# SECOND QUARTER REPORT <br> Period Ended June 30, 2012 

Management's Discussion and Analysis and
Unaudited Consolidated Financial Statements

## THOMSON REUTERS CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS

This management's discussion and analysis is designed to provide you with a narrative explanation through the eyes of our management of our financial condition and results of operations. We recommend that you read this in conjunction with our interim financial statements for the three months and six months ended June 30, 2012, our 2011 annual financial statements and our 2011 annual management's discussion and analysis. This management's discussion and analysis is dated as of July 30, 2012.

About Thomson Reuters - We are the leading source of intelligent information for businesses and professionals. We combine industry expertise with innovative technology to deliver critical information to leading decision-makers. Through approximately 60,000 employees in over 100 countries, we deliver this must-have insight to the financial and risk, legal, tax and accounting, intellectual property and science and media markets, powered by the world's most trusted news organization.
We derive the majority of our revenues from selling electronic content and services to professionals, primarily on a subscription basis. Over the years, this has proven to be capital efficient and cash flow generative, and it has enabled us to maintain leading and scalable positions in our chosen markets. Within each of the markets we serve, we bring in-depth understanding of our customers' needs, flexible technology platforms, proprietary content and scale. We believe our ability to embed our solutions into customers' workflows is a significant competitive advantage as it leads to strong customer retention.

How this section is organized - We have organized our management's discussion and analysis in the following key sections:

- Overview - a brief discussion of our business;
- Results of Operations - a comparison of our current and prior period results;
- Liquidity and Capital Resources - a discussion of our cash flow and debt;
- Outlook - our current financial outlook for 2012;
- Related Party Transactions - a discussion of transactions with our principal and controlling shareholder, The Woodbridge Company Limited (Woodbridge), and others;
- Subsequent Events - a discussion of material events occurring after June 30, 2012 and through the date of this management's discussion and analysis;
- Changes in Accounting Policies - a discussion of changes in our accounting policies and recent accounting pronouncements;
- Critical Accounting Estimates and Judgments - a discussion of critical estimates and judgments made by our management in applying accounting policies;
- Additional Information - other required disclosures; and
- Appendices - supplemental information and discussion.

References in this discussion to "\$" and "US\$" are to U.S. dollars and references to "C\$" are to Canadian dollars. In addition, "bp" means "basis points" and "na" and " $n / m$ " refer to "not applicable" and "not meaningful", respectively. Unless otherwise indicated or the context otherwise requires, references in this discussion to "we," "our," "us" and "Thomson Reuters" are to Thomson Reuters Corporation and our subsidiaries.

Forward-looking statements - This management's discussion and analysis also contains forward-looking statements, which are subject to risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements. Forward-looking statements include, but are not limited to, our expectations regarding:

- General economic conditions and market trends and their anticipated effects on our business;
- Our 2012 financial outlook;
- Investments that we have made and plan to make and the timing for businesses that we expect to sell; and
- Our liquidity and capital resources available to us to fund our ongoing operations, investments and returns to shareholders.

For additional information related to forward-looking statements and material risks associated with them, please see the section of this management's discussion and analysis entitled "Cautionary Note Concerning Factors That May Affect Future Results".

## OVERVIEW

## KEY HIGHLIGHTS

Our results for the second quarter and first half of 2012 were on track with our expectations and we are progressing on our key priorities.

- We reported $3 \%$ growth in revenues from ongoing businesses (before currency) ${ }^{(1)}$ which was led by our Legal, Tax \& Accounting and Intellectual Property \& Science segments, which increased 7\% in the aggregate. Growth from these segments reflected the benefit of recent acquisitions as well as our investments in products, adjacent markets and new geographic areas. Our Financial \& Risk segment grew $1 \%$ (before currency) ${ }^{(1)}$ in what continues to be a very challenging and volatile global financial services market, particularly in Europe.
- Adjusted EBITDA increased slightly and the associated margin ${ }^{(1)}$ decreased slightly as higher expenses in our Financial \& Risk segment related to spending on products and customer service and administration to improve our customer service and support levels more than offset the elimination of Reuters integration expenses, as we completed the program last year. Underlying operating profit declined $8 \%$ and the associated margin ${ }^{(1)}$ decreased 190 basis points reflecting higher expenses in Financial \& Risk and higher depreciation and amortization from investments in products. Adjusted earnings per share ${ }^{(1)}$ of $\$ 0.54$ increased $6 \%$ as the elimination of integration expenses and lower taxes were partially offset by lower underlying operating profit.

In June 2012, we completed the sale of our Healthcare business for $\$ 1.25$ billion in cash and in July 2012, we announced two planned acquisitions that support key growth businesses: FXall, the leading independent global provider of electronic foreign exchange trading solutions to corporations and asset managers within our Financial \& Risk segment and MarkMonitor, a provider of online brand protection, within our Intellectual Property \& Science segment.

We recently reaffirmed our 2012 business outlook that we originally communicated in February. Additional information is provided in the "Outlook" section of this management's discussion and analysis.
(1) Refer to Appendix A for additional information on non-IFRS financial measures.

## OUR ORGANIZATIONAL STRUCTURE

Thomson Reuters is organized as a group of strategic business units: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science, supported by a corporate center. This structure became effective January 1, 2012 and is intended to allow us to work better across business units to meet the increasingly complex demands of our customers, capture growth opportunities and achieve efficiencies by building innovative technology platforms that can be shared across the company. We were previously organized as two divisions: Professional (consisting of our legal, tax and accounting and intellectual property and science businesses) and Markets (consisting of our financial and media businesses).

Under our current structure, the new Financial \& Risk unit consists of the financial businesses that were previously part of our Markets division and most of the Governance, Risk \& Compliance businesses that were previously included within our Legal segment. We also operate a Global Growth \& Operations organization which works across our business units to identify opportunities in faster growing geographic areas. Our News organization and Media business, previously part of the Markets division, are managed at our corporate center. See the "Business" section of our 2011 annual report for additional information about our strategic business units.

## SEASONALITY

Our revenues and operating profits do not tend to be significantly impacted by seasonality as we record a large portion of our revenues ratably over a contract term and our costs (other than expenses associated with the Reuters integration program that was completed in 2011) are generally incurred evenly throughout the year. However, our non-recurring revenues can cause changes in our performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year.

## USE OF NON-IFRS FINANCIAL MEASURES

In addition to our results reported in accordance with International Financial Reporting Standards (IFRS), we use certain non-IFRS financial measures as supplemental indicators of our operating performance and financial position and for internal planning purposes. These non-IFRS financial measures include:

- Revenues from ongoing businesses;
- Revenues at constant currency (before currency or revenues excluding the effects of foreign currency);
- Underlying operating profit and underlying operating profit margin;
- Adjusted EBITDA and adjusted EBITDA margin;
- Adjusted earnings and adjusted earnings per share from continuing operations;
- Net debt;
- Free cash flow; and
- Free cash flow from ongoing operations.

We have historically reported non-IFRS financial measures as we believe their use provides more insight into our performance. Please see Appendix A of this management's discussion and analysis for a description of our non-IFRS financial measures, including an explanation of why we believe they are useful measures of our performance, including our ability to generate cash flow. Non-IFRS financial measures are unaudited. Please see the sections of this management's discussion and analysis entitled "Results of Operations", "Liquidity and Capital Resources" and Appendix B for reconciliations of these non-IFRS financial measures to the most directly comparable IFRS financial measures.

## RESULTS OF OPERATIONS

## BASIS OF PRESENTATION

Within this management's discussion and analysis, we discuss our results of operations on various bases, all of which exclude discontinued operations and include the performance of acquired businesses from the date of their purchase.

## Consolidated results

We discuss our consolidated results from continuing operations as reported in our income statement. Additionally, we discuss our consolidated results on a non-IFRS basis which, among other adjustments, excludes "Other businesses", which is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification.

## Segment results

We discuss the results of our four reportable segments as presented in our interim financial statements for the three and six months ended June 30, 2012: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science. Our reportable segments align with our strategic business unit structure and reflect how we manage our company from January 1, $2012{ }^{(1)}$.

We also provide information on "Corporate \& Other" and "Other businesses". The items in these categories do not qualify as a component of another reportable segment, nor as a separate reportable segment. Corporate \& Other includes expenses for corporate functions and certain share-based compensation costs as well as the results from our Media business. The results of Other businesses are not comparable from period to period as the composition of businesses changes due to the timing of completed divestitures.
Note 3 of our interim financial statements for the three and six months ended June 30, 2012 includes a reconciliation of results from our reportable segments to consolidated results as reported in our income statement.

In analyzing our revenues from ongoing businesses, at both the consolidated and segment levels, we separately measure the effect of foreign currency. We measure the performance of existing businesses and the impact of acquired businesses on a constant currency basis.
(1) Prior period amounts have been reclassified to reflect the current presentation. See Appendix C for restated 2011 and 2010 annual information.

## CONSOLIDATED RESULTS

| (millions of U.S. dollars, except per share amounts) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| IFRS Financial Measures |  |  |  |  |  |  |
| Revenues | 3,309 | 3,447 | (4\%) | 6,663 | 6,777 | (2\%) |
| Operating profit | 1,318 | 833 | 58\% | 1,704 | 1,229 | 39\% |
| Diluted earnings per share | \$1.11 | \$0.67 | 66\% | \$1.49 | \$0.97 | 54\% |
| Non-IFRS Financial Measures |  |  |  |  |  |  |
| Revenues from ongoing businesses | 3,189 | 3,161 | 1\% | 6,376 | 6,238 | 2\% |
| Adjusted EBITDA | 892 | 888 | - | 1,717 | 1,605 | 7\% |
| Adjusted EBITDA margin | 28.0\% | 28.1\% | (10)bp | 26.9\% | 25.7\% | 120bp |
| Underlying operating profit | 617 | 669 | (8\%) | 1,162 | 1,205 | (4\%) |
| Underlying operating profit margin | 19.3\% | 21.2\% | (190) bp | 18.2\% | 19.3\% | (110) bp |
| Adjusted earnings per share from continuing operations | \$0.54 | \$0.51 | 6\% | \$0.98 | \$0.88 | 11\% |

Foreign currency effects. With respect to the average foreign exchange rates that we use to report our results, the U.S. dollar strengthened against the Euro and the British pound sterling, but weakened against the Japanese yen in the second quarter of 2012 compared to the same period in 2011. Given our currency mix of revenues and expenses around the world, these fluctuations had a negative impact on our consolidated revenues in U.S. dollars and on our underlying operating profit margin.

Revenues.

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues from ongoing businesses | 3,189 | 3,161 | 1\% | 2\% | 3\% | (2\%) | 1\% |
| Other businesses | 120 | 286 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | n/m |
| Revenues | 3,309 | 3,447 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | (4\%) |
|  | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| (millions of U.S. dollars) | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues from ongoing businesses | 6,376 | 6,238 | 1\% | 3\% | 4\% | (2\%) | 2\% |
| Other businesses | 287 | 539 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | n/m |
| Revenues | 6,663 | 6,777 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | (2\%) |

Revenues from ongoing businesses increased on a constant currency basis in both the three and six-month periods, led by our Legal, Tax \& Accounting and Intellectual Property \& Science segments, which collectively grew at a combined rate of $7 \%$ and $8 \%$, respectively. Our Financial \& Risk Segment grew $1 \%$ in the three and six-month periods, as increases in the Marketplaces and Governance, Risk \& Compliance business units were partially offset by decreases in the Trading and Investors business units. Acquisitions contributed to revenue growth in each period.
Our Global Growth \& Operations organization is focused on supporting our businesses in the following geographic areas: Latin America (and Iberia), the Middle East, Africa, Russia and the Commonwealth of Independent States, China and India. Revenues from these geographic areas represented approximately $7 \%$ of our revenues in both the three and six-month periods, and grew 19\% on a constant currency basis ( $8 \%$ from existing businesses) in each period. Our 2011 acquisition of Mastersaf in Brazil contributed to revenue growth.

Operating profit, underlying operating profit and adjusted EBITDA.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Operating profit | 1,318 | 833 | 58\% | 1,704 | 1,229 | 39\% |
| Adjustments: |  |  |  |  |  |  |
| Amortization of other identifiable intangible assets | 149 | 150 |  | 301 | 294 |  |
| Integration programs expenses | - | 42 |  | - | 112 |  |
| Fair value adjustments | (43) | (8) |  | (13) | (10) |  |
| Other operating gains, net | (798) | (286) |  | (820) | (319) |  |
| Operating profit from Other businesses | (9) | (62) |  | (10) | (101) |  |
| Underlying operating profit | 617 | 669 | (8\%) | 1,162 | 1,205 | (4\%) |
| Adjustments: |  |  |  |  |  |  |
| Integration programs expenses | - | (42) |  | - | (112) |  |
| Depreciation and amortization of computer software (excluding Other businesses) | 275 | 261 |  | 555 | 512 |  |
| Adjusted EBITDA ${ }^{(1)}$ | 892 | 888 | - | 1,717 | 1,605 | 7\% |
| Underlying operating profit margin | 19.3\% | 21.2\% | (190)bp | 18.2\% | 19.3\% | (110) bp |
| Adjusted EBITDA margin | 28.0\% | 28.1\% | (10)bp | 26.9\% | 25.7\% | 120bp |

(1) See Appendix $B$ for a reconciliation of earnings from continuing operations to adjusted EBITDA.

Operating profit increased in both periods primarily due to a gain from the sale of our Healthcare business.
Underlying operating profit and the related margins decreased in both periods as the favorable effects from higher revenues and savings from efficiency initiatives were more than offset by expenses related to spending on products and customer service and administration to improve customer service and support levels in the Financial \& Risk segment and higher depreciation and amortization. Foreign currency negatively impacted underlying operating profit margin by 20bp. The changes to adjusted EBITDA and the related margins reflected the elimination of Reuters integration expenses as the various programs were completed in 2011.
The six-month period of 2012 included $\$ 43$ million of severance charges, the majority of which were incurred in the first quarter and recorded within Corporate \& Other. The six-month period of 2011 included $\$ 39$ million of efficiency-related charges incurred in the first quarter, the majority of which were recorded within our Financial \& Risk segment as those charges were considered non-integration related.

As further discussed in the "Outlook" section of this management's discussion and analysis, for the full year, we expect adjusted EBITDA margin to range between $27 \%$ and $28 \%$ and underlying operating profit margin to range between $18 \%$ and $19 \%$. The acquisitions announced to date are expected to negatively impact underlying operating profit margins in 2012, which is reflected in our full year outlook. For the third quarter of 2012, we expect a sequential decline in EBITDA and underlying operating profit margins. We expect the third quarter of 2012 to represent the lowest point of our year-over-year profit growth. However, we expect a more pronounced improvement in margins in the fourth quarter of 2012, both sequentially and on a year-to-year basis, due to the elimination of reorganization costs and integration expenses that were incurred in the fourth quarter of last year.

## Operating expenses.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Operating expenses | 2,365 | 2,478 | (5\%) | 4,918 | 5,030 | (2\%) |
| Remove: |  |  |  |  |  |  |
| Fair value adjustments ${ }^{(1)}$ | 43 | 8 |  | 13 | 10 |  |
| Other businesses | (111) | (213) |  | (272) | (407) |  |
| Operating expenses, excluding fair value adjustments and Other businesses | 2,297 | 2,273 | 1\% | 4,659 | 4,633 | 1\% |

[^0]The three and six-month periods ended June 30, 2011 included $\$ 42$ million and $\$ 112$ million of Reuters integration expenses, respectively. Additionally, the six-month period ended June 30, 2011 included $\$ 39$ million of efficiency-related charges incurred in the first quarter.

Depreciation and amortization.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Depreciation | 109 | 110 | (1\%) | 219 | 217 | 1\% |
| Amortization of computer software | 166 | 162 | 2\% | 341 | 326 | 5\% |
| Amortization of other identifiable intangible assets | 149 | 150 | (1\%) | 301 | 294 | 2\% |

- In the aggregate, depreciation and amortization of computer software increased in both periods as investments in products such as Thomson Reuters Eikon, new capital expenditures and amortization of assets from recently acquired businesses, particularly in our Tax \& Accounting segment, were partially offset by decreases in Other businesses.
- Amortization of other identifiable intangible assets was largely unchanged in both periods reflecting increases due to amortization from newly-acquired assets offset by decreases from the completion of amortization for certain identifiable assets acquired in previous years and decreases in Other businesses.


## Other operating gains, net.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Other operating gains, net | 798 | 286 | 820 | 319 |

In the six months ended June 30, 2012, other operating gains, net, were primarily comprised of gains of approximately \$745 million from the sale of our Healthcare business and $\$ 40$ million from the sale of our Portia business, which were both sold in the second quarter. The six months ended June 30, 2012 also included a gain of approximately $\$ 45$ million from the sale of our Trade and Risk Management business which we sold in the first quarter. The six months ended June 30, 2011 included gains from the sales of our BARBRI legal education business and Scandinavian legal, tax and accounting business.

## Net interest expense.

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Net interest expense | 91 | 98 | (7\%) | 205 | 199 | 3\% |

The decrease in net interest expense for the three-month period was attributable to the reduction of interest on certain tax liabilities which were reversed during the period. The increase in net interest expense for the six-month period reflected lower interest income from a note receivable that related to a discontinued operation and was prepaid during the quarter. Because over 90\% of our long-term debt obligations pay interest at fixed rates (after swaps), the balance of interest expense was relatively unchanged.

