



FINANCIAL & RISK

David Craig

President, Financial & Risk



THOMSON REUTERS

Today's Agenda

- Financial & Risk David Craig President, Financial & Risk

- Simplification Peter Moss Managing Director, Trading

- Elektron & Eikon
Our Unified Platform Ralf Roth
Philip Brittan Global Head, Equities, Feeds & Platform
Global Head of Desktop/Mobile Platform

- Break

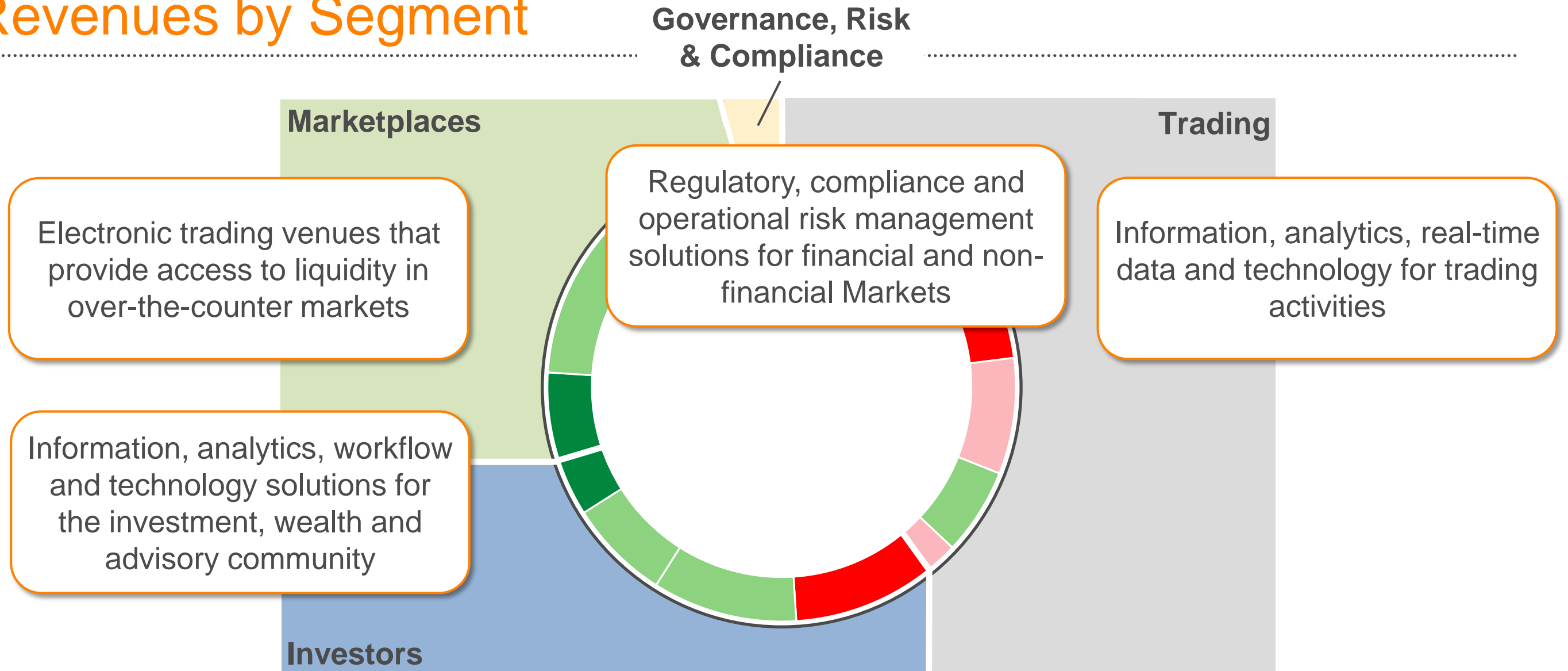
- Investment Management Neil Masterson Managing Director, Investors

