



REUTERS/Stefan Wermuth

THOMSON REUTERS

FIRST-QUARTER 2014 RESULTS



THOMSON REUTERS

Agenda

- Welcome / Introduction Frank Golden
- First-Quarter Highlights Jim Smith
- Financial Review – Q1 2014 Stephane Bello
- Q & A

Special Note

Safe Harbor / Forward-Looking Statements

- This presentation consists of these slides and the associated remarks and comments, which are related and intended to be presented and understood together.
- The following discussion contains forward-looking statements, including but not limited to, those about Thomson Reuters outlook and prospects. Forward-looking statements are those which are not historical facts. These and other statements that relate to future results as well as expectations related to the company's transformation initiatives, 2014 opportunities and challenges for its business segments (notably, Financial & Risk's net sales and Legal's U.S. print revenues) and the amount of charges to be incurred by the company in 2014, are based on Thomson Reuters current expectations.
- Our actual results in future periods may differ materially from those currently expected because of a number of risks, uncertainties and assumptions. The risks, uncertainties and assumptions that we believe are material are outlined in our disclosure filings and materials, which you can find on www.thomsonreuters.com. Please consult these documents for a more complete understanding of these risks, uncertainties and assumptions. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Our outlook is provided for the purpose of providing information about current expectations for 2014. This information may not be appropriate for other purposes.

Non-IFRS Financial Measures

- This presentation contains disclosures of certain non-IFRS financial measures. These measures include revenues from ongoing businesses, adjusted EBITDA and the related margin, underlying operating profit and the related margin, free cash flow, free cash flow from ongoing businesses and adjusted EPS.
- Please see our earnings release dated April 30, 2014, which is available on www.thomsonreuters.com, for a reconciliation of each of these measures to the most directly comparable IFRS financial measure.