Other finance income.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Other finance (costs) income | (16) | 9 | 14 | 16 |

Other finance income included gains or losses realized from changes in foreign currency exchange rates on certain intercompany funding arrangements and gains or losses related to freestanding derivative instruments.
Tax expense.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Tax expense | 279 | 174 | 246 | 226 |

Tax expense for the three and six months ended June 30, 2012 and 2011 reflected the mix of taxing jurisdictions in which pre-tax profits and losses were recognized. However, because the geographical mix of pre-tax profits and losses in interim periods may not be reflective of full year results, this distorts our interim period effective tax rate.

The following items also affected tax expense in 2012:

| Expense (benefit) | Three months ended <br> June 30, 2012 | Six months ended <br> June 30, 2012 |
| :--- | ---: | ---: |
| Sale of businesses |  |  |
| Healthcare ${ }^{(1)}$ | 224 | 137 |
| Trade and Risk Management | - | 33 |
| Portia | 14 | 14 |
| Discrete tax items |  |  |
| Uncertain tax positions $^{(2)}$ | (80) |  |
| Corporate tax rates ${ }^{(3)}$ | - | (84) |
| Other | $(3)$ | (14) |

(1) The three months ended June 30, 2012 included an $\$ 87$ million tax expense to write-off a deferred tax asset that was recognized in the first quarter of 2012.
(2) Relates to the reversal of tax reserves in connection with favorable developments regarding tax disputes.
(3) Relates to the impact on deferred tax liabilities due to lower corporate tax rates that were substantively enacted in certain jurisdictions outside the U.S.
The three and six months ended June 30, 2011 included a $\$ 46$ million tax benefit as a result of recognizing tax losses that arose in a prior year from the sale of an investment to Woodbridge. As a result of Woodbridge selling its interest in that investment to a third party in April 2011, the tax losses became available to us for use for tax purposes.
Net earnings and earnings per share.

| (millions of U.S. dollars, except per share amounts) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Net earnings | 935 | 572 | 63\% | 1,261 | 829 | 52\% |
| Diluted earnings per share | \$1.11 | \$0.67 | 66\% | \$1.49 | \$0.97 | 54\% |

Net earnings and the related per share amounts increased in both periods primarily from the gain on the sale of our Healthcare business.
Adjusted earnings and adjusted earnings per share from continuing operations.

| (millions of U.S. dollars, except per share amounts and share data) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Earnings attributable to common shareholders | 922 | 563 | 64\% | 1,236 | 813 | 52\% |
| Adjustments: |  |  |  |  |  |  |
| Operating profit from Other businesses | (9) | (62) |  | (10) | (101) |  |
| Fair value adjustments | (43) | (8) |  | (13) | (10) |  |
| Other operating gains, net | (798) | (286) |  | (820) | (319) |  |
| Other finance costs (income) | 16 | (9) |  | (14) | (16) |  |
| Share of post-tax (earnings) losses in equity method investees | (4) | (2) |  | 3 | (7) |  |
| Tax on above items | 253 | 115 |  | 187 | 127 |  |
| Interim period effective tax rate normalization | 46 | 15 |  | 52 | 5 |  |
| Discrete tax items ${ }^{(1)}$ | (83) | (46) |  | (109) | (46) |  |
| Amortization of other identifiable intangible assets | 149 | 150 |  | 301 | 294 |  |
| Discontinued operations | 1 | - |  | 3 | (2) |  |
| Dividends declared on preference shares | (1) | (1) |  | (2) | (2) |  |
| Adjusted earnings from continuing operations | 449 | 429 | 5\% | 814 | 736 | 11\% |
| Adjusted earnings per share from continuing operations (adjusted EPS) | \$0.54 | \$0.51 | 6\% | \$0.98 | \$0.88 | 11\% |
| Diluted weighted average common shares (millions) | 830.7 | 839.8 |  | 830.5 | 839.0 |  |

(1) See "Tax expense".

In both periods, adjusted earnings from continuing operations and the related per share amounts increased primarily due to the elimination of Reuters integration expenses and lower income taxes partially offset by lower underlying operating profit. Foreign currency negatively impacted adjusted earnings per share by \$0.01.

## SEGMENT RESULTS

A discussion of the operating results of each of our reportable segments follows. By definition, results from the Media business and Other businesses are excluded from our reportable segments as they do not qualify as a component of our four reportable segments, nor as a separate reportable segment. We use segment operating profit to measure the performance of our reportable segments. Our definition of segment operating profit as reflected below may not be comparable to that of other companies. We define segment operating profit as operating profit before (i) amortization of other identifiable intangible assets; (ii) other operating gains and losses; (iii) certain asset impairment charges; and (iv) corporate-related items (including corporate expense, expenses associated with the Reuters integration program that was completed in 2011 and fair value adjustments). We use this measure because we do not consider these excluded items to be controllable operating activities for purposes of assessing the current performance of our reportable segments. We also use segment operating profit margin, which we define as segment operating profit as a percentage of revenues. As a supplemental measure of segment performance, we add back depreciation and amortization of computer software to segment operating profit to arrive at each segment's EBITDA and the related margin as a percentage of revenues.

## Financial \& Risk

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Trading | 840 | 896 | (2\%) | - | (2\%) | (4\%) | (6\%) |
| Investors | 608 | 627 | (1\%) | - | (1\%) | (2\%) | (3\%) |
| Marketplaces | 292 | 282 | 1\% | 5\% | 6\% | (2\%) | 4\% |
| Governance, Risk \& Compliance (GRC) | 52 | 34 | 18\% | 38\% | 56\% | (3\%) | 53\% |
| Revenues | 1,792 | 1,839 | (1\%) | 2\% | 1\% | (4\%) | (3\%) |
| EBITDA | 460 | 526 |  |  |  |  | (13\%) |
| EBITDA margin | 25.7\% | 28.6\% |  |  |  |  | (290) bp |
| Segment operating profit | 306 | 377 |  |  |  |  | (19\%) |
| Segment operating profit margin | 17.1\% | 20.5\% |  |  |  |  | (340) bp |


| (millions of U.S. dollars) | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Trading | 1,699 | 1,781 | (2\%) | - | (2\%) | (3\%) | (5\%) |
| Investors | 1,211 | 1,250 | (2\%) | - | (2\%) | (1\%) | (3\%) |
| Marketplaces | 590 | 555 | 3\% | 5\% | 8\% | (2\%) | 6\% |
| Governance, Risk \& Compliance (GRC) | 103 | 57 | 17\% | 66\% | 83\% | (2\%) | 81\% |
| Revenues | 3,603 | 3,643 | (1\%) | 2\% | 1\% | (2\%) | (1\%) |
| EBITDA | 919 | 991 |  |  |  |  | (7\%) |
| EBITDA margin | 25.5\% | 27.2\% |  |  |  |  | (170)bp |
| Segment operating profit | 608 | 704 |  |  |  |  | (14\%) |
| Segment operating profit margin | 16.9\% | 19.3\% |  |  |  |  | (240)bp |

Revenues increased on a constant currency basis in both the three and six-month periods, led by contributions from Marketplaces, GRC and acquired businesses, partially offset by decreases in Trading and Investors. Acquired businesses in 2011 that contributed to revenue growth included Rafferty Capital Markets (a U.S. based registered broker-dealer in Marketplaces) and World-Check (a provider of financial crime and corruption information in GRC).

Financial \& Risk is executing on a more focused strategy with new product launches and increased spending to improve the customer experience. During the quarter, we increased the number of active Eikon desktops by approximately 20\% and we recently announced that we have stopped selling Reuters 3000Xtra to new customers in the Foreign Exchange, Fixed Income and Commodities \& Energy sectors. This withdrawal marks an important milestone in our commitment to Eikon as our primary desktop platform.

Financial \& Risk's customer satisfaction ratings have improved and net sales (gross sales, less cancellations) have continued to improve since the fourth quarter of 2011, but remained negative. The global financial services market continues to be challenging. The external environment is worse than we had anticipated at the start of the year, particularly in Europe and with the global banks. Financial \& Risk continues to work toward improved sales performance over the balance of the year, but achieving positive net sales in the fourth quarter will be challenging if the market environment continues to deteriorate.

By revenue type:

- Subscription revenues were unchanged in the three and six-month periods as acquisitions and the benefit from a price increase were offset by desktop cancellations. Excluding acquisitions, subscription revenues decreased $1 \%$ reflecting the negative net sales performance of the last several quarters. Financial \& Risk continued to make progress with the rollout of Thomson Reuters Eikon and Thomson Reuters Elektron. Thomson Reuters Eikon active desktops totaled over 19,000 at the end of the second quarter of 2012, an increase of approximately $20 \%$ from the end of the first quarter of 2012, and Thomson Reuters Elektron has 15 hosting centers around the world.
- Recoveries revenues (low-margin revenues that we collect and largely pass-through to a third party provider, such as stock exchange fees) increased $1 \%$ and $2 \%$ for the three and six-month periods, respectively, as a result of increased demand for specialist data.
- Transaction revenues increased $4 \%$ in both periods, led by Tradeweb and acquisitions, which offset lower foreign exchange volumes. Excluding acquisitions, revenues declined $3 \%$ for the three and six-month periods.
- Outright revenues, which are primarily discrete sales of software and services and represent a small portion of Financial \& Risk's revenues declined $3 \%$ in the three-month period and increased $3 \%$ in the six-month period.


By geographic area, Financial \& Risk's revenues for the three-month period from Europe, Middle East and Africa (EMEA) were unchanged, Americas increased $3 \%$ and Asia declined $2 \%$ (mainly attributed to Japan). For the six-month period revenues increased in EMEA and the Americas and declined in Asia.

The following provides additional information regarding Financial \& Risk businesses on a constant currency basis:

- Trading revenues decreased in the three-month period as growth from Commodities \& Energy and Datafeeds \& Platform was offset by desktop cancellations in Exchange Traded Instruments and Fixed Income. Recoveries revenues increased 2\% and Foreign Exchange was unchanged.
- Investors revenues declined in the three-month period as a 4\% increase in Enterprise Content, driven by demand for pricing and reference data, was more than offset by a 5\% decrease from Investment Management (IM). Prior year cancellations and challenging operating conditions in Europe and for global banks continue to impact IM's performance. Compared to the $10 \%$ decline in revenue that IM reported for the first quarter of 2012, IM improved sequentially in the second quarter. Revenues from Corporates increased $2 \%$ while Banking \& Advisory (formerly Investment Banking) and Wealth Management were unchanged.
- Marketplaces revenues increased in the three-month period led by Tradeweb, which benefited from the acquisition of Rafferty Capital Markets and also reflected 6\% growth from Tradeweb's existing business. Foreign exchange revenues declined just under $1 \%$ due to lower transaction volumes, reflecting a $7 \%$ decline in trading volumes.
- GRC revenues increased significantly as this unit is primarily comprised of recently acquired business. However, revenues from existing GRC businesses increased $18 \%$. Strong demand for financial crime and reputational risk solutions contributed to revenue growth. Eikon for Compliance Management, an Eikon desktop dedicated to trading floor compliance, was launched in July 2012.
Financial \& Risk's overall revenue dynamics for the first half of 2012 were similar to those in the second quarter of 2012.

In both periods, the decreases in Financial \& Risk's segment operating profit, EBITDA and the related margins reflected the impact of lower revenues from existing businesses and higher spending on improvements to its customer service and support levels. The decline in revenues from existing businesses impacted margins by approximately 100 bp . Segment operating profit was further impacted by higher depreciation and amortization charges attributable to investments in products, such as Thomson Reuters Eikon, where we continued to roll out new releases in the second quarter of 2012. EBITDA and segment operating profit were adversely impacted by foreign currency in both periods. Excluding foreign currency, EBITDA decreased $9 \%$ and segment operating profit decreased $15 \%$ in the three-month period. In the six-month period, EBITDA decreased $4 \%$ and segment operating profit decreased $10 \%$ excluding foreign currency. The related margins in each period were modestly impacted by foreign currency.

## Legal

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 818 | 803 | 2\% | 1\% | 3\% | (1\%) | 2\% |
| EBITDA | 319 | 318 |  |  |  |  | - |
| EBITDA margin | 39.0\% | 39.6\% |  |  |  |  | (60) bp |
| Segment operating profit | 251 | 250 |  |  |  |  | - |
| Segment operating profit margin | 30.7\% | 31.1\% |  |  |  |  | (40)bp |
|  | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| (millions of U.S. dollars) | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 1,595 | 1,557 | 2\% | 1\% | 3\% | (1\%) | 2\% |
| EBITDA | 589 | 575 |  |  |  |  | 2\% |
| EBITDA margin | 36.9\% | 36.9\% |  |  |  |  | - |
| Segment operating profit | 451 | 440 |  |  |  |  | 3\% |
| Segment operating profit margin | 28.3\% | 28.3\% |  |  |  |  | - |

Revenues increased on a constant currency basis in both the three and six-month periods, reflecting contributions from existing and acquired businesses. The Legal segment continues to benefit from our investments in products, adjacent markets and new geographic areas in recent years. While growth in the U.S. legal market remains restrained, we continue to see good growth in areas other than Core Legal Research. The legal services market environment was unchanged during the second quarter of 2012, following modest improvement in the first quarter of the year. While Legal had a slowing in gross sales during the quarter due to this environment, this was partially offset by better retention rates, which reflect the better retention profile of WestlawNext. We have now converted approximately $69 \%$ of Westlaw's revenue base to WestlawNext and are on track to achieve a $75 \%$ conversion rate by the end of the year. We are expecting somewhat slower growth for the Legal segment in the third quarter, due to print timing, and better growth in the fourth quarter. Since print is a highly profitable business, this is likely to have a dampening effect on margins in the third quarter.
By revenue type:

- Subscription revenues increased $2 \%$ and $3 \%$ for the three and six-month periods, respectively, led by client development solutions and global businesses;
- Transaction revenues increased $15 \%$ and $12 \%$ for the three and six-month periods, respectively, led by our back office, legal process outsourcing solutions and global businesses; and
- U.S. print revenues declined $1 \%$ and $2 \%$ for the three and six-month periods, respectively.

Revenues by line of business, for the three months ended June 30, 2012 were as follows:

- U.S. Law Firm Solutions revenues increased $2 \%$ due to acquisitions and growth in Business of Law (FindLaw and Elite) of 17\% (7\% from acquisitions). Core Legal Research revenues declined 2\%;
- Corporate, Government \& Academic revenues increased 5\%, led by growth in legal process outsourcing; and
- Global businesses revenues increased 5\% ( $3 \%$ from existing businesses) led by growth in Latin America. Global businesses include the Legal segment's operations outside of the U.S. in both developed markets such as the U.K., Canada, Australia and New Zealand and higher growth regions such as Latin America and Asia.

For the six months ended June 30, 2012, U.S. Law Firm Solutions, Corporate, Government \& Academic and Global businesses revenues increased $2 \%, 4 \%$ and $6 \%$, respectively.

The following chart illustrates the growth dynamics and changing business mix in the Legal segment:


EBITDA and segment operating profit for the Legal segment were essentially unchanged for the three-month period, but margins decreased 60bp and 40bp, respectively, primarily as a result of a change in business mix. As illustrated in the chart above, revenues from core legal research sold to U.S. law firms declined $2 \%$ in the second quarter of 2012, while the remaining Legal segment businesses grew by a combined 7\%. While revenues from other Legal businesses have attractive margins, they are not as high as those in our Core Legal Research business. The change in business mix resulted in an 80bp negative impact to EBITDA margins for the second quarter of 2012. EBITDA and segment operating profit increased slightly in the six-month period, while margins were unchanged. Foreign currency benefited margins by approximately 50 basis points in the three-month period and 40 basis points in the six-month period.

## Tax \& Accounting

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 283 | 229 | 5\% | 20\% | 25\% | (1\%) | 24\% |
| EBITDA | 84 | 69 |  |  |  |  | 22\% |
| EBITDA margin | 29.7\% | 30.1\% |  |  |  |  | (40) bp |
| Segment operating profit | 56 | 47 |  |  |  |  | 19\% |
| Segment operating profit margin | 19.8\% | 20.5\% |  |  |  |  | (70) bp |


| (millions of U.S. dollars) | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesse | Acquired sinesses | Constant currency | Foreign currency | Total |
| Revenues | 593 | 467 | 7\% | 21\% | 28\% | (1\%) | 27\% |
| EBITDA | 180 | 133 |  |  |  |  | 35\% |
| EBITDA margin | 30.4\% | 28.5\% |  |  |  |  | 190bp |
| Segment operating profit | 124 | 90 |  |  |  |  | 38\% |
| Segment operating profit margin | 20.9\% | 19.3\% |  |  |  |  | 160bp |

Revenues increased on a constant currency basis in both the three and six-month periods reflecting contributions from both existing and acquired businesses. Revenue growth was led by sales to professional accounting firms and our ONESOURCE platform. Acquisitions that contributed to revenue growth for Tax \& Accounting included Dr. Tax Software, a Canadian based developer of income tax software for accounting firms and consumers; Mastersaf, which provided entry into Brazil; and Manatron, which provided entry into the government tax automation market.
EBITDA and segment operating profit increased in both the three and six-month periods due to the benefits of scale from higher revenues. In the three-month period, EBITDA and segment operating profit margins declined from the dilutive effects of acquired businesses.

Tax \& Accounting is a seasonal business with a significant percentage of its operating profit historically generated in the fourth quarter. Small movements in the timing of revenues and expenses can impact quarterly margins. Full-year margins are more reflective of the segment's performance.