- Performance & Opportunity Tim Collier CFO, Financial & Risk

- TRI Financial Strategy Stephane Bello Chief Financial Officer

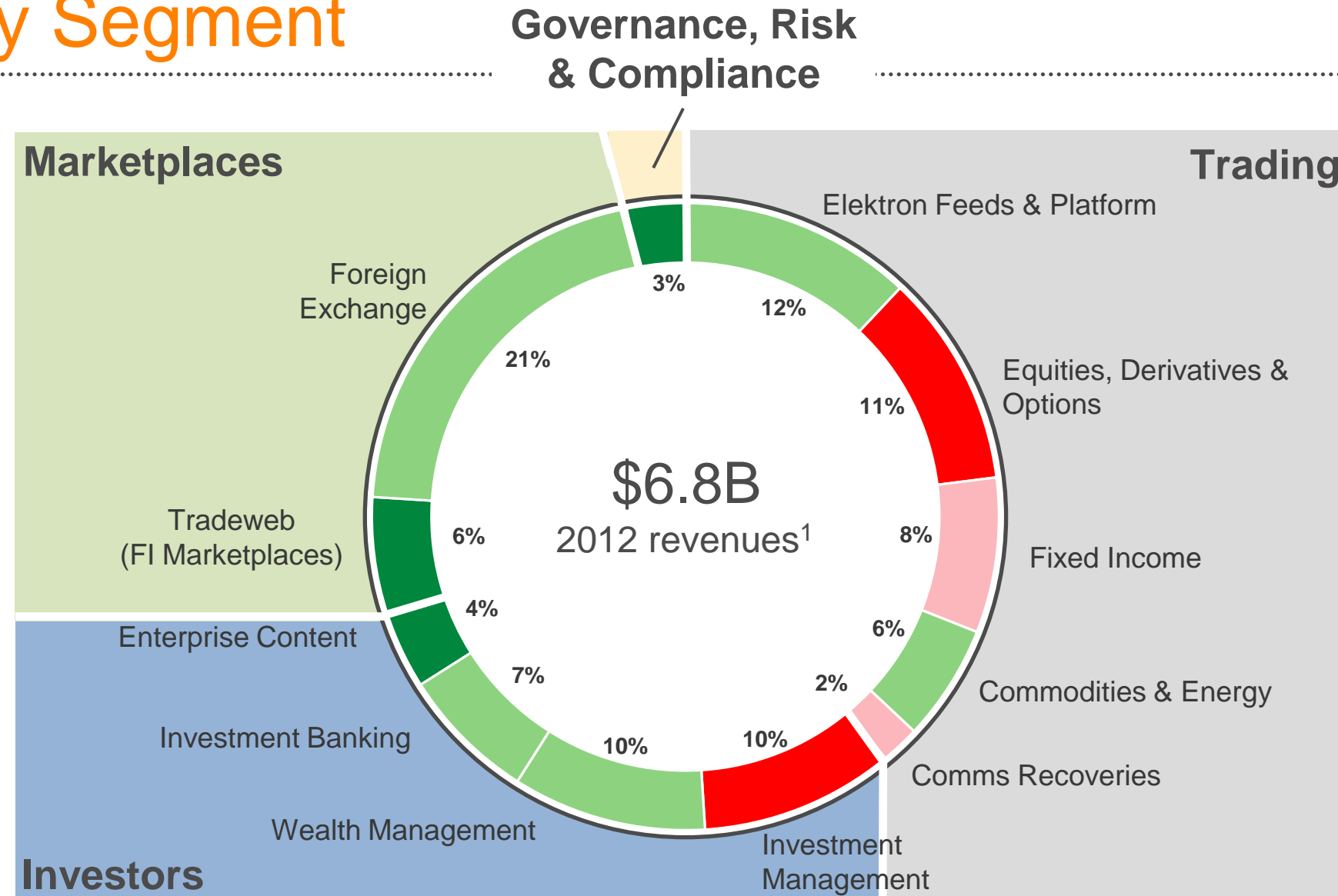
- Q&A

Financial & Risk Revenues by Segment

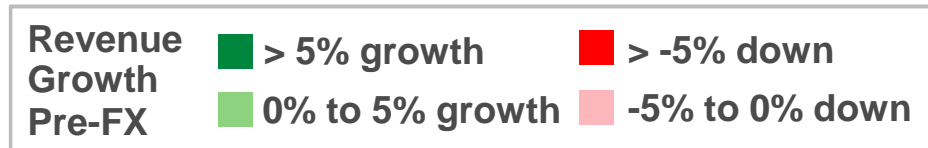


Revenue Growth Pre-FX	Color	Description
> 5% growth	Dark Green	> 5% growth
0% to 5% growth	Light Green	0% to 5% growth
> -5% down	Red	> -5% down
-5% to 0% down	Pink	-5% to 0% down

