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FIRST-QUARTER 2015 RESULTS



Agenda

Welcome / Introduction

Frank Golden

First-Quarter 2015 & Highlights

Jim Smith

Financial Review – Q1 2015

Stephane Bello

• Q & A



Special Note

Safe Harbor / Forward-Looking Statements

- This presentation consists of these slides and the associated remarks and comments, which are related and intended to be presented and understood together.
- The following discussion contains forward-looking statements, including but not limited to, those about Thomson Reuters outlook and prospects. Forward-looking statements are those which are not historical facts. These and other statements that relate to future results as well as expectations related to the company's transformation initiatives, organic growth, acquisition activity, 2015 opportunities and challenges for its business segments (notably, Financial & Risk's net sales, product and platform migrations, pricing and organic revenue performance). Statements related to the impact of foreign currency on the company's results are based on Thomson Reuters current expectations.
- Our actual results in future periods may differ materially from those currently expected because of a number of risks, uncertainties and assumptions that we believe are material are outlined in our disclosure filings and materials, which you can find on www.thomsonreuters.com. Please consult these documents for a more complete understanding of these risks, uncertainties and assumptions. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Our outlook is provided for the purpose of providing information about current expectations for 2015. This information may not be appropriate for other purposes.

Non-IFRS Financial Measures

- This presentation contains disclosures of certain non-IFRS financial measures. These measures include revenues from ongoing businesses, adjusted EBITDA and the related margin, underlying operating profit and the related margin, free cash flow, free cash flow from ongoing businesses, adjusted EPS and selected measures before the impact of foreign currency.
- Please see our earnings release dated April 29, 2015, which is available on www.thomsonreuters.com, for a reconciliation of each of these measures to the most directly comparable IFRS financial measure. You can also find IFRS reconciliations in the "Investor Relations" section of our website.

FIRST-QUARTER 2015 HIGHLIGHTS

JIM SMITH PRESIDENT & CEO

Q1 2015 Results

Solid Start to the year --- Operationally AND Financially

Reported

∆ Year-on-Year
 Before Currency

- Revenues down 3% Up 2%
- Adj. EBITDA down 2% Up 4%
 - Margin 26.4% vs. 26.2% in Q1 2014
 Up 60 bps
- Underlying operating profit down 2%
 Up 6%
 - Margin 16.9% unchanged from Q1 2014Up 60 bps
- Adjusted EPS \$0.44 vs. \$0.46 Q1 2014
 Up \$0.04

2015 Outlook Affirmed



Q1 2015 Solid Progress & Improving Trajectory

Financial & Risk

- Benefiting from Simplification Programs
 - Positive net sales, improving growth & higher margins/customer satisfaction/retention
- Improving organic revenue trend (before currency)

$$Q1\ 2014 = -3\%$$

$$Q1\ 2015 = 0\%$$

EBITDA margin up 250 bp

$$Q1\ 2014 = 24.8\%$$
 (excludes 1x costs)

$$Q1\ 2015 = 27.3\%$$
 (excludes FX impact)

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Improving organic revenue growth trend

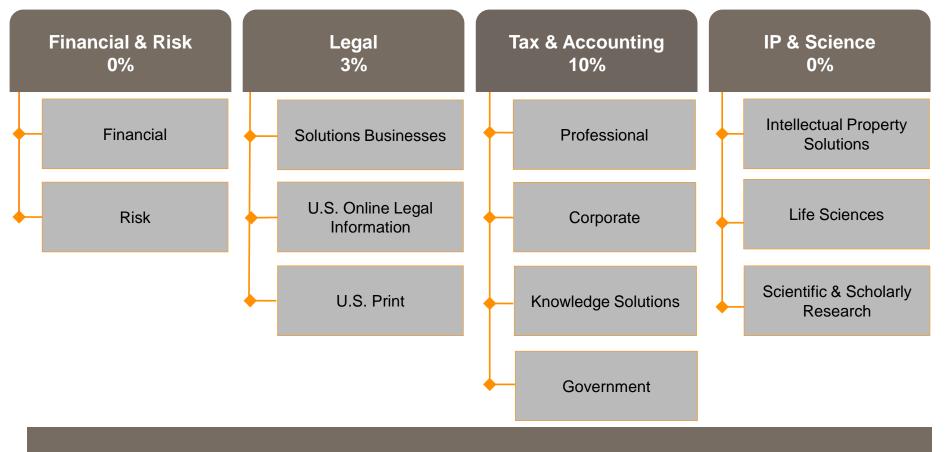
Q1 2014 =
$$0\%$$
 (excluding print +1%)