FIRST - QUARTER 2014 HIGHLIGHTS

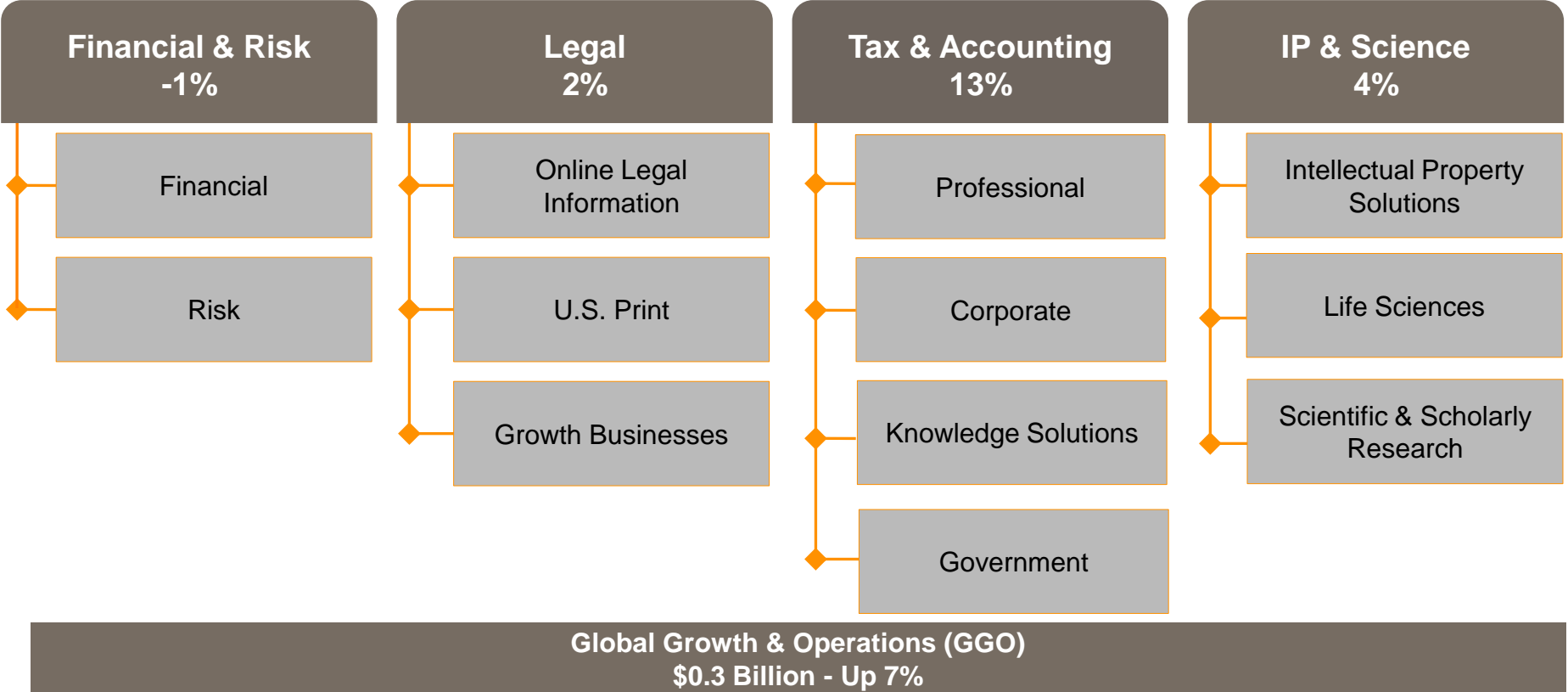
JIM SMITH
PRESIDENT & CEO

Q1 2014 Results

- Revenues up 1%
- Adj. EBITDA up 8%
 - Adjusted EBITDA margin 26.2% vs. 24.4% in Q1 2013
- Underlying operating profit up 14%
 - Underlying operating profit margin 16.9% vs. 14.9% in Q1 2013
- Adjusted EPS \$0.46 vs. \$0.38 Q1 2013
- \$1.1 billion returned to shareholders since October 2013 from share repurchases & dividends
- 2014 Outlook affirmed

Revenue growth excludes the impact of currency. Results for ongoing businesses.

Q1 2014 Revenue Results by Business



Q1 2014

Creating Value for the Long-Term

Targeting gradual improvement in revenue growth

- Driven by improving revenue mix, not just improving market environment
 - 50% of revenue base grew 9% in 2013

Our Transformation Program is speeding our shift to an enterprise model & expected to deliver scale benefits