Financial & Risk Revenues by Segment



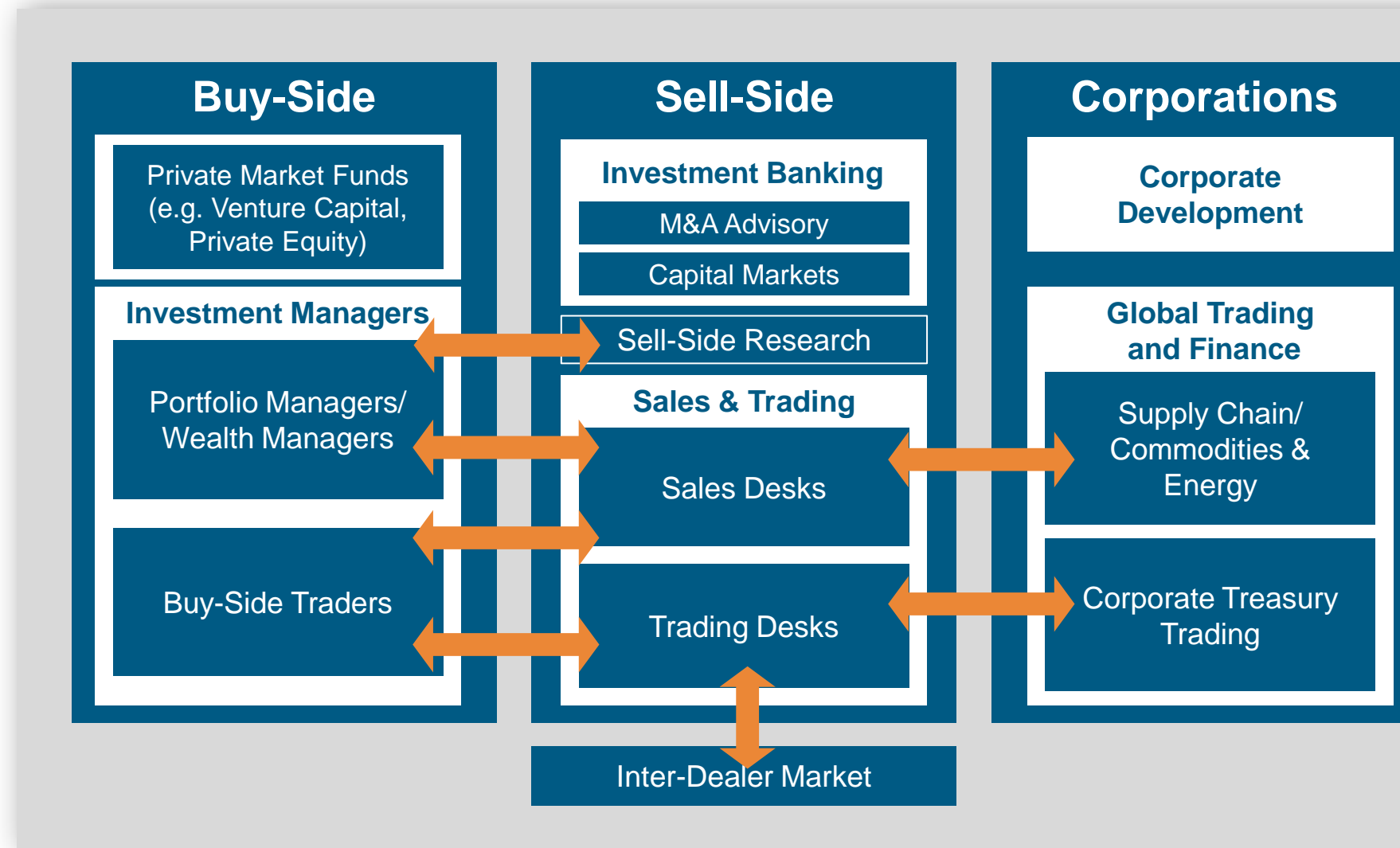
¹ Revenues from ongoing businesses



Financial & Risk Connects and Powers the Global Financial Community



Thomson Reuters



- **Trusted news, information, analytics**
- **Consistent data & symbology**
- **Open connectivity & community tools**
- **OTC liquidity venues**