## Intellectual Property \& Science

| (millions of U.S. dollars) | Three months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 216 | 211 | 4\% | - | 4\% | (2\%) | 2\% |
| EBITDA | 75 | 71 |  |  |  |  | 6\% |
| EBITDA margin | 34.7\% | 33.6\% |  |  |  |  | 110bp |
| Segment operating profit | 59 | 57 |  |  |  |  | 4\% |
| Segment operating profit margin | 27.3\% | 27.0\% |  |  |  |  | 30 bp |


| (millions of U.S. dollars) | Six months ended June 30, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues | 425 | 412 | 4\% | - | 4\% | (1\%) | 3\% |
| EBITDA | 147 | 137 |  |  |  |  | 7\% |
| EBITDA margin | 34.6\% | 33.3\% |  |  |  |  | 130bp |
| Segment operating profit | 114 | 109 |  |  |  |  | 5\% |
| Segment operating profit margin | 26.8\% | 26.5\% |  |  |  |  | 30bp |

Revenues increased on a constant currency basis in both the three and six-month periods entirely from existing businesses. For the three-month period revenue increased in each of Intellectual Property \& Science's businesses; Intellectual Property Solutions (4\%), Scientific \& Scholarly Research (3\%) and Life Sciences (5\%). Revenue trends for the six-month period were similar, except for Life Science which increased $2 \%$.

In both the three and six-month periods, EBITDA, segment operating profit and the related margins increased due to higher revenues. Segment operating profit and the related margin also reflected the impact of higher depreciation and amortization charges attributable to investments in products.

Small movements in the timing of revenues and expenses can impact quarterly margins. Full-year margins are more reflective of the segment's performance.

## Corporate \& Other

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Revenues - Media | 83 | 84 | 165 | 166 |
| Media | (1) | (1) | (2) | (2) |
| Core corporate expenses | (54) | (61) | (133) | (136) |
| Total | (55) | (62) | (135) | (138) |

Revenues from our Media business were relatively unchanged in both the three and six-month periods, as an increase in Agency revenues, led by Reuters America, was offset by lower advertising-based revenues and unfavorable foreign currency fluctuations.

Core corporate expenses were lower in both periods as savings initiatives more than offset severance charges.

## Other businesses

"Other businesses" includes businesses that we plan to sell or close. We provide information on the performance of these Other businesses separately from our reportable segments. The results of Other businesses are not comparable from period to period, as the composition of businesses changes as businesses are identified for sale or closure. Further fluctuations are caused by the timing of the sales or closures.

|  | Three months ended <br> June 30, |  |  | Six months ended <br> June 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (millions of U.S. dollars) | $\mathbf{2 0 1 2}$ | 2011 | $\mathbf{2 0 1 2}$ | 2011 |  |
| Revenues | $\mathbf{1 2 0}$ | 286 | $\mathbf{2 8 7}$ | 539 |  |
| Operating profit | $\mathbf{9}$ | 62 | $\mathbf{1 0}$ | 101 |  |

The more significant businesses included in this category for the periods presented were:

| Business | Status | Former Segment | Description |
| :--- | :--- | :--- | :--- |
| BARBRI | Sold-Q2 2011 | Legal | A provider of bar exam preparatory workshops, courses, <br> software, lectures and other tools in the U.S. |
| Healthcare | Sold-Q2 2012 |  <br> Science | A provider of data, analytics and performance benchmarking <br> solutions and services to companies, government agencies <br> and healthcare professionals |
| Property Tax <br> Consulting | Held for sale | Tax \& Accounting | A provider of property tax outsourcing and compliance <br> services in the U.S. |
| Trade and Risk <br> Management | Sold-Q1 2012 | Financial \& Risk | A provider of risk management solutions to financial <br> institutions, including banks, broker-dealers and hedge funds |

## LIQUIDITY AND CAPITAL RESOURCES

At June 30, 2012, we had a strong liquidity position with:

- Approximately $\$ 1.8$ billion of cash on hand, largely from the recent disposal of our Healthcare business;
- Access through August 2016 to an undrawn $\$ 2.0$ billion syndicated credit facility;
- The ability to access capital markets as evidenced by our active commercial paper program; and
- No scheduled maturities of long-term debt until 2013.

We expect to continue to generate significant free cash flow in 2012 attributable to our strong business model and diversified customer base. We believe that cash on hand, cash provided by our operations, our commercial paper program and borrowings available under our credit facility will be sufficient to fund our expected cash dividends, debt service, capital expenditures, acquisitions in the normal course of business and any opportunistic share repurchases.
Proceeds from closings of previously announced divestitures of almost $\$ 2.0$ billion in the six-month period are also a source of liquidity in 2012.

## FINANCIAL POSITION

Our total assets were $\$ 31.9$ billion at June 30, 2012 compared to $\$ 32.5$ billion at December 31, 2011. Total assets decreased in the six-month period of 2012 largely due to depreciation and amortization as well as the impacts of foreign currency, which was partially offset by additions from newly acquired businesses and capital expenditures.
Net Debt ${ }^{(1)}$

|  | As at |  |
| :--- | ---: | ---: |
| (millions of U.S. dollars) | June 30, December 31, |  |
|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| Current indebtedness | $\mathbf{8}$ | 434 |
| Long-term indebtedness | $\mathbf{7 , 1 5 8}$ | $\mathbf{7 , 1 6 0}$ |
| Total debt | $\mathbf{7 , 1 6 6}$ | $\mathbf{7 , 5 9 4}$ |
| Swaps | $\mathbf{( 1 8 9 )}$ | $(224)$ |
| Total debt after swaps | $\mathbf{6 , 9 7 7}$ | $\mathbf{7 , 3 7 0}$ |
| Other derivatives ${ }^{(2)}$ | $\mathbf{-}$ | $\mathbf{( 2 )}$ |
| Remove fair value adjustments for hedges | $\mathbf{( 4 7 )}$ | $\mathbf{( 1 9 )}$ |
| Total debt after hedging arrangements | $\mathbf{6 , 9 3 0}$ | $\mathbf{7 , 3 4 9}$ |
| Remove transaction costs and discounts included in the carrying value of debt | $\mathbf{5 5}$ | 60 |
| Less: cash and cash equivalents ${ }^{(3)}$ | $\mathbf{( 1 , 8 0 1 )}$ | $\mathbf{( 4 2 2 )}$ |
| Net debt | $\mathbf{5 , 1 8 4}$ | 6,987 |

(1) Net debt is a non-IFRS financial measure, which we define in Appendix A.
(2) Fair value of derivatives associated with commercial paper borrowings that were not designated as hedges for accounting purposes.
(3) Includes $\$ 139$ million and $\$ 147$ million at June 30, 2012 and December 31, 2011, respectively, held in subsidiaries which have regulatory restrictions, contractual restrictions or operate in countries where exchange controls and other legal restrictions apply and therefore are not available for general use by us.
The decrease in our net debt was primarily due to repayment of commercial paper borrowings and the increase in cash and cash equivalents. See "Cash Flow" for additional information regarding changes in cash and cash equivalents.
The maturity dates for our debt are well balanced with no significant concentration in any one year. Our next scheduled maturity of long-term debt is in July 2013. At June 30, 2012, the average maturity of our long-term debt was approximately seven years at an average interest rate (after swaps) under 6\%. Our commercial paper program also provides efficient and flexible short-term funding to balance the timing of completed acquisitions, expected disposal proceeds, dividend payments and debt repayments. At June 30, 2012, no amounts were outstanding under our commercial paper program.

## Additional information.

- We monitor the financial strength of financial institutions with which we have banking and other commercial relationships, including those that hold our cash and cash equivalents as well as those which are counterparties to derivative financial instruments and other arrangements;
- We expect to continue to have access to funds held by our subsidiaries outside the U.S. in a tax efficient manner to meet our liquidity requirements; and
- We have issued $\$ 350$ million principal amount of debt securities under our $\$ 3.0$ billion debt shelf prospectus that expires in May 2013. None of these debt securities were issued in 2012.


## Total Equity

| (millions of U.S. dollars) |  |
| :--- | ---: |
| Balance at December 31, 2011 | $\mathbf{1 6 , 7 5 0}$ |
| Net earnings | $\mathbf{1 , 2 6 1}$ |
| Share issuances | $\mathbf{7 3}$ |
| Share repurchases | $\mathbf{( 1 6 8 )}$ |
| Effect of share-based compensation plans on contributed surplus | $\mathbf{3}$ |
| Dividends declared on common shares | $\mathbf{( 5 3 1 )}$ |
| Dividends declared on preference shares | $\mathbf{( 2 )}$ |
| Change in unrecognized net loss on cash flow hedges | $\mathbf{( 2 8 )}$ |
| Change in foreign currency translation adjustment | $\mathbf{( 8 5 )}$ |
| Net actuarial losses on defined benefit pension plans, net of tax | $\mathbf{( 1 9 9 )}$ |
| Distributions to non-controlling interests | $\mathbf{( 2 3 )}$ |
| Balance at June 30,2012 | $\mathbf{1 7 , 0 5 1}$ |

We returned approximately $\$ 0.7$ billion to our shareholders through dividends and share repurchases in the six months ended June 30, 2012.

## CASH FLOW

Our principal sources of liquidity are cash on hand, cash provided by our operations, our commercial paper program, our credit facility as well as the issuance of public debt. In 2012, proceeds from divestitures are also a source of liquidity. Our principal uses of cash are for debt servicing costs, debt repayments, dividend payments, capital expenditures, acquisitions and we have recently used cash to repurchase outstanding shares in open market transactions.

## Summary of Statement of Cash Flow

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Net cash provided by operating activities | 870 | 879 | (9) | 1,143 | 1,079 | 64 |
| Net cash provided by (used in) investing activities | 1,149 | (404) | 1,553 | 1,326 | (681) | 2,007 |
| Net cash used in financing activities | (678) | (374) | (304) | $(1,087)$ | (554) | (533) |
| Translation adjustments on cash and cash equivalents | (7) | 1 | (8) | (3) | 5 | (8) |
| Increase (decrease) in cash and cash equivalents | 1,334 | 102 | 1,232 | 1,379 | (151) | 1,530 |
| Cash and cash equivalents at beginning of period | 467 | 611 | (144) | 422 | 864 | (442) |
| Cash and cash equivalents at end of period | 1,801 | 713 | 1,088 | 1,801 | 713 | 1,088 |

## Key highlights:

- For the six months ended June 30, 2012, net cash provided by operating activities increased from the elimination of Reuters integration expenses and lower tax payments;
- Through June 30, 2012, we received approximately $\$ 2.0$ billion in proceeds (within investing activities) from the sales of our Healthcare business, our Trade and Risk Management business and Portia business; and
- We reduced our short-term borrowings by $\$ 423$ million and continued to return cash to our shareholders in the six-month period.

Operating activities. Net cash provided by operating activities in the three-month period decreased slightly as the elimination of Reuters integration expenses and lower tax payments were offset by working capital movements. Net cash provided by operating activities in the six-month period increased from the elimination of Reuters integration expenses and lower tax payments.

Investing activities. The increase in net cash provided by investing activities in the three-month period was attributable to the sale of our Healthcare business, for which we received proceeds of $\$ 1.25$ billion, and the sale of our Portia business. The six-month period also reflected the sale of our Trade \& Risk Management business. During the three and six months ended June 30, 2012, we continued to make investments in acquisitions and incur capital expenditures. Our acquisition spending for the six-month period was principally in our Tax \& Accounting segment and capital expenditures were directed primarily at product and infrastructure technology. In particular, we continued to make investments in our Thomson Reuters Eikon platform, with a focus on improving performance and stability, adding functionality and developing future releases.

Financing activities. The increase in net cash used by financing activities was principally attributable to repayments of commercial paper borrowings. We also returned more cash to our shareholders through repurchases of shares and an increase in our annualized dividend rate for 2012. Additional information about our debt, dividends and share repurchases is as follows:

- Commercial paper program. Our $\$ 2.0$ billion commercial paper program provides efficient and flexible short-term funding to balance the timing of completed acquisitions, expected disposal proceeds, dividend payments and debt repayments. We had no commercial paper borrowings outstanding at June 30, 2012. Issuances of commercial paper reached a peak of $\$ 0.6$ billion during the six-month period.
- Credit facility. We have a $\$ 2.0$ billion unsecured syndicated credit facility agreement which we may utilize from time to time to provide liquidity in connection with our commercial paper program and for general corporate purposes. As of June 30, 2012, we had no amounts drawn under the credit facility.

Based on our current credit ratings, the cost of borrowing under the agreement is priced at LIBOR/EURIBOR plus 90 basis points. If our long-term debt rating were downgraded by Moody's or Standard \& Poor's, our facility fee and borrowing costs may increase, although availability would be unaffected. Conversely, an upgrade in our ratings may reduce our facility fees and borrowing costs. We monitor the lenders that are party to our facility and believe they continue to be able to lend to us.
We guarantee borrowings by our subsidiaries under the credit facility agreement. Under the agreement, we must maintain a ratio of net debt as of the last day of each fiscal quarter to EBITDA as defined in the credit agreement (earnings before interest, income taxes, depreciation and amortization and other modifications described in the credit agreement) for the last four quarters ended of not more than 4.5:1. We were in compliance with this covenant at June 30, 2012.

- Credit ratings. Our access to financing depends on, among other things, suitable market conditions and the maintenance of suitable long-term credit ratings. Our credit ratings may be adversely affected by various factors, including increased debt levels, decreased earnings, declines in customer demand, increased competition, a further deterioration in general economic and business conditions and adverse publicity. Any downgrades in our credit ratings may impede our access to the debt markets or raise our borrowing rates.

The following table sets forth the credit ratings that we have received from rating agencies in respect of our outstanding securities as of the date of this management's discussion and analysis:

|  | Moody's |  <br> Poor's | DBRS <br> Limited | Fitch |
| :--- | :---: | :---: | :---: | :---: |
| Long-term debt | Baa1 | A- | A (low) | A- |
| Commercial paper | - | A-1 (low) | R-1 (low) | F2 |
| Trend/Outlook | Stable | Negative | Stable | Stable |

In May 2012, Standard \& Poor's changed its outlook for our long-term debt rating from stable to negative. Standard \& Poor's did not change its overall debt rating, and the change has not materially impacted our cost of borrowing or access to credit. We are not aware of any changes to our credit ratings being contemplated by the other rating agencies.

These credit ratings are not recommendations to purchase, hold or sell securities and do not address the market price or suitability of a specific security for a particular investor. Credit ratings may not reflect the potential impact of all risks on the value of securities. We cannot assure you that our credit ratings will not be lowered in the future or that rating agencies will not issue adverse commentaries regarding our securities.

- Dividends. Dividends paid on our common shares were as follows for the periods presented:

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | (millions of U.S. dollars) | $\mathbf{2 0 1 2}$ | 2011 | $\mathbf{2 0 1 2}$ | 2011 |
| Dividends declared | $\mathbf{2 6 6}$ | 259 | $\mathbf{5 3 1}$ | 518 |  |
| Dividends reinvested | $\mathbf{( 1 0 )}$ | $(11)$ | $\mathbf{( 1 9 )}$ | $(53)$ |  |
| Dividends paid | $\mathbf{2 5 6}$ | 248 | $\mathbf{5 1 2}$ | 465 |  |

In February 2012, our board of directors approved a $\$ 0.04$ per share increase in the annualized dividend rate to $\$ 1.28$ per common share.

The decrease in dividends reinvested in shares reflected lower reinvestment by Woodbridge, which had temporarily increased its participation in our dividend reinvestment plan in the first quarter of last year.

- Share repurchases. We may buy back shares (and subsequently cancel them) from time to time as part of our capital management strategy. In May 2012, we renewed our normal course issuer bid (NCIB) share repurchase facility for an additional 12 -month period. Under the NCIB, we may repurchase up to 15 million common shares (representing less than $2 \%$ of the total outstanding shares) in open market transactions on the Toronto Stock Exchange (TSX) or the New York Stock Exchange (NYSE) between May 22, 2012 and May 21, 2013.

During the three and six months ended June 30, 2012, we repurchased 5,097,400 and 5,948,600 of our common shares for approximately $\$ 144$ million and $\$ 168$ million, respectively. The average price per share for 2012 repurchases was $\$ 28.26$. We have repurchased $4,332,200$ of our common shares under the current NCIB. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth.
Free cash flow and free cash flow from ongoing operations.

| (millions of U.S. dollars) | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Net cash provided by operating activities | 870 | 879 | 1,143 | 1,079 |
| Capital expenditures, less proceeds from disposals | (211) | (247) | (494) | (541) |
| Other investing activities | 2 | 2 | 7 | 37 |
| Dividends paid on preference shares | (1) | (1) | (2) | (2) |
| Free cash flow | 660 | 633 | 654 | 573 |
| Remove: Other businesses | (19) | (22) | (54) | (107) |
| Free cash flow from ongoing operations | 641 | 611 | 600 | 466 |

Free cash flow and free cash flow from ongoing operations increased in both the three and six-month periods ended June 30, 2012. The year-over-year improvement in these measures was attributable to the elimination of Reuters integration expenses, lower capital expenditures and lower tax payments. Free cash flow was also impacted by the elimination of operating cash flows from Other businesses due to the timing of completed divestitures.

## OFF-BALANCE SHEET ARRANGEMENTS, COMMITMENTS AND CONTRACTUAL OBLIGATIONS

For a summary of our other off-balance sheet arrangements, commitments and contractual obligations please see our 2011 annual management's discussion and analysis. There were no material changes to these arrangements, commitments and contractual obligations outside the ordinary course of business during the three months ended June 30, 2012.