- Target \$400M+ of savings

Driving shareholder returns through operational improvements & balanced Capital Strategy

- Will be used to drive EPS, free cash flow per share and to fund growth initiatives
- Three key levers: revenue growth, scale initiatives and share buybacks

Building a Platform for Sustainable Growth

FINANCIAL REVIEW

STEPHANE BELLO
CHIEF FINANCIAL OFFICER

Consolidated Results

Q1 2014

(\$ Millions)	First Quarter		
	<u>2014</u>	<u>2013</u>	<u>Change</u>
Revenues	\$3,129	\$3,097	1%
<i>Before Currency</i>			<i>1%</i>
Adjusted EBITDA	\$820	\$757	8%
<i>Adjusted EBITDA Margin</i>	<i>26.2%</i>	<i>24.4%</i>	
Underlying Operating Profit	\$528	\$462	14%
<i>Underlying Operating Profit Margin</i>	<i>16.9%</i>	<i>14.9%</i>	

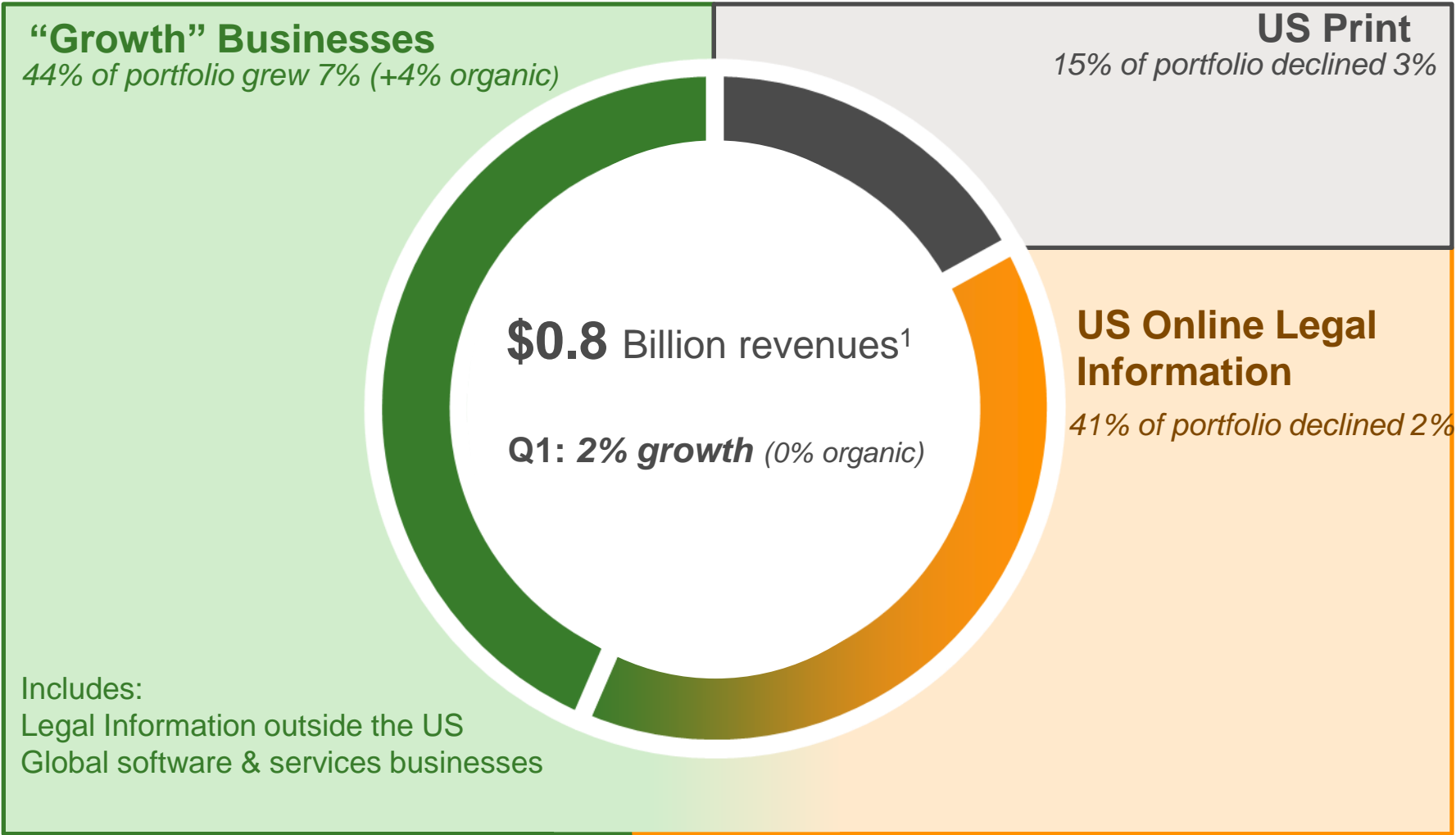
Results for ongoing businesses.