THOMSON REUTERS

Financial and Risk

We Address Key Customer Challenges

Drive Profitability

- ✓ Managing client infrastructure in 16 co-lo sites
- ✓ 50,000 customer apps built on our platform
- ✓ 1 million market-moving news stories a year
- ✓ 2 million price updates per second
- ✓ Data from over 250 exchanges and ~1,000 third parties

Information and Platforms with Global Scale

The Global Financial Community

Navigate Risk & Regulation

- ✓ 16,000 regulatory alerts per year
- ✓ 1.8 million records in World-Check database
- ✓ 2.5 million independent valuations daily
- ✓ 27,000 filings per year
- ✓ 65 regulatory updates from 300 authorities daily

Regulatory Risk Information & Solutions Leader

Expand Connectivity

- ✓ 11 million community interactions daily
- ✓ \$200 billion FX trading daily
- ✓ \$300 billion in bond trading daily
- ✓ 780 global trading partners

Open Connectivity with Every Global Financial Location

The F&R Transformation

Connect

Customers
Users
Communities

Simplify

Products & Commercials
Infrastructure
Organization

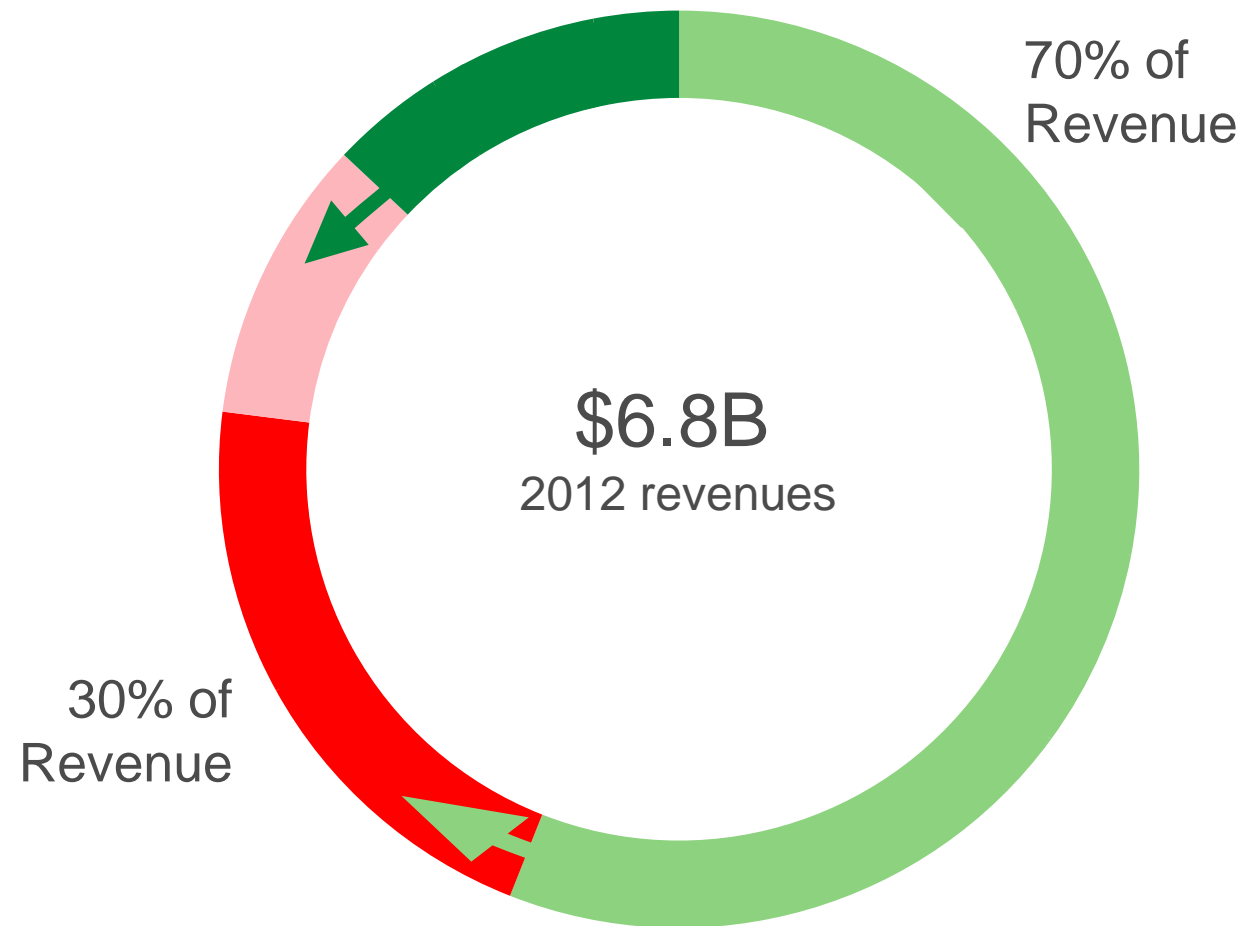
Perform

Culture and Talent
Accountability
Growth

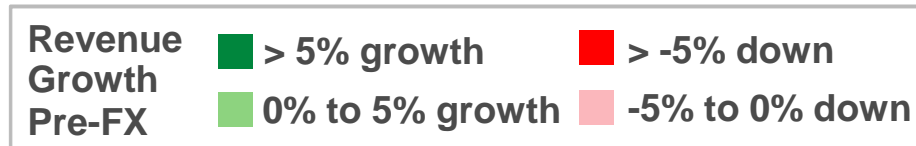


F&R Turning the Corner

Growth & Share Gains



- Governance, Risk & Compliance
- Enterprise Content
- FX Marketplaces
- FI Marketplaces
- Commodities & Energy
- Elektron Managed Services & Real-Time Feeds
- Emerging Geographies