Q1 2015 =
$$3\%$$
 (excluding print + 5%)

Capital Strategy -- Continuing to return cash to shareholders \$3.2 billion returned since October 2013 from share repurchases & dividends



Q1 2015 Revenue Results by Business



Global Growth & Operations (GGO) \$0.3 Billion - Up 8%



Building a Sustainable Platform for Growth

Focused on 3 Strategic Priorities

1. Strengthen & Enable the Core

- Transformation Program is unlocking the organization's power by connecting content & solutions across the enterprise
- Investing in a very targeted manner behind flagship offerings
- Leveraging scale to drive growth & reduce costs

2. Improve Go-To-Market Capabilities

- Better sales training, support & development
- Setting consistent standards & customer metrics

3. Invest in High-Growth Adjacent Market Segments

- Focused on organic investment & development
- Target areas where we have strong product & customer footprint & scale
- Prioritizing resources behind high-growth opportunities



FINANCIAL REVIEW

STEPHANE BELLO
CHIEF FINANCIAL OFFICER

Consolidated Results

(\$ Millions)	First Quarter		
	2015	2014	Change
Revenues	\$3,044	\$3,129	-3%
Before Currency			2%
Adjusted EBITDA	\$803	\$820	-2%
Adjusted EBITDA Margin	26.4%	26.2%	
Underlying Operating Profit	\$515	\$528	-2%
Underlying Operating Profit Margin	16.9%	16.9%	

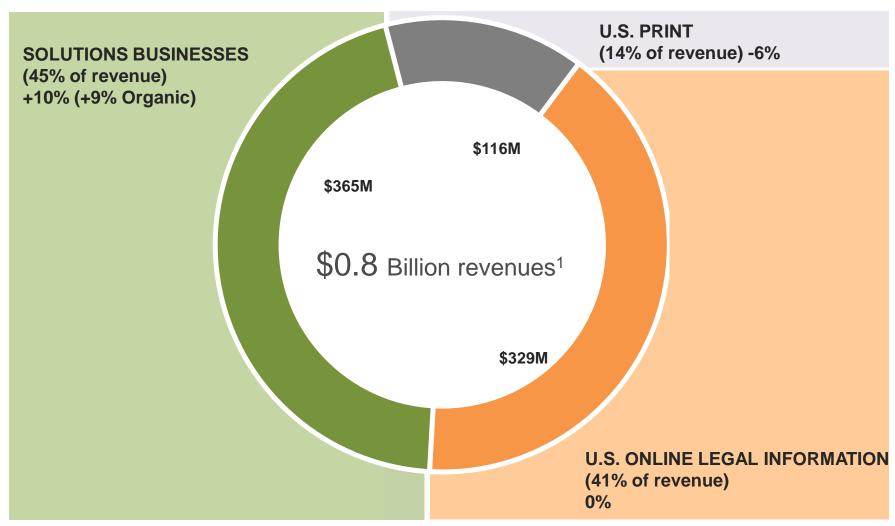


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(\$ Millions)	First Quarter		
	2015	2014	Change
Revenues	\$810	\$803	1%
Before Currency			3%
EBITDA	\$279	\$284	-2%
EBITDA Margin	34.4%	35.4%	
Operating Profit	\$213	\$215	-1%
Operating Profit Margin	26.3%	26.8%	



