
Other financial assets	10	(3)
Payables, accruals and provisions	<b>(507)</b> (42)	20)
Deferred revenue	80	78
Other financial liabilities	(12)	(1)
Income taxes	(38)	54
Other	<b>(59)</b> (	(61)
	<b>(629)</b> (54	45)

# **Note 16: Acquisitions**

Acquisitions primarily comprise the purchase of businesses that are integrated into existing operations to broaden the Company's range of offerings to customers as well as its presence in global markets.

# **Acquisition activity**

There were no acquisitions during the three months ended March 31, 2014. The number of acquisitions completed, and the related cash consideration, during the three months ended March 31, 2013 were as follows:

	Number of	Cash
	transactions	consideration
Businesses and identifiable intangible assets acquired	5	752
Less: cash acquired	-	(26)
Businesses and identifiable intangible assets acquired, net of cash	5	726
Contingent consideration payments	-	1
Investments in businesses	1	3
	6	730

In February 2013, the Company acquired Practical Law Company, a provider of practical legal know-how, current awareness and workflow solutions to law firms and corporate law departments within the Legal segment.

# Purchase price allocation

Each business combination has been accounted for using the acquisition method and the results of acquired businesses are included in the consolidated financial statements from the dates of acquisition. Purchase price allocations related to certain acquisitions may be subject to adjustment pending completion of final valuations.

The details of net assets acquired were as follows:

	Three months ended March 31, 2013
Cash and cash equivalents	26
Trade and other receivables	42
Prepaid expenses and other current assets	1
Current assets	69
Computer hardware and other property, net	5
Computer software, net	46
Other identifiable intangible assets	203
Deferred tax	6
Total assets	329
Payables, accruals and provisions	(48)
Deferred revenue	(59)
Current liabilities	(107)
Deferred tax	(55)
Total liabilities	(162)
Net assets acquired	167
Goodwill	585
Total	752

The excess of the purchase price over the net tangible and identifiable intangible assets acquired and assumed liabilities was recorded as goodwill and reflects synergies and the value of the acquired workforce. The majority of goodwill for acquisitions completed in 2013 is not deductible for tax purposes.

Acquisition transactions were completed by acquiring all equity interests or the net assets of the acquired business. The revenues and operating profit of acquired businesses since the date of acquisition were not material to the Company's results of operations.

# **Note 17: Contingencies**

# Lawsuits and legal claims

The Company is engaged in various legal proceedings, claims, audits and investigations that have arisen in the ordinary course of business. These matters include but are not limited to intellectual property infringement claims, employment matters and commercial matters. The outcome of all of the matters against the Company is subject to future resolution, including the uncertainties of litigation. Based on information currently known to the Company and after consultation with outside legal counsel, management believes that the probable ultimate resolution of any such matters, individually or in the aggregate, will not have a material adverse impact on the Company's financial condition taken as a whole.

# **Uncertain tax positions**

The Company is subject to taxation in numerous jurisdictions. There are many transactions and calculations during the course of business for which the ultimate tax determination is uncertain. The Company maintains provisions for uncertain tax positions that it believes appropriately reflect its risk. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. The Company reviews the adequacy of these provisions at the end of the reporting period. It is possible that at some future date, liabilities in excess of the Company's provisions could result from audits by, or litigation with, relevant taxing authorities. Management believes that such additional liabilities would not have a material adverse impact on the Company's financial condition taken as a whole.

# Note 18: Related party transactions

As of March 31, 2014, The Woodbridge Company Limited ("Woodbridge") beneficially owned approximately 56% of the Company's shares.

# **Transactions with Woodbridge**

From time to time, in the normal course of business, the Company enters into transactions with Woodbridge and certain of its affiliates. These transactions involve providing and receiving product and service offerings, are negotiated at arm's length on standard terms, including price, and are not significant to the Company's results of operations or financial condition either individually or in the aggregate.

In May 2012, as part of its efforts to expand its mutual fund data and strategic research capabilities, the Company acquired a Canadian mutual fund database, fund fact sheet business and mutual fund and equity data feed business for approximately C\$9 million from The Globe and Mail ("The Globe"), which is majority owned by Woodbridge. The Company paid approximately C\$8 million in cash and issued a C\$1 million promissory note to The Globe that will be due in May 2016. In connection with the acquisition, the Company licensed the acquired database to The Globe over a four year term, valued at approximately C\$250,000 per year. The Globe issued four promissory notes to the Company, each for the value of the annual license. Amounts due each year under the notes issued by The Globe are offset against the note issued by the Company. The board of directors' Corporate Governance Committee approved the transaction.

In the normal course of business, certain of the Company's subsidiaries charge a Woodbridge-owned company fees for various administrative services. In 2013, the total amount charged to Woodbridge for these services was approximately \$105,000 for the year ended December 31, 2013.

The Company purchases property and casualty insurance from third party insurers and retains the first \$500,000 of each and every claim under the programs via the Company's captive insurance subsidiaries. Woodbridge is included in these programs and pays the Company a premium commensurate with its exposures. Premiums relating to the year ended December 31, 2013 were \$44,000, which would approximate the premium charged by a third party insurer for such coverage.

The Company maintained an agreement with Woodbridge until April 17, 2008 (the closing date of the Reuters acquisition) under which Woodbridge agreed to indemnify up to \$100 million of liabilities incurred either by the Company's current and former directors and officers or by the Company in providing indemnification to these individuals on substantially the same terms and conditions as would apply under an arm's length, commercial arrangement. The Company was required to pay Woodbridge an annual fee of \$750,000, which was less than the premium that would have been paid for commercial insurance. In 2008, the Company replaced this agreement with a conventional insurance agreement. The Company is entitled to seek indemnification from Woodbridge for any claims arising from events prior to April 17, 2008, so long as the claims are made before April 17, 2014.

# Transactions with associates and joint ventures

From time to time, the Company enters into transactions with its investments in associates and joint ventures. These transactions typically involve providing or receiving services and are entered into in the normal course of business and on an arm's length basis.

The Company and Shin Nippon Hoki Shuppan K.K. each own 50% of Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market. The Company provides the joint venture with technology and other services, which were valued at approximately \$140,000 for the three months ended March 31, 2014.

In connection with the 2008 acquisition of Reuters, the Company assumed a lease agreement with 3XSQ Associates, an entity owned by the Company and Rudin Times Square Associates LLC that was formed to build and operate the 3 Times Square property and building in New York, New York that serves as the Company's corporate headquarters. The Company follows the equity method of accounting for its investment in 3XSQ Associates. The lease provides the Company with over 690,000 square feet of office space until 2021 and includes provisions to terminate portions early and various renewal options. The Company's costs under this lease arrangement for rent, taxes and other expenses were approximately \$10 million for the three months ended March 31, 2014.

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