Three Primary Growth Pathways

1

Transforming and Growing the Core

2

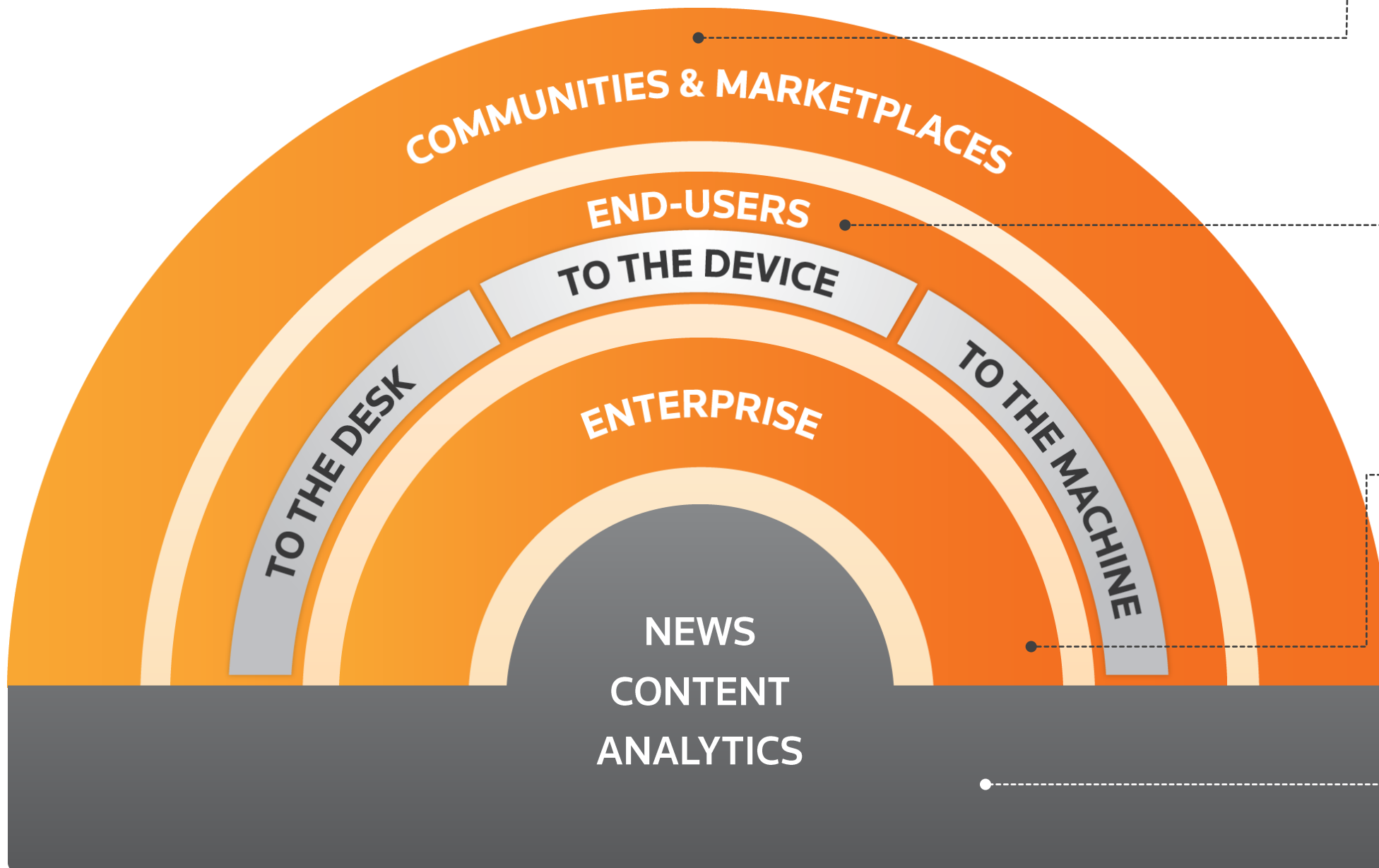
Expanding Liquidity and Trade Workflow

3

Building Enterprise Solutions & Managed Services



THOMSON REUTERS UNIFIED PLATFORM



TRANSACTIONS, EIKON MESSENGER
Seamless connections of people and infrastructure; access to liquidity venues

EIKON
Our flexible user interface delivers information, news, analytics, and trade workflow to the individual

ELEKTRON
Our enterprise platform delivers high performance, cross-asset data and trading infrastructure

NEWS, CONTENT, ANALYTICS
Reuters news, content, and third parties

Benefits of the Unified Platform

For Customers

- Lower cost of ownership
- Usability, performance and innovation
- Better connectivity
- Openness and choice