Legal Q1 2014

(\$ Millions)	First Quarter		
	<u>2014</u>	<u>2013</u>	<u>Change</u>
Revenues	\$803	\$794	1%
<i>Before Currency</i>			<i>2%</i>
EBITDA	\$284	\$276	3%
<i>EBITDA Margin</i>	<i>35.4%</i>	<i>34.8%</i>	
Operating Profit	\$215	\$201	7%
<i>Operating Profit Margin</i>	<i>26.8%</i>	<i>25.3%</i>	

Results for ongoing businesses.

Legal Q1 2014



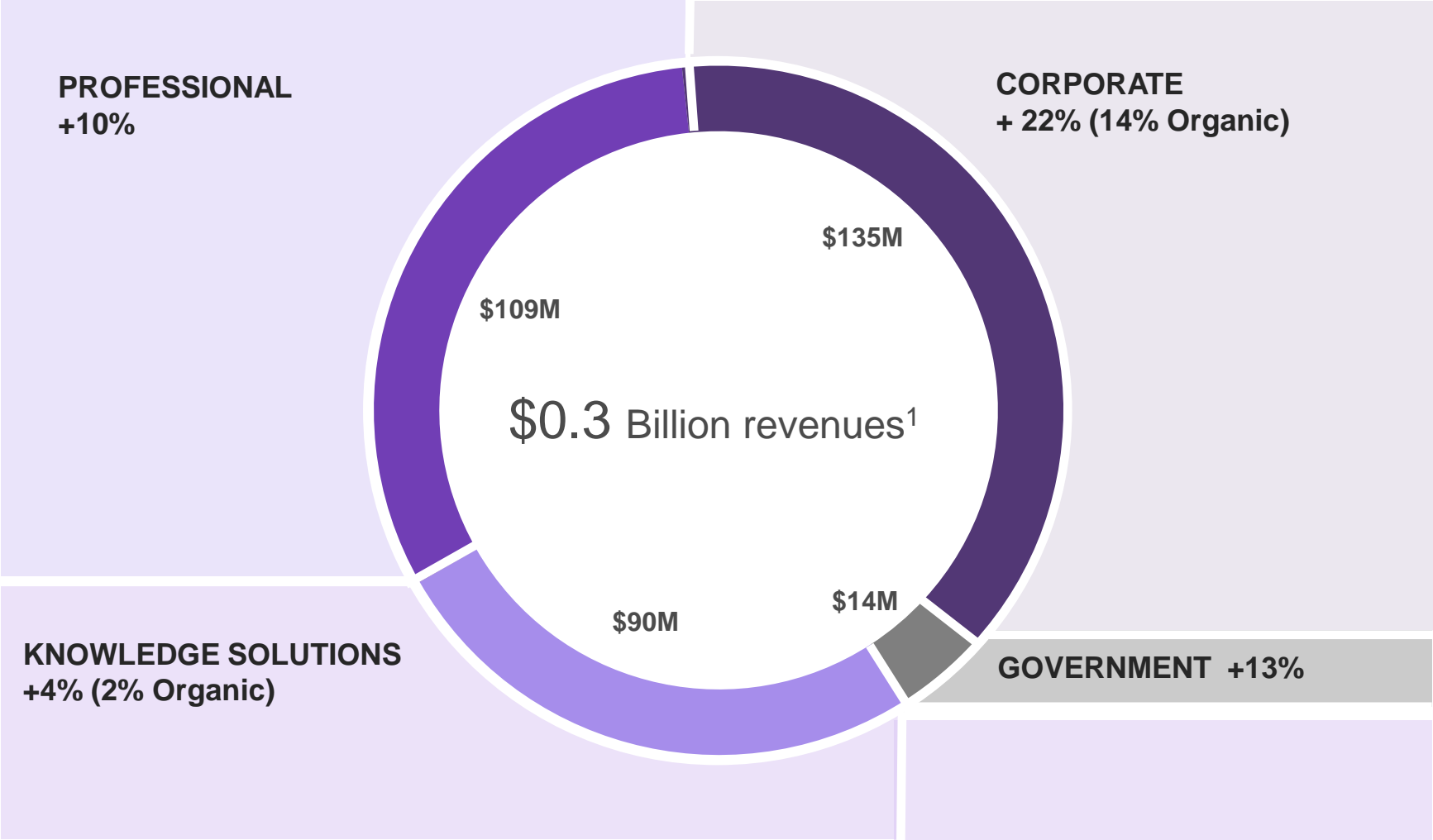
Tax & Accounting

Q1 2014

(\$ Millions)	First Quarter		
	<u>2014</u>	<u>2013</u>	<u>Change</u>
Revenues	\$348	\$317	10%
<i>Before Currency</i>			<i>13%</i>
EBITDA	\$115	\$98	17%
<i>EBITDA Margin</i>	<i>33.0%</i>	<i>30.9%</i>	
Operating Profit	\$84	\$69	22%
<i>Operating Profit Margin</i>	<i>24.1%</i>	<i>21.8%</i>	

Results for ongoing businesses.

Tax & Accounting Q1 2014



¹ Q1 2014 Revenues from ongoing businesses.