## CONTINGENCIES

## Lawsuits and Legal Claims

In November 2009, the European Commission initiated an investigation relating to our use of our company's Reuters Instrument Codes (RIC symbols). RIC symbols are specifically designed to help financial professionals retrieve news and information on financial instruments (such as prices and other data on stocks, bonds, currencies and commodities) from Thomson Reuters financial data services. While we do not believe that we have engaged in any anti-competitive behavior related to RIC symbols, we offered to allow customers to license additional usage rights for RICs and to provide them with information needed to cross reference RICs with other data. Following initial feedback from market testing (as prescribed by European Union law), we entered into further discussions with the European Commission and subsequently produced a revised set of commitments which the European Commission is currently market testing.
In addition to the matter described above, we have engaged in various legal proceedings and claims that have arisen in the ordinary course of business. The outcome of all of the proceedings and claims against us, including the matter described above, is subject to future resolution, including the uncertainties of litigation. Based on information currently known to us and after consultation with outside legal counsel, management believes that the probable ultimate resolution of any such proceedings and claims, individually or in the aggregate, will not have a material adverse effect on our financial condition taken as a whole.

## Uncertain Tax Positions

We are subject to taxation in numerous jurisdictions. There are many transactions and calculations during the course of business for which the ultimate tax determination is uncertain. We maintain provisions for uncertain tax positions that we believe appropriately reflect our risk. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. We review the adequacy of these provisions at the end of the reporting period. It is possible that at some future date, liabilities in excess of our provisions could result from audits by, or litigation with, the IRS or other relevant taxing authorities. Management believes that such additional liabilities would not have a material adverse impact on our financial condition taken as a whole.

## OUTLOOK

The information in this section is forward-looking and should be read in conjunction with the section below entitled "Cautionary Note Concerning Factors That May Affect Future Results".

We recently reaffirmed our business outlook for 2012 that was first communicated in February.
The following table sets forth our current 2012 outlook, the material assumptions related to our outlook and the material risks that may cause actual performance to differ materially from our current expectations.

Our 2012 outlook for revenues, adjusted EBITDA and underlying operating profit excludes the impact of foreign currency and previously announced businesses that have been or are expected to be exited through sale or closure. We provide our outlook for free cash flow both including and excluding businesses that have been or are expected to be exited through sale or closure.

| 2012 Outlook | Material assumptions | Material risks |
| :---: | :---: | :---: |
| Revenues expected to grow low single digits | - Improvement in net sales as the year progresses <br> - Positive gross domestic product (GDP) growth in the countries where we operate, led by rapidly developing economies <br> - Continued increase in the number of professionals around the world and their demand for high quality information and services <br> - Successful execution of ongoing product release and customer support programs, globalization strategy and other growth initiatives | - Uneven economic growth or recession across the markets we serve may result in reduced spending levels by our customers <br> - Demand for our products and services could be reduced by changes in customer buying patterns, competitive pressures or our inability to execute on key product or customer support initiatives <br> - Implementation of regulatory reform, including Dodd-Frank legislation and similar financial services laws around the world, may limit business opportunities for our customers, lowering their demand for our products and services <br> - Uncertainty regarding the European sovereign debt crisis and the Euro currency could impact demand from our customers as well as their ability to pay us <br> - Pressure on our customers, in developed markets in particular, to constrain the number of professionals employed due to regulatory and economic uncertainty |
| Adjusted EBITDA margin expected to be between $27 \%$ and $28 \%$ | - Revenues expected to grow low single digits in 2012 <br> - Business mix continues to shift to higher-growth lower margin offerings <br> - Realization of expected benefits from efficiency initiatives and 2011 organizational realignments | - See the risks above related to the revenue outlook <br> - Revenues from higher margin businesses may be lower than expected <br> - The costs of required investments exceed expectations or actual returns are below expectations <br> - Acquisition and disposal activity may impact expectations, as such activity may dilute margins |


| 2012 Outlook | Material assumptions | Material risks |
| :---: | :---: | :---: |
| Underlying operating profit margin expected to be between 18\% and 19\% | - Adjusted EBITDA margin expected to be between 27\% and 28\% in 2012 <br> - Depreciation and amortization expense expected to represent $9 \%$ of revenues reflecting prior investments <br> - Capital expenditures expected to be between $7.5 \%$ and $8.0 \%$ of revenues | - See the risks above related to adjusted EBITDA margin outlook <br> - 2012 capital expenditures may be higher than currently expected, resulting in higher in-period depreciation and amortization |
| Free cash flow expected to increase 5\% to 10\% and free cash flow from ongoing operations expected to grow 15\% to 20\% | - Revenues expected to grow low single digits in 2012 <br> - Adjusted EBITDA margin expected to be between $27 \%$ and $28 \%$ <br> - Capital expenditures expected to be between $7.5 \%$ to $8.0 \%$ of revenues | - See the risks above related to the revenue outlook and adjusted EBITDA margin outlook <br> - A weaker macroeconomic environment and unanticipated disruptions from new order-to-cash applications could negatively impact working capital performance <br> - 2012 capital expenditures may be higher than currently expected resulting in higher cash outflows <br> - The timing of completing divestitures may vary from our expectations resulting in actual free cash flow performance below our expectations |

Additionally, in 2012, we expect interest expense to be $\$ 400$ million to $\$ 425$ million, assuming no significant change in our level of indebtedness. We also expect that our 2012 effective tax rate (as a percentage of post-amortization adjusted earnings) will be between $21 \%$ to $23 \%$, assuming no material changes in current tax laws or treaties to which we are subject.

## RELATED PARTY TRANSACTIONS

As of July 30, 2012, Woodbridge beneficially owned approximately 55\% of our shares.

## TRANSACTIONS WITH WOODBRIDGE

From time to time, in the normal course of business, we enter into transactions with Woodbridge and certain of its affiliates. These transactions involve providing and receiving product and service offerings, are negotiated at arm's length on standard terms, including price, and are not significant to our results of operations or financial condition either individually or in the aggregate.

In May 2012, as part of our efforts to expand our mutual fund data and strategic research capabilities, we acquired a Canadian mutual fund database, fund fact sheet business and mutual fund and equity data feed business for approximately C\$9 million from The Globe and Mail (The Globe), which is majority owned by Woodbridge. We paid approximately C $\$ 8$ million in cash and issued a C\$1 million promissory note to The Globe that will be due in May 2016. In connection with the acquisition, we licensed the acquired database to The Globe over a four year term, valued at approximately $\mathrm{C} \$ 250,000$ per year. The Globe issued four promissory notes to us, each for the value of the annual license. Amounts due each year under the notes issued by The Globe will be offset against the note issued by us. Our board of directors' Corporate Governance Committee approved the transaction.

In the normal course of business, certain of our subsidiaries charge a Woodbridge-owned company fees for various administrative services. In 2011, the total amount charged to Woodbridge for these services was approximately \$69,000

We purchase property and casualty insurance from third party insurers and retain the first \$500,000 of each and every claim under the programs via our captive insurance subsidiaries. Woodbridge is included in these programs and pays us a premium commensurate with its exposures. Premiums relating to 2011 were $\$ 58,000$, which would approximate the premium charged by a third party insurer for such coverage.

We maintained an agreement with Woodbridge until April 17, 2008 (the closing date of the Reuters acquisition) under which Woodbridge agreed to indemnify up to $\$ 100$ million of liabilities incurred either by our current and former directors and officers or by our company in providing indemnification to these individuals on substantially the same terms and conditions as would apply under an arm's length, commercial arrangement. We were required to pay Woodbridge an annual fee of $\$ 750,000$, which was less than the premium that would have been paid for commercial insurance. In 2008, we replaced this agreement with a conventional insurance agreement. We are entitled to seek indemnification from Woodbridge for any claims arising from events prior to April 17, 2008, so long as the claims are made before April 17, 2014.

## TRANSACTIONS WITH ASSOCIATES AND JOINT VENTURES

From time to time, we enter into transactions with our investments in associates and joint ventures. These transactions typically involve providing or receiving services and are entered into in the normal course of business and on an arm's length basis.

We and The Depository Trust \& Clearing Corporation (DTCC) each have a 50\% interest in Omgeo, a provider of trade management services. Omgeo pays us for use of a facility and technology and other services which were valued at approximately $\$ 5$ million for the six months ended June 30, 2012.

We and Shin Nippon Hoki Shuppan K.K. each own 50\% of Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market. We provide the joint venture with technology and other services which were valued at approximately $\$ 400,000$ for the six months ended June 30, 2012.

In connection with the 2008 acquisition of Reuters, we assumed a lease agreement with 3XSQ Associates, an entity now owned by Thomson Reuters and Rudin Times Square Associates LLC that was formed to build and operate the 3 Times Square property and building in New York, New York that now serves as our corporate headquarters. We follow the equity method of accounting for our investment in 3XSQ Associates. The lease provides us with over 690,000 square feet of office space until 2021 and includes provisions to terminate portions early and various renewal options. Our costs under this lease arrangement for rent, taxes and other expenses were approximately $\$ 19$ million for the six months ended June 30, 2012.

## OTHER TRANSACTIONS

In October 2010, we acquired Serengeti, a provider of electronic billing and matter management systems for corporate legal departments. As a result of a prior investment in a venture lending firm, Peter Thomson, one of our directors, may have the right to receive $10 \%$ of the purchase consideration paid by our company. Mr. Thomson did not participate in negotiations related to the acquisition of Serengeti and refrained from deliberating and voting on the acquisition.

## SUBSEQUENT EVENTS

## ACQUISITIONS

In July 2012, we commenced a tender offer to acquire all of the outstanding common shares of FX Alliance Inc., a global provider of electronic foreign exchange trading solutions to corporations and asset managers, for $\$ 22.00$ per share. We estimate that the aggregate purchase price will be approximately $\$ 680$ million. The transaction is expected to close in the third quarter of 2012.
In July 2012, we signed a definitive agreement to acquire MarkMonitor, a provider of online brand protection. The transaction is expected to close in the third quarter of 2012.

## CHANGES IN ACCOUNTING POLICIES

Please refer to the "Changes in Accounting Policies" section of our 2011 annual management's discussion and analysis, which is contained in our 2011 annual report, as well as note 2 of our interim financial statements for the six months ended June 30, 2012, for information regarding changes in accounting policies.

## CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to make estimates and judgments about the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Please refer to the "Critical Accounting Estimates and Judgments" section of our 2011 annual management's discussion and analysis, which is contained in our 2011 annual report, for additional information. Since the date of our 2011 annual management's discussion and analysis, there have not been any significant changes to our critical accounting estimates and judgments.

## ADDITIONAL INFORMATION

## DISCLOSURE CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in applicable U.S. and Canadian securities law) as of the end of the period covered by this management's discussion and analysis, have concluded that our disclosure controls and procedures are effective to ensure that all information that we are required to disclose in reports that we file or furnish under the U.S. Securities Exchange Act and applicable Canadian securities law is (i) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and Canadian securities regulatory authorities and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

## INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. A multi-year phased implementation of order-to-cash (OTC) applications and related workflow processes is in progress. Key elements of the OTC solutions are order management, billing, cash management and collections functionality. We expect to reduce the number of applications and to streamline processes across our organization through this initiative. We continue to modify the design and documentation of the related internal control processes and procedures as the phased implementation progresses.

Except as described above, there was no change in our internal control over financial reporting during the last fiscal quarter that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## SHARE CAPITAL

As of July 30, 2012, we had outstanding $825,428,235$ common shares, $6,000,000$ Series II preference shares, 12,548,768 stock options and a total of $7,894,287$ time-based restricted share units and performance restricted share units. We have also issued a Thomson Reuters Founders Share which enables Thomson Reuters Founders Share Company to exercise extraordinary voting power to safeguard the Thomson Reuters Trust Principles.

## PUBLIC SECURITIES FILINGS AND REGULATORY ANNOUNCEMENTS

You may access other information about our company, including our 2011 annual report (which contains information required in an annual information form) and our other disclosure documents, reports, statements or other information that we file with the Canadian securities regulatory authorities through SEDAR at www.sedar.com and in the United States with the SEC at www.sec.gov.

## CAUTIONARY NOTE CONCERNING FACTORS THAT MAY AFFECT FUTURE RESULTS

Certain statements in this management's discussion and analysis, including, but not limited to statements in the "Outlook" section are forward-looking. These forward-looking statements are based on certain assumptions and reflect our company's current expectations. As a result, forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations. Certain factors that could cause actual results or events to differ materially from current expectations are discussed in the "Outlook" section above. Additional factors are discussed in the "Risk Factors" section of our 2011 annual report and in materials that we from time to time file with, or furnish to, the Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission. There is no assurance that any forward-looking statement will materialize. Our outlook is provided for the purpose of providing information about current expectations for 2012. This information may not be appropriate for other purposes. You are cautioned not to place undue reliance on forward-looking statements, which reflect our expectations only as of the date of this management's discussion and analysis. Except as may be required by applicable law, we disclaim any obligation to update or revise any forward-looking statements.

## APPENDIX A

## NON-IFRS FINANCIAL MEASURES

The following table sets forth our non-IFRS financial measures, including an explanation of why we believe they are useful measures of our performance. Reconciliations for the most directly comparable IFRS measure are reflected in our management's discussion and analysis.

| Non-IFRS Financial Measure | How We Define It | Why We Use It and Why It Is Useful to Investors | Most Directly <br> Comparable IFRS Measure/Reconciliation |
| :---: | :---: | :---: | :---: |
| Revenues from ongoing businesses | Revenues from reportable segments and Corporate \& Other (which includes the Media business), less eliminations. | Provides a measure of our ability to grow our ongoing businesses over the long term. | Revenues |
| Revenues at constant currency (before currency or revenues excluding the effects of foreign currency) | Revenues applying the same foreign currency exchange rates for the current and equivalent prior period. To calculate the foreign currency impact between periods, we convert the current and equivalent prior period's local currency revenues using the same foreign currency exchange rate. | Provides a measure of underlying business trends, without distortion from the effect of foreign currency movements during the period. <br> Our reporting currency is the U.S. dollar. However, we conduct a significant amount of our activities in currencies other than the U.S. dollar. We manage our operating segments on a constant currency basis, and we manage currency exchange risk at the corporate level. | Revenues |
| Underlying operating profit and underlying operating profit margin | Operating profit from reportable segments and Corporate \& Other. The related margin is expressed as a percentage of revenues from ongoing businesses. | Provides a basis to evaluate operating profitability and performance trends, excluding the impact of items which distort the performance of our operations. | Operating profit |
| Adjusted EBITDA and adjusted EBITDA margin | Underlying operating profit excluding the related depreciation and amortization of computer software. In 2011, this measure also included expenses associated with the final year of the Reuters integration program. The related margin is expressed as a percentage of revenues from ongoing businesses. | Provides a measure commonly reported and widely used by investors as an indicator of a company's operating performance and ability to incur and service debt, and as a valuation metric. | Earnings from continuing operations |


| Non-IFRS Financial Measure | How We Define It | Why We Use It and Why It Is Useful to Investors | Most Directly <br> Comparable IFRS <br> Measure/Reconciliation |
| :---: | :---: | :---: | :---: |
| Adjusted earnings and adjusted earnings per share from continuing operations | Earnings attributable to common shareholders and per share excluding the pre-tax impacts of amortization of other identifiable intangible assets and the post-tax impacts of fair value adjustments, other operating gains and losses, certain impairment charges, the results of Other businesses, other net finance costs or income, our share of post-tax earnings or losses in equity method investees, discontinued operations and other items affecting comparability. We also deduct dividends declared on preference shares. This measure is calculated using diluted weighted average shares. <br> In interim periods, we also adjust our reported earnings and earnings per share to reflect a normalized effective tax rate. Specifically, the normalized effective rate is computed as the estimated full-year effective tax rate applied to adjusted pre-tax earnings of the interim period. The reported effective tax rate is based on separate annual effective income tax rates for each taxing jurisdiction that are applied to each interim period's pre-tax income. | Provides a more comparable basis to analyze earnings and is also a measure commonly used by shareholders to measure our performance. <br> Because the geographical mix of pre-tax profits and losses in interim periods distorts the reported effective tax rate within an interim period, we believe that using the expected full-year effective tax rate provides more comparability among interim periods. The adjustment to normalize the effective tax rate reallocates estimated full-year income taxes between interim periods, but has no effect on full year tax expense or on cash taxes paid. | Earnings attributable to common shareholders and earnings per share attributable to common shareholders |


| Non-IFRS Financial Measure | How We Define It | Why We Use It and Why It Is Useful to Investors | Most Directly Comparable IFRS Measure/Reconciliation |
| :---: | :---: | :---: | :---: |
| Net debt | Total indebtedness, including the associated fair value of hedging instruments on our debt, but excluding unamortized transaction costs and premiums or discounts associated with our debt, less cash and cash equivalents. | Provides a commonly used measure of a company's leverage. <br> Given that we hedge some of our debt to reduce risk, we include hedging instruments as we believe it provides a better measure of the total obligation associated with our outstanding debt. However, because we intend to hold our debt and related hedges to maturity, we do not consider certain components of the associated fair value of hedges in our measurements. We reduce gross indebtedness by cash and cash equivalents. | Total debt (current indebtedness plus long-term indebtedness) |
| Free cash flow | Net cash provided by operating activities less capital expenditures, other investing activities and dividends paid on our preference shares. | Helps assess our ability, over the long term, to create value for our shareholders as it represents cash available to repay debt, pay common dividends and fund share repurchases and new acquisitions. | Net cash provided by operating activities |
| Free cash flow from ongoing operations | Free cash flow excluding businesses that have been or are expected to be exited through sale or closure, which we refer to as "Other businesses". | Provides a supplemental measure of our ability, over the long term, to create value for our shareholders because it represents free cash flow generated by our operations excluding businesses that have been or are expected to be exited through sale or closure. | Net cash provided by operating activities |

## APPENDIX B

This appendix provides reconciliations that are not presented elsewhere in this management's discussion and analysis for certain non-IFRS measures to the most directly comparable IFRS measure, for the periods presented.