For Thomson Reuters F&R

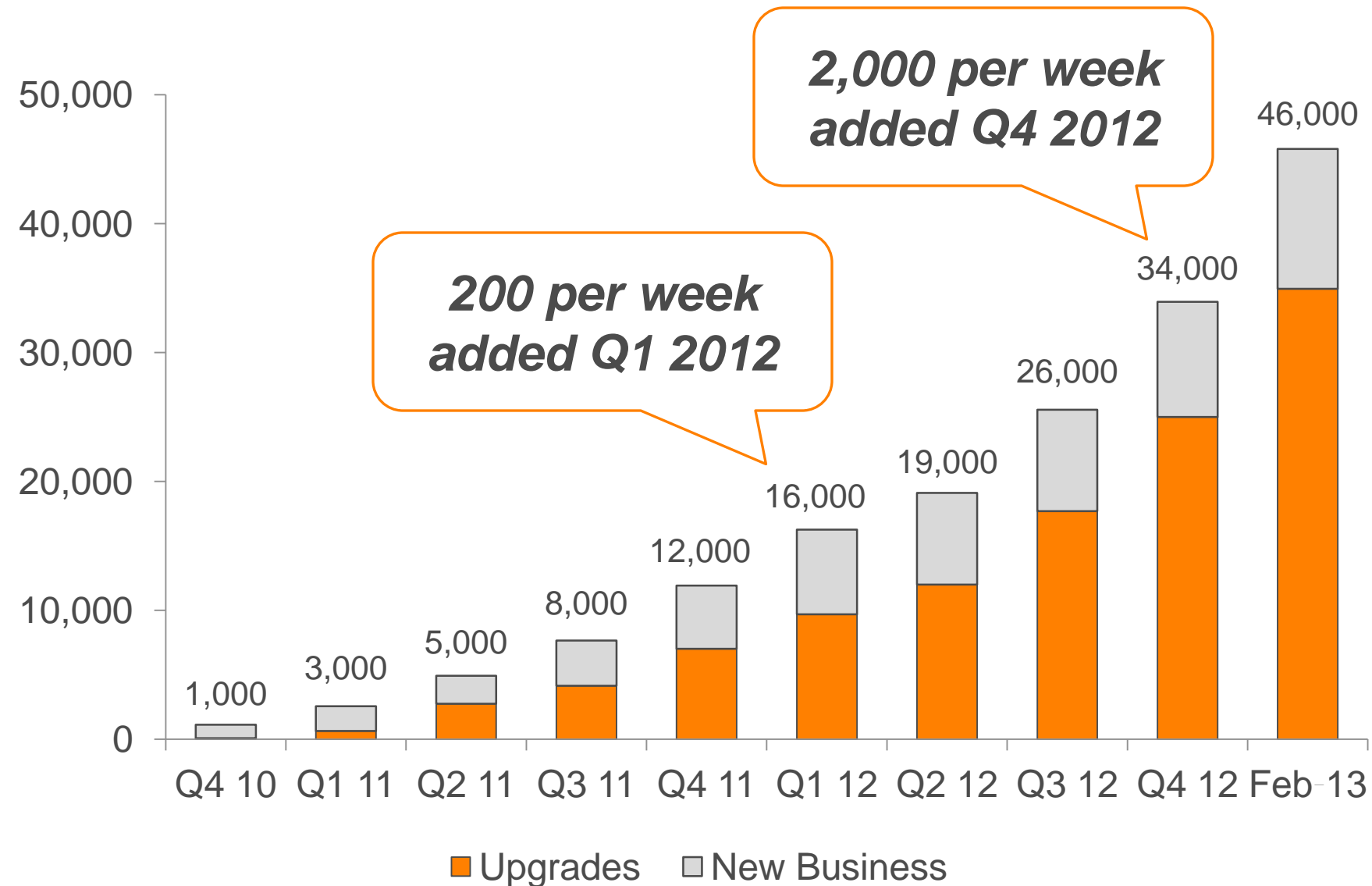
- New sales and retention
- Increased speed to market
- Simplification
- Reduced operational costs