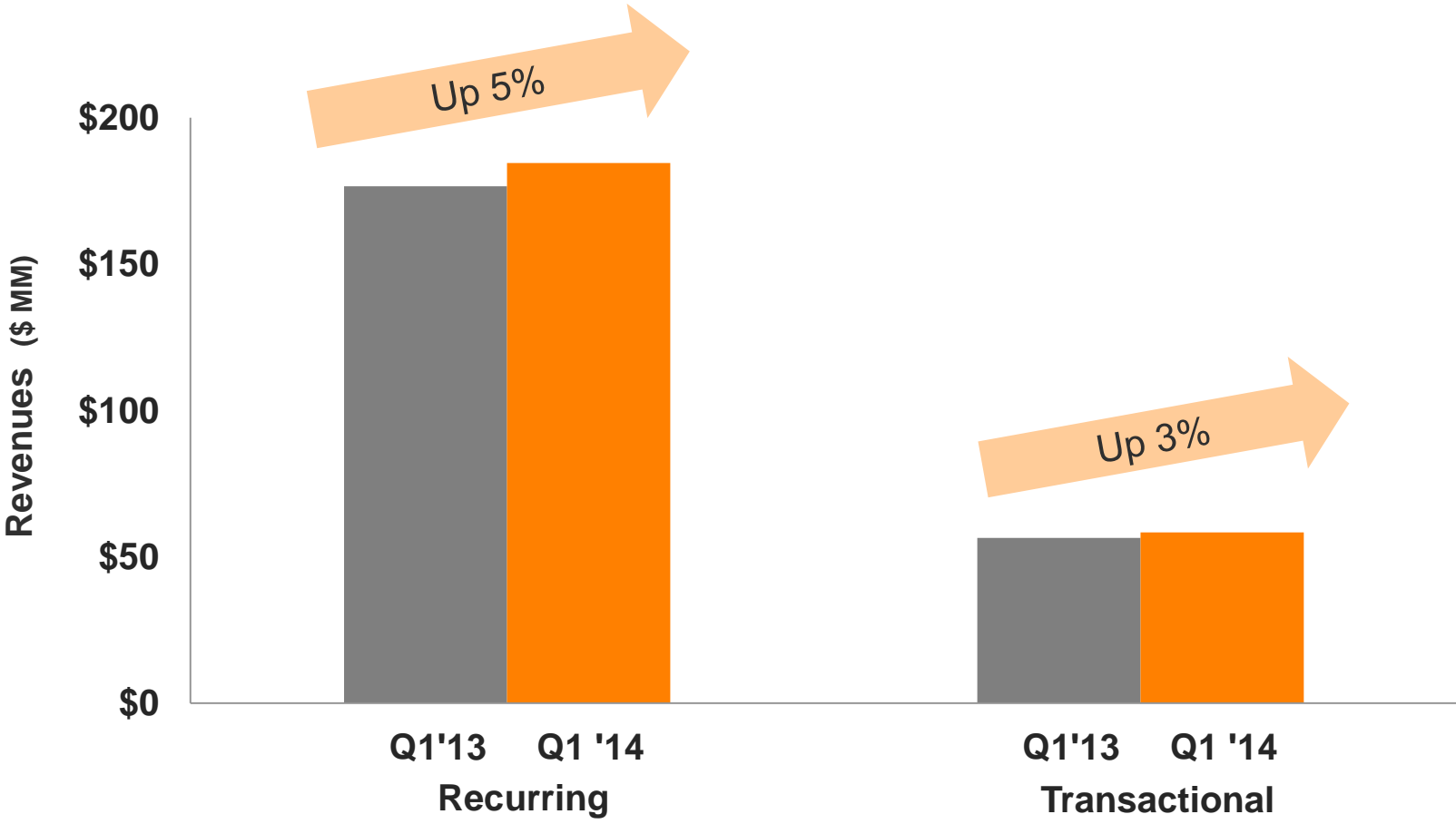
IP & Science

Q1 2014

(\$ Millions)	First Quarter		
	<u>2014</u>	<u>2013</u>	<u>Change</u>
Revenues	\$243	\$233	4%
<i>Before Currency</i>			<i>4%</i>
EBITDA	\$72	\$70	3%
<i>EBITDA Margin</i>	<i>29.6%</i>	<i>30.0%</i>	
Operating Profit	\$51	\$51	0%
<i>Operating Profit Margin</i>	<i>21.0%</i>	<i>21.9%</i>	

Results for ongoing businesses.

IP & Science Q1 2014



Financial & Risk

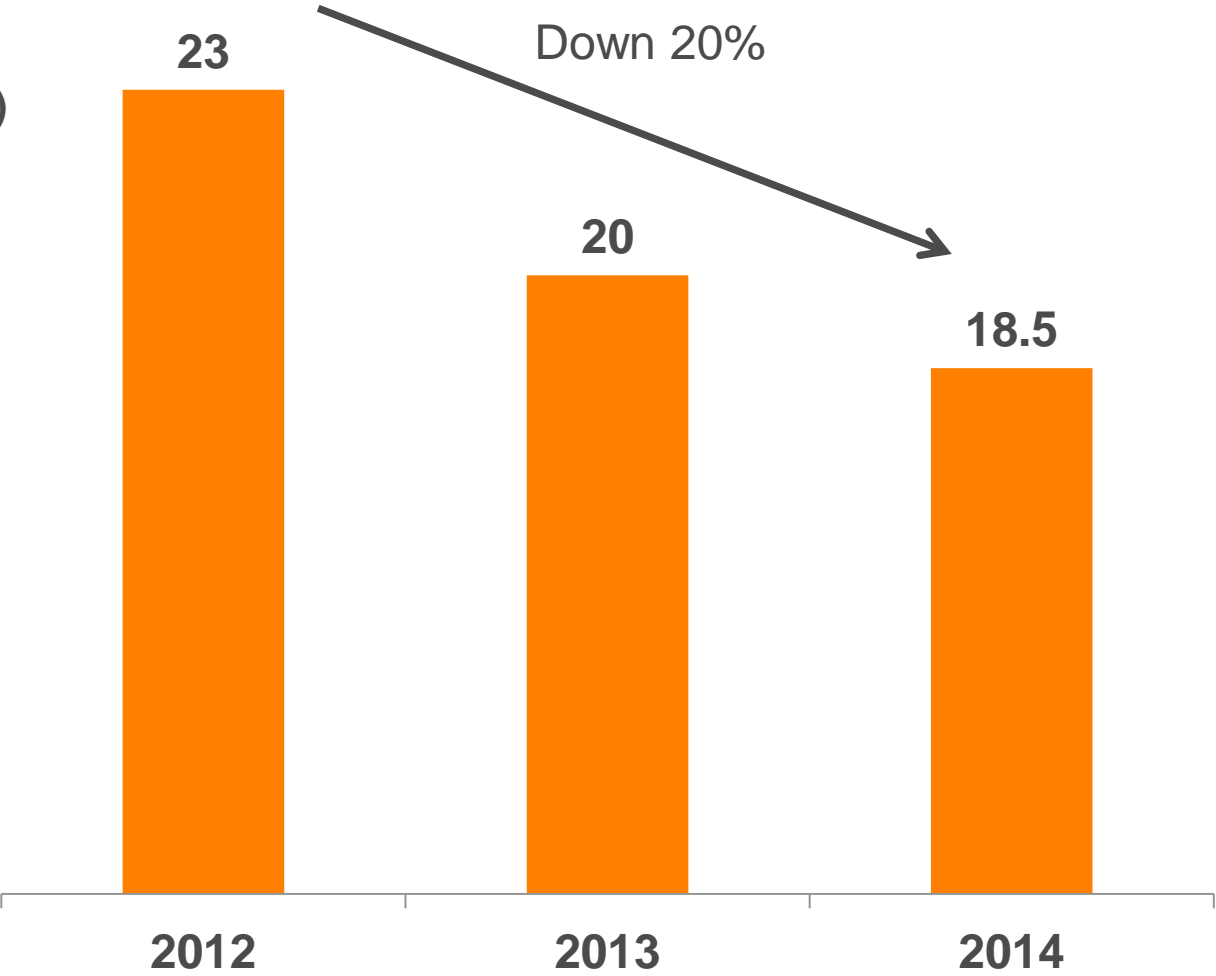
Q1 2014

(\$ Millions)	First Quarter		
	<u>2014</u>	<u>2013</u>	<u>Change</u>
Revenues	\$1,658	\$1,675	-1%
<i>Before Currency</i>			<i>-1%</i>
EBITDA	\$399	\$360	11%
<i>EBITDA Margin</i>	<i>24.1%</i>	<i>21.5%</i>	
Operating Profit	\$240	\$200	20%
<i>Operating Profit Margin</i>	<i>14.5%</i>	<i>11.9%</i>	

Results for ongoing businesses.