Legal Q1 2015





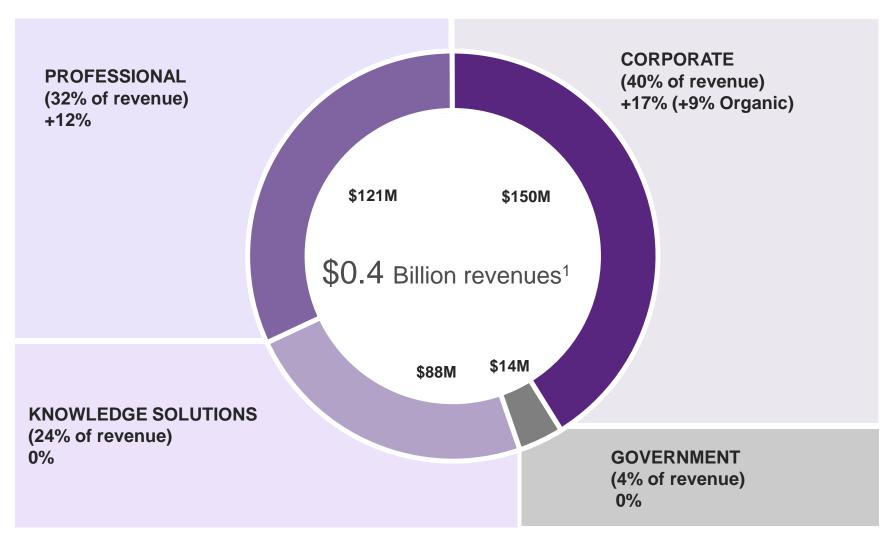


Tax & Accounting

(\$ Millions)		First Quarter		
	2015	2014	Change	
Revenues	\$373	\$348	7%	
Before Currency			10%	
EBITDA	\$126	\$115	10%	
EBITDA Margin	33.8%	33.0%		
Operating Profit	\$98	\$84	17%	
Operating Profit Margin	26.3%	24.1%		



Tax & Accounting Q1 2015



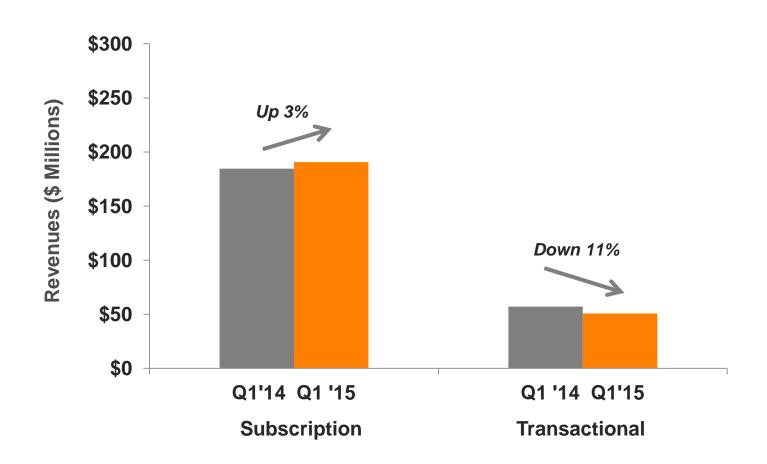


Intellectual Property & Science

(\$ Millions)		First Quarter		
	<u>2015</u>	2014	Change	
Revenues	\$237	\$243	-2%	
Before Currency			0%	
EBITDA	\$60	\$72	-17%	
EBITDA Margin	25.3%	29.6%		
Operating Profit	\$38	\$51	-25%	
Operating Profit Margin	16.0%	21.0%		



Intellectual Property & Science Q1 2015



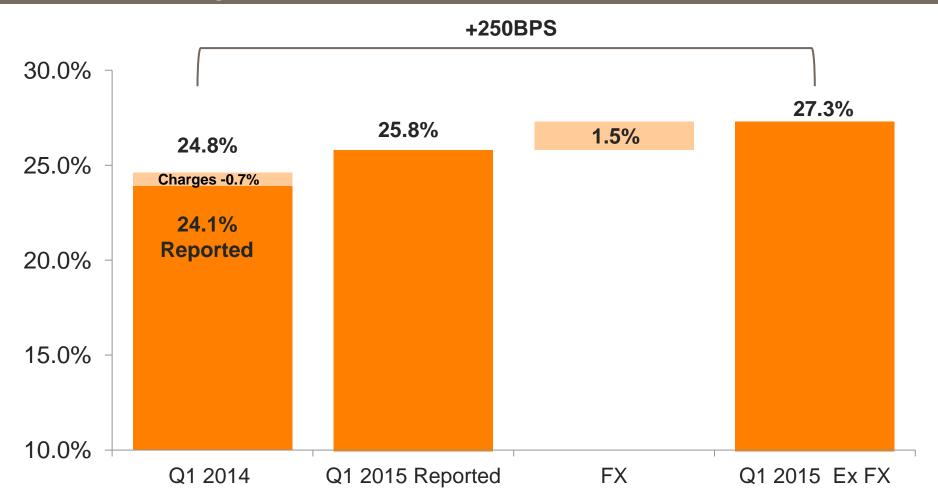


Financial & Risk

(\$ Millions)	First Quarter		
	<u>2015</u>	2014	Change
Revenues	\$1,552	1,658	-6%
Before Currency			0%
EBITDA	\$401	\$399	1%
EBITDA Margin	25.8%	24.1%	
Operating Profit	\$241	\$240	0%
Operating Profit Margin	15.5%	14.5%	