Margin expansion opportunity



Eikon Customers Growing

Eikon Billed Customers



Customers Are Voting With Their Wallets

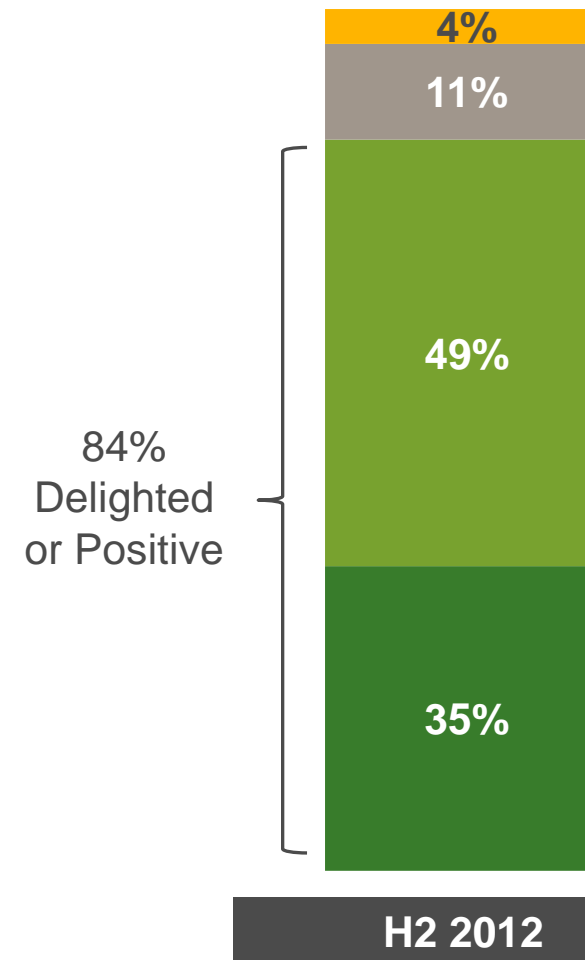
Re-Building the Base

- Our strategic customer base is moving to Eikon and Elektron – excellent feedback
- We are engaging with our major clients as partners; co-developing and strengthening our propositions

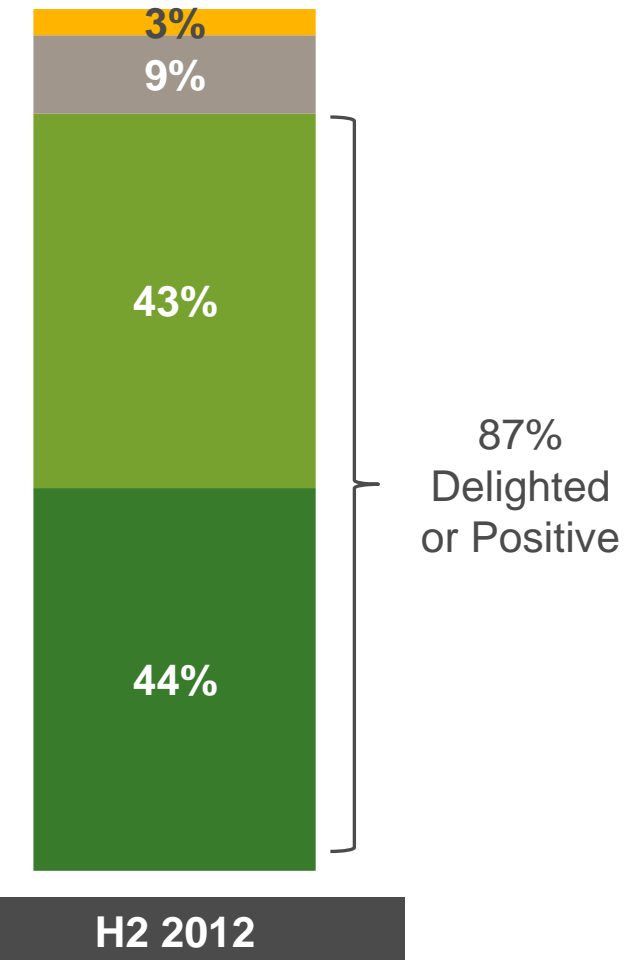
Driving Growth

- Securing major wins in key growth areas, e.g.
 - Commodities & Energy
 - Enterprise Content
 - GRC

Customer Feedback: Overall Satisfaction of Eikon



Customer Feedback: Likelihood to Recommend Eikon



What the Industry is Saying



Tides Turn on Thomson Reuters Desktop Business

"With Eikon's recent success, Thomson Reuters is on a mission to revamp how these professionals leverage and interact with information."

Outsell – March 5, 2013



Semantic Search Takes Thomson Reuters to New Levels

"We haven't seen a new interface in a number of years and this is pretty powerful."

Wall Street & Technology – February 13, 2013



Thomson Reuters Brings Google-Like Search to Market Information

"In Eikon, the search and answer function brings together the legacy platforms and all the content including estimates, fundamentals, holdings, prospecting databases, search content, exchange content and a slew of other information that in the past was on disparate products, each with a different look and feel".

Forbes – February 4, 2013



ECB signs 3 Year Deal for Thomson Reuters Eikon

"...Thomson Reuters Eikon is a powerful financial markets desktop that makes it easy for our users to find and analyze the information they need and connect with their peers, both at their desk and through mobile devices."

Finextra – March 4, 2013