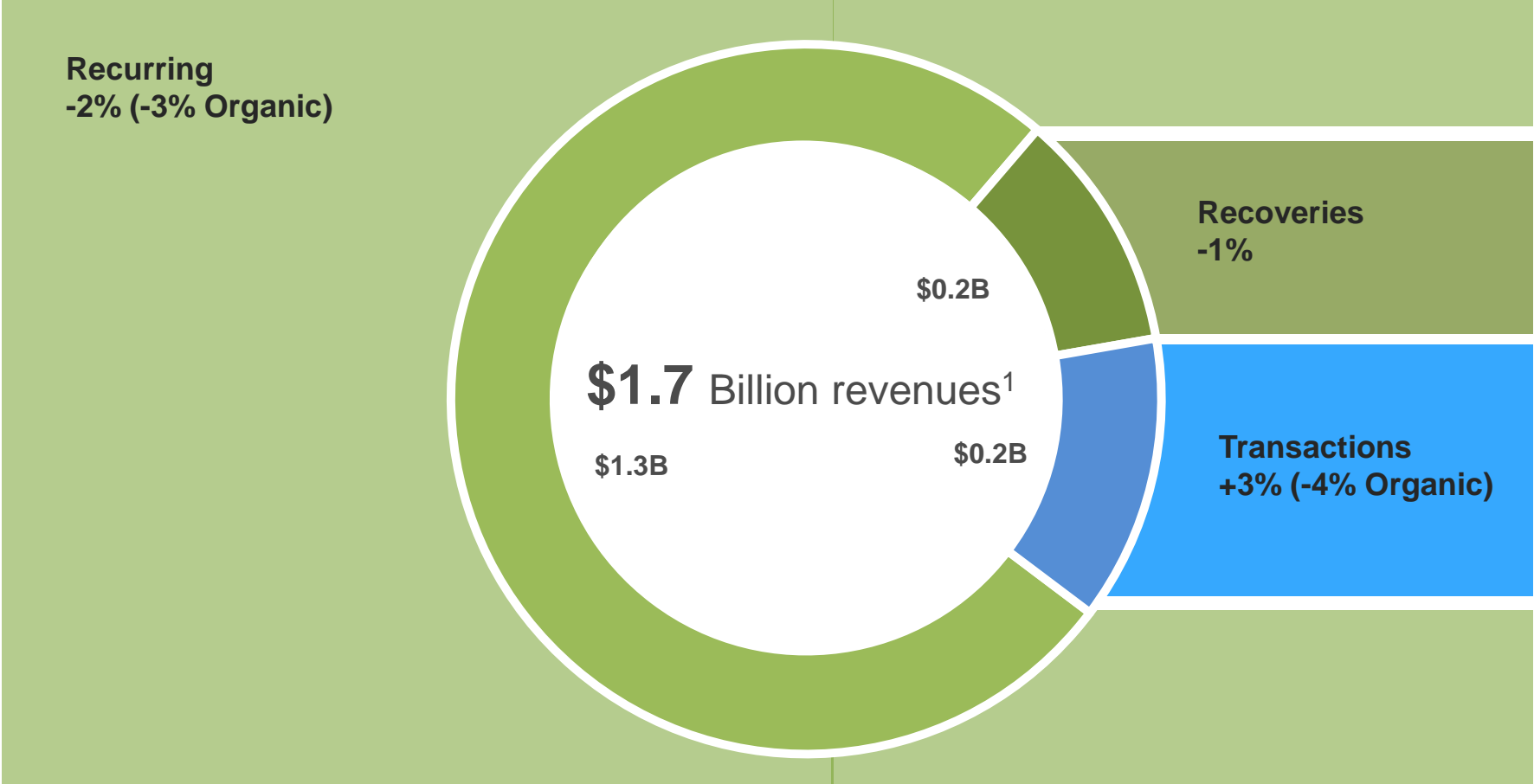
Financial & Risk FTE Trajectory

FTEs
(000's)