RECONCILIATION OF EARNINGS FROM CONTINUING OPERATIONS TO ADJUSTED EBITDA

| (millions of U.S. dollars) | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | Change | 2012 | 2011 | Change |
| Earnings from continuing operations | 936 | 572 | 64\% | 1,264 | 827 | 53\% |
| Adjustments: |  |  |  |  |  |  |
| Tax expense | 279 | 174 |  | 246 | 226 |  |
| Other finance costs (income) | 16 | (9) |  | (14) | (16) |  |
| Net interest expense | 91 | 98 |  | 205 | 199 |  |
| Amortization of other identifiable intangible assets | 149 | 150 |  | 301 | 294 |  |
| Amortization of computer software | 166 | 162 |  | 341 | 326 |  |
| Depreciation | 109 | 110 |  | 219 | 217 |  |
| EBITDA | 1,746 | 1,257 | 39\% | 2,562 | 2,073 | 24\% |
| Adjustments: |  |  |  |  |  |  |
| Share of post tax (earnings) losses in equity method investees | (4) | (2) |  | 3 | (7) |  |
| Other operating gains, net | (798) | (286) |  | (820) | (319) |  |
| Fair value adjustments | (43) | (8) |  | (13) | (10) |  |
| EBITDA from Other businesses ${ }^{(1)}$ | (9) | (73) |  | (15) | (132) |  |
| Adjusted EBITDA | 892 | 888 | - | 1,717 | 1,605 | 7\% |
| Adjusted EBITDA margin | 28.0\% | 28.1\% | (10)bp | 26.9\% | 25.7\% | 120bp |

## RECONCILIATION OF UNDERLYING OPERATING PROFIT TO ADJUSTED EBITDA BY SEGMENT

| (millions of U.S. dollars) | Three months ended June 30, 2012 |  |  | Three months ended June 30, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Underlying a Operating profit | Add: <br> Depreciation and mortization of computer software ** | Adjusted EBITDA | Underlying Operating profit | Add: <br> Depreciation and amortization of computer software ** | Adjusted EBITDA |
| Financial \& Risk | 306 | 154 | 460 | 377 | 149 | 526 |
| Legal | 251 | 68 | 319 | 250 | 68 | 318 |
| Tax \& Accounting | 56 | 28 | 84 | 47 | 22 | 69 |
| Intellectual Property \& Science | 59 | 16 | 75 | 57 | 14 | 71 |
| Corporate \& Other (includes Media) ${ }^{(2)}$ | (55) | 9 | (46) | (62) | 8 | (54) |
| Integration programs expenses | na | na | - | na | na | (42) |
| Total | 617 | 275 | 892 | 669 | 261 | 888 |

## RECONCILIATION OF UNDERLYING OPERATING PROFIT TO ADJUSTED EBITDA BY SEGMENT (CONTINED)

|  | Six months ended June 30, 2012 |  |  | Six months ended June 30, 2011 |  |
| :--- | :--- | ---: | :--- | :--- | ---: | ---: | ---: |

[^1](1) Other businesses are businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. Significant businesses in this category include: BARBRI (legal education provider, sold in the second quarter of 2011); Trade and Risk Management (trade and risk management solutions provider to financial institutions sold in the first quarter of 2012); Healthcare (data, analytics and performance benchmarking solutions provider, sold in the second quarter of 2012); and Property Tax Consulting (property tax outsourcing and compliance services provider in the U.S., currently held for sale).

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: |
| (millions of U.S. dollars) | $\mathbf{2 0 1 2}$ | 2011 | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| Revenues | $\mathbf{1 2 0}$ | 286 | $\mathbf{2 8 7}$ | 539 |
| Operating profit | $\mathbf{9}$ | 62 | $\mathbf{1 0}$ | 101 |
| Depreciation and amortization of computer software | $\mathbf{-}$ | 11 | $\mathbf{5}$ | 31 |
| EBITDA | $\mathbf{9}$ | 73 | $\mathbf{1 5}$ | 132 |

(2) Corporate \& Other includes the Media business and expenses for corporate functions and certain share-based compensation costs.

## APPENDIX C

## SUPPLEMENTAL FINANCIAL INFORMATION:

## REALIGNMENT OF REPORTABLE SEGMENTS - RESTATED FINANCIAL INFORMATION FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Effective January 1, 2012, we are organized as four reportable segments reflecting how our businesses are managed: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science.
We also report on "Corporate \& Other" and "Other businesses". The items in these categories do not qualify as a component of another reportable segment, nor as a separate reportable segment.
The following tables provide our segment information and non-IFRS financial measures reflecting our current organizational structure for the years ended December 31, 2011 and 2010.

## Business segment information

| (millions of U.S. dollars) | Year ended December 31, |  | Percentage change: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Existing businesses | Acquired businesses | Constant currency | Foreign currency | Total |
| Revenues |  |  |  |  |  |  |  |
| Trading | 3,537 | 3,400 | - | - | - | 4\% | 4\% |
| Investors | 2,472 | 2,432 | (1\%) | - | (1\%) | 3\% | 2\% |
| Marketplaces | 1,134 | 997 | 4\% | 7\% | 11\% | 3\% | 14\% |
| Governance Risk \& Compliance | 154 | 73 | 14\% | 94\% | 108\% | 3\% | 111\% |
| Financial \& Risk | 7,297 | 6,902 | 1\% | 2\% | 3\% | 3\% | 6\% |
| Legal | 3,221 | 3,027 | 2\% | 3\% | 5\% | 1\% | 6\% |
| Tax \& Accounting | 1,050 | 907 | 6\% | 9\% | 15\% | 1\% | 16\% |
| Intellectual Property \& Science | 852 | 789 | 5\% | 2\% | 7\% | 1\% | 8\% |
| Reportable segments | 12,420 | 11,625 | 2\% | 3\% | 5\% | 2\% | 7\% |
| Corporate \& Other (includes Media) ${ }^{(2)}$ | 336 | 324 | - | - | - | 4\% | 4\% |
| Eliminations | (13) | (12) | - | - | - | - | - |
| Revenues from ongoing businesses | 12,743 | 11,937 | 2\% | 3\% | 5\% | 2\% | 7\% |
| Other businesses ${ }^{(1)}$ | 1,064 | 1,133 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Consolidated revenues | 13,807 | 13,070 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 6\% |


| Operating (loss) profit |  |  | Margin |  |
| :--- | ---: | ---: | ---: | ---: |
| Segment operating profit |  |  | $\mathbf{2 0 1 1}$ | $\underline{\mathbf{2 0 1 0}}$ |
| $\quad$ Financial \& Risk | 1,396 | 1,270 | $\mathbf{1 9 . 1 \%}$ | $\mathbf{1 8 . 4 \%}$ |
| Legal | 941 | 892 | $29.2 \%$ | $29.5 \%$ |
| Tax \& Accounting | 237 | 203 | $22.6 \%$ | $22.4 \%$ |
| Intellectual Property \& Science | 237 | 209 | $27.8 \%$ | $26.5 \%$ |
| Reportable segments | 2,811 | 2,574 | $22.6 \%$ | $22.1 \%$ |
| Corporate \& Other (includes Media) ${ }^{(2)}$ | $(270)$ | $(257)$ | - | - |
| Underlying operating profit | 2,541 | 2,317 | $19.9 \%$ | $19.4 \%$ |
| Other businesses ${ }^{(1)}$ | 238 | 243 |  |  |
| Integration programs expenses | $(215)$ | $(463)$ |  |  |
| Fair value adjustments | 149 | $(117)$ |  |  |
| Amortization of other identifiable intangible | $(612)$ | $(545)$ |  |  |
| $\quad$ assets | $(3,010)$ | - |  |  |
| Goodwill impairment | 204 | $(16)$ |  |  |
| Other operating gains (losses), net | $(705)$ | $\mathbf{1 , 4 1 9}$ |  |  |
| Consolidated operating (loss) profit |  |  |  |  |

## Reconciliation of operating (loss) profit to underlying operating profit and adjusted EBITDA

| (millions of U.S. dollars) | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Change |
| Operating (loss) profit | (705) | 1,419 | $\mathrm{n} / \mathrm{m}$ |
| Adjustments: |  |  |  |
| Goodwill impairment | 3,010 | - |  |
| Amortization of other identifiable intangible assets | 612 | 545 |  |
| Integration programs expenses | 215 | 463 |  |
| Fair value adjustments | (149) | 117 |  |
| Other operating (gains) losses, net | (204) | 16 |  |
| Operating profit from Other businesses ${ }^{(1)}$ | (238) | (243) |  |
| Underlying operating profit | 2,541 | 2,317 | 10\% |
| Adjustments: |  |  |  |
| Integration programs expenses | (215) | (463) |  |
| Depreciation and amortization of computer software (excluding Other businesses ${ }^{\text {(1) }}$ ) | 1,042 | 955 |  |
| Adjusted EBITDA | 3,368 | 2,809 | 20\% |
| Underlying operating profit margin | 19.9\% | 19.4\% | 50bp |
| Adjusted EBITDA margin | 26.4\% | 23.5\% | 290bp |

Reconciliation of (loss) earnings attributable to common shareholders to adjusted earnings from continuing operations

|  | Year ended <br> December 31, |  |  |
| :--- | ---: | ---: | ---: |
| (millions of U.S. dollars, except per share amounts) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | Change |
| (Loss) earnings attributable to common shareholders | $(1,390)$ | 909 | $\mathrm{n} / \mathrm{m}$ |
| Adjustments: | 3,010 | - |  |
| Goodwill impairment | $(40)$ | - |  |
| Goodwill impairment attributable to non-controlling interests | $(238)$ | $(243)$ |  |
| Operating profit from Other businesses ${ }^{(1)}$ | $(149)$ | 117 |  |
| Fair value adjustments | $(204)$ | 16 |  |
| Other operating (gains) losses, net | 15 | $(28)$ |  |
| Other finance costs (income) | $(13)$ | $(8)$ |  |
| Share of post-tax earnings in equity method investees | 143 | 21 |  |
| Tax on above items | $(105)$ | $(47)$ |  |
| Discrete tax items | 612 | 545 |  |
| Amortization of other identifiable intangible assets | $(4)$ | - |  |
| Discontinued operations | $(3)$ | $(3)$ |  |
| Dividends declared on preference shares | 1,634 | 1,279 |  |
| Adjusted earnings from continuing operations | $\$ 1.96$ | $\$ 1.53$ |  |
| Adjusted earnings per share from continuing operations | 835.8 | 836.4 |  |
| Diluted weighted average common shares (millions) | $28 \%$ |  |  |

Reconciliation of (loss) earnings from continuing operations to adjusted EBITDA

| (millions of U.S. dollars) | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Change |
| (Loss) earnings from continuing operations | $(1,396)$ | 933 | $\mathrm{n} / \mathrm{m}$ |
| Adjustments: |  |  |  |
| Tax expense | 293 | 139 |  |
| Other finance costs (income) | 15 | (28) |  |
| Net interest expense | 396 | 383 |  |
| Amortization of other identifiable intangible assets | 612 | 545 |  |
| Amortization of computer software | 659 | 572 |  |
| Depreciation | 438 | 457 |  |
| EBITDA | 1,017 | 3,001 |  |
| Adjustments: |  |  |  |
| Share of post-tax earnings in equity method investees | (13) | (8) |  |
| Other operating (gains) losses, net | (204) | 16 |  |
| Goodwill impairment | 3,010 | - |  |
| Fair value adjustments | (149) | 117 |  |
| EBITDA from Other businesses ${ }^{(1)}$ | (293) | (317) |  |
| Adjusted EBITDA | 3,368 | 2,809 | 20\% |
| Adjusted EBITDA margin | 26.4\% | 23.5\% | 290bp |

## Reconciliation of underlying operating profit to adjusted EBITDA by business segment

| (millions of U.S. dollars) | Year ended December 31, 2011 |  |  | Year ended December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Underlying Operating profit | Add: Depreciation and amortization of computer software ** | Adjusted EBITDA | Underlying Operating profit | Add: <br> Depreciation and amortization of computer software ** | Adjusted EBITDA |
| Financial \& Risk | 1,396 | 576 | 1,972 | 1,270 | 520 | 1,790 |
| Legal | 941 | 269 | 1,210 | 892 | 254 | 1,146 |
| Tax \& Accounting | 237 | 95 | 332 | 203 | 81 | 284 |
| Intellectual Property \& Science | 237 | 59 | 296 | 209 | 54 | 263 |
| Corporate \& Other (includes Media) ${ }^{(2)}$ | (270) | 43 | (227) | (257) | 46 | (211) |
| Integration programs expenses | na | na | (215) | na | na | (463) |
| Total | 2,541 | 1,042 | 3,368 | 2,317 | 955 | 2,809 |

** Excludes Other businesses ${ }^{(1)}$
(1) Other businesses are businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. Significant businesses in this category include: BARBRI (legal education provider, sold in the second quarter of 2011); Trade and Risk Management (trade and risk management solutions provider to financial institutions sold in the first quarter of 2012); Healthcare (data, analytics and performance benchmarking solutions provider, sold in the second quarter of 2012); and Property Tax Consulting (property tax outsourcing and compliance services provider in the U.S., currently held for sale).

|  | Year ended December 31, |  |
| :--- | ---: | ---: |
| (millions of U.S. dollars) | 2011 | $\mathbf{2 0 1 0}$ |
| Revenues | 1,064 | 1,133 |
| Operating profit | 238 | 243 |
| Depreciation and amortization of computer software | 55 | $\mathbf{7 4}$ |
| EBITDA | 293 | 317 |

(2) Corporate \& Other includes the Media business and expenses for corporate functions and certain share-based compensation costs.

## APPENDIX D

## QUARTERLY INFORMATION (UNAUDITED)

The following table presents a summary of our consolidated operating results for the eight most recent quarters.

|  | Quarter ended March 31, |  | Quarter ended June 30, |  | Quarter ended September 30, |  | Quarter ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (millions of U.S. dollars, except per share amounts) | 2012 | 2011 | 2012 | 2011 | 2011 | 2010 | 2011 | 2010 |
| Revenues | 3,354 | 3,330 | 3,309 | 3,447 | 3,453 | 3,256 | 3,577 | 3,458 |
| Operating profit (loss) | 386 | 396 | 1,318 | 833 | 659 | 356 | $(2,593)$ | 307 |
| Earnings (loss) from continuing operations | 328 | 255 | 936 | 572 | 381 |  | $(2,604)$ | 225 |
| (Loss) earnings from discontinued operations, net of tax | (2) | 2 | (1) | - | - | 6 | 2 | - |
| Net earnings (loss) | 326 | 257 | 935 | 572 | 381 | 277 | $(2,602)$ | 225 |
| Earnings (loss) attributable to common shares | 314 | 250 | 922 | 563 | 369 |  | $(2,572)$ | 224 |
| Dividends declared on preference shares | (1) | (1) | (1) | (1) |  | (1) | (1) | (1) |
| Basic earnings per share |  |  |  |  |  |  |  |  |
| From continuing operations | \$0.38 | \$0.30 | \$1.11 | \$0.67 | \$0.44 | \$0.31 | (\$3.11) | \$0.27 |
| From discontinued operations | - | - | - |  | - | 0.01 |  |  |
|  | \$0.38 | \$0.30 | \$1.11 | \$0.67 | \$0.44 | \$0.32 | (\$3.11) | \$0.27 |
| Diluted earnings per share |  |  |  |  |  |  |  |  |
| From continuing operations | \$0.38 | \$0.30 | \$1.11 | \$0.67 | \$0.44 | \$0.31 | (\$3.11) | \$0.27 |
| From discontinued operations | - | - | - | - | - | 0.01 | - | - |
|  | \$0.38 | \$0.30 | \$1.11 | \$0.67 | \$0.44 | \$0.32 | (\$3.11) | \$0.27 |

Our revenues and operating profits do not tend to be significantly impacted by seasonality as we record a large portion of our revenues ratably over a contract term and our costs (other than expenses associated with the Reuters integration program that commenced in 2008 and was completed in 2011) are generally incurred evenly throughout the year. However, our non-recurring revenues can cause changes in our performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year. Our results also reflect the savings benefits realized from the Reuters integration.

Revenues declined in the quarter ended June 30, 2012 compared to the respective prior-year period, reflecting divestitures of Other businesses, which was partially offset by revenue increases in our ongoing business. Revenue increases in our ongoing businesses were driven by investments in products, adjacent markets and new geographic areas, and were led by our Legal, Tax \& Accounting and Intellectual Property \& Science segments, with slower growth from our Financial \& Risk segment due to challenges in that business. The quarter ended June 30, 2012 included approximately $\$ 790$ million of gains from the sales of Other businesses and tax expense of $\$ 238$ million related to those gains, partially offset by $\$ 83$ million of discrete tax benefits. Foreign currency had a negative impact on revenues in the first and second quarter of 2012 and a positive impact in the third quarter of 2011. Our results for the fourth quarter of 2011 included a $\$ 3.0$ billion non-cash goodwill impairment charge related to our financial businesses. The second quarter of 2011 included $\$ 386$ million of gains from the disposal of businesses and investments and $\$ 69$ million of charges relating to the termination of a vendor agreement. Integration programs expenses declined through 2011 compared to 2010 as the various initiatives were completed.