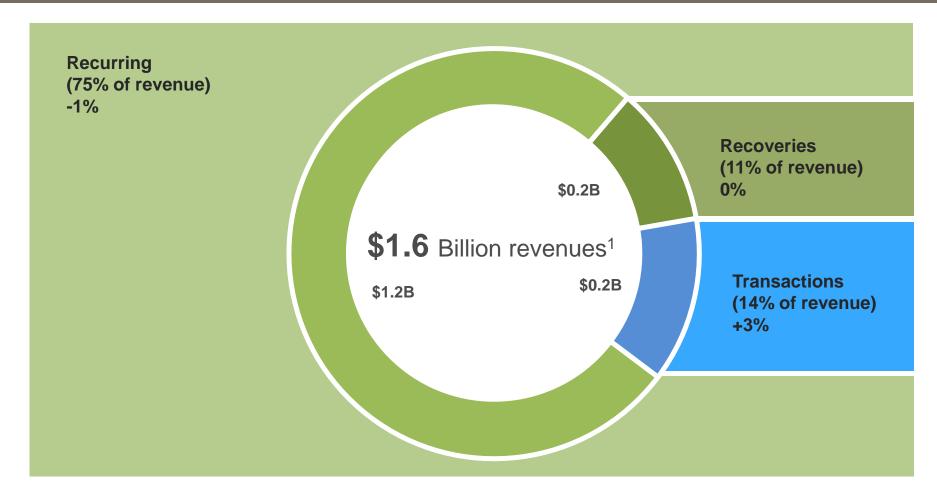


Financial & Risk EBITDA Margin Continues to Improve





Financial & Risk Q1 2015



¹ Q1 2015 Revenues from ongoing businesses.



CONSOLIDATED RESULTS

Free Cash Flow

(\$ Millions)	First Quarter			
	<u>2015</u>	<u>2014</u>	<u>Change</u>	% Change
Ongoing Free Cash Flow excluding cash charges	(\$28)	(\$42)	\$14	33%
Cash Charges	(\$37)	(\$93)	\$56	-
Ongoing Free Cash Flow	(\$65)	(\$135)	\$70	52%
Free Cash Flow from Disposals	-	-	-	-
Free Cash Flow	(\$65)	(\$135)	\$70	52%



Adjusted Earnings Per Share

(\$ Millions except per share amounts)	First (Quarter
	<u>2015</u>	Change
Underlying Operating Profit	\$515	(\$13)
Interest Expense	(\$105)	\$3
Income Tax	(\$41)	(\$6)
Other (1)	(\$16)	(\$5)
Adjusted Earnings	\$353	(\$21)
Adjusted EPS	\$0.44	(\$0.02)



Other includes earnings attributable to non-controlling interests and dividends on preference shares

2015 Outlook - Affirmed

	2014 Actual (1)	2015 Outlook ⁽²⁾ Before Foreign Exchange
Revenues	\$12.6 billion	Positive Organic Growth
Adjusted EBITDA Margin	26.3%	27.5% - 28.5%
Underlying Operating Profit Margin	17.0%	18.5% - 19.5%
Capital Expenditures % of Revenue	7.7%	~8.0%
Free Cash Flow	\$1,445 million	\$1,550 - \$1,750 million
Interest Expense (P&L)	\$442 million	\$435 - \$465 million
Effective Tax Rate	13.9%	14.5% - 16.5%

^{(1) 2014} includes the impact of \$135 million of charges. The free cash flow for 2014 includes \$306 million cash impact related to charges in 2013 and 2014.

^{(2) 2015} outlook (excluding Free Cash Flow) is for ongoing businesses before currency



0 Q&A