Financial & Risk

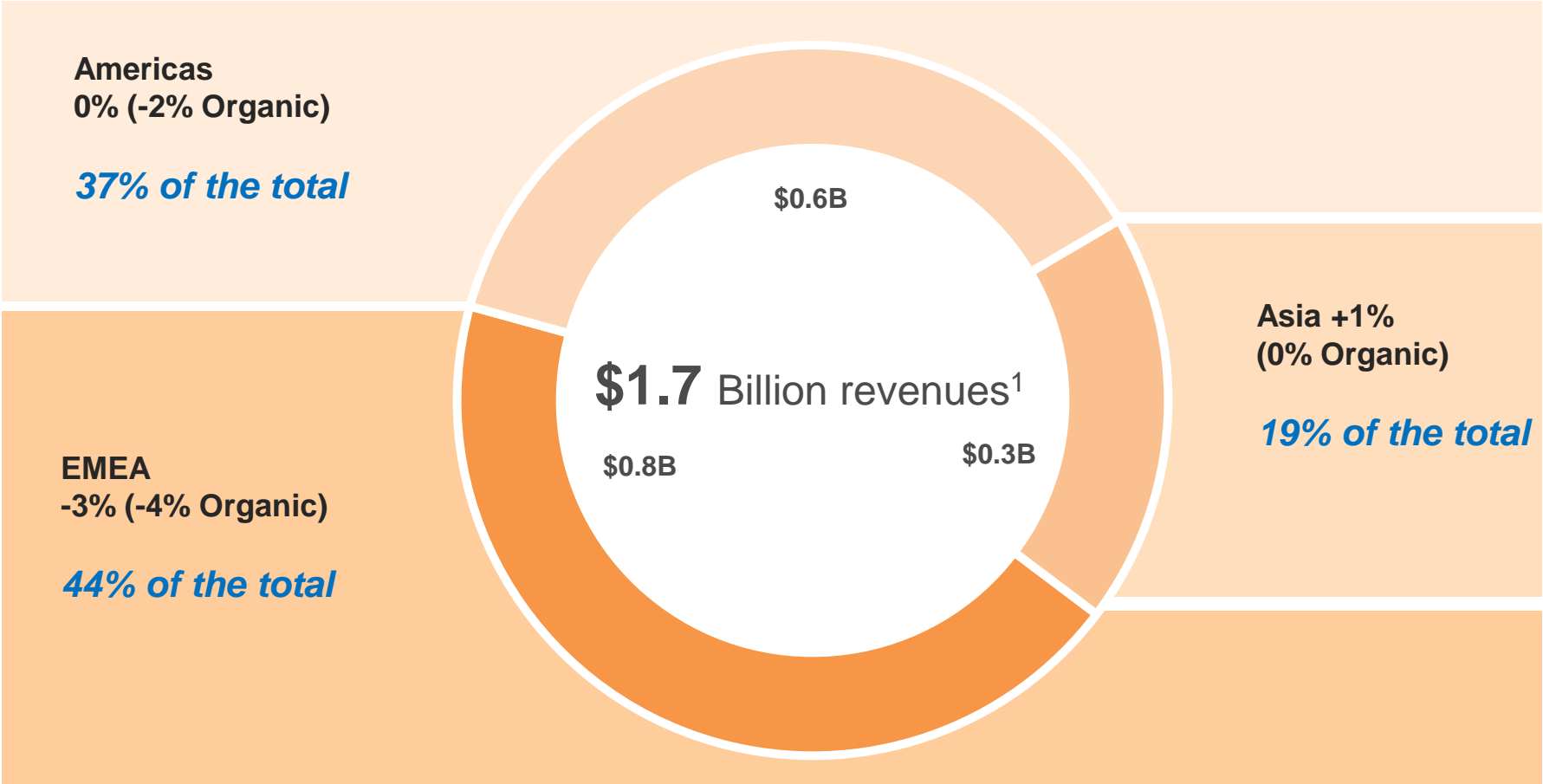
Q1 2014



¹ Q1 2014 Revenues from ongoing businesses.

Financial & Risk

Q1 2014 Regional Revenue



¹ Q1 2014 Revenues from ongoing businesses.