THOMSON REUTERS CORPORATION

## CONSOLIDATED INCOME STATEMENT <br> (unaudited)

| (millions of U.S. dollars, except per share amounts) | Notes | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2011 | 2012 | 2011 |
| Revenues |  | 3,309 | 3,447 | 6,663 | 6,777 |
| Operating expenses | 5 | $(2,365)$ | $(2,478)$ | $(4,918)$ | $(5,030)$ |
| Depreciation |  | (109) | (110) | (219) | (217) |
| Amortization of computer software |  | (166) | (162) | (341) | (326) |
| Amortization of other identifiable intangible assets |  | (149) | (150) | (301) | (294) |
| Other operating gains, net | 6 | 798 | 286 | 820 | 319 |
| Operating profit |  | 1,318 | 833 | 1,704 | 1,229 |
| Finance costs, net: |  |  |  |  |  |
| Net interest expense | 7 | (91) | (98) | (205) | (199) |
| Other finance (costs) income | 7 | (16) | 9 | 14 | 16 |
| Income before tax and equity method investees |  | 1,211 | 744 | 1,513 | 1,046 |
| Share of post tax earnings (losses) in equity method investees |  | 4 | 2 | (3) | 7 |
| Tax expense | 8 | (279) | (174) | (246) | (226) |
| Earnings from continuing operations (Loss) earnings from discontinued operations, net of tax |  | 936 | 572 | 1,264 | 827 |
|  |  | (1) | - | (3) | 2 |
| Net earnings |  | 935 | 572 | 1,261 | 829 |
| Earnings attributable to: |  |  |  |  |  |
| Common shareholders |  | 922 | 563 | 1,236 | 813 |
| Non-controlling interests |  | 13 | 9 | 25 | 16 |
| Earnings per share: | 9 |  |  |  |  |
| Basic and diluted earnings per share: |  |  |  |  |  |
| From continuing operations |  | \$1.11 | \$0.67 | \$1.49 | \$0.97 |
| From discontinued operations |  | - | - | - | - |
| Basic and diluted earnings per share |  | \$1.11 | \$0.67 | \$1.49 | \$0.97 |

The related notes form an integral part of these consolidated financial statements.

## THOMSON REUTERS CORPORATION

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(unaudited)

| (millions of U.S. dollars) | Notes | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2011 | 2012 | 2011 |
| Net earnings |  | 935 | 572 | 1,261 | 829 |
| Other comprehensive (loss) income: |  |  |  |  |  |
| Cash flow hedges adjustments to equity |  | (49) | 34 | (31) | 84 |
| Cash flow hedges adjustments to earnings | 7 | 50 | (21) | 3 | (76) |
| Foreign currency translation adjustments to equity |  | (166) | 192 | (85) | 408 |
| Foreign currency translation adjustments to earnings |  | - | 1 | - | 2 |
| Net actuarial losses on defined benefit pension plans, net of tax ${ }^{(1)}$ |  | (155) | (22) | (199) | (3) |
| Other comprehensive (loss) income |  | (320) | 184 | (312) | 415 |
| Total comprehensive income |  | 615 | 756 | 949 | 1,244 |
| Comprehensive income for the period attributable to: |  |  |  |  |  |
| Common shareholders |  | 602 | 747 | 924 | 1,228 |
| Non-controlling interests |  | 13 | 9 | 25 | 16 |

(1) The related tax benefit (expense) was $\$ 85$ million and $\$ 15$ million for the three months ended June 30, 2012 and 2011, respectively, and $\$ 95$ million and ( $\$ 3$ ) million for the six months ended June 30, 2012 and 2011, respectively.

The related notes form an integral part of these consolidated financial statements.

THOMSON REUTERS CORPORATION

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(unaudited)

| (millions of U.S. dollars) | Notes | $\begin{gathered} \hline \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash and cash equivalents | 10 | 1,801 | 422 |
| Trade and other receivables |  | 1,733 | 1,984 |
| Other financial assets | 10 | 91 | 100 |
| Prepaid expenses and other current assets |  | 513 | 641 |
| Current assets excluding assets held for sale |  | 4,138 | 3,147 |
| Assets held for sale | 11 | 140 | 767 |
| Current assets |  | 4,278 | 3,914 |
| Computer hardware and other property, net |  | 1,355 | 1,509 |
| Computer software, net |  | 1,608 | 1,640 |
| Other identifiable intangible assets, net |  | 8,077 | 8,471 |
| Goodwill |  | 15,706 | 15,932 |
| Other financial assets | 10 | 317 | 425 |
| Other non-current assets | 12 | 540 | 535 |
| Deferred tax |  | 43 | 50 |
| Total assets |  | 31,924 | 32,476 |


| LIABILITIES AND EQUITY <br> Liabilities |  |  |  |
| :---: | :---: | :---: | :---: |
| Current indebtedness | 10 | 8 | 434 |
| Payables, accruals and provisions | 13 | 2,476 | 2,675 |
| Deferred revenue |  | 1,220 | 1,379 |
| Other financial liabilities | 10 | 63 | 81 |
| Current liabilities excluding liabilities associated with assets held for sale |  | 3,767 | 4,569 |
| Liabilities associated with assets held for sale | 11 | 17 | 35 |
| Current liabilities |  | 3,784 | 4,604 |
| Long-term indebtedness | 10 | 7,158 | 7,160 |
| Provisions and other non-current liabilities | 14 | 2,681 | 2,513 |
| Other financial liabilities | 10 | 32 | 27 |
| Deferred tax |  | 1,218 | 1,422 |
| Total liabilities |  | 14,873 | 15,726 |
| Equity |  |  |  |
| Capital | 15 | 10,292 | 10,288 |
| Retained earnings |  | 8,041 | 7,633 |
| Accumulated other comprehensive loss |  | $(1,629)$ | $(1,516)$ |
| Total shareholders' equity |  | 16,704 | 16,405 |
| Non-controlling interests |  | 347 | 345 |
| Total equity |  | 17,051 | 16,750 |
| Total liabilities and equity |  | 31,924 | 32,476 |

## Contingencies (note 18)

The related notes form an integral part of these consolidated financial statements.

THOMSON REUTERS CORPORATION

## CONSOLIDATED STATEMENT OF CASH FLOW

(unaudited)

| (millions of U.S. dollars) | Notes | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2011 | 2012 | 2011 |
| Cash provided by (used in): |  |  |  |  |  |
| OPERATING ACTIVITIES |  |  |  |  |  |
| Net earnings |  | 935 | 572 | 1,261 | 829 |
| Adjustments for: |  |  |  |  |  |
| Depreciation |  | 109 | 110 | 219 | 217 |
| Amortization of computer software |  | 166 | 162 | 341 | 326 |
| Amortization of other identifiable intangible assets |  | 149 | 150 | 301 | 294 |
| Net gains on disposals of businesses |  | (789) | (382) | (826) | (386) |
| Deferred tax |  | 53 | (142) | (119) | (174) |
| Other | 16 | (68) | 129 | 24 | 164 |
| Changes in working capital and other items | 16 | 315 | 280 | (58) | (191) |
| Net cash provided by operating activities |  | 870 | 879 | 1,143 | 1,079 |
| INVESTING ACTIVITIES |  |  |  |  |  |
| Acquisitions, net of cash acquired | 17 | (101) | (672) | (260) | (726) |
| Proceeds from disposals |  | 1,369 | 495 | 1,983 | 510 |
| Capital expenditures, less proceeds from disposals |  | (211) | (247) | (494) | (541) |
| Other investing activities |  | 2 | 2 | 7 | 37 |
| Investing cash flows from continuing operations |  | 1,059 | (422) | 1,236 | (720) |
| Investing cash flows from discontinued operations |  | 90 | 18 | 90 | 39 |
| Net cash provided by (used in) investing activities |  | 1,149 | (404) | 1,326 | (681) |
| FINANCING ACTIVITIES |  |  |  |  |  |
| Repayments of debt |  | (2) | (48) | (2) | (53) |
| Net repayments under short-term loan facilities |  | (287) | (63) | (423) | (20) |
| Repurchases of common shares | 15 | (144) | - | (168) | - |
| Dividends paid on preference shares |  | (1) | (1) | (2) | (2) |
| Dividends paid on common shares | 15 | (256) | (248) | (512) | (465) |
| Other financing activities |  | 12 | (14) | 20 | (14) |
| Net cash used in financing activities |  | (678) | (374) | $(1,087)$ | (554) |
| Translation adjustments on cash and cash equivalents |  | (7) | 1 | (3) | 5 |
| Increase (decrease) in cash and cash equivalents |  | 1,334 | 102 | 1,379 | (151) |
| Cash and cash equivalents at beginning of period |  | 467 | 611 | 422 | 864 |
| Cash and cash equivalents at end of period |  | 1,801 | 713 | 1,801 | 713 |

Supplemental cash flow information is provided in note 16.

| Interest paid | (81) | (60) | (197) | (193) |
| :--- | :---: | :---: | :---: | :---: |
| Interest received | $\mathbf{2}$ | 2 | 3 | 3 |
| Income taxes paid | $\mathbf{( 4 3 )}$ | (155) | (104) | (157) |

Amounts paid and received for interest and taxes are reflected as operating cash flows. Interest paid is net of debt-related hedges.

The related notes form an integral part of these consolidated financial statements.

THOMSON REUTERS CORPORATION

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY <br> (unaudited)

| (millions of U.S. dollars) | Stated share capital | Contributed surplus | Total capital | Retained earnings | Unrecognized loss on cash flow hedges | Foreign currency translation adjustments | Total <br> accumulated <br> other <br> comprehensive <br> (loss) income <br> ("AOCL") | Noncontrolling interests | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2011 | 10,134 | 154 | 10,288 | 7,633 | (22) | $(1,494)$ | $(1,516)$ | 345 | 16,750 |
| Comprehensive income $(\text { loss })^{(1)}$ | - | - | - | 1,037 | (28) | (85) | (113) | 25 | 949 |
| Distributions to non-controlling interest | - | - | - | - | - | - | - | (23) | (23) |
| Dividends declared on preference shares | - | - | - | (2) | - | - | - | - | (2) |
| Dividends declared on common shares | - | - | - | (531) | - | - | - | - | (531) |
| Shares issued under Dividend Reinvestment Plan ("DRIP") | 19 | - | 19 | - | - | - | - | - | 19 |
| Repurchases of common shares | (72) | - | (72) | (96) | - | - | - | - | (168) |
| Stock compensation plans | 54 | 3 | 57 | - | - | - | - | - | 57 |
| Balance, June 30, 2012 | 10,135 | 157 | 10,292 | 8,041 | (50) | $(1,579)$ | $(1,629)$ | 347 | 17,051 |
| (millions of U.S. dollars) | Stated share capital | Contributed surplus | Total capital | Retained earnings | Unrecognized (loss) gain on cash flow hedges | Foreign currency translation adjustments | AOCL | Noncontrolling interests | Total |
| Balance, December 31, 2010 | 10,077 | 207 | 10,284 | 10,518 | (43) | $(1,437)$ | $(1,480)$ | 353 | 19,675 |
| Comprehensive income ${ }^{(1)}$ | - | - | - | 810 | 8 | 410 | 418 | 16 | 1,244 |
| Distributions to noncontrolling interest | - | - | - | - | - | - | - | (19) | (19) |
| Dividends declared on preference shares | - | - | - | (2) | - | - | - | - | (2) |
| Dividends declared on common shares | - | - | - | (518) | - | - | - | - | (518) |
| Shares issued under DRIP | 53 | - | 53 | - | - | - | - | - | 53 |
| Stock compensation plans | 69 | 1 | 70 | - | - | - | - | - | 70 |
| Balance, June 30, 2011 | 10,199 | 208 | 10,407 | 10,808 | (35) | $(1,027)$ | $(1,062)$ | 350 | 20,503 |

(1) Retained earnings for the six months ended June 30, 2012 includes net actuarial losses of $\$ 199$ million, net of tax (2011-\$3 million).

The related notes form an integral part of these consolidated financial statements.

# THOMSON REUTERS CORPORATION <br> Notes to Consolidated Financial Statements (unaudited) 

(unless otherwise stated, all amounts are in millions of U.S. dollars)

## Note 1: Business description and basis of preparation

## General business description

Thomson Reuters Corporation (the "Company" or "Thomson Reuters") is an Ontario, Canada corporation with common shares listed on the Toronto Stock Exchange ("TSX") and the New York Stock Exchange ("NYSE") and Series II preference shares listed on the TSX. The Company provides intelligent information to businesses and professionals. Its offerings combine industry expertise with innovative technology to deliver critical information to decision makers.

## Basis of preparation

The unaudited consolidated interim financial statements ("interim financial statements") were prepared using the same accounting policies and methods as those used in the Company's consolidated financial statements for the year ended December 31, 2011, except as described in note 2. The interim financial statements are in compliance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34"). Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"), have been omitted or condensed. The preparation of financial statements in accordance with IAS 34 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements have been set out in note 2 of the Company's consolidated financial statements for the year ended December 31, 2011. These interim financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2011, which are included in the Company's 2011 annual report.
The accompanying interim financial statements include all adjustments, composed of normal recurring adjustments, considered necessary by management to fairly state the Company's results of operations, financial position and cash flows. The operating results for interim periods are not necessarily indicative of results that may be expected for any other interim period or for the full year.
References to " $\$$ " are to U.S. dollars and references to " C " are to Canadian dollars.

## Note 2: Changes in accounting policies

Certain pronouncements were issued by the IASB or International Financial Reporting Interpretations Committee that will be effective for accounting periods beginning on or after January 1, 2013. Many of these updates are not applicable or consequential to the Company and have been excluded from the discussion below.

## IAS 19, Employee Benefits

IAS 19, Employee Benefits, has been amended for annual accounting periods beginning January 1, 2013, with retrospective application. The new standard introduces a measure of 'net interest income (expense)' computed on the net pension asset (obligation) that will replace separate measurement of the expected return on plan assets and interest expense on the benefit obligation. The new standard also requires immediate recognition of past service costs associated with benefit plan changes. Under the current standard, past service costs are recognized over the vesting period.
Upon retrospective application of the new standard, the Company expects restated net earnings for 2012 to be lower than originally reported under the current accounting standard. The decrease is expected to arise under the new standard because net interest income (expense) will be calculated using the discount rate used to value the benefit obligation. As the discount rate is lower than the expected rate of return on assets, net earnings are expected to decrease as net interest attributable to plan assets will decline.

## Consolidation, Joint Ventures and Separate Financial Statements

The following pronouncements and related amendments must be adopted together no later than January 1, 2013 with earlier application permitted:

| IFRS 10 | Consolidated Financial Statements | IFRS 10 replaces the guidance on 'consolidation' in IAS 27-1 <br> Consolidated and Separate Financial Statements and <br> Standing Interpretations Committee ("SIC") 12-Consolidation <br> - Special Purpose Entities. The new standard contains a single <br> consolidation model that identifies control as the basis for <br> consolidation for all types of entities, including special <br> purpose entities. The new standard also sets out requirements <br> for situations when control is difficult to assess, including <br> circumstances in which voting rights are not the dominant <br> factor in determining control. |
| :--- | :--- | :--- |
| IFRS 11 | Joint Arrangements | IFRS 11 replaces the guidance on 'joint ventures' in IAS 31 - <br> Interests in Joint Ventures and SIC 13 - Jointly Controlled <br> Entities - Non-Monetary Contributions by Venturers. The new <br> standard introduces a principles-based approach to <br> accounting for joint arrangements that requires a party to a <br> joint arrangement to recognize its rights and obligations <br> arising from the arrangement. The new standard requires that <br> joint ventures be accounted for under the equity method and <br> eliminates the option to proportionally consolidate. |
| IAS 27 | Separate Financial Statements | IAS 27 has been amended for the issuance of IFRS 10, but <br> retains the current guidance for separate financial statements. |
| IAS 28 | Investments in Associates and Joint <br> Ventures | IAS 28 has been amended for conforming changes based on <br> issuance of IFRS 10 and IFRS 11. The amendment requires that <br> where a joint arrangement is determined to be a joint venture <br> under IFRS 11, it should be accounted for using the equity <br> method guidance provided in this standard. |

The adoptions of the pronouncements and amendments described above are not anticipated to have a material impact on the Company's results and financial position. Upon the adoptions of these changes, the Company will no longer proportionately consolidate its joint arrangements in (i) Omgeo, a provider of trade management services within its Financial \& Risk segment and (ii) Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market, within its Legal segment. Instead, the Company will apply the equity method to these joint ventures which will reduce consolidated revenues and reclassify the operating profit of each joint venture from consolidated operating profit to income from equity method investees. There will be no impact on net earnings.

The following pronouncements, listed by applicable annual accounting period effective date, are being assessed to determine their impact on the Company's results and financial position.

| Effective - January 1, 2013, earlier application is permitted |  |  |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| IFRS 13 | Fair Value Measurement | IFRS 13 defines 'fair value' and sets out in a single standard a <br> framework for measuring fair value and requires disclosures <br> about fair value measurements. The new standard reduces <br> complexity and improves consistency by clarifying the <br> definition of fair value and requiring its application to all fair <br> value measurements. |  |  |  |  |
| 2009-2011 <br> Cycle | Annual Improvements to IFRSs | The Annual Improvements to IFRSs for the 2009-2011 Cycle <br> (the "Annual Improvements") make non-urgent but necessary <br> amendments to several IFRSs. Among several changes, the <br> Annual Improvements: (a) amend IAS 16, Property, Plant and <br> Equipment to clarify the classification of servicing equipment; <br> (b) amend IAS 32, Financial Instruments: Presentation to <br> clarify the treatment of income tax relating to distributions <br> and transaction costs; and (c) amend IAS 34, Interim Financial <br> Reporting to clarify the disclosure requirements for segment <br> assets and liabilities in interim financial statements. |  |  |  |  |


| Effective - January 1, 2015 |  |  |
| :--- | :--- | :--- |
| IFRS 9 | Financial Instruments <br> (Classification and Measurement) | IFRS 9 replaces the guidance on 'classification and <br> measurement' of financial instruments in IAS 39-Financial <br> Instruments - Recognition and Measurement. The new <br> standard requires a consistent approach to the classification <br> of financial assets and replaces the numerous categories of <br> financial assets in IAS 39 with two categories, measured at <br> either amortized cost or at fair value. For financial liabilities, <br> the standard retains most of the IAS 39 requirements, but <br> where the fair value option is taken, the part of a fair value <br> change due to an entity's own credit risk is recorded in other <br> comprehensive income rather than the income statement, <br> unless this creates an accounting mismatch. |

The following pronouncements and related amendments, which relate to presentation and disclosure, are applicable to the Company for annual accounting periods effective from January 1, 2013 (unless otherwise noted) and are not anticipated to have a material impact on the Company's results and financial position.

- IFRS 7 - Financial Instruments: Disclosures (amendments effective January 1, 2013 and 2015);
- IFRS 12 - Disclosure of Interests in Other Entities;
- IAS 1 - Presentation of Financial Statements; and
- IAS 32 - Financial Instruments: Presentation (amendment effective January 1, 2014).


## Note 3: Segment information

Effective January 1, 2012, the Company is organized as four reportable segments reflecting how the businesses are managed: Financial \& Risk, Legal, Tax \& Accounting and Intellectual Property \& Science. The Company was previously organized as two divisions: Professional (consisting of the Legal, Tax \& Accounting and Intellectual Property \& Science segments) and Markets, also a reportable segment (consisting of the financial and media businesses). The Financial \& Risk unit consists of the financial businesses that were previously part of the Markets division and most of the Governance, Risk \& Compliance businesses that were previously included within the Legal segment.

The accounting policies applied by the segments are the same as those applied by the Company. Segment information for 2011 was restated to reflect the current presentation.

The reportable segments offer products and services to target markets as described below.

## Financial \& Risk

The Financial \& Risk segment is a provider of critical news, information and analytics, enabling transactions and bringing together communities of trading, investing, financial and corporate professionals. Financial \& Risk also provides regulatory and operational risk management solutions.

## Legal

The Legal segment is a provider of critical information, decision support tools, software and services to legal, investigation, business and government professionals around the world.

## Tax \& Accounting

The Tax \& Accounting segment is a provider of integrated tax compliance and accounting information, software and services for professionals in accounting firms, corporations, law firms and government.

## Intellectual Property \& Science

The Intellectual Property \& Science segment is a provider of comprehensive intellectual property and scientific resources that enable governments, academia, publishers, corporations and law firms to discover, develop and deliver innovations.

The Company also reports "Corporate \& Other" and "Other businesses". These categories do not qualify as a component of another reportable segment, nor as a separate reportable segment.

- Corporate \& Other includes expenses for corporate functions, certain share-based compensation costs and the Media business, which is comprised of the Reuters News Agency and consumer publishing; and
- Other businesses is an aggregation of businesses that have been or are expected to be exited through sale or closure that did not qualify for discontinued operations classification. See notes 6 and 11.

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Revenues |  |  |  |  |
| Financial \& Risk | 1,792 | 1,839 | 3,603 | 3,643 |
| Legal | 818 | 803 | 1,595 | 1,557 |
| Tax \& Accounting | 283 | 229 | 593 | 467 |
| Intellectual Property \& Science | 216 | 211 | 425 | 412 |
| Reportable segments | 3,109 | 3,082 | 6,216 | 6,079 |
| Corporate \& Other (includes Media) | 83 | 84 | 165 | 166 |
| Eliminations | (3) | (5) | (5) | (7) |
| Revenues from ongoing businesses | 3,189 | 3,161 | 6,376 | 6,238 |
| Other businesses ${ }^{\text {(1) }}$ | 120 | 286 | 287 | 539 |
| Consolidated revenues | 3,309 | 3,447 | 6,663 | 6,777 |
| Operating profit |  |  |  |  |
| Segment operating profit |  |  |  |  |
| Financial \& Risk | 306 | 377 | 608 | 704 |
| Legal | 251 | 250 | 451 | 440 |
| Tax \& Accounting | 56 | 47 | 124 | 90 |
| Intellectual Property \& Science | 59 | 57 | 114 | 109 |
| Reportable segments | 672 | 731 | 1,297 | 1,343 |
| Corporate \& Other (includes Media) | (55) | (62) | (135) | (138) |
| Underlying operating profit | 617 | 669 | 1,162 | 1,205 |
| Other businesses ${ }^{(1)}$ | 9 | 62 | 10 | 101 |
| Integration programs expenses (see note 5) | - | (42) | - | (112) |
| Fair value adjustments (see note 5) | 43 | 8 | 13 | 10 |
| Amortization of other identifiable intangible assets | (149) | (150) | (301) | (294) |
| Other operating gains, net | 798 | 286 | 820 | 319 |
| Consolidated operating profit | 1,318 | 833 | 1,704 | 1,229 |

(1) Significant businesses in this category include: BARBRI (legal education provider, sold in the second quarter of 2011); Trade and Risk Management (trade and risk management solutions provider to financial institutions, sold in the first quarter of 2012); Healthcare (data, analytics and performance benchmarking solutions provider, sold in the second quarter of 2012); and Property Tax Consulting (property tax outsourcing and compliance services provider in the U.S., currently held for sale).

In accordance with IFRS 8, Operating Segments, the Company discloses information about its reportable segments based upon the measures used by management in assessing the performance of those reportable segments. By definition, results from the Media business and Other businesses are excluded from reportable segments as they do not qualify as a component of the Company's four reportable segments, nor as a separate reportable segment. The Company uses segment operating profit to measure the operating performance of its reportable segments. The costs of centralized support services such as technology, news, accounting, procurement, legal, human resources and strategy are allocated to each segment based on usage or other applicable measures. Segment operating profit is defined as operating profit before (i) amortization of other identifiable intangible assets; (ii) other operating gains and losses; (iii) certain asset impairment charges; and (iv) corporate-related items (including corporate expense, expenses associated with the Reuters integration program that was completed in 2011, and fair value adjustments). Management uses this measure because amortization of other identifiable intangible assets, other operating gains and losses, certain asset impairment charges and corporate-related items are not considered to be controllable operating activities for purposes of assessing the current performance of the reportable segments. While in accordance with IFRS, the Company's definition of segment operating profit may not be comparable to that of other companies.

Management also uses revenues from ongoing businesses and underlying operating profit to measure its consolidated performance, which includes Media. Revenues from ongoing businesses are revenues from reportable segments and Corporate \& Other, less eliminations. Underlying operating profit is comprised of operating profit from reportable segments and Corporate \& Other. Other businesses are excluded from both measures as they are not fundamental to the Company's strategy. Revenues from ongoing businesses and underlying operating profit do not have standardized meaning under IFRS, and therefore may not be comparable to similar measures of other companies.

## Note 4: Seasonality

The Company's consolidated revenues and operating profits do not tend to be significantly impacted by seasonality as it records a large portion of its revenues ratably over a contract term and its costs (other than expenses associated with the Reuters integration program that was completed in 2011) are generally incurred evenly throughout the year. However, non-recurring revenues can cause changes in the Company's performance from quarter to consecutive quarter. Additionally, the release of certain print-based offerings can be seasonal as can certain product releases for the regulatory markets, which tend to be concentrated at the end of the year.

## Note 5: Operating expenses

The components of operating expenses include the following:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Salaries, commissions and allowances | 1,253 | 1,240 | 2,551 | 2,550 |
| Share-based payments | 23 | 28 | 57 | 62 |
| Post-employment benefits | 61 | 63 | 126 | 126 |
| Total staff costs | 1,337 | 1,331 | 2,734 | 2,738 |
| Goods and services ${ }^{(1)}$ | 545 | 604 | 1,150 | 1,215 |
| Data | 254 | 260 | 511 | 509 |
| Telecommunications | 150 | 160 | 294 | 320 |
| Real estate | 122 | 131 | 242 | 258 |
| Fair value adjustments ${ }^{(2)}$ | (43) | (8) | (13) | (10) |
| Total operating expenses | 2,365 | 2,478 | 4,918 | 5,030 |

(1) Goods and services include professional fees, consulting services, contractors, technology-related expenses, selling and marketing, and other general and administrative costs.
(2) Fair value adjustments primarily represent mark-to-market impacts on embedded derivatives and certain share-based awards.

Operating expenses include costs incurred in the ordinary course of business. Operating expenses for the six months ended June 30, 2012 included $\$ 43$ million of severance charges, most of which was incurred in the first quarter of 2012. The majority of these costs were included in the Corporate \& Other category.

In 2011, operating expenses included the final year of integration expenses from the 2008 acquisition of Reuters Group PLC ("Reuters") and other legacy efficiency initiatives. In the three and six months ended June 30, 2011, \$42 million and $\$ 112$ million, respectively, of integration expenses were incurred, primarily comprised of severance, consulting and technology-related expenses. Because the integration and legacy efficiency programs were corporate initiatives, the related expenses were excluded from segment operating profit and reported separately in the segment information disclosures in note 3.

Severance charges are reported within "Salaries, commissions and allowances". Consulting and technology-related expenses associated with the integration programs are reported within "Goods and services".

## Note 6: Other operating gains, net

Other operating gains, net, were $\$ 798$ million and $\$ 820$ million for the three and six months ended June 30, 2012, respectively. The six months ended June 30, 2012 included approximately a:

- $\quad \$ 745$ million gain from the sale of the Healthcare business;
- $\$ 45$ million gain from the sale of the Trade and Risk Management business; and
- $\quad \$ 40$ million gain from the sale of the Portia business.

Other operating gains, net, were $\$ 286$ million and $\$ 319$ million for the three and six months ended June 30, 2011, respectively, and were primarily comprised of gains from the sales of the BARBRI legal education business and the Scandinavian legal, tax and accounting business.

## Note 7: Finance costs, net

The components of finance costs, net, include interest (expense) income and other finance (costs) income as follows:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Interest expense: |  |  |  |  |
| Debt | (102) | (109) | (205) | (216) |
| Derivative financial instruments - hedging activities | 4 | 11 | 8 | 21 |
| Other | 5 | (4) | (13) | (14) |
| Fair value gains (losses) on financial instruments: |  |  |  |  |
| Debt | 1 | 2 | 3 | 7 |
| Cash flow hedges, transfer from equity | (50) | 21 | (3) | 76 |
| Fair value hedges | (4) | 4 | (3) | 15 |
| Net foreign exchange gains (losses) on debt | 53 | (27) | 3 | (98) |
|  | (93) | (102) | (210) | (209) |
| Interest income | 2 | 4 | 5 | 10 |
| Net interest expense | (91) | (98) | (205) | (199) |


|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Net (losses) gains due to changes in foreign currency exchange rates | (32) | 24 | (9) | 46 |
| Net gains (losses) on derivative instruments | 15 | (15) | 22 | (30) |
| Other | 1 | - | 1 | - |
| Other finance (costs) income | (16) | 9 | 14 | 16 |

## Net (losses) gains due to changes in foreign currency exchange rates

Net (losses) gains due to changes in foreign currency exchange rates were principally comprised of amounts related to certain intercompany funding arrangements.

## Net gains (losses) on derivative instruments

Net gains (losses) on derivative instruments were principally comprised of amounts relating to freestanding derivative instruments.

## Note 8: Taxation

Tax expense for the three and six months ended June 30, 2012 and 2011 reflected the mix of taxing jurisdictions in which pre-tax profits and losses were recognized. However, because the geographical mix of pre-tax profits and losses in interim periods may not be reflective of full year results, this distorts the Company's interim period effective tax rate. The following items also affected tax expense in 2012:

| Expense (benefit) | Three months ended June 30, 2012 | Six months ended June 30, 2012 |
| :---: | :---: | :---: |
| Sale of businesses |  |  |
| Healthcare ${ }^{(1)}$ | 224 | 137 |
| Trade and Risk Management | - | 33 |
| Portia | 14 | 14 |
| Discrete tax items |  |  |
| Uncertain tax positions ${ }^{(2)}$ | (80) | (84) |
| Corporate tax rates ${ }^{(3)}$ | - | (14) |
| Other | (3) | (11) |

(1) The three months ended June 30, 2012 included an $\$ 87$ million tax expense to write-off a deferred tax asset that was recognized in the first quarter of 2012.
(2) Relates to the reversal of tax reserves in connection with favorable developments regarding tax disputes.
(3) Relates to the impact on deferred tax liabilities due to lower corporate tax rates that were substantively enacted in certain jurisdictions outside the U.S.

The three and six months ended June 30, 2011 included a $\$ 46$ million tax benefit as a result of recognizing tax losses that arose in a prior year from the sale of an investment to the Company's principal and controlling shareholder, The Woodbridge Company Limited ("Woodbridge"). As a result of Woodbridge selling its interest in that investment to a third party in April 2011, the tax losses became available to the Company for use for tax purposes.

## Note 9: Earnings per share

Basic earnings per share was calculated by dividing earnings attributable to common shares less dividends declared on preference shares by the sum of the weighted-average number of shares outstanding during the period plus vested deferred share units ("DSUs") and vested equity-based performance restricted share units ("PRSUs"). DSUs represent common shares that certain employees have elected to receive in the future in lieu of cash compensation.

Diluted earnings per share were calculated using the denominator of the basic calculation described above adjusted to include the potentially dilutive effect of outstanding stock options and time-based restricted share units ("TRSUs"). The denominator is: (1) increased by the total number of additional common shares that would have been issued by the Company assuming exercise of all stock options with exercise prices below the average market price for the period; and (2) decreased by the number of shares that the Company could have repurchased if it had used the assumed proceeds from the exercise of stock options to repurchase them on the open market at the average share price for the period.

Earnings used in determining consolidated earnings per share and earnings per share from continuing operations are consolidated net earnings reduced by: (1) earnings attributable to non-controlling interests; and (2) dividends declared on preference shares as presented below:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Net earnings | 935 | 572 | 1,261 | 829 |
| Less: Earnings attributable to non-controlling interests | (13) | (9) | (25) | (16) |
| Dividends declared on preference shares | (1) | (1) | (2) | (2) |
| Earnings used in consolidated earnings per share | 921 | 562 | 1,234 | 811 |
| Less: Loss (earnings) from discontinued operations, net of tax | 1 | - | 3 | (2) |
| Earnings used in earnings per share from continuing operations | 922 | 562 | 1,237 | 809 |

Earnings used in determining earnings per share from discontinued operations are the (loss) earnings from discontinued operations as reported within the income statement.

The weighted-average number of shares outstanding, as well as a reconciliation of the weighted-average number of shares outstanding used in the basic earnings per share computation to the weighted-average number of shares outstanding used in the diluted earnings per share computation, is presented below:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Weighted average number of shares outstanding | 827,795,420 | 835,970,808 | 828,034,828 | 835,026,682 |
| Vested DSUs and PRSUs | 687,251 | 1,125,909 | 626,937 | 1,102,701 |
| Basic | 828,482,671 | 837,096,717 | 828,661,765 | 836,129,383 |
| Effect of stock options and TRSUs | 2,262,142 | 2,749,518 | 1,845,462 | 2,896,202 |
| Diluted | 830,744,813 | 839,846,235 | 830,507,227 | 839,025,585 |

## Note 10: Financial instruments

## Financial assets and liabilities

Financial assets and liabilities in the statement of financial position were as follows:

| June 30, 2012 | Cash, loans and receivables | Assets/ (liabilities) at fair value through earnings | Derivatives used for hedging | Available for sale | Other financial liabilities | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 1,801 | - | - | - | - | 1,801 |
| Trade and other receivables | 1,733 | - | - | - | - | 1,733 |
| Other financial assets - current | 26 | 65 | - | - | - | 91 |
| Other financial assets -non-current | 70 | - | 221 | 24 | 2 | 317 |
| Current indebtedness | - | - | - | - | (8) | (8) |
| Trade payables (see note 13) | - | - | - | - | (336) | (336) |
| Accruals (see note 13) | - | - | - | - | $(1,509)$ | $(1,509)$ |
| Other financial liabilities - current | - | (18) | - | - | (45) | (63) |
| Long term indebtedness | - | - | - | - | $(7,158)$ | $(7,158)$ |
| Other financial liabilities -non-current | - | - | (32) | - | - | (32) |
| Total | 3,630 | 47 | 189 | 24 | $(9,054)$ | $(5,164)$ |
| December 31, 2011 | Cash, loans and receivables | Assets/ (liabilities) at fair value through earnings | Derivatives used for hedging | Available for sale | Other financial liabilities | Total |
| Cash and cash equivalents | 422 | - | - | - | - | 422 |
| Trade and other receivables | 1,984 | - | - | - | - | 1,984 |
| Other financial assets - current | 27 | 73 | - | - | - | 100 |
| Other financial assets -non-current | 154 | - | 251 | 20 | - | 425 |
| Current indebtedness | - | - | - | - | (434) | (434) |
| Trade payables (see note 13) | - | - | - | - | (508) | (508) |
| Accruals (see note 13) | - | - | - | - | $(1,756)$ | $(1,756)$ |
| Other financial liabilities - current | - | (32) | - | - | (49) | (81) |
| Long term indebtedness | - | - | - | - | $(7,160)$ | $(7,160)$ |
| Other financial liabilities -non-current | - | - | (27) | - | - | (27) |
| Total | 2,587 | 41 | 224 | 20 | $(9,907)$ | $(7,035)$ |

## Cash and cash equivalents

At June 30, 2012, there was $\$ 1.2$ billion of cash and cash equivalents held in money market accounts (December 31, 2011 $\$ 110$ million). Of total cash and cash equivalents, $\$ 139$ million and $\$ 147$ million at June 30, 2012 and December 31, 2011, respectively, were held in subsidiaries which have regulatory restrictions, contractual restrictions or operate in countries where exchange controls and other legal restrictions apply and are therefore not available for general use by the Company.