CONSOLIDATED RESULTS

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Adjusted Earnings Per Share

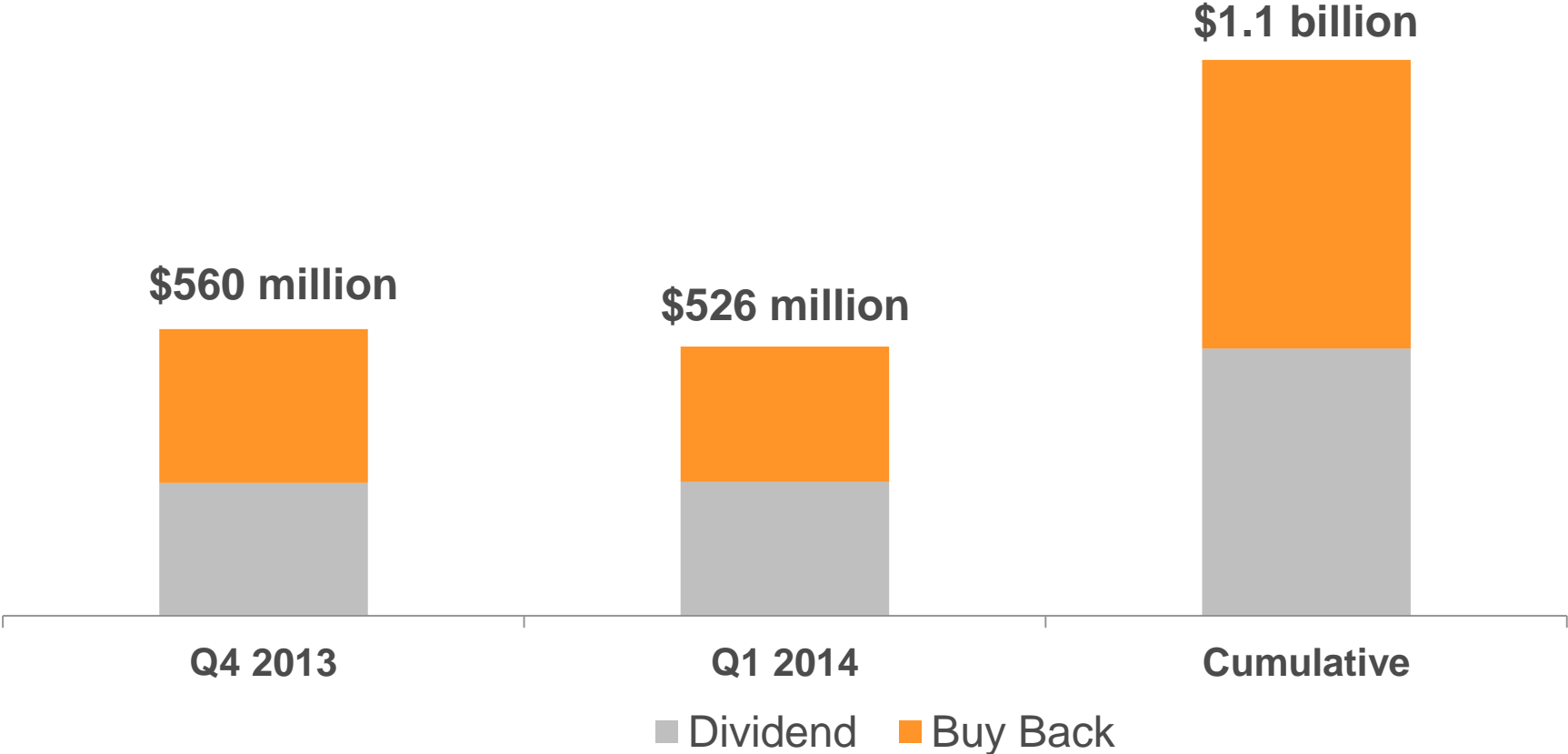
(\$ Millions except per share amounts)	First Quarter		
	<u>2014</u>	<u>2013</u>	<u>Change</u>
Underlying Operating Profit	\$528	\$462	\$66
Interest Expense	(\$108)	(\$115)	\$7
Income Tax	(\$35)	(\$19)	(\$16)
Other ⁽¹⁾	(\$11)	(\$15)	\$4
Adjusted Earnings	\$374	\$313	\$61
Adjusted EPS	\$0.46	\$0.38	\$0.08

⁽¹⁾ Other includes earnings attributable to non-controlling interests and dividends on preference shares.

Free Cash Flow

(\$ Millions)	First-Quarter			
	<u>2014</u>	<u>2013</u>	<u>Change</u>	<u>% Change</u>
Ongoing Free Cash Flow	(\$135)	(\$224)	\$89	40%
Free Cash Flow from Disposals	-	(\$7)	\$7	-
Free Cash Flow	(\$135)	(\$231)	\$96	42%

Capital Returned to Shareholders



2014 Outlook -Affirmed

	2013 Actual ⁽¹⁾	2014 Outlook ⁽²⁾
Revenues	\$12.5 billion	Comparable to 2013
Adjusted EBITDA Margin	24.5%	26.0% - 27.0%
Underlying Operating Profit Margin	15.0%	17.0% - 18.0%
Free Cash Flow	\$1.2 billion	\$1.3 - \$1.5 billion
Capital Expenditures % of Revenue	8.0%	~8.0%
Interest Expense (P&L)	\$460 million	\$450 - \$475 million
Effective Tax Rate	11.2%	13.0% - 15.0%

(1) The company previously announced that it planned to take a charge of approximately \$395 million, \$275 million of which was incurred in 2013. 2013 Actual includes charges incurred last year.

(2) 2014 Outlook includes the impact of \$120 million of charges expected to be incurred this year. The free cash flow Outlook for 2014 reflects the estimated impact of the charges incurred in 2013 and 2014 as well as the impact of the loss of free cash flow from disposals (approximately \$375 million in aggregate).

Q&A