## Debt-related activity

Current indebtedness included nil and \$390 million of outstanding commercial paper at June 30, 2012 and December 31, 2011, respectively.

The Company has a $\$ 2.0$ billion unsecured revolving credit facility that currently expires in August 2016. The facility may be used to provide liquidity in connection with the Company's commercial paper program and for general corporate purposes. There were no amounts drawn against this facility as of June 30, 2012.

## Note 11: Businesses held for sale

The Company intends to sell certain businesses that are no longer fundamental to its strategy. The results of operations from these businesses are reported within the "Other business" category. See note 3. The most significant of those businesses classified as held for sale at June 30, 2012 was Property Tax Consulting, a provider of property tax outsourcing and compliance services in the U.S., formerly in the Tax \& Accounting segment.
The assets and liabilities associated with all businesses classified as held for sale in the statement of financial position are as follows:

|  | June 30, <br> 3012 | December 31, <br> 2011 |
| :--- | ---: | ---: | ---: |
| Trade and other receivables | $\mathbf{2 1}$ | 12 |
| Computer software, net | $\mathbf{5}$ | 76 |
| Other identifiable intangible assets, net | $\mathbf{3 6}$ | - |
| Goodwill | $\mathbf{6 4}$ | 659 |
| Other assets | $\mathbf{1 4}$ | 20 |
| Total assets held for sale | $\mathbf{1 4 0}$ | $\mathbf{7 6 7}$ |
|  |  |  |
| Payables, accruals and provisions | $\mathbf{1 4}$ | 14 |
| Deferred revenue | $\mathbf{2}$ | 13 |
| Other liabilities | $\mathbf{1}$ | 8 |
| Total liabilities associated with assets held for sale | $\mathbf{1 7}$ | $\mathbf{3 5}$ |

The balances classified as held for sale at December 31, 2011 primarily related to the Trade \& Risk management business, which was sold in the first quarter of 2012.

These businesses do not qualify for discontinued operations classification.

## Note 12: Other non-current assets

|  | June 30, | December 31, |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 2}$ | 2011 |
| Net defined benefit plan surpluses | $\mathbf{3}$ | 13 |
| Cash surrender value of life insurance policies | $\mathbf{2 5 0}$ | 241 |
| Investments in equity method investees | $\mathbf{2 4 6}$ | 253 |
| Other non-current assets | $\mathbf{4 1}$ | $\mathbf{2 8}$ |
| Total other non-current assets | $\mathbf{5 4 0}$ | $\mathbf{5 3 5}$ |

## Note 13: Payables, accruals and provisions

|  | June 30, | December 31, |
| :--- | ---: | ---: | ---: |
| Trade payables | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| Accruals | $\mathbf{3 3 6}$ | 508 |
| Provisions | $\mathbf{1 , 5 0 9}$ | $\mathbf{1 , 7 5 6}$ |
| Other current liabilities | $\mathbf{2 3 1}$ | $\mathbf{2 3 2}$ |
| Total payables, accruals and provisions | $\mathbf{4 0 0}$ | $\mathbf{1 7 9}$ |

Note 14: Provisions and other non-current liabilities

|  | June 30, | December 31, |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| Net defined benefit plan obligations | $\mathbf{1 , 7 0 5}$ | $\mathbf{1 , 4 3 8}$ |
| Deferred compensation and employee incentives | $\mathbf{2 2 1}$ | 218 |
| Provisions | $\mathbf{1 7 2}$ | 176 |
| Unfavorable contract liability | $\mathbf{1 2 2}$ | 147 |
| Uncertain tax positions | $\mathbf{3 7 2}$ | 446 |
| Other non-current liabilities | $\mathbf{8 9}$ | 88 |
| Total provisions and other non-current liabilities | $\mathbf{2 , 6 8 1}$ | $\mathbf{2 , 5 1 3}$ |

## Note 15: Capital

## Share repurchases

The Company may buy back shares (and subsequently cancel them) from time to time as part of its capital management strategy. In May 2012, the Company renewed its normal course issuer bid ("NCIB") share repurchase facility for an additional 12 -month period. Under the NCIB, up to 15 million common shares (representing less than $2 \%$ of the total outstanding shares) may be repurchased in open market transactions on the TSX or the NYSE between May 22, 2012 and May 21, 2013.

During the three and six months ended June 30, 2012, the Company repurchased 5,097,400 and 5,948,600 of its common shares for approximately $\$ 144$ million and $\$ 168$ million, respectively. The average price per share for 2012 repurchases was $\$ 28.26$. The Company has repurchased $4,332,200$ of its common shares under the current NCIB. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth.

## Dividends

Dividends on common shares are declared in U.S. dollars. Details of dividends declared per share are as follows:

|  | Three months ended <br> June 30, |  |  | Six months ended <br> June 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2012 | 2011 | $\mathbf{2 0 1 2}$ | 2011 |
| Dividends declared per common share | $\mathbf{\$ 0 . 3 2}$ | $\$ 0.31$ | $\mathbf{\$ 0 . 6 4}$ | $\$ 0.62$ |

In the statement of cash flow, dividends paid on common shares are shown net of amounts reinvested in the Company's dividend reinvestment plan. Details of dividend reinvestment were as follows:

|  | Three months ended <br> June 30, |  |  |  | Six months ended <br> June 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2012 | 2011 | $\mathbf{2 0 1 2}$ | 2011 |  |
| Dividend reinvestment | 10 | 11 | 19 | 53 |  |

## Note 16: Supplemental cash flow information

Details of "Other" in the statement of cash flow are as follows:

|  | Three months ended <br> June 30, |  |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{2 0 1 2}$ | 2011 | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| Non-cash employee benefit charges | $\mathbf{4 7}$ | 62 | $\mathbf{1 2 1}$ | 135 |  |
| Other ${ }^{(1)}$ | $\mathbf{( 1 1 5 )}$ | 67 | $\mathbf{( 9 7 )}$ | $\mathbf{2 9}$ |  |
|  | $\mathbf{( 6 8 )}$ | 129 | $\mathbf{2 4}$ | 164 |  |

(1) The 2012 periods include non-cash reversals of uncertain tax positions. See note 8.

Details of "Changes in working capital and other items" are as follows:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Trade and other receivables | 37 | 75 | 154 | 72 |
| Prepaid expenses and other current assets | 28 | 125 | (21) | 44 |
| Other financial assets | (9) | 3 | - | 7 |
| Payables, accruals and provisions | 90 | 83 | (378) | (454) |
| Deferred revenue | (8) | (78) | (15) | 34 |
| Other financial liabilities | (36) | (1) | (15) | (7) |
| Income taxes | 246 | 139 | 308 | 204 |
| Other | (33) | (66) | (91) | (91) |
|  | 315 | 280 | (58) | (191) |

## Note 17: Acquisitions

Acquisitions primarily comprise the purchase of businesses that are integrated into existing operations to broaden the Company's range of offerings to customers as well as its presence in global markets.

## Acquisition activity

The number of acquisitions completed, and the related cash consideration, during the three and six months ended June 30,2012 and 2011 were as follows:

| Number of transactions | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Businesses and identifiable intangible assets acquired | 9 | 8 | 17 | 17 |
| Investments in businesses | - | - | - | - |
|  | 9 | 8 | 17 | 17 |
| Cash consideration | Three months ended June 30, |  | Six months ended June 30, |  |
|  | 2012 | 2011 | 2012 | 2011 |
| Businesses and identifiable intangible assets acquired ${ }^{(1)}$ | 89 | 671 | 232 | 724 |
| Contingent consideration payments | 11 | - | 25 | - |
| Investments in businesses | 1 | 1 | 3 | 2 |
|  | 101 | 672 | 260 | 726 |

(1) Cash consideration is net of cash acquired of nil and $\$ 7$ million for the three months ended June 30, 2012 and 2011, respectively, and $\$ 2$ million and $\$ 9$ million for the six months ended June 30, 2012 and 2011, respectively.
The following provides a brief description of certain acquisitions completed during the six months ended June 30, 2012 and 2011:

| Date | Company | Acquiring segment | Description |
| :--- | :--- | :--- | :--- |
| January 2012 | Dr. Tax Software | Tax \& Accounting | A Canadian based developer of income tax software |
| May 2011 | Mastersaf | Tax \& Accounting | A Brazilian provider of tax and accounting solutions |
| May 2011 | World-Check | Legal | A provider of financial crime and corruption prevention <br> information |

## Purchase price allocation

Each business combination has been accounted for using the acquisition method and the results of acquired businesses are included in the consolidated financial statements from the dates of acquisition. Purchase price allocations related to certain acquisitions may be subject to adjustment pending completion of final valuations.

The details of net assets acquired were as follows:

|  | Three months ended June 30, |  | Six months endedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Cash and cash equivalents | - | 7 | 2 | 9 |
| Trade and other receivables | 4 | 33 | 7 | 39 |
| Prepaid expenses and other current assets | 1 | 40 | 2 | 43 |
| Current assets | 5 | 80 | 11 | 91 |
| Computer hardware and other property, net | - | 3 | 1 | 3 |
| Computer software, net | 7 | 63 | 24 | 66 |
| Other identifiable intangible assets | 38 | 240 | 89 | 276 |
| Other non-current assets | - | - | - | 1 |
| Total assets | 50 | 386 | 125 | 437 |
| Current indebtedness | ${ }^{-}$ | (50) | - | (50) |
| Payables, accruals and provisions | (10) | (29) | (11) | (44) |
| Deferred revenue | (11) | (39) | (16) | (43) |
| Current liabilities | (21) | (118) | (27) | (137) |
| Provisions and other non-current liabilities | - | (5) | (3) | (6) |
| Deferred tax | (5) | (63) | (17) | (65) |
| Total liabilities | (26) | (186) | (47) | (208) |
| Net assets acquired | 24 | 200 | 78 | 229 |
| Goodwill | 65 | 478 | 156 | 504 |
| Total | 89 | 678 | 234 | 733 |

The excess of the purchase price over the net tangible and identifiable intangible assets acquired and assumed liabilities was recorded as goodwill and reflects synergies and the value of the acquired workforce. The majority of goodwill for acquisitions completed in 2012 and 2011 is not expected to be deductible for tax purposes.

Acquisition transactions were completed by acquiring all equity interests or the net assets of the acquired business. The revenues and operating profit of acquired businesses since the date of acquisition were not material to the Company's results of operations.

## Note 18: Contingencies

## Lawsuits and legal claims

In November 2009, the European Commission initiated an investigation relating to the use of the Company's Reuters Instrument Codes (RIC symbols). RIC symbols are specifically designed to help financial professionals retrieve news and information on financial instruments (such as prices and other data on stocks, bonds, currencies and commodities) from Thomson Reuters financial data services. While the Company does not believe that it has engaged in any anti-competitive behavior related to RIC symbols, it offered to allow customers to license additional usage rights for RICs and to provide them with information needed to cross reference RICs with other data. Following initial feedback from market testing (as prescribed by European Union law), the Company entered into further discussions with the European Commission and subsequently produced a revised set of commitments which the European Commission is currently market testing.

In addition to the matter described above, the Company is engaged in various legal proceedings and claims that have arisen in the ordinary course of business. The outcome of all of the proceedings and claims against the Company, including the matter described above, is subject to future resolution, including the uncertainties of litigation. Based on information currently known to the Company and after consultation with outside legal counsel, management believes that the probable ultimate resolution of any such proceedings and claims, individually or in the aggregate, will not have a material adverse effect on the financial condition of the Company, taken as a whole.

## Uncertain tax positions

The Company is subject to taxation in numerous jurisdictions. There are many transactions and calculations during the course of business for which the ultimate tax determination is uncertain. The Company maintains provisions for uncertain tax positions that it believes appropriately reflect its risk. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. The Company reviews the adequacy of these provisions at the end of the reporting period. It is possible that at some future date, liabilities in excess of the Company's provisions could result from audits by, or litigation with, the IRS or other relevant taxing authorities. Management believes that such additional liabilities would not have a material adverse impact on the Company's financial condition taken as a whole.

## Note 19: Related party transactions

As of June 30, 2012, Woodbridge beneficially owned approximately 55\% of the Company's shares.

## Transactions with Woodbridge

From time to time, in the normal course of business, the Company enters into transactions with Woodbridge and certain of its affiliates. These transactions involve providing and receiving product and service offerings, are negotiated at arm's length on standard terms, including price, and are not significant to the Company's results of operations or financial condition either individually or in the aggregate.

In May 2012, as part of its efforts to expand its mutual fund data and strategic research capabilities, the Company acquired a Canadian mutual fund database, fund fact sheet business and mutual fund and equity data feed business for approximately C $\$ 9$ million from The Globe and Mail ("The Globe"), which is majority owned by Woodbridge. The Company paid approximately C $\$ 8$ million in cash and issued a C $\$ 1$ million promissory note to The Globe that will be due in May 2016. In connection with the acquisition, the Company licensed the acquired database to The Globe over a four year term, valued at approximately C $\$ 250,000$ per year. The Globe issued four promissory notes to the Company, each for the value of the annual license. Amounts due each year under the notes issued by The Globe will be offset against the note issued by the Company. The board of directors' Corporate Governance Committee approved the transaction.

In the normal course of business, certain of the Company's subsidiaries charge a Woodbridge-owned company fees for various administrative services. The total amount charged to Woodbridge for these services was approximately $\$ 69,000$ for the year ended December 31, 2011.

The Company purchases property and casualty insurance from third party insurers and retains the first $\$ 500,000$ of each and every claim under the programs via the Company's captive insurance subsidiaries. Woodbridge is included in these programs and pays the Company a premium commensurate with its exposures. Premiums relating to the year ended December 31, 2011 were $\$ 58,000$, which would approximate the premium charged by a third party insurer for such coverage.

The Company maintained an agreement with Woodbridge until April 17, 2008 (the closing date of the Reuters acquisition) under which Woodbridge agreed to indemnify up to $\$ 100$ million of liabilities incurred either by the Company's current and former directors and officers or by the Company in providing indemnification to these individuals on substantially the same terms and conditions as would apply under an arm's length, commercial arrangement. The Company was required to pay Woodbridge an annual fee of $\$ 750,000$, which was less than the premium that would have been paid for commercial insurance. In 2008, the Company replaced this agreement with a conventional insurance agreement. The Company is entitled to seek indemnification from Woodbridge for any claims arising from events prior to April 17,2008, so long as the claims are made before April 17, 2014.

## Transactions with associates and joint ventures

From time to time, the Company enters into transactions in connection with its investments in associates and joint ventures. These transactions typically involve providing or receiving services and are entered into in the normal course of business and on an arm's length basis.

The Company and The Depository Trust \& Clearing Corporation ("DTCC") each have a 50\% interest in Omgeo, a provider of trade management services. Omgeo pays the Company for use of a facility and technology and other services which were valued at approximately $\$ 5$ million for the six months ended June 30, 2012.

The Company and Shin Nippon Hoki Shuppan K.K. each own 50\% of Westlaw Japan K.K., a provider of legal information and solutions to the Japanese legal market. The Company provides the joint venture with technology and other services which were valued at approximately $\$ 400,000$ for the six months ended June 30, 2012.

In connection with the 2008 acquisition of Reuters, the Company assumed a lease agreement with 3XSQ Associates, an entity now owned by the Company and Rudin Times Square Associates LLC that was formed to build and operate the 3 Times Square property and building in New York, New York that now serves as the Company's corporate headquarters. The Company follows the equity method of accounting for its investment in 3XSQ Associates. The lease provides the Company with over 690,000 square feet of office space until 2021 and includes provisions to terminate portions early and various renewal options. The Company's costs under this lease arrangement for rent, taxes and other expenses were approximately $\$ 19$ million for the six months ended June 30, 2012.

## Other transactions

In October 2010, the Company acquired Serengeti, a provider of electronic billing and matter management systems for corporate legal departments. As a result of a prior investment in a venture lending firm, Peter Thomson, one of the Company's directors, may have the right to receive $10 \%$ of the purchase consideration paid by the Company. Mr. Thomson did not participate in negotiations related to the acquisition of Serengeti and refrained from deliberating and voting on the acquisition.

## Note 20: Subsequent events

## Acquisitions

In July 2012, the Company commenced a tender offer to acquire all of the outstanding common shares of FX Alliance Inc., a global provider of electronic foreign exchange trading solutions to corporations and asset managers, for $\$ 22.00$ per share. The Company estimates that the aggregate purchase price will be approximately $\$ 680$ million. The transaction is expected to close in the third quarter of 2012.

In July 2012, the Company signed a definitive agreement to acquire MarkMonitor, a provider of online brand protection. The transaction is expected to close in the third quarter of 2012.

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[^0]:    (1) Fair value adjustments primarily represent non-cash accounting adjustments from the revaluation of embedded foreign exchange derivatives within certain customer contracts due to fluctuations in foreign exchange rates and mark-to-market adjustments from certain share-based awards.

    Operating expenses, excluding fair value adjustments and Other businesses, increased slightly in both periods. Savings generated from tight cost controls and efficiency initiatives mitigated increases associated with recent acquisitions and customer administration and customer service in the Financial \& Risk segment. The six-month period of 2012 included \$43 million of severance charges, the majority of which were incurred in the first quarter.

[^1]:    ** Excludes Other businesses ${ }^{(1)}